



**SJN DATA CENTER LLC DBA  
ENCORE TECHNOLOGIES**

4620 Wesley Avenue,  
Cincinnati, OH 45212  
Phone: 513.493.4626

**Quotation**

Number: **93846**

Date: **04/17/2026**

Quote prepared for: **Chris May**

**Bill To:**  
Chris May  
Boone County Board of Ed Ref: 00618  
8330 US Hwy 42  
Florence, KY 41042  
Phone: (859)282-2550  
Email: chris.may@boone.kyschools.us

**Ship To:**  
Boone County Board of Ed  
Burlington Elementary School  
5946 Orient Street  
Burlington, KY 41005

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	210-BPCK	Dell Pro 16 Plus XCTO Base Intel(R) Core(TM) Ultra 5 235U vPro(R) (12 TOPS NPU, 12 cores, up to 4.9 GHz) Windows 11 Pro, Natl Aca STANDARD. K12 EDU only. MSFT LOE Approval req'd Integrated Intel® graphics for Intel® Core™ Ultra 5 235U vPro® processor 8 GB: 1 x 8 GB, DDR5, 5600 MT/s 256 GB TLC SSD 16", Non-Touch, FHD+, 400 nits, Anti-Glare, 45% NTSC, FHD Cam FHD HDR RGB Camera, TNR, Camera Shutter, Microphone No Fingerprint Reader, No Smart Card Reader, includes RJ-45 English US backlit Copilot key keyboard with numeric keypad Intel® Wi-Fi 6E AX211, 2x2, 802.11ax, Bluetooth® 5.3 card 3-cell, 55 Wh, ExpressCharge Capable, ExpressCharge Boost Capable 100W USB-C AC Adapter ProSupport Plus: Next Business Day Onsite, 4 Years ProSupport Plus: Accidental Damage Service, 4 Years ProSupport Plus: Keep Your Hard Drive, 4 Years ProSupport Plus: 7x24 Technical Support, 4 Years Consult-Infrastructure Consulting Services, Dell Instructor-Led Prof Learning Voucher-1 yr expiration Mfr: DELL TECHNOLOGIES	\$ 1,216.55	45	\$ 54,744.75
*2	210-BRPX	Dell Pro Dock - WD25 Advanced Exchange Service 3 Years Mfr: DELL TECHNOLOGIES	\$ 129.99	45	\$ 5,849.55
2 item(s)					
			<b>Sub-Total</b>		<b>\$ 60,594.30</b>
			<b>Tax @ 0%</b>		<b>\$ 0.00</b>
			<b>Freight</b>		<b>\$ 0.00</b>
			<b>Total</b>		<b>\$ 60,594.30</b>
** Tax and Freight Not Included In Total **					

Contract Number: 2100000423

**Terms and Conditions**

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal to the extent permitted by law. If a contract is awarded to Encore as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by Encore. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction. All quoted pricing is contingent upon current pricing, availability, and terms offered by the OEM. Encore reserves the right to adjust pricing if the OEM modifies its pricing, programs, or availability.

Prepared by: **Hans Roedig**

Email: **Hans.Roedig@encore.tech**

Phone: **513.493.4626**

Proposal No. 0000213815.1  
Expiration Date: 05/22/2026

48 Month TELP	
Payments	Annual
Due	Advance
Interim Rent	None

  

Quote	Description	Product Subtotal	Rate Factor	Payment
93846	Dell Pro 16 Plus PB16250	\$60,594.30	0.26970	\$16,342.50
	Dell Pro 16 Plus PB16250	\$54,744.75	0.26970	\$14,764.86
	Dell Pro Dock - WD25	\$5,849.55	0.26970	\$1,577.65
<b>Total Amount:</b>		<b>Rate Factor &amp; Payment Financed Amount</b>	<b>0.26970</b>	<b>\$16,342.50 \$60,594.30</b>
Structure Notes				

**Bryan Mostaffa**  
Account Manager  
Dell Technologies | Dell Financial Services  
✉ [Bryan.Mostaffa@dell.com](mailto:Bryan.Mostaffa@dell.com)

Proposal Notes

*\*\* Any applicable taxes and or shipping are not included in the proposal.*

End of Term Option(s):

Tax Exempt Lease Purchase (TELP) options:

1. Exercise the option to purchase the products for one dollar; or,
2. For an agreed upon fee, return all products to DFS at lessee's expense.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Restrictions and additional requirements may apply to transactions with governmental or public entities. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of a payment solution. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884.

