



JESSE BACON, SUPERINTENDENT
ADRIENNE USHER, DEPUTY SUPERINTENDENT
BRANDY HOWARD, CHIEF ACADEMIC OFFICER
TROY WOOD, CHIEF OPERATIONS OFFICER

TO: Dr. Jesse Bacon, Superintendent
FROM: Dr. Adrienne Usher, Deputy Superintendent
DATE: May 27, 2026
RE: Otus Agreement

The attached agreement is the Otus renewal for the 2026-2027 school year. Otus is a data dashboard that connects directly to Infinite Campus that will provide student specific data from any and all data sources. Utilizing Otus will allow school and district staff to spend more time on reviewing data for decision and action as compared to the time creating spreadsheets. The renewal cost is \$168,470.00 and will have additional features such as a mastery bank and AI insights to support teachers with data analysis. Funding will come through the curriculum, instruction, and assessment budget. The agreement has been reviewed by Dinsmore & Shohl, LLC. Approval is requested of the Otus Agreement.

OUR MISSION IS TO INSPIRE AND EQUIP OUR STUDENTS TO SUCCEED IN LIFE

BULLITT COUNTY PUBLIC SCHOOLS IS AN EQUAL EDUCATION AND EMPLOYMENT INSTITUTION



Maximize every student's potential.

Renewal Cost Proposal for
Bullitt County
Schools

Prepared for:

Dr. Adrienne Usher
adrienne.usher@bullitt.kyschools.us
Bullitt County Schools

Created by:

ZachFodor
fodor@otus.com



Pricing Proposal For Bullitt County Schools

Software Service Description and Additional Services	Total
Assessment/Grading & Data/Plans 07/01/2026- 06/30/27	\$114,720.00
AI Otus Insights 07/01/2026- 06/30/27	\$24,000.00
Mastery Item Bank 07/01/2026- 06/30/27	\$24,000.00
Onsite Training 2 Days Onsite Training	\$5,750.00
Total	\$168,470.00

This proposal has been accepted by:

Name

Title

Date of Acceptance:

This proposal has been authorized by:

Name Zach Fodor

Title Lead Client Experience Partner

Zach Fodor

Date of Authorization: 04-27-2026

Current Otus contract expiration date: 06-30-2026

Please enter PO Number in box below and upload a copy of the PO.

PO Number:

Upload Copy of PO:



This proposal is valid for 30 days from the date of receipt.

Terms

To view our Terms of Service, [click here](#).

To view our Privacy Policy, [click here](#).

To view our AI Tool Terms of Use, [click here](#).

For multi-year agreements, this subscription may not be terminated during the initial period unless (i) mutually agreed by Otus and the school district or (ii) upon a material breach of the terms hereof. Any termination hereof, other than pursuant to clause (i) or (ii), shall not relieve the school district of its obligations to pay the foregoing amounts to Otus.

ADDENDUM TO TERMS OF SERVICE

This Addendum ("Addendum") is entered into and effective as of the date of the last signature below (the "Addendum Effective Date"), by and between Learning Explorer, Inc., on behalf of Otus, LLC, and Bullitt County High Schools, a school district located in Kentucky (each a "Party" and together, the "Parties").

WHEREAS, the Parties are entering into an agreement for services quoted in the attached Exhibit A (Order Agreement for Bullitt County High Schools), dated for the school year 2026-2027 (the "Agreement"); and

WHEREAS, as part of the Agreement, the Parties desire to amend Otus' AI Tool Terms of Use found at <https://otus.com/ai-tool-terms-of-use> (the "AI Tool Terms of Use") and Otus' Terms and Conditions of Services found at <https://otus.com/terms-conditions> (the "Terms and Conditions of Service").

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. **TERMS OF SERVICE.** This Addendum modifies and amends the Otus' AI Tool Terms of Use and Otus' Terms and Conditions of Services included in the Agreement entered into by the Parties. Terms of Service not amended herein shall have the same meaning as in the Agreement. If there is conflict between this Addendum and the Agreement, the terms of this Addendum will prevail.
2. **DELETION OF INDEMNIFICATION.** Effective as of the Addendum Effective Date, Section 10: Otus' AI Tool Terms of Use and Section 10: Otus' Terms and Conditions of Services are hereby deleted in its entirety and shall be of no further force or effect.
3. **AMENDMENT TO GOVERNING LAW.** Effective as of the Addendum Effective Date, Section 14: Otus' Terms and Conditions of Services is hereby amended by replacing the reference to Chicago, Illinois with the Commonwealth of Kentucky.
4. **NO OTHER AMENDMENTS.** Except as expressly amended by this Addendum, the Terms of Service remains in full force and effect. All other terms, conditions, rights, duties, and obligations of the parties under the Agreement and Terms of Service remain unchanged and unmodified. The Addendum, the Agreement, and the Terms of Service shall be read together as on integrated agreement.
5. **AUTHORITY TO EXECUTE.** Each signatory hereto represents and warrants that he or she has the proper authority to execute this Addendum and bind his or her entity to the terms and conditions thereof.

6. ENTIRE ADDENDUM. This Addendum constitutes the entire agreement of the Parties with respect to the amendments described herein and supersedes any prior or contemporaneous discussions, negotiations, correspondence, or understandings relating to such amendments.

IN WITNESS WHEREOF, the Parties have executed this Addendum as of the Addendum Effective Date.

BULLITT COUNTY HIGH SCHOOLS

By: _____

Name: _____

Date: _____

LEARNING EXPLORER, INC.

By: _____

Name: _____

Date: _____