



**SJN DATA CENTER LLC DBA
ENCORE TECHNOLOGIES**

4620 Wesley Avenue,
Cincinnati, OH 45212
Phone: 513.493.4626

Quotation

Number: **93980**

Date: **04/21/2026**

Quote prepared for: **Chris May**

Bill To:
Chris May
Boone County Board of Ed Ref: 00618
8330 US Hwy 42
Florence, KY 41042
Phone: (859)282-2550
Email: chris.may@boone.kyschools.us

Ship To:
Boone County Board of Ed
Stephens Elementary School
5687 N Bend Road
Burlington, KY 41005

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	210-BPQX	Dell Pro Slim Intel(R) Core(TM) Ultra 5 245 (13 TOPS NPU, 14 cores, up to 5.1GHz) Windows 11 Pro, Natl Aca STANDARD. K12 EDU only. MSFT LOE Approval req'd 8GB: 1 x 8GB, DDR5, up to 5600 MT/s, non-ECC 256GB SSD TLC Integrated Graphics No Wireless LAN Card Dell Pro Slim chassis with 360W PSU Dell Wired Keyboard - KB216 - US English - Black Dell Wired Mouse - MS116 8x DVD+/-RW/RAM 9.5mm Slimline Optical Disk Drive Internal speaker Intel(R) Standard Manageability No Additional Video Ports ProSupport: Next Business Day Onsite, 4 Years ProSupport: 7x24 Technical Support, 4 Years Consult-Infrastructure Consulting Services,Dell Instructor-Led Prof Learning Voucher-1 yr expiration Mfr: DELL TECHNOLOGIES	\$ 842.00	41	\$ 34,522.00
*2	210-BMGH	Dell Pro 24 Plus Monitor - P2425H Advanced Exchange Service, 3 Years Mfr: DELL TECHNOLOGIES	\$ 137.79	41	\$ 5,649.39
*3	PRICING NOTE	All quoted pricing is contingent upon current pricing, availability, and terms offered by the OEM. Encore reserves the right to adjust pricing if the OEM modifies its pricing, programs, or availability. Mfr: ENCORE	\$ 0.00	1	\$ 0.00
3 item(s)					
			Sub-Total		\$ 40,171.39
			Tax @ 0%		\$ 0.00
			Freight		\$ 0.00
			Total		\$ 40,171.39

** Tax and Freight Not Included In Total **

Terms and Conditions

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal to the extent permitted by law. If a contract is awarded to Encore as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by Encore. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction. All quoted pricing is contingent upon current pricing, availability, and terms offered by the OEM. Encore reserves the right to adjust pricing if the OEM modifies its pricing, programs, or availability.

Prepared by: **Hans Roedig**

Email: **Hans.Roedig@encore.tech**

Phone: **513.493.4626**

Proposal No. 0000207414.3

Expiration Date: 05/22/2026

48 Month TELP	
Payments	Annual
Due	Advance
Interim Rent	None

Quote	Description	Product Subtotal	Rate Factor	Payment
93980	Dell Pro Slim & Monitors	\$40,171.39	0.26970	\$10,834.37
*Personal Property Management Fee may apply				
Total Amount:		Rate Factor & Payment Financed Amount	0.26970	\$10,834.37 \$40,171.39
Structure Notes				

Bryan Mostaffa
Account Manager
Dell Technologies | Dell Financial Services
✉ Bryan.Mostaffa@dell.com

Proposal Notes

**** Any applicable taxes and or shipping are not included in the proposal.**

End of Term Option(s):

Tax Exempt Lease Purchase (TELP) options:

1. Exercise the option to purchase the products for one dollar; or,
2. For an agreed upon fee, return all products to DFS at lessee's expense.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Restrictions and additional requirements may apply to transactions with governmental or public entities. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of a payment solution. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884.

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

DOCUMENTATION: The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

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