Additional Information:

**LEASE QUOTE:** The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

**PURCHASE ORDER:** The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

**DOCUMENTATION:** The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

**PROPOSAL VALIDITY / APPROVALS:** This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

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## ADDENDUM

This Addendum is agreed and entered into by and between the **Boone County School District** ("District") and **Dell Financial Services** ("Vendor"), and is intended to amend, modify, and supplement the \_\_\_\_\_ (hereinafter, the "Agreement").

**WHEREAS**, the Vendor is providing services to the Boone County Board of Education and, by extension, the District; and

**NOW THEREFORE**, in consideration of the terms, covenants, conditions and promises set forth herein, as well as those set forth in the Parties' Agreement, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree to amend, modify, and supplement the Agreement as follows:

**Section 1. Prohibition Against Use of Student or District Likeness.** Vendor acknowledges and agrees that it may not disseminate the District's name, logo, or likeness for any reason, including marketing, internal training, or similar purposes, to any third party without written authorization from the District.

**Section 2. Open Records.** Vendor acknowledges that the District is subject to the Kentucky Open Records Act, KRS 61.870 to KRS 61.884, and may be required to disclose certain information obtained pursuant to the Parties' relationship as set forth therein. Vendor agrees that it will not pursue any legal action against the District for any disclosure of Vendor's information or data made in response to an Open Records Request.

**Section 3. Equitable Relief.** In any action or proceeding to enforce rights under the Agreement, the prevailing party will be entitled to recover costs and attorneys' fees. Vendor acknowledges that the District may seek and obtain injunctive relief for the unauthorized use or dissemination of District Data or Confidential Information, or other violations of the Parties' Agreement, in addition to, and not in limitation of, other legal remedies provided under state and federal law.

**Section 4. Availability of Funds.** Notwithstanding any termination provisions contained in the Agreement, the District's obligations under the Agreement are expressly contingent upon the availability and lawful appropriation of funds. In the event that sufficient funds are not appropriated, allocated, or otherwise made available to the District for the purpose of making payments under the Agreement, the District shall have the right to terminate the Agreement, in whole or in part, upon written notice to the Vendor. Such termination shall be effective as of the date specified in the notice and shall not constitute a breach of the Agreement. Upon termination for lack of funding, the District shall have no further obligation

to make payments for services not performed as of the effective date of termination, and no liability or obligation of any kind shall accrue or be incurred by the District beyond that date.

**Section 5. Limitation on Indemnification.** To the extent the Agreement contains any provisions obligating the District to indemnify, defend, or hold harmless the Vendor, such provision shall be effective only to the extent permitted by Kentucky law. Nothing in this Agreement shall be construed as a waiver of the sovereign immunity or governmental immunity of the District, its Board, officers, employees, or agents.

Any indemnification obligation of the District is expressly limited by Section 177 of the Kentucky Constitution and all other applicable provisions of Kentucky law, including restrictions on the creation of debt and the expenditure of public funds. The District does not agree to indemnify or hold harmless any party for liabilities or obligations that exceed or are inconsistent with those legal limitations.

**Section 6. Governance.** The laws of the Commonwealth of Kentucky shall govern all questions as to the execution, validity, interpretation, construction and performance of this Agreement and Addendum, or any of their terms. Any suit, action or other proceeding regarding the execution, validity, interpretation, construction or performance of this agreement shall be filed in the Boone Circuit Court of the Commonwealth of Kentucky. In the event of litigation in a U.S. District Court, venue shall lie exclusively in the Eastern District of Kentucky.

**Section 7. Effect of Addendum.** The Parties agree that the terms and conditions set forth in this Addendum modify, amend, and supplement the Agreement as set forth above, and agree to be bound to the terms herein. To the extent that the Addendum expressly conflicts with the terms and conditions of the Agreement, the Addendum shall control.

**IN WITNESS WHEREOF,** the District and Vendor execute this Addendum to be effective consistent with the effective date of the Parties' Agreement.

**BOONE COUNTY SCHOOL DISTRICT**

By: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: Donny Grant

Title/Position: Purchasing Administrator

**Dell Financial Services**

By: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name:     Bryan Mostaffa    

Title/Position:     Account Manager