



Date: 2026-03-17  
 Proposal #: Q-78090  
 Expiry Date: 2026-05-16  
 End User:

**PREPARED FOR:**

Daryn Morris  
 Transportation Director  
**SOLD TO DETAILS**  
 Fayette County SD 165  
 780 Miles Point Way Bus Garage  
 Lexington, Kentucky 40510  
 United States

(859) 422-0283  
 daryn.morris@fayette.kyschools.us

**BILLING DETAILS**

Fayette County SD 165  
 780 Miles Point Way Bus Garage  
 Lexington, KY 40510 US

**SHIPPING DETAILS**

Fayette County SD 165  
 780 Miles Point Way Lexington,  
 KY 40510 US

**PREPARED BY:**

Michael Falola

Corporate Office: 1.877.630.7366  
 Unit 111, 3B Burbidge Street  
 Coquitlam, BC V3K 7B2  
 michael.falola@safefleet.net

**VMAX & LIVE GPS RENEWAL TO ALIGN DATES** Included with renewals:• Includes/Covers Services & Support Phone Calls• Includes/ Covers continued Support Webinars• Includes/Covers refresher training for existing or new School Transportation Employees• Includes/Covers current product enhancements and future product developments

QTY	PRODUCT	DESCRIPTION	UNIT PRICE	TOTAL PRICE
284	VLP-REY1	VLP-LMU Service Renewal Data TEAL,1GB/YR-1Yr' MARCH 1 2025 - FEBRUARY 28 2026	USD 131.58	USD 37,368.72
284	VLP-REY1	VLP-LMU Service Renewal Data TEAL,1GB/YR-1Yr' MARCH 1 2026 - JULY 31 2026	USD 54.83	USD 15,571.72
100	VMC5V-RY1	vMax Commander Renewal, Per Vehicle, 1 Year- Renewal Fees Apply NOVEMBER 1 2025 - MARCH 31 2026	USD 31.87	USD 3,187.00
152	VMC5-ADJ	vMax Commander Anniversary Date Adjustment APRIL 1 2026 - JULY 31 2026	USD 25.50	USD 3,876.00
1	TARIFF-LY-L	FEE, Tariff Levy, L	USD 0.00	USD 0.00
<b>VMAX &amp; LIVE GPS RENEWAL TO ALIGN DATES Total:</b>				<b>USD 60,003.44</b>

**Total: USD 60,003.44**



**Seon Additional Comments & Terms:**

**Seon cloud-based services, metadata retention duration: Transit systems**

Metadata for Seon's vMax Commander and vMax Live Plus cloud-based services (standard service), is maintained for 12 months and then permanently deleted from the Seon cloud servers.

Metadata refers to all records created, input, or collected through the cloud-based service and stored on our cloud servers, excluding Media Files as described below:

**Metadata includes**

- Data created, input, logged or collected through the cloud-based service related to the fleet, vehicle location, or vehicle speed, and operational data related to alarms.
- Equipment health check information

**Metadata does NOT include**

- User names and passwords
- Media Files – **any audio, video, or photo data that is** created, input, or collected through use of the Software service
- Any fleet set-up data entered by users such as bus IDs, route IDs, driver IDs, vehicle types

Temporary Tariff: Due to the increasing magnitude and volatility of the tariff situation, we are not able to absorb this event alone. Given these factors, Safe Fleet(Video)/Seon will be implementing a market condition-dependent Tariff surcharge of 5.75%, effective on all new purchase orders placed on

November 1st, 2025

and thereafter.

This quote is valid for up to 60 days. All sales are final. A restocking fee of 20% will apply for any product returns and/or exchanges requested after initial shipment of the product. Note that product returns and/or exchanges will only be accepted for new, unused product that is within the original, unopened packaging.

Thank you for the opportunity to provide a Proposal for your mobile surveillance and fleet management needs. We trust this customized solution will help you meet your goals for passenger and driver safety and security.

Please feel free to contact me directly at 1.877.630.7366 if you have any questions or concerns. We look forward to partnering with you.

Best regards,

Michael Falola

1.877.630.7366 | michael.falola@safefleet.net



All purchases must be confirmed with an authorized signature from the purchaser; company issued purchase orders should be provided for all purchases exceeding \$10,000.00 (in addition to authorized proposal). Any purchases that are exempt from sales taxes must be accompanied by a tax exemption and/or resellers certificate.

