



Kenton County School District | *It's about ALL kids.*

Issue Paper

DATE:

05/18/2026

AGENDA ITEM (ACTION ITEM):

Consider/Approve a 5-year renewal proposal from GoTo Technologies for centralized cloud based telephone/voice mail system for all KCS D schools and offices.

APPLICABLE BOARD POLICY:

04.32 AP.1 Fiscal Management / 01.1 General Powers and Duties of the Board

HISTORY/BACKGROUND:

In 2022 and 2023, KCS D upgraded the entire telephone/voice system to GoTo Technologies due to aging equipment and various FCC regulations. Since that time, GoTo has created specific education related pricing. This education offering allows for all users to have enhanced features including GoTo app use. In negotiations with GoTo while leveraging TIPS contract pricing, KCS D is able to combine the 2 previous agreements and access the newer education pricing saving the district close to \$2,500 per month or \$30,000 per year. This would be a new 5-year fixed rate contract using this revised pricing structure.

FISCAL/BUDGETARY IMPACT:

\$7,576.25 per month (General Fund) – Approximately \$150,000 savings over 5 years

RECOMMENDATION:

Approval to a 5-year renewal proposal from GoTo Technologies for centralized cloud based telephone/voice mail system for all KCS D schools and offices.

CONTACT PERSON:

Matthew Winkler, Director of Technology


Principal/Administrator


District Administrator


Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda. Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent’s mailbox.



GoTo Communications, Inc.
333 Summer Street, 5th Floor Boston, MA
02210-1702

ORDER FORM

CONTACT INFORMATION.

<p>Customer: Kenton County School District- GTC Address: 2044 Tuscanview Drive, Covington, KY United States, 41017</p> <p>Main Contact: Matthew Winkler Email: matthew.winkler@kenton.kyschools.us Phone: 859-957-2612</p> <p>VAT/TVA/ABN Number:</p>	<p>GoTo Representative: Name: Brandon Reil Email: brandon.reil@goto.com Phone: 877-548-3003</p> <p>QUOTE OR OID #: Q-1092581 UID #: CN-2425812-2109 Opp ID #: 2602248573628</p> <p>Quote Date: 19-May-2026 Quote Expiration Date: 30-June-2026</p>
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TERM & BILLING INFORMATION.

Payment Method: Invoice
Term & Billing Frequency: Annual Monthly
Payment Terms: Net 45

AGREEMENT.

This Order Form is governed by the terms of the Terms of Service found at <https://www.goto.com/company/legal/termsand-conditions> unless: Customer has a written agreement mutually agreed upon by GoTo for such Services, in which case such written agreement will govern; or (ii) to the extent otherwise set forth in the Supplemental Terms below. The foregoing shall exclude any terms and conditions referenced on a Customer purchase order and will incorporate the Contracting Entities Table and the Service Descriptions.

Supplemental Terms: Notwithstanding anything to the contrary in the Agreement, the following supplemental Terms apply:

- This Order is issued pursuant to, and shall be considered a "Supplemental Agreement" under, The Interlocal Purchasing System (TIPS) Contract No. 251003: Electronics, Appliances, and Associated Goods and Services, between GoTo and TIPS. All products and services provided under this Order are subject to, and governed by, the terms and conditions of the TIPS Vendor Agreement and related solicitation documents, which are incorporated herein by reference. In the event of a conflict between the terms of this Order (or any referenced GoTo standard terms) and the terms of the TIPS Contract, the TIPS Contract shall prevail to the extent necessary to comply with applicable law and public procurement requirements.

SIGNATURES. By signing below, the signatory represents it is legally authorized to enter into the Agreement and agrees to be bound to all terms contained in the Agreement.

Purchase Order Process:
 If the order is in excess of 50K USD, or this order's currency equivalent, GoTo requires a PO with the executed order in the name of the contracting entity noted above. Please complete:
Require a PO? **Requires a PO, see below:**
 Customer PO#: PO Expiration Date (if applicable):

CUSTOMER: Kenton County School District- GTC		If Billing Contact is different than above, please provide: Billing Address: Billing/Invoicing Contact: Telephone: Email:
Signature:		
Name:		
Title:	Customer Authorized Signatory	
Date:		

The dates shown are based on the date the quote was created by the rep and these dates will adjust based on the date the contract is signed

Service Start Date	01-July-2026	Billing Start Date	01-July-2026	
Number of Free Months	0		First Invoice Date	01-July-2026
Contract End Date	30-June-2031			

MONTHLY TOTALS:

Name	Contract Terms (Months)	Quantity	MSRP	Discount	GoTo Price	Total Price
GoTo Connect for Education	60	1333	USD 10.50	USD 8.00	USD 4.75	USD 6,331.75
Voice - Standard DID - Monthly Charge	60	933	USD 5.00	USD 4.75	USD 0.25	USD 233.25
Taxes and Fees:						USD 1,011.25
TOTAL AMOUNT:						USD 7,576.25



PURCHASE ORDER CONFIRMATION FORM

Please select an option below (selecting only one):

1) My company has already raised a purchase order document and is providing it along with this signed order form

2) My company does not issue purchase orders

3) In Lieu of my company's standard purchase order and

- Have obtained all necessary approvals to release funds for this purchase and
- Confirm the relevant invoice(s) can be paid without a reference to a purchase order number

4) My company has a standard purchase order and is unable to provide it right now. As a result, Will send the approved purchase order to GoTo within **4 business days** of signature date below.

CUSTOMER LEGAL NAME:

Kenton County School District- GTC

Invoice To/Bill To ADDRESS

1055 Eaton Dr, Ft Wright, KY United States, 41017-9655

Billing Contact: Matthew Winkler

Billing Phone: 859-957-2612

Billing Email: matthew.winkler@kenton.kyschools.us

Please ensure the Invoice To/Bill To Address in addition to the Billing Contact information above is accurate. If not, please ensure to reach out to your GoTo Sales contact and provide correct billing information.

You agree to pay the contracted Total Price as per GoTo Quote or OID Reference Number: Q-1092581

This form is issued under the terms and conditions of the following agreement between the parties: EXCEPT AS EXPRESSLY SET FORTH HEREIN, BY SIGNING AND RETURNING THIS ORDER TO GOTO, YOU CONFIRM THIS IS AN ORDER FOR THE GOTO SERVICE(S) LISTED HEREIN AND AGREE TO THE TERMS OF SERVICE <https://www.goto.com/company/legal/terms-and-conditions> WHICH APPLY TO YOUR CONTINUED USE OF ALL SERVICES AND SHALL PREVAIL OVER ANY TERMS OTHERWISE REFERENCED IN A PURCHASE ORDER.