

ANCHORAGE INDEPENDENT SCHOOL DISTRICT

Lawn, Landscape, & Snow

PROPOSAL 2026-2027



TERM: MARCH 1, 2026 - FEBRUARY 28, 2027

Presented to
Anchorage Independent School District

Presented by
true LANDSCAPING

About True Landscaping

H Founded by two lifelong Anchorage residents and Anchorage Scool
i Alumni, True Landscaping was built on a simple vision: to raise the
s standard of landscaping through integrity, precision, and strong client
t relationships. What started as a three-man team has grown into a
o dedicated multi member team committed to continual training,
r improvement, and delivering first-class results to our community.
y

Our Promises

1. Commitment to Excellence

We deliver top-quality landscaping services that elevate our clients' properties.

2. Client-Centric

We prioritize client satisfaction and long-term relationships.

3. Integrity

Transparency, consistency, ethics and accountability are at the core of our everyday practices,

Our Services



Where Precision Meets Professionalism

True Landscaping takes pride in first-class service and execution. As a full-service landscaping company centered around personal relationships with our clients, we are a comprehensive source for all landscaping needs.



True Landscaping Qualifications

Company Information

Owners: Colin Underhill & Matt Willinger

Operations: Jack Malcolm

Location: Louisville, KY

Team Size: 12-Person Trained & Safety-Focused Team

Experience

- Combined 45 years of commercial landscape from the management team
- Large-Scale Campus Landscape Maintenance
- Athletic Field & Turf Management
- Playground & High-Traffic Area Grounds Care
- Safe Equipment Operation Around Students & Staff
- Snow & Ice Management for Parking Lots, Walkways & Entry Points
- Proactive Hazard Identification & Risk Reduction
- Strict Safety Protocols & Crew Training Standards
- Budget-Conscious Planning for Public Facilities
- Reliable Scheduling Aligned with School Hours & Events

References

Client: A.L Post, INC
Address: 11801 Electron Drive
Louisville, KY 40299
Contact: Leo Post
Number: 502-640-6244

Client: NTS Capital
Address: 500 N Hurstbourne Pkwy
Louisville, KY 40222
Contact: Tony Higgans
Number: 502-909-6517

Client: Lyndon Yard
Address: 808 Lyndon Ln
Louisville, KY 40222
Contact: Kim Oliver
Number: 502-644-9787

Client: Forvia USA
Address: 2000 Stanley Gault Pkwy
Louisville, KY 40223
Contact: Scott VanMetre
Number: 205-860-0858

Client: Louisville Paving Company (LPX)
Address: 15415 Shelbyville Rd
Louisville, KY 40245
Contact: Hunter Strickler
Number: 502-500-1829

Client: Somnio Wealth
Address: 421 Benjamin Ln Ste 101
Louisville, KY 40222
Contact: Greg Mullaney
Number: 502-552-8703

Client: BIA Louisville
Address: 1000 N Hurstbourne Pkwy,
Louisville, KY 40223
Contact: Stephenie Downs
Number: 502-429-6000

Client: Derby City Gaming
Address: 45 20 Popular Level Rd
Louisville, KY 40213
Contact: Carter Brown
Number: 502-758-4546



True Landscaping, LLC

808 Lyndon Lane | Suite 204 | Louisville, KY 40222
(502)-515-5690 | admin@true-landscaping.com | true-landscaping.com

RECIPIENT:

Anchorage Independent School District
11400Ridge Road
Anchorage, Kentucky 40223

| Quote #70 | |
|--------------|--------------------|
| Sent on | _____ |
| Total | \$23,254.28 |

All Services and Pricing Include Labor & Materials

| Product/Service | Description | Qty. | Unit Price | Total |
|--|---|------|------------|-------------|
| Lawn Maintenance | Includes: -Routine mowing of all lawn areas (excluding sports field) -Trimming and edging -Removal of grass clippings | 32 | \$330.00 | \$10,560.00 |
| Spring Clean Up | Includes: -Removal of weeds, clippings, and debris to clean out landscaping beds preparing them for mulch installation. -Installation of premium brown mulch installed at a 2-3" depth. | 1 | \$4,228.00 | \$4,228.00 |
| Pruning Shrubs | Spring & Early Fall | 2 | \$1,200.00 | \$2,400.00 |
| Fall Clean Up | Leaf removal, and debris haul off. | 1 | \$1,600.00 | \$1,600.00 |
| Turf Fertilizer, Weed, and Ground Pest Control Program | 5 Applications: 1) Stonewall 13-0-0 T-Zone Herbicide 2)Dimension 2EW Momentