



Kenton County School District | It's about ALL kids.

# Issue Paper

**DATE:**  
05/21/2026

**AGENDA ITEM (ACTION ITEM):**  
Consider/Approve a 3-year proposal from CDWG for CrowdStrike Falcon Complete for Managed EDR and Anti-Virus for all KCS D schools and offices.

**APPLICABLE BOARD POLICY:**  
04.32 AP.1 Fiscal Management / 01.1 General Powers and Duties of the Board

**HISTORY/BACKGROUND:**  
On June 30, 2026, KDE is ending support, coverage, and funding for Districtwide Anti-Virus. Beginning, July 1, 2026, the shift of responsibility from KDE to KCS D for Managed EDR and Anti-Virus solutions will be active. KCS D Technology has reviewed several options and is recommending a comparable replacement product sold through CDWG on the Purchase Pros National Contracts for CrowdStrike Falcon Complete. This product will closely align with services previously provided by KDE and some enhancements that will position KCS D into a safe and managed environment when it comes to computer security and anti-virus. By entering into a 3-year contract, there is an approximate \$5,000 per year savings or \$15,000 over the 3 years.

**FISCAL/BUDGETARY IMPACT:**  
\$54,893.34 per year (General Fund) or \$164,680 total for 3 years

**RECOMMENDATION:**  
Approval to a 3-year proposal from CDWG for CrowdStrike Falcon Complete for Managed EDR and Anti-Virus for all KCS D schools and offices.

**CONTACT PERSON:**  
Matthew Winkler, Director of Technology

  
Principal/Administrator

  
District Administrator

  
Superintendent

*Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda. Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.*



Thank you for choosing CDW. We have received your quote.

Hardware      Software      Services      IT Solutions      Brands      Research Hub

# QUOTE CONFIRMATION

### Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

**GARY CRAWFORD,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PWSP960	5/20/2026	3YR CS MANAGED + MODULES	1647073	\$164,680.00

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">CrowdStrike Falcon Complete - Flex License - 3 Year - Tier 5 - 1 License</a> Mfg. Part#: FC.CS.SOLN.FLEX.T5.36M Electronic distribution - NO MEDIA Contract: Kentucky AEPA-025F K-12 (025-F)	1800	7223590	\$61.50	\$110,700.00
<a href="#">CrowdStrike 36-Month Express Support</a> Mfg. Part#: RR.HOS.ENT.EXPS.36M Electronic distribution - NO MEDIA Contract: Kentucky AEPA-025F K-12 (025-F)	1	4914896	\$10,150.00	\$10,150.00
<a href="#">CrowdStrike 36-Month Threat Graph Standard Software Subscription</a> Mfg. Part#: CS.TG.STD.36M Electronic distribution - NO MEDIA Contract: Kentucky AEPA-025F K-12 (025-F)	1800	5357972	\$0.00	\$0.00
<a href="#">CrowdStrike 36-Month Insight - Bundled Software Subscription</a> Mfg. Part#: CS.INSIGHTB.SOLN.T7.36M Electronic distribution - NO MEDIA Contract: MARKET	1800	5677796	\$0.00	\$0.00
<a href="#">CrowdStrike 36-Month Prevent - Bundled Software Subscription</a>	1800	6802213	\$0.00	\$0.00

**QUOTE DETAILS (CONT.)**

Mfg. Part#: CS.PREVENTB.SOLN.36M  
 Electronic distribution - NO MEDIA  
 Contract: MARKET

CrowdStrike 36-Month Discover - Bundled Software Subscription      1800      5677803      \$0.00      \$0.00

Mfg. Part#: CS.DISCB.SOLN.T7.36M  
 Electronic distribution - NO MEDIA  
 Contract: MARKET

CrowdStrike 36-Month Falcon Complete Subscription      1800      5407039      \$0.00      \$0.00

Mfg. Part#: CS.FALCOMPS.SVC.36M  
 UNSPSC: 43233205  
 Electronic distribution - NO MEDIA  
 Contract: MARKET

Falcon Adversary Overwatch - subscription license (3 years) - 1 endpoint      1800      8079280      \$0.00      \$0.00

Mfg. Part#: CS.AOW.SVC.T7.36M  
 Electronic distribution - NO MEDIA  
 Contract: Kentucky AEPA-025F K-12 (025-F)

Falcon Exposure Management - subscription upgrade license (3 years) - 1 lic      1800      8330866      \$9.50      \$17,100.00

Mfg. Part#: CS.EXPOMANUP.SOLN.T7.36M  
 Electronic distribution - NO MEDIA  
 Contract: Kentucky AEPA-025F K-12 (025-F)

Falcon Search Retention - subscription license (3 years) - 1 license      1800      8099196      \$10.25      \$18,450.00

Mfg. Part#: CS.FSR.365.SOLN.T7.36M  
 Electronic distribution - NO MEDIA  
 Contract: Kentucky AEPA-025F K-12 (025-F)

CrowdStrike Charlotte AI - subscription license (3 years) - 1 license      1800      8071900      \$4.60      \$8,280.00

Mfg. Part#: CS.CHARLOTTEAI.SOLN.T7.36M  
 Electronic distribution - NO MEDIA  
 Contract: Kentucky AEPA-025F K-12 (025-F)

<b>SUBTOTAL</b>	<b>\$164,680.00</b>
<b>SHIPPING</b>	<b>\$0.00</b>
<b>SALES TAX</b>	<b>\$0.00</b>
<b>GRAND TOTAL</b>	<b>\$164,680.00</b>

**PURCHASER BILLING INFO**

**Billing Address:**  
 KENTON COUNTY BOARD OF EDUCATION  
 ACCTS PAYABLE  
 2044 TUSCANYVIEW DR  
 COVINGTON, KY 41017-8182  
**Phone:** (859) 344-8888  
**Payment Terms:** NET 30 Days-Govt/Ed

**DELIVER TO**

**Shipping Address:**  
 KENTON COUNTY BOARD OF EDUCATION  
 GARY CRAWFORD  
 1055 EATON DR  
 FT WRIGHT, KY 41017-9655  
**Shipping Method:** ELECTRONIC DISTRIBUTION

Please remit payments to:

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



### Sales Contact Info

**Rich McLean** | (866) 668-9495 | [richmcl@cdw.com](mailto:richmcl@cdw.com)

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For more information, contact a CDW account manager.

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