

	Company	Marco	Prosourc 2	Toshiba	Prosourc 1	ABS	DOE	KonicaMinolta	EBM	Miller	CDS	Xerox
Criteria	max score	Konica	Konica		Konica	Konica	Ricoh		Lexmark	Sharp	Xerox	
Monthly cost for service + software		\$2,823.40	\$2,921.87	\$3,156.33	\$3,207.75	\$4,114.95	\$3,992.73	\$3,914.05	\$3,430.00	\$4,444.00	\$5,429.54	\$5,272.37
Costs per copy b/w or avrage		\$0.0029	\$0.0029	\$0.0029	\$0.0029	\$0.0025	\$0.0030	\$0.0038	\$0.0068	\$0.0035	\$0.0030	\$0.0040
included bw												
cost per copy color or avrage		\$0.02900	\$0.02900	\$0.02900	\$0.02900	\$0.02500	\$0.03000	\$0.03500	\$0.03250	\$0.03500	\$0.03000	\$0.04000
included color												
ranking of costs	70	70	65	60	55	50	45	40	35	30	25	20
Training included	10	0	10	10	10	10	10	10	10	10	10	10
Location close to district	10	6	8	8	8	8	9	8	8	6	8	5
covers toner and staples	20	10	20	20	20	20	20	20	20	10	10	10
Previous experience with District	10	0	10	0	10	0	10	10	0	0	0	0
Print Speeds	10	3	3	3	8	3	10	8	8	2	8	5
Program is papercut	10	10	10	10	10	10	10	10	10	10	10	10
Total Score	140	99	126	111	121	101	114	106	91	68	71	60
projected color per year		300000	300000	300000	300000	300000	300000	300000	300000	300000	300000	300000
projected BW per year		3300000	3300000	3300000	3300000	3300000	3300000	3300000	3300000	3300000	3300000	3300000
bw cost per year		\$9,570.00	\$9,570.00	\$9,570.00	\$9,570.00	\$8,250.00	\$9,900.00	\$12,540.00	\$22,335.00	\$11,550.00	\$9,900.00	\$13,200.00
color cost per year		\$8,700.00	\$8,700.00	\$8,700.00	\$8,700.00	\$7,500.00	\$9,000.00	\$10,500.00	\$9,750.00	\$10,500.00	\$9,000.00	\$12,000.00
total per year		\$52,150.80	\$53,332.44	\$56,145.96	\$56,763.00	\$65,129.40	\$66,812.76	\$70,008.60	\$73,245.00	\$75,378.00	\$84,054.48	\$88,468.44
speeds page per minuit												
color		30-45	36	35	36	45	45	36-45	35	26-45	55	30-35
bw		30-40	36-55	35-55	55	45	70	30-75	55	26-45	55	35-55