

Quote for Services



This is not a Service Order or legally binding document.

Boone County (KY)

Primary Contact Name: Stephanie Younger

**Panorama Education, Inc.
24 School St, Second Floor
Boston, MA 02108**

Contact:

For submitting POs or questions about billing:
finance@panoramaed.com

For general questions about Panorama:
contact@panoramaed.com

Pricing Valid Through: 07/03/2026

Invoice will be delayed until 7/01/2026 when Title IV funds for the 26-27SY are released.

| (1) Description of Services and (2) Fees | | Effective Date: 7/1/2026 |
|---|-----------------------|------------------------------|
| | | Contract End Date: 6/30/2027 |
| <u>Licenses/Services</u> | <u>Fees Over Term</u> | |
| <p>Student Success Platform: SIS Integration;Core Assessments;Behavior Analytics;Interventions and Progress Monitoring;Foundations Teaching & Learning Package (Virtual)</p> | \$ 169,320.00 | |
| <p>Student Surveys: * Student Surveys</p> | \$ 38,160.00 | |
| <p>Check-Ins: * Check-ins surveys and reporting</p> | \$ 11,925.00 | |
| <p>Panorama Support Services: Dedicated Point of Contact – An assigned partner to lead planning, coordination, and execution of key milestones, serving as a strategic guide from initial setup through full adoption. Technical Support Access – Phone and email support for product questions and troubleshooting, with the option to schedule support calls. Complex issues resolved through direct access to Panorama’s technical experts. Self-Guided Learning & Resources – 24/7 access to Panorama Academy (self-paced training) and the Panorama Playbook (evidence-based implementation strategies) to support continuous learning and long-term success.</p> | | |
| <p>Standard Integrated Roster:</p> | \$ 11,925.00 | |

| | | |
|---|-------------------|----------------------|
| Ongoing maintenance of system integrations including change management, improvements, and the switch over process during BTS | | |
| Panorama Solara with Class Companion: Panorama Solara is a purpose-built AI chat application designed specifically for K-12 districts. Includes access to chat application, Class Companion Subscription, and Panorama Playbook. | | \$ 64,800.00 |
| Professional Development Workshop (Onsite): Includes one virtual consultative planning session with a professional learning manager/director and up to six hours onsite of live facilitation or consultations for groups <50. This product is inclusive of all core offerings per our T&L menu, consultations, and executive briefings. Larger sessions can be supported with additional facilitators at an additional cost. | 2 included | \$ 6,000.00 |
| Supplemental Professional Development Workshop (Onsite): Includes one virtual consultative planning session with a professional learning manager/director and up to six hours onsite of live facilitation or consultations for groups <50. This product is inclusive of all core offerings per our T&L menu, consultations, and executive briefings. Larger sessions can be supported with additional facilitators at an additional cost. | 3 included | \$ 9,000.00 |
| Total Over Contract Term: | | \$ 311,130.00 |

ADDENDUM

This Addendum is agreed and entered into by and between the **Boone County School District** (“District”) and **Panorama Education, Inc.** (“Vendor”), and is intended to amend, modify, and supplement the **Panorama Service Order Agreement** (hereinafter, the “Agreement”).

WHEREAS, the Vendor is providing services to the Boone County Board of Education and, by extension, the District; and

NOW THEREFORE, in consideration of the terms, covenants, conditions and promises set forth herein, as well as those set forth in the Parties’ Agreement, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree to amend, modify, and supplement the Agreement as follows:

Section 1. Prohibition Against Use of Student or District Likeness. Vendor acknowledges and agrees that it may not disseminate the District’s name, logo, or likeness for any reason, including marketing, internal training, or similar purposes, to any third party without written authorization from the District.

Section 2. Open Records. Vendor acknowledges that the District is subject to the Kentucky Open Records Act, KRS 61.870 to KRS 61.884, and may be required to disclose certain information obtained pursuant to the Parties’ relationship as set forth therein. Vendor agrees that it will not pursue any legal action against the District for any disclosure of Vendor’s information or data made in response to an Open Records Request.

Section 3. Equitable Relief. In any action or proceeding to enforce rights under the Agreement, the prevailing party will be entitled to recover costs and attorneys’ fees. Vendor acknowledges that the District may seek and obtain injunctive relief for the unauthorized use or dissemination of District Data or Confidential Information, or other violations of the Parties’ Agreement, in addition to, and not in limitation of, other legal remedies provided under state and federal law.

Section 4. Availability of Funds. Notwithstanding any termination provisions contained in the Agreement, the District’s obligations under the Agreement are expressly contingent upon the availability and lawful appropriation of funds. In the event that sufficient funds are not appropriated, allocated, or otherwise made available to the District for the purpose of making payments under the Agreement, the District shall have the right to terminate the Agreement, in whole or in part, upon written notice to the Vendor. Such termination shall be effective as of the date specified in the notice and shall not constitute a breach of the Agreement. Upon termination for lack of funding, the District shall have no further obligation

to make payments for services not performed as of the effective date of termination, and no liability or obligation of any kind shall accrue or be incurred by the District beyond that date.

Section 5. Limitation on Indemnification. To the extent the Agreement contains any provisions obligating the District to indemnify, defend, or hold harmless the Vendor, such provision shall be effective only to the extent permitted by Kentucky law. Nothing in this Agreement shall be construed as a waiver of the sovereign immunity or governmental immunity of the District, its Board, officers, employees, or agents.

Any indemnification obligation of the District is expressly limited by Section 177 of the Kentucky Constitution and all other applicable provisions of Kentucky law, including restrictions on the creation of debt and the expenditure of public funds. The District does not agree to indemnify or hold harmless any party for liabilities or obligations that exceed or are inconsistent with those legal limitations.

Section 6. Governance. The laws of the Commonwealth of Kentucky shall govern all questions as to the execution, validity, interpretation, construction and performance of this Agreement and Addendum, or any of their terms. Any suit, action or other proceeding regarding the execution, validity, interpretation, construction or performance of this agreement shall be filed in the Boone Circuit Court of the Commonwealth of Kentucky. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Eastern District of Kentucky.

Section 7. Effect of Addendum. The Parties agree that the terms and conditions set forth in this Addendum modify, amend, and supplement the Agreement as set forth above, and agree to be bound to the terms herein. To the extent that the Addendum expressly conflicts with the terms and conditions of the Agreement, the Addendum shall control.

IN WITNESS WHEREOF, the District and Vendor execute this Addendum to be effective consistent with the effective date of the Parties' Agreement.

BOONE COUNTY SCHOOL DISTRICT

By: _____

Date: 6/11/26

Printed Name: Mr. Jesse Parks

Title/Position: Board of Education Chair

PANORAMA EDUCATION, INC.

By: Michael Reynolds

Date: 05 / 13 / 2026

Printed Name: Michael Reynolds

Title/Position: Sr. Director, Legal & Government Affairs