

# Solutions Proposal

Document Copying  
and Printing

**DAWSON SPRINGS  
INDEPENDENT SCHOOLS**

**PREPARED BY:**

Jeff Brittenham

Phone: (270) 883-2801

Email: [jeff.brittenham@ricoh-usa.com](mailto:jeff.brittenham@ricoh-usa.com)

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# Current Fleet Details



| Dawson Springs Independent Schools |                     |              |           |           |             |            |              |              |
|------------------------------------|---------------------|--------------|-----------|-----------|-------------|------------|--------------|--------------|
| Model                              | Location            | Total Copies | AMV - B/W | B/W Rate  | AMV - Color | Color Rate | Discontinued | Parts Avail. |
| MP C3004                           | Central Office      | 434,157      | 1,613     | \$0.00689 | 1,805       | \$0.06891  | 4/1/17       | 4/1/24       |
| MP 4054                            | High School Office  | 456,799      | 2,829     | \$0.00689 | N/A         | N/A        | 2/1/17       | 2/1/24       |
| MP 4054                            | Elementary Office   | 702,886      | 7,848     | \$0.00689 | N/A         | N/A        | 2/1/17       | 2/1/24       |
| MP 6054                            | ISS Room            | 2,901,438    | 15,688    | \$0.00689 | N/A         | N/A        | 2/1/17       | 2/1/24       |
| MP 6054                            | Elementary Upstairs | 763,302      | 15,886    | \$0.00689 | N/A         | N/A        | 2/1/17       | 2/1/24       |
|                                    |                     |              |           |           |             |            |              |              |

## Central Office



### Quality you can count on

Ricoh's GreenLine Remanufactured Program is based on strict qualification guidelines and comprehensive product inspections that have been developed by Ricoh to give our customers the chance to purchase top-quality products at competitive prices, with complete confidence.

### Good for your wallet, good for the planet

Industries continue to be challenged by a tough economic climate and companies have been forced to seek cost-cutting methods that will positively impact the bottom line — but not impede employee productivity.

### Real sustainability, real reliability, real results

With rigorous remanufacturing standards and a proven process in place, Ricoh GreenLine Series equipment is designed to perform like new, and is serviced only by certified Ricoh technicians. ISO 9001, ISO 14001, and UL Remanufactured certifications provide peace of mind that your purchase is ready to perform.

### IM C4500RM Highlights

- Fast output speed of 45 pages per minute
- 100-Sheet Single Pass Document Feeder
- 2,300 sheet standard paper capacity including 100-Sheet Bypass Tray supporting up to 80 lb. Bond paper weight and 12" x 18".
- PostScript.
- Finisher SR3140 (1,000-Sheet External) with hole punch.
- Power Filter to help condition your inbound power source, leading to fewer work disruptions and better performance.

# Replaces (2) MP 4054 & (2) MP 6054



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## IM 4000RM Highlights

- Fast output speed of 40 pages per minute
- 100-Sheet Automatic Reversing Document Feeder
- 2,300 sheet standard paper capacity including 100-Sheet Bypass Tray supporting up to 80 lb. Bond paper weight and 12" x 18".
- PostScript
- Finisher SR3210 (1,000-Sheet External) with hole punch.
- Power Filter to help condition your inbound power source, leading to fewer work disruptions and better performance.

# XM / Core Fax



Improves efficiency  
and enables secure  
faxing anywhere



Increases security  
through direct  
delivery, centralized  
records, and optional  
zero retention



Reduces costs  
as a software-only  
fax over IP solution,  
eliminating fax  
hardware and  
analog phone lines



Decreases  
compliance risks  
for key regulations -  
HIPAA, GDPR, FERPA,  
PCI DSS, SOX, etc.  
digital faxing

*Products included in proposal may differ from product pictured.*

**Improve Efficiency** by allowing users to send and receive faxes through any computer as well as a broad range of MFPs, HER/EMR systems, and mobile devices with apps for both IOS and Android.

**Increase Security** By delivering faxes direct to recipients' secured devices rather than shared trays, XM/Core Fax dramatically reduces the risk of unauthorized people seeing privileged information.

**Reduce Costs** by shedding expensive analog fax lines, unruly fax machines, and fax cards from your MFPs. Because faxes are sent / received digitally and only printed on demand, consumable costs are dramatically reduced

**Reduce Compliance Risk** because XM/Core Fax was designed to be compliant with HIPAA, GDPR, FERPA, PCI DSS, SOX, and others. Cloud hosting in the US, Canada, and the EU is available to meet data sovereignty requirements

# RICOH CloudStream

Eliminate servers, reduce costs and support remote workflows with cloud technology

“**49%** of respondents indicate that the IT administration burden caused by traditional print servers is the top challenge they face.

—Quocirca, Cloud Print Services Landscape, 2024



Simplify, streamline and safeguard your print device management with RICOH CloudStream. Manage your print infrastructure effortlessly with an all-in-one cloud platform that scales with your organization, is easy to deploy and supports your workforce wherever they operate from, no matter the size of your business.

## Highlights:



### Strengthen print security

Protect your print network and data with the most advanced security technologies, enabling robust data governance and compliance.



### Empower remote flexibility

Improve productivity across different offices with secured and seamless digital workflows to meet your hybrid workforce needs.



### Streamline print environments

Empower your IT team and simplify complex print environments through intuitive cloud-based tools and automated processes.



### Managed cloud services

Transition easily to the cloud with our affordable, managed, multi-tenant solution that prioritizes your data security.



### Unify device management

Enhance print network management across multiple locations with a consistent user experience in a single solution.



## PRICING COMPONENTS

### Multi-Functions

- Delivery, Installation, Operator training
- Service performed by Ricoh service technicians
- Unlimited service & supplies (Gold)
  - Includes toner & Staples

### Electronic Faxing

- Port 3 DID Fax Numbers
- Installation / Onboarding \*\*
  - Account creation & Administrator Invite
  - Configuration & Notification setup
  - Send/receive test fax
- 18,000 Credit Plan
  - 7,200 (for 3 DIDs)
  - 450 (port 3 DIDs)
  - 2,400 (inbound pages)
  - 2,400 (outbound pages)
  - 5,550 (additional if needed)

### CloudStream

- (5) CloudStream Print/Scan & Device Management Licenses
- Ricoh Installation & Training
- 5 Years Maintenance & Support

\*\* Not an all-inclusive list



## FINANCIAL CONSIDERATIONS

### 60 Month Agreement

**\$926.44 / month**

- **Promotional Lease Rate Adjustment (\$76/month)**
- **Promotional Price Adjustment (\$133/month)**

### Adjusted Monthly Payment

- **\$716.66**

### Includes

- (5) Ricoh multi-function devices
- Electronic Faxing (3 lines)
- CloudStream Software
  
- **Service & Supplies**
  - billed quarterly in arrears
  
- **B/W: \$0.0066 per copy**
- **Color: \$0.0509 per copy**

**Proposal Terms Valid Until: June 26, 2026**