



XS4 Mini's - New HS

A PROPOSAL FOR

Christian County Schools

Devin Harrison
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(270) 887-7012

200 Glass Ave
Hopkinsville, KY 42240

PREPARED BY STEVE LANGE • EXPIRES OCTOBER 30, 2026



Compass Security
compass.security
(502) 550-6511

8001 Vine Crest Ave Ste 1
Louisville, KY 40222

About Us

Founded in 2020, Compass Security was built with a clear mission: to deliver reliable, high-quality security solutions backed by exceptional service and communication. From day one, we've focused on doing things the right way—putting our customers first and ensuring every project is handled with precision and care.

We specialize in job site security and turnkey system integration, providing comprehensive solutions that include security cameras, access control, intercom systems, intrusion detection, and panic buttons. Whether protecting an active construction site or securing a completed facility, our team delivers systems that are thoughtfully designed, expertly installed, and easy to manage.

What truly sets Compass Security apart is our culture. We believe that strong teams create strong results. Our company is built on collaboration, accountability, and a shared commitment to helping our customers protect what matters most. Every project is approached as a partnership, with open communication and a hands-on, team-driven mindset from start to finish.

At Compass Security, we don't just install systems—we help secure your assets with a team you can trust.

SERVICES PROVIDED



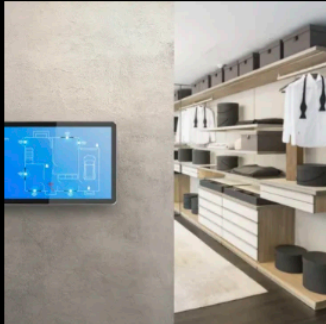
Mobile Security



Access Control & Intercoms



Security Cameras & Remote Monitoring



Alarm Panels

Proposal #336

About Us

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Areas & Items

HS XS4 Mini

ITEMS	SELL PRICE	QTY	TOTAL
 Salto SALTO XS4 Mini ANSI Electronic Escutcheon Grade 1 cylindrical latch, 2 handles, any type. Entrance Lock with mechanical key override SFIC cylinder. Mechanical cylinder not included. MIFARE DESFire + Bluetooth LE + HSE. Standard - standard square spindles, finishes and handles.	\$645.00 reg \$814.55	x11	\$7,095.00 \$1,865.05 Discount
 Shipping Shipping Cost for Materials	\$49.00	x1	\$49.00

Area Total \$7,144.00

Financial Summary

You received **\$1,865.05** in line item discounts on this proposal.

Parts (Tax Exempt)	\$7,095.00
Total Parts	\$7,095.00
Fees (Tax Exempt)	\$49.00
Total Fees	\$49.00
Subtotal	\$7,144.00
Sales Tax	\$0.00
Parts: Exempt Fees: Exempt	

Proposal Total	\$7,144.00
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Payment Schedule

PAYMENT SCHEDULE

Payment 1	50% of Proposal Total • Due Upon Job Start	\$3,572.00
Payment 2	50% of Proposal Total • Due Upon Job Completion	\$3,572.00

