Fayette County Public Schools

Fayette County Board of Education Meeting
Agenda Item Executive Summary

MEETING: Planning **DATE:** 11/9/2026

TOPIC: Award of Bids/Proposals

PREPARED BY: Kyna Koch, Interim Chief Financial Officer, Myron Thompson, Chief Operating Officer

Recommended Action on: 11/23/2026
Consent Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

Strategic Priority:
☐ Student Achievement ☐ Unity, Belonging & Student Efficacy
☐ Highly Effective, Culturally Responsive Workforce
☐ Outreach & Engagement ☒ Organizational Health & Effectiveness

Data Considerations: NA
Policy: KRS 45A.365, KRS 45A.370
Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals and extensions submitted by the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. RFP 32-26 Cafeteria Kitchen Equipment Parts Catalog Discount	1. Commerce Lexington 2. SBA 3. APEX Accelerator 4. Bidnet 5. District Website	Child Nutrition	2
2. RFP 33-26 Vehicle Repair Services	1. Commerce Lexington 2. SBA 3. APEX Accelerator 4. Bidnet 5. District Website	Grounds and Custodial Support	5
3. RFP 28-26 Science Equipment/ Materials/ Supplies Catalog Contract	1. Commerce Lexington 2. SBA 3. APEX Accelerator 4. Bidnet 5. District Website	Purchasing	6

BID/RFP CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. RFP 64-22 Chemicals and Chemical Dispenser System	Baumann Paper Co	Grounds and Custodial Support	4
2. RFP 69-25 Integrated Pest Management Program	Terminix International	Grounds and Custodial Support	1
3. RFP 58-25 School Bus Service and Repair	Collision Masters Paul Miller Collision Cliffs Truck Service	Transportation	1
4. RFP 71-25 Water Softener Service for Child Nutrition	Bluegrass Water treatments	Child Nutrition	1

AWARD OF BIDS/PROPOSALS

1. RFP 32-26 Cafeteria Kitchen Equipment Parts Catalog Discount

BACKGROUND AND RATIONALE:

This RFP is used to establish an approved vendor for the Child Nutrition department to use to order parts for equipment in the school kitchens. The RFP is evaluated on sample pricing, discount, vendor reputation, references and experience. Child Nutrition is recommending to award the contract to Parts Town LLC who was the high score and the best pricing on the majority of items. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

Key to Markings
- RFP Award

	Technical	Cost	Total
Parts Town LLC ###	500	320	820
General Parts LLC	500	195	695

Contract Period: December 1, 2026 to November 30, 2027 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refrigeration repair parts for school kitchens	Last fiscal year's expenditure was approximately $64,317.00	Child Nutrition	Recurring	Will provide repair parts for the equipment in school cafeterias.

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract for one year to Parts Town LLC"

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/ AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Parts Town, LLC

Name Sabrina Lytle Title Senior Director of Customer Partnerships

Signature Sabrina Lytle

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

_____ _____

Superintendent Date

2. RFP 33-26 Vehicle Repair Services

BACKGROUND AND RATIONALE:
FCPS has a need for services of professional and specialized automotive repair vendor(s) to support the district vehicles. This RFP is to establish a contract(s) for these services. Proposals were evaluated and scored based on experience, references and cost with the recommendation to award to the top three scores. Past history has shown that the amount of work needed requires that several vendors be available to do the work. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

Key to Markings
- RFP Award
(Multiple Award)

	Technical	Cost	References	Total
Paul Miller Ford Inc ###	390	350	200	940
Valvoline Inc ###	330	300	200	830
Cliffs Truck Service ###	370	150	200	720
Fleet Doc Lexington	330	175	200	705
Bluegrass International Trucks Inc	300	50	200	550

Contract Period: December 1, 2026 to November 30, 2027 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Vehicle Repair Services	Last fiscal year's expenditure was approximately $28,283.06	0435	Recurring	Will enable Grounds and Custodial Support to make automotive repairs for support vehicles so the District may continue to operate its fleet over the next year.

Funding key: 0435-Vehicle Repairs and Maintenance

STAFF CONTACT: Carlos Cooper, Director of Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract for one year to Paul Miller Ford Inc, Valvoline Inc and Cliffs Truck Service."

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/ AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Paul Miller Collision

Name Larry Poynter Title Shop Manager

Signature Larry Poynter

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Superintendent Date

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To be signed by offeror:

Company Name Valvoline Inc

Name Daniel Roy Title Director of Fleet

Signature Daniel Roy

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Superintendent Date

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To be signed by offeror:

Company Name Cliffs Truck Service

Name Ryan Sosby Title Service Manager

Signature Ryan Sosby

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Superintendent Date

3. RFP 28-26 Science Equipment – Materials - Supplies Catalog Contract

BACKGROUND AND RATIONALE:
This RFP provides a multiple award catalog contract used to purchase science equipment, materials and supplies for the district. The RFP included a sample price list of some of the most popular items ordered for science and was evaluated on the pricing for these items along with the general discount offered, experience, punch out catalog capabilities and local sales representative availability. It is recommended to award to the top four scores. The contract gives the option to renew for an additional year for up to 5 years upon Board approval.

