



P.O. Box 165 • Hartford, Kentucky 42347 • 270-298-4415 • 270-298-4417 Fax

Dear Judge Johnston

At the last Fiscal Court meeting, bids were opened for the FYE 6/30/2027 Operation of the Ohio County Emergency Ambulance Service. The Judge concluded the bid opening by tabling the bids for further review to ensure that the bids were comparable "Apples to Apples".

Upon review of the proposal submitted by Global Medical Response, AMR/GMR provided a proposal that included "Why AMR?" I would like to take this opportunity to respond with "Why Com-Care?".

- Com-Care is locally owned. 88% of the ownership of Com-Care currently lives in Ohio County. Com-Care was formed in 2009 and provides EMS services to 4 Counties in West Central Kentucky. We have no outside investors, We have a 12% owner in John Holder, Our Executive Director, who resides in Auburn KY.
- Com-Care Inc. is a corporate entity based in Hartford KY. The management staff have operated the Ohio County license for 26 years, first under King Drug, and the last 17 years under Com-Care. During that 26 year period, our annual fee increase has averaged 4.7%.
- Com-Care, doing business as Ohio County EMS, currently has 38 employees, All of the Full-Time employees currently working at Ohio County EMS live, work and vote in Ohio County. We have 3 local residents that currently work in Logan County but will eventually transfer to Hartford when openings come available. This is a huge benefit for the community.
- Com-Care is currently an in-network provider with all major Insurance carriers, Medicare, Medicaid, Anthem, United Healthcare to name a few. Because EMS billing was not a part of the national "No Surprise Act", Ambulance services that are out of network can bill exorbitant rates with no system of checks and balances. The Billing rates for all Kentucky EMS services are by law required to be publicly available, I suggest you compare these rates whenever reviewing EMS providers.

I want to sincerely thank the Fiscal Court for our 27 year relationship that has been mutually beneficial. I look forward to answering any questions you may have at the next meeting.

Respectfully,

Jim Duke, President

John Holder
Vice President - Operations

Jim Duke
President

Cynthia Adams
Vice President - Finance



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PROPOSAL FOR SERVICES

To: Ohio County Fiscal Court
Date: 03/20/2026
Subject: Proposal for operation of the Ohio County Emergency Medical Services.

Com-Care Inc. respectfully submits the following proposal for your consideration.

Proposal for EMS Service Management

- **Com-Care Inc., A locally owned and operated company, hereinafter referred to as “Com-Care” proposes to provide to the Ohio County Fiscal Court the following services related to the operation of the Ohio County Emergency Medical Services.**
- **Com-Care will operate an Advanced Life Support, Class 1 ground ambulance service as set forth in KRS 311.030 and 202 KAR Chapter 5. The period of this proposal will be from 7/1/26 thru 6/30/27. A base will be maintained at the location of the current EMS building located in Hartford and owned by the Ohio County fiscal court. Com-Care will staff 2- 24 hour ALS coverage units plus additional crews as needed for non-emergency transfers. Additional on-call staff will be scheduled daily to address periods of increased run volume.**
- **Com-Care Inc. is a subchapter “S” Corporation owned by James Duke (52%) Cynthia Adams (36%) and John Holder (12%)**
- **Com-Care will furnish materials, supplies, storage, and any other items necessary or convenient to the operation of a complete emergency and non-emergency Ambulance Service for Ohio County, Kentucky, except as hereinafter provided.**

John Holder
Vice President - Operations

Jim Duke
President

Cynthia Adams
Vice President - Finance

- **Com-Care will provide all vehicle maintenance to ambulances provided by the fiscal court and will maintain said vehicles in good operational order.**
- **Com-Care will act as an agent for the county to secure grant funding from state and federal sources as related to Emergency Medical Services. Any equipment or funds secured would be the sole property of the Ohio County Fiscal Court and will be maintained for a period of no less than 7 years. From 2009 until present, Com-Care has secured through Homeland Security and the Hospital preparedness partnership approximately \$200,000 in emergency response supplies.**
- **Com-Care shall be in complete and total control of the management of said Ambulance Service, will have complete and unlimited discretion in the hiring, discharge, payment, and assignment of duties of the employees and personnel of the Ambulance Service; and in the billing and collection of fees and charges generated by such Ambulance Service. All billings and receipts for services which occur during the period contractually agreed upon by both parties shall be the property of Com-Care.**
- **Com-Care will provide professional liability insurance in the amount of no less than 3 million dollars (\$3,000,000.00), in addition to a 5 million dollar (\$5,000,000) Umbrella Policy.**
- **Com-Care will maintain all run records as required through 202 KAR Chapter 7 during the period of any contractual agreement and provide all stored run data to the Ohio County Fiscal Court whenever any agreement terminates.**
- **Com-Care will provide the fiscal court any data related to run volume, response times and demographic information as requested.**
- **Com-Care will implement a plan with the local EMT's, Firefighter's, Law Enforcement and First Responders for consumable supply replenishment at no cost to the responding agencies. Training as requested will be provided in the county for all First Responders.**
- **Any proposal and/or subsequent contract will have an exemption clause for operations during a National, State or locally declared disaster. It would be necessary for said operations to be treated as a supplemental service and be subject to mutually agreed upon reconciliation of disaster related costs or loss of revenue.**