By signing this proposal (the "Proposal") (or, if this Proposal is attached to, referenced in, or otherwise accompanies any other agreement, statement of work, purchase order, or other similar document, by or between the parties and/or their applicable affiliates (any of the foregoing, collectively, the "Accompanying Agreement"), then by signing such Accompanying Agreement), the Customer agrees to all terms and conditions set forth herein, including without limitation those set out in this Comments and Terms section, and to the Safe Fleet Video & Telematics Products and Services Standard Customer Terms & Conditions, currently available at [safefleet.net/v-and-t-general-terms](http://safefleet.net/v-and-t-general-terms) (as may be updated or amended by Safe Fleet from time to time in its discretion, the "Ts&Cs"), which are incorporated herein and will govern all products, services, and other matters set forth herein. Capitalized terms used but not defined herein shall have the meaning ascribed to them in the Ts&Cs.

Customer and Safe Fleet expressly agree that, notwithstanding anything to the contrary in the Accompanying Agreement, including any provision thereof relating to order of precedence, conflicts, or "battle of the forms," in the event of any conflict, ambiguity, or inconsistency (any of the foregoing, a "Conflict") between any term, provision, requirement, request, specification, or other provision (any of the foregoing, a "Provision") of the Accompanying Agreement and any Provision of this Proposal (including, for clarity, the Ts&Cs), this Proposal shall prevail and control; Customer and Safe Fleet intend this Proposal to be, and this Proposal shall be deemed to be, an amendment to any Conflicting Provision of the Accompanying Agreement.

The warranties applicable to the products, services, and other matters set forth herein are available at <https://www.safefleet.net/product-and-service-warranties> (the "Warranty Documentation"). Notwithstanding any other provision in this Agreement, the Warranty Documentation sets forth the sole warranties with respect to the products, services, and other matters set forth herein, and Safe Fleet hereby expressly disclaims all other representations and warranties, express or implied.

PO# \_\_\_\_\_ Date: \_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Signature: \_\_\_\_\_  
Comments: \_\_\_\_\_

MAT.  
4/26/26

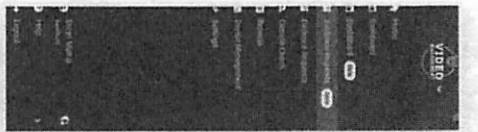
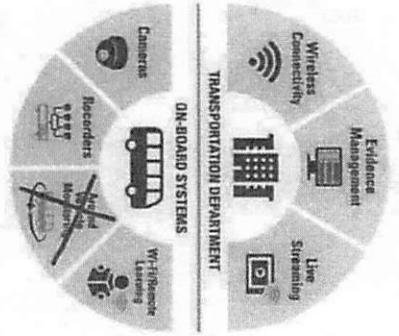
**FCPS TRANSPORTATION COMMUNICATIONS**

<b>PATHWISE/ TRANSMAT</b>	<b>SAFEFLEET</b>	<b>ATT</b>
<b>SERVICES: EZROUTING/ TRIPS/ TEXTING/ GPS</b>	<b>SERVICES: CAMERAS/ COMMANDER AND VLU</b>	<b>DISPATCH</b>
<p><b>AI-Powered Route Optimization</b></p> <p><b>SIS Integration</b> Syncs with existing Student Information Systems (nightly/hourly) to eliminate manual data entry.</p> <p><b>Real-Time Tracking &amp; Dispatch</b> Offers live GPS tracking of buses, allowing for immediate modification to routes during emergency breakdowns or driver shortages. Provides live locations of buses, reducing the need for speculation on arrival times.</p> <p><b>Parent Communication App</b> Provides parents with up-to-date information on bus location, stop times, and student check-ins. Unlimited texting directly to stop our routes. Designed for K-12 parents to monitor student transport. <b>NEW APP COMING FOR 26-27</b> I am hoping to complete some trials this spring with parent tracking. QWe are still working through kinks with drivers, logins, familiarity, change, etc.. I have a meeting scheduled for (03/30/26) to learn more about this feature.</p> <p><b>Student Safety &amp; Security</b> Features tablet-based barcode/QR code scanning to monitor student boarding (on/off). Currently not implemented.</p> <p><b>Comprehensive Management Tools</b> Includes driver management, pre/post-trip inspections, fleet maintenance, and reporting. We assign drivers to routes. We aren't using the system for pre-trip or fleet maintenance. Will likely be adding our digital pre-trip link to the devices. I had an ATT PTT app downloaded to the device I am learning on to determine if tablets may be a way to communicate with buses and eliminate radio (03/24/26).</p> <p><b>Flexible Routing</b> Supports calendar-based scheduling for daily, special, or in-between routes.</p>	<p><u>Digital Video Recording</u> Audio Recording</p> <p><u>Evidence Manager (Video Playback Software)</u></p> <p><b>Commander</b> Video Management &amp; Wireless Video Downloads Telemetry (Live GPS) Speed Location Alarm Notifications Video Software - Viewing School principal and district personnel access.</p>	<p>Radio Communications Dispatch Consoles Radio on each bus Cell Phone Integration Location</p>