Key to Markings
- RFP Award
(Multiple Award)

	Cost Score	Technical Score	Overall Total
Flinn Scientific ###	285	400	685
Fisher Scientific Company ###	224	400	624
Carolina Biological ###	202	400	602
School Specialty ###	163	400	563
Lakeshore Learning Materials	25	400	425
Utech Products Inc	117	300	417

Contract Period: Beginning January 1, 2027 and ending December 31, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Science Equipment/ Materials/ Supplies	Last year's expenditure was approximately $92,741.91	Schools and departments	Recurring	Immediate contract to provide Science equipment/ materials/supplies for all schools K-12.

FUNDING KEY: Schools and Departments

STAFF CONTACT: David Helm, Teaching & Leaarning

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contracts for one year to Fisher Scientific Company, School Specialty, Flinn Scientific and Carolina Biological Supply Co."

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To be signed by offeror:

Company Name Flinn Scientific, Inc.

Name Monet Simpson Title Contracts Coordinator

Signature Monet Simpson

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Superintendent Date

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To be signed by offeror:

Company Name Fisher Scientific Company LLC (Fisher Science Education Business Unit)

Name Andre Luelsdorf Title Senior Manager - Fisher Science Education

Signature Andre Luelsdorf

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Superintendent Date

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To be signed by offeror:

Company Name Carolina Biological Supply Company

Name Angela Rodriguez Title Contracts Representative

Signature Angela Rodriguez

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

_____ _____

Superintendent Date

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To be signed by offeror:

Company Name School Specialty, LLC

Name Sarah Peterson Title Assistant Secretary

Signature Sarah F. Peterson

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

_____ _____

Superintendent Date

APPROVAL FOR RFP CONTRACT EXTENSIONS

1. RFP 64-22 Chemicals and Chemical Dispenser System

BACKGROUND AND RATIONALE:
This RFP is used to establish a contract for Grounds and Custodial Support to use for ordering chemicals for all district custodial staff. This RFP was sent out in 2022 and proposals were evaluated and scored based on price and the type of dispenser proposed. After scoring all proposals the staff decided to award the contract to Baumann Paper who was the top score and best price. The RFP includes the option to renew on an annual basis upon Board approval, this would be the fourth renewal.

Vendor
Baumann Paper Co.

Contract Term: December 1, 2026 to November 30, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Chemicals and Chemical Dispensers	Last year's expenditure was approximately $88,668.57	Schools and Departments	Recurring	Will provide chemicals for the district for the 2026-2027 year as well as fiscal compliance with bid laws

Funding Key: Schools and Departments

STAFF CONTACT: Brannon Hager, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for an additional year with Baumann Paper Company"

2. RFP 69-25 Integrated Pest Management Program

BACKGROUND AND RATIONALE:
FCPS Board Policy states the District must maintain an Integrated Pest Management Program in an effort to effectively control the pest population in FCPS administrative buildings and schools. This RFP was sent out in 2025 and was evaluated on cost, references and experience. Terminix International was the only response and was awarded the contract. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years, this would be the first renewal.

Vendor
Terminix International

Contract Term: December 1, 2026 to November 30, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Integrated Pest Management Program	Last year's expenditure was approximately $65,811.10	920 01 087 0425	Recurring	Allows for no disruption of the educational process due to unsanitary conditions.

Funding Key: 920 – Maintenance; 1 – General Fund; 087 Grounds & Custodial; 0425 – Pest Control Service

STAFF CONTACT: Brannon Hager, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for an additional year with Terminix International."

3. RFP 58-25 School Bus Service and Repair

BACKGROUND AND RATIONALE:
FCPS Transportation utilizes automotive repair vendor(s) to support the district buses. This RFP is to establish a contract(s) for these services. This RFP was sent out in 2025 and was evaluated and scored based on experience, references and cost with the RFP being awarded to all three responses. Past history has shown that the amount of work needed requires that several vendors be available to do the work. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years, this would be the first renewal.

Vendor
Collision Masters
Paul Miller Collision
Cliffs Truck Service

Contract Term: December 1, 2026 to November 30, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
School Bus Service and Repair	Last fiscal year's expenditure was approximately $103,625.27	901–Transportation, 1–General Fund, 091–Director's Office, 0663–Parts	Recurring	Will enable the Division of Transportation to make automotive repairs for buses so the District may continue to operate its fleet over the next year.

Funding key: 901–Transportation, 1–General Fund, 091–Director's Office, 0663–Parts

STAFF CONTACT: Daryn Morris, Director of Transportation

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for an additional year with Collision Masters, Paul Miller Collision and Cliffs Truck Service."

4. Bid 71-25 Water Softener Service for Child Nutrition

BACKGROUND AND RATIONALE:
This bid is used to establish a contractor for the Child Nutrition department to add salt to water softeners at 38 schools throughout the district. The bid is awarded in 2025 to Bluegrass Water Treatments who was the only bidder. The bid includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years, this would be the first renewal.

Vendor
Bluegrass Water Treatments

Contract Period: January 1, 2027 to December 31, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Water Softener Service	Last fiscal year's expenditure was approximately $17,750.00	Child Nutrition	Recurring	Will provide a contractor to add salt to water softeners at schools.

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the contract for an additional year with Bluegrass Water Treatments"