



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 6/22/2026

TOPIC: Award of Bids/Proposals

PREPARED BY: Kyna Koch, Interim Chief Financial Officer, Myron Thompson, Chief Operating Officer

Recommended Action on: 6/22/26
Consent Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

Strategic Priority:

- Student Achievement Unity, Belonging & Student Efficacy
- Highly Effective, Culturally Responsive Workforce
- Outreach & Engagement Organizational Health & Effectiveness

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals and extensions submitted by the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. Bid 21-26 Copy Paper	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. APEX Accelerator 6. 7PM Group 7. Bidnet	Logistical Services	6
2. RFP 17-26 HVACR Service and Repair	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. APEX Accelerator 6. 7PM Group 7. Bidnet	Maintenance	7
3. RFP 20-26 Real Estate Services	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. APEX Accelerator 6. 7PM Group 7. Bidnet	Operations and Support	4

BID/RFP CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. RFP 04-25 School Health Services	Lexington Fayette County Health Department	Risk Management Health and Safety	1

AWARD OF BIDS/PROPOSALS

1. Bid 21-26 Copy Paper

BACKGROUND AND RATIONALE:

This bid provides copy paper for FCPS schools and administrative departments to purchase for copiers and printers at a discounted price and to incur no shipping or transportation charges. Paper is purchased in bulk and stored at the warehouse. This allows for greater savings by buying in larger quantities. It is recommended to award the lowest price for 12 truckloads submitted by Liberty Paper.

Key to Markings

Recommended Bid Award
MBE – Minority Owned Business
A - Non-Responsive

Vendor/ Brand	Truckload Qty	Unit Price	Case Qty	Total Price
Action Business Suppliers	1 Truckload	\$ 29.12	840 cases	\$24,460.80
	12 Truckloads	\$ 29.12	10,080 cases	\$293,529.60
Liberty Paper MBE	1 Truckload	\$ 29.97	840 cases	\$25,174.80
	12 Truckloads	\$ 28.97	10,080 cases	\$292,017.60 ###
Veritiv Operating Company	1 Truckload	\$ 29.40	840 cases	\$24,696.00
	12 Truckloads	\$ 29.40	10,080 cases	\$296,352.00
Paper 101	1 Truckload	\$ 35.05	840 cases	\$29,442.00
	12 Truckloads	\$ 34.55	10,080 cases	\$348,264.00
Contract Paper Group	1 Truckload	\$ 29.94	840 cases	\$25,149.60
	12 Truckloads	\$ 29.94	10,080 cases	\$301,795.20
Contract Paper Group	1 Truckload	\$ 29.97	840 cases	\$25,174.80
	12 Truckloads	\$ 29.97	10,080 cases	\$302,097.60
Kelly Spicers A	1 Truckload	\$ 46.22	840 cases	\$38,824.80
No Sample	12 Truckloads	\$ 46.22	10,080 cases	\$465,897.60
Bravo 3 Partners A No Bid Documents	1 Truckload	\$ 37.00	840 cases	\$31,080.00

No Sample	12 Truckloads	\$ 37.00	10,080 cases	\$372,960.00
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PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Copy Paper	\$292,017.60	Individual FCPS and Administrative Departments	Recurring	FCPS schools and Departments will have source to obtain copier and printer paper at a low cost.

Funding Key: Individual FCPS and Administrative Departments

STAFF CONTACT: Dan Sawyers, Director of Logistical Services

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to Liberty Paper"

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

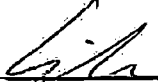
FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by bidder:

Company Name Liberty Paper
Name Erik Amador Title Account Manager
Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

2. RFP 17-26 HVACR Services

BACKGROUND AND RATIONALE:

This RFP is used to establish HVAC Services contracts for the Maintenance Department to use for servicing and repairing district HVAC equipment. The RFP is evaluated on hourly rate, experience with the district and district brand equipment and having the appropriate licensed technicians to perform the work. Maintenance is recommending to award to the top 3 scores to give maintenance more options and flexibility in performing services and repairs. The top 3 scores are also the lowest hourly rates that were submitted. The technical score is based on meeting all of the criteria listed in the RFP and past experience working with the district. Proposals were evaluated by four committee members with the scores shown the average of all committee members. The RFP includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