Project Terms

Compass Security (CS) Terms and Conditions

1. At the acceptance of this quote, Compass will perform an exact take off for the equipment. Then we will provide a scope of work and schedule for completion, 50% is due upon acceptance with a signed agreement, and 50% is due upon completion. All prices are good for 30 days, and the quote is based upon normal working hours of 8:00 am to 5:00 pm Monday thru Friday. A 15% restocking fee will be charged on all cancelled orders after acceptance.
2. TAXES: Prices exclude (unless otherwise noted in the proposal) all duties, taxes, tariffs, or other governmental charges that now are, or hereafter may be, imposed upon the sale or use of the Products or Services. All such duties, taxes, tariffs, or other charges paid by Compass Security Solutions (CS) shall be for Purchaser's account. Any exemption claimed paid by CS shall be for Purchaser's account. Any exemption claimed from the application of such duties, taxes, tariffs, or other charges should be plainly designated on the face of orders placed with CS and accompanied by exemption certificates where required. If during the duration of any contract / project, there is an increase or decrease from the quoted tax amount due to changes by the corresponding local/county/state entities that amount will be passed through to the customer at cost.
3. PRICE VALIDITY: The prices set forth in this proposal are predicated on receipt of a contract or Purchase Order within 30 days from the date of this proposal. If 30 days have passed and performance is required, CS reserves the right to revise the pricing in this proposal to reflect current material and labor market prices and current site conditions.
4. PURCHASER SPECIFICATIONS: CS assumes no liability for any errors or omissions in any specification provided by the purchaser, including any errors or omissions made by CS in the interpretation of any such specifications. Any items included in any specification provided by the purchaser and not listed and priced on CS's proposal are not part of this Agreement.
5. LIQUIDATED DAMAGES: CS will not be responsible for any liquidated damages other than those attributed to delays caused solely by CS. If CS is one of several contractors responsible for delays, CS will only be responsible for a pro rata share of liquidated damages to the extent attributable to or cause by CS. CS will not be responsible for any liquidated damages in an amount greater than that assessed against CS.
6. CANCELLATION: This Agreement cannot be cancelled or postponed by the Purchaser except with CS's consent and upon terms that will indemnify CS against loss. Accordingly, Purchaser shall pay CS the greater of (i) a charge equal to 10% of its total price or (ii) reasonable cancellation charges, CS's anticipated profit, restocking fees, and expenses already incurred by CS in performing or preparing to perform the work required by Purchaser's order, as invoiced by CS. CS reserves the right to cancel this Quotation Agreement if excessive downtime is encountered which, in the discretion of CS, is beyond its control (limited access to work area, training, etc.) or if customer fails to comply with any term of this agreement. The CS billable rate for downtime is per CS standard rates.
7. INSPECTION: Within five business days of receipt of the Products and Services, Purchaser shall inspect the Products and Services to check for shortages or any other nonconformity. Unless Purchaser shall thereafter notify CS in writing of any nonconformity (other than that relating to loss or damage in transit, which claims will be made directly to the carrier) within ten days of inspection, Purchaser shall be deemed to have accepted the Products and Services without any qualifications and cannot, thereafter, reject the Products and Services for any reason. In any event, Products and Services accepted and used shall be deemed to have been accepted in good condition and in compliance with the specification and order, therefore.
8. GOVERNING LAW: The terms of this quotation shall be governed and interpreted in accordance with the laws of the State of Kentucky. If any provision of this Quotation Agreement shall be held by a court of competent jurisdiction to be contrary to law, the remaining provisions shall remain in full force and effect.
9. EXISTING CODE VIOLATIONS: Existing code violations requiring correction by the local authority inspectors is the responsibility of the customer and is not included in CS's pricing.
10. PAYMENTS: Payment is due Net 30.
11. CREDIT CARD PAYMENTS: Payments rendered by credit cards will be subject to an additional 3% convenience fee that will be added to the balance being paid.
12. DELINQUENT PAYMENTS: If any amount owing to CS under the terms hereof is not paid when due, interest shall accrue on any unpaid balance at a rate of 1.5% simple interest every thirty (30) days. Additionally, in the event full payment is not made and CS is required to institute legal proceeding to collect amounts owing hereunder, the party against whom enforcement is sought shall be required to reimburse CS for all reasonable costs of collection, including attorneys' fees, if CS is ultimately successful in prosecuting its claims.
13. DISCLAIMER: In no event shall CS be responsible for any direct, indirect, incidental, special, or consequential damages, including loss of profits, revenue, and/or data, incurred by any party to the agreement, or any third party, resulting from the usage of products or services supplied under this Quotation Agreement, even if such party has been advised of the possibilities of such damages.

14. ACCEPTED: This Quotation Agreement and any exhibits attached hereto constitutes the entire agreement between parties concerning the subject matter hereof, superseding all prior negotiations, discussions, and agreements, oral or written. The above prices, specifications and all conditions are satisfactory and are hereby accepted. CS is authorized to do work as specified. Payment will be made as outlined above.
15. INDEMNITY / WAIVER OF SUBROGATION RIGHTS / ASSIGNMENTS: Subscriber agrees to indemnify and hold harmless CS, its members, managers, directors, employees, agents and subcontractors, from and against all claims, lawsuits, including those brought by third-parties or by Subscriber, including reasonable attorneys' fees and losses, asserted against and alleged to be caused by CS' performance, negligence or failure to perform any obligation under this agreement. Parties agree that there are no third-party beneficiaries of this agreement. Subscriber on its behalf and any insurance carrier waives any right of subrogation Subscriber's insurance carrier may otherwise have against CS or CS' subcontractors arising out of this agreement or the relation of the parties hereto. Subscriber shall not be permitted to assign this agreement without written consent of CS. CS shall have the right to assign this agreement and shall be relieved of any obligations herein upon such assignment.