# SAFEFLEET

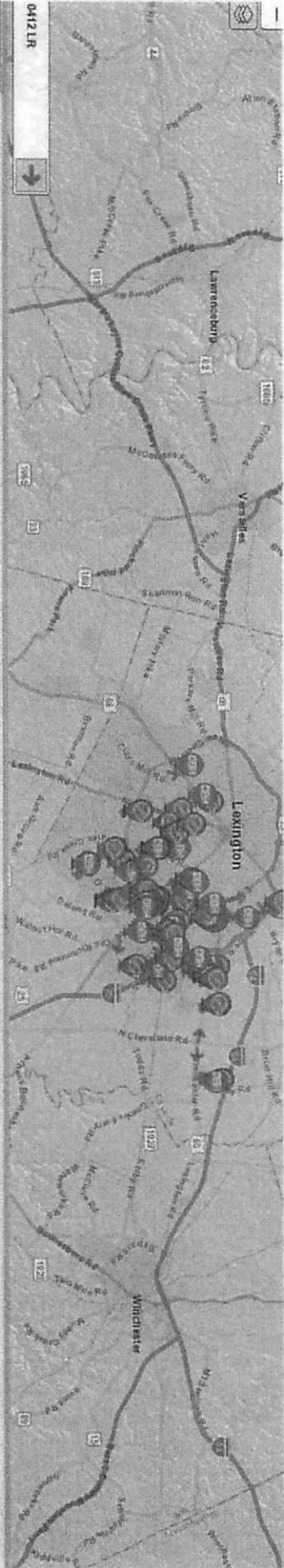
## FULL-FEATURED SCHOOL BUS VIDEO SYSTEM

Recent fleet safety, efficiency and performance. The SAFEFLEET school bus system increases fleet safety and reduces operational risk by allowing you to view and download real-time video and access to adapt weight status in real time.



**Evidence Requests**

Request #	Request Description	Request Status	Request Type	Request Date	Request Time	Request Location
1	208	208	208	03/25/2026	06:24:21	Shipp Arm Deployed
2	207	207	207	03/25/2026	06:24:35	Shipp Arm Retracted
3	206	206	206	03/25/2026	06:31:51	Odometer
4	205	205	205	03/25/2026	06:38:57	Idling
5	204	204	204	03/25/2026	06:41:51	Odometer
6	203	203	203	03/25/2026	06:51:28	Shipp Arm Deployed
7	202	202	202	03/25/2026	06:51:51	Odometer
8	201	201	201	03/25/2026	06:52:10	Shipp Arm Retracted
9	200	200	200	03/25/2026	07:00:07	Shipp Arm Retracted



Vehicle	Driver	Direction	Speed (mph)	Labeling	Event Type	Value	Date/Time	Act
2412 LR	SSEast(157.5)	0	38.02533	-84.4434	Shipp Arm Deployed	1	03/25/2026 06:24:21	
2412 LR	SSEast(157.5)	0	38.02533	-84.4434	Shipp Arm Retracted	0	03/25/2026 06:24:35	
2412 LR	NNEast(22.5)	0	38.02544	-84.4434	Odometer	37457	03/25/2026 06:31:51	
2412 LR	NNEast(315.0)	4	38.025488	-84.44343	Idling	9	03/25/2026 06:38:57	
2412 LR	WNWWest(282.5)	0	38.02901	-84.45143	Odometer	37458	03/25/2026 06:41:51	
2412 LR	ESEast(112.5)	0	37.98929	-84.51655	Shipp Arm Deployed	1	03/25/2026 06:51:28	
2412 LR	ESEast(112.5)	0	37.98929	-84.51656	Odometer	37468	03/25/2026 06:51:51	
2412 LR	ESEast(112.5)	0	37.98929	-84.51655	Shipp Arm Retracted	0	03/25/2026 06:52:10	
2412 LR	NNEast(22.5)	1	37.98018	-84.481224	Shipp Arm Deployed	1	03/25/2026 06:59:50	
2412 LR	ESEast(112.5)	15	37.980167	-84.4809	Shipp Arm Retracted	0	03/25/2026 07:00:07	