For inclusion in this proposal, Com-Care would request that the following commitment be made by the Ohio County Fiscal Court during the period of any contractual agreement between Com-Care and the Ohio County Fiscal Court regarding EMS management.

- 1) **Building space for EMS stations to include major maintenance, Utilities and Phone service of the station currently located at 500 St Rt 69N.**
- 2) **Emergency Dispatching from the current county 911 center to include any necessary telecommunications infrastructure.**
- 3) **To provide and replace as necessary Six (6) ambulances, in good operating condition and meeting all requirements as set forth by 202 KAR Chap 7. Also all vehicle collision, comprehensive and liability insurance for the county owned ambulances.**
- 4) **Purchase of capital medical equipment necessary for the operation of service. Capital equipment will be defined as Ambulances and one each of a Cardiac monitor, Ambulance stretcher and mobile radio per ambulance. There is a \$20,000 grant that must be spent on equipment before 7/1/27. Also as part of this proposal, Med 5 will need to be contracted for a remount that will need to be ordered by 7/30/26.**
- 5) **Use of up to One (1) Ohio County Ambulance to use during Disaster deployments within the region. Use would not exceed 28 days under this proposal per year.**
- 6) **An annual subsidy of \$204,011.00_ payable in 12 equal monthly payments of \$17,000.92 being paid at the beginning of each month. The amount will not include any needed ambulance vehicles or large capital equipment which would remain sole property of Ohio County Fiscal Court.**
- 7) **If the Court agrees provide fuel for the Ohio County fleet, Com-Care will deduct \$62,000 from the bid total, In addition at the end of the year, Com-Care will reimburse the County at their cost for any related fuel expenses in excess of \$62,000.00.**

In closing Com-Care would like to thank the Fiscal Court, Judge Executive and all those involved in allowing Com-Care to manage your emergency medical services during FYE 2026 and over the previous 17 years.

Respectfully

Jim Duke, President

OHIO COUNTY FISCAL COURT
FOR FISCAL YEAR JULY 1, 2026 THROUGH JUNE 30, 2027

AMBULANCE SERVICE

The bidder understands that he/she/it will be bound by the prices quoted irregardless of any changes to the cost of materials, supplies, labor, ect, to the bidder and the bidder shall not invoice the County for any additional costs incurred unless agreed by majority of Ohio Fiscal Court.

The bidder agrees that if the bid is accepted within thirty (30) days from date of opening, to furnish any of the aforementioned upon which prices are quoted. The bid, unless stated otherwise therein, are to be effective for one year from the date of bid acceptance by the County and will be accepted considering the lowest responsible bidder (which means the lowest bid may not always be accepted as the County may consider factors other than price).

The County reserves the right (a) to reject all bids or any bids not in compliance with the requirements of the bid sought; (b) to accept the bid or accept multiple bids assuming that all terms are the same and any bidder shall have the right to amend his/her/its bid consistent with the lowest and best bid submitted; (c) or any item of any bid, deemed most advantageous to the County.

Com-Cone Inc
BIDDER

[Handwritten Signature]
AUTHORIZED SIGNATURE

P.O. BOX 105 HARTFORD KY 42347

ADDRESS

270-298-4415 *270-298-4417*
TELEPHONE FAX

263271893
FEDERAL ID OR SOCIAL SECURITY NO. FOR 1099

COUNTY OF OHIO
NON-COLLUSIVE BID STATEMENT

The undersigned Bidder, having fully informed himself regarding the accuracy of the statements made herein, certifies that:

- 1) The bid has been arrived at by the bidder independently and has been submitted without collusion with, and without any agreement, understanding, or planned common course of action with, any other vendor of materials, supplies, equipment, or services described in the invitation to bid, designed to limit independent bidding or competition, and
- 2) The contents of the bid have not been communicated by the bidder or its employees or agents to any person not an employee or agent or its surety on any bond furnished with the bids, and will not be communicated to any such person prior to the official opening of the bid. The undersigned bidder further certifies that this statement is executed for the purpose of enabling the County of Ohio to consider the bid and make an award in accordance therewith.

Com-Care Inc

BIDDER

Chris Adams

AUTHORIZED SIGNATURE

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3/26/26

DATE