Key to Markings
Recommended Award
Multiple Award

	Technical Proposal	Cost	References	Total Score
Mechanical Refrigeration Company (MRC) (\$110/hr)	400	400	200	1000 ###
KY Mechanical (\$112/hr)	375	393	200	968 ###
All Trades Services (\$112/hr)	350	393	200	943 ###
Comfort Systems USA (\$115/hr)	262.5	383	200	845.5
TP Mechanical (\$115/hr)	250	383	200	833
Dynamic Air Solutions (\$135/hr)	250	363	200	813
Comfort & Process Solutions (\$124/hr)	212.5	355	200	767.5

Contract Term: July 1, 2026 and ending June 30, 2027 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
HVAC Service and Repairs	FY to date amount is approximately \$3,300,000.00	Maintenance	Recurring	Will provide HVAC services for the district for the 2026/2027 year

Funding Key: Maintenance

STAFF CONTACT: Heidi Reihing, Director of Maintenance
 Eddie Jenkins, HVAC Foreman

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
 "Award contracts to All Trades Services, Kentucky Mechanical Service and Mechanical Refrigeration Company."

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FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

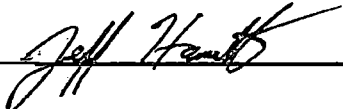
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Kentucky Mechanical Service LLC

Name Jeff Hamilton Title Owner

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name All Trades Services

Name Mark Chandler Title Account Manager

Signature Mark Chandler

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. Bid 20-26 Real Estate Services

BACKGROUND AND RATIONALE:

This RFP is used to establish a realty company to assist in the sale of the several properties that were declared surplus at the May Board meeting. The RFP was evaluated on experience, qualifications, strategy, references and cost. It is recommended to award the contract to Schrader Commercial Properties and Tranzon Asset Advisors.

**Key to Markings
- RFP Award**

	Experience	Qualifications and Expertise	Strategy and Plan	References	Cost	Total
Schrader/Tranzon ###	25	25	25	10	13.75	98.75
Bang Realty Inc	20	20	21.25	10	10	85
Century 21 Pinnacle	7.5	7.5	3.75	7.5	3.75	30
Gooch Auction Group	1.25	2.5	6.25	2.5	6.25	18.75

Contract Period: July 1, 2026 to June 30, 2027

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Real Estate Services	6% of sale charged to buyer	General Fund	Nonrecurring	Will provide a realtor to assist in the sale of the Southside Technical Center property.

STAFF CONTACT: Myron Thompson, Chief Operating Officer

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract to Schrader Commercial Properties and Tranzon Asset Advisors."

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To be signed by offeror:

Company Name Schrader Commercial Properties, LLC

Name James M. Schrader Title President

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

APPROVAL FOR BID/RFP CONTRACT EXTENSIONS

1. RFP 04-25 School Health Services

BACKGROUND AND RATIONALE:

In 2025 the district solicited request for proposals (RFPs) for school health services that provides school nurses to reduce absenteeism, enhance academic success, and improve overall child development. Submissions were graded by a scoring committee that consisted of the Healthy School Specialist, Workers Comp Analyst and Kentucky Health Program Administrator. Using a ten (10) point scale, for 10 technical areas, five (5) proposals were selected for interviews. All five firms were provided 100 points for references. Face-to-face interviews were conducted by an interview committee consisting of an Elementary School Principal, Elementary School Assistant Principal, Middle School Counselor, High School Assistant Principal, Exceptional Child Nurse, Director of Risk Management, Budget Specialist and Retired Nurse Community Member. Interview scores ranked from 300 (1st) to 75 (4th). After interviews the contract was awarded to the Lexington Fayette County Health Department for one year. The RFP included the option to renew on an annual basis up to a total of five years pending Board approval. This would be the first renewal.

Vendor:

Lexington Fayette County Health Department

Contract Period: July 1, 2026 to June 30, 2027

PROPOSAL:

Item	Amount	Funding Source)	Recurring/ Nonrecurring	Measure Expected Impact and Timeline
School Health Services	\$4,700,000.00	General	Recurring	Statutory Requirement

STAFF CONTACT:

Debbie Boian, Health and Wellness Coordinator

POLICY REFERENCE:

09.312

RECOMMENDATION:

A motion is in order to:
"Extend the contract for an additional year with Lexington Fayette County Health Department.