

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3172

APPROVAL DATE: May 12, 2026

ITEM(S) QUOTED: C/N FOR OPTIONAL COACHING SERVICES FOR SCHOOLS

DATE PROPOSAL RECEIVED: April 8, 2026

CONTRACT PERIOD: July 1, 2026 - June 30, 2029

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.  
Purchase Orders will be issued.

RECOMMENDATION: Awarded to multiple vendors to ensure adequate coverage for the District.  
Awarding based on evaluation criteria set forth in the Request for Proposal.  
An asterisk (\*) indicates an award.  
Please Reference last page for Award Chart.

**C/N FOR OPTIONAL COACHING SERVICES FOR SCHOOLS**  
(JCPS CC: 4600649-1027107)

<b><u>VENDOR</u></b>	<b><u>Price per Hourly Units</u></b>
Bailey Education Group LLC	\$ 300.00
Betterlesson Inc.	\$ 332.00
BSCS Science Learning	\$ 125.00 *
Collaborative for Teaching and Learning	\$ 245.00
El Education Inc.	\$ 500.00 * (for consultants for strategic planning) \$ 875.00 * (for consultants for all other professional learning)
Engage! Learning LLC (DBA engage2learn)	\$ 466.25 (Onsite) \$ 387.50 (Virtual)
Gateway Education Holdings LLC (DBA Savvas Learning Company LLC)	\$ 400.00 *
Imagine Learning LLC	\$ 583.33
Paul France (DBA Make Teaching Sustainable)	\$ 400.00 *
Open Up Resources	\$ 750.00 *
Jessica Barr (DBA RTB Data & Consulting LLC)	\$ 350.00 *
Schoolkit LLC	\$ 724.50 *
Solution Tree Inc	\$ 156.04 *
Sovoroom LLC	\$ 300.00
The Achievement Network Ltd.	\$ 950.00
Try Once Inc.	\$ 180.00 *

<b>HQIR</b>	Direct teacher coaching through classroom modeling, co-teaching, and debrief (coaching cycles)	Collaborative team coaching focused on intellectual preparation with HQIR and responding to student work/data	Data literacy to support use of a variety of assessments to make both instructional decisions for students and systematic improvements to instruction	Leadership coaching with administrative team on system evaluation & continuous improvement
EL Education (K-8)	SchoolKit EL Education Open Up Resources Make Teaching Sustainable	SchoolKit EL Education Open Up Resources Solution Tree Make Teaching Sustainable	SchoolKit EL Education Open Up Resources Solution Tree	SchoolKit EL Education Open Up Resources
Savvas myPerspectives (9-12)	Savvas SchoolKit Make Teaching Sustainable	Savvas SchoolKit Solution Tree Make Teaching Sustainable	Savvas SchoolKit Solution Tree	Savvas SchoolKit
IM360 Math (K-12)	SchoolKit Make Teaching Sustainable	SchoolKit Solution Tree Make Teaching Sustainable	SchoolKit Solution Tree	SchoolKit
OpenSciEd (6-8 and potential pilot grades)	SchoolKit BSCS Make Teaching Sustainable	SchoolKit BSCS Solution Tree Make Teaching Sustainable	SchoolKit BSCS Solution Tree	SchoolKit BSCS
Other content and/or curriculum	Raising the Barr (HS only) Try Once	Raising the Barr (HS only) Try Once	Raising the Barr (HS only) Try Once	Raising the Barr (HS only) Try Once

*All information is included with proposals. The proposals are on file in the Purchasing/Bid Department.*