# BUS ROUTE CREATION & MAPPING

Bus 0412 **STATUS**  
 Route: 0412  
 Date: 06/10/2025 - 05/28/2026

**DISTANCE 99.1 mi**  
**DURATION 4h 49m**

**- JME - AM - 412 - 51/78 students assigned**

- 6:28 AM DEPART Liberty Bus Garage
- 6:42 AM 260 E Reynolds Rd - Barrel Oaks apts
- 6:49 AM Centre Pkwy & Caulder Rd
- 6:57 AM Snow Rd & Winter Garden - intersection closest to lowstone - near 2596 Winter Garden
- 7:00 AM Eureka Springs Dr & Elk Lake Dr & Orlean Cir
- 7:03 AM Beaver Creek Dr & Elk Lake Dr
- 7:05 AM Eureka Springs Dr & Beaver Creek Dr
- 7:06 AM Eureka Springs Dr & Baybrook Rd
- 7:07 AM Eureka Springs Dr & Yellowstone Pkwy
- 7:12 AM Turkey Foot Rd & Turkey Foot Ct
- 7:15 AM Julius Marks

**- BSM - AM - 412 - 29/78 students assigned**

- 7:12 AM DEPART Julius Marks
- 7:17 AM Florico Pkwy & Gainesway Dr
- 7:22 AM Applin Way & Tatesbrook Dr
- 7:27 AM Hartland Pkwy & Kemesew Dr
- 7:36 AM Hunting Hills Drive & Huntmaster Circle
- 7:39 AM Buckhorn Dr & Smoky Mountain Dr
- 7:43 AM Yellowstone Pkwy & Starlington Rd & Park Hills Apt Entry
- 7:48 AM Cordell Dr & Quinton Ct
- 7:56 AM Hays Boulevard & Marcus Trail
- 8:02 AM Beaten Path & Brick House Ln - near 3661 Beaten Path
- 8:20 AM Chetford Dr & Brislington Rd

# BUS QUEST PARENT APP

**3:28 Students**

- Angela Smith  
 01 Newfield  
 MS Middle  
 ACQUIRED
- Brian Smith  
 01 Newfield  
 Dodge Elementary  
 ACQUIRED
- Carl Smith  
 01 05  
 Sweet Home Senior High School  
 current 0412  
 DECLINED
- David Smith  
 01 0500

**3:29 BUS SCHEDULES**

Day	Mon	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	6	7	8
9	10	11	12	13	14	15	16
17	18	19	20	21	22	23	24
25	26	27	28	29	30	31	

**Bus 05**  
 Every week(s) 05/10/2025 - 07/02/2026  
 10:30 AM 085-4444 05  
 11:47 AM 085-5620 05

**Bus 05**  
 Every week(s) 05/10/2025 - 07/02/2026  
 3:03 PM 085-5620 05  
 4:35 PM 085-4444 05

**3:34 Bus Tracker**

**3:36 Notifications**

**Notes from Administrator**

**Other Messages**

- 7/12/2023  
 Administrator has reviewed your bus-quest app...
- Angela Smith 5/22/2023  
 text
- Brian Smith 5/22/2023  
 text

# ATT DISPATCH

Dispatch Call Activity Master \*\*\*LR 1 Dispatch

Monitoring Talkgroup

Communication

Search for Contact or Phone Number

Name	📞	👤	📍	📄	🗨️
*BRIDGET HAMPTON	📞	👤	📍	📄	🗨️
*LR SHOP BAY	📞	👤	📍	📄	🗨️
*MP SHOP BAY	📞	👤	📍	📄	🗨️
*ROUTING	📞	👤	📍	📄	🗨️
*Ede Callahan	📞	👤	📍	📄	🗨️
*MP DISPATCH HH 1	📞	👤	📍	📄	🗨️

Missed Call Alerts

Name	Initiator	Time
0010 MP	0010 MP	03/25/26 05:37:44 PM

Search for Missed Call Alerts

Search location on map With radius of 1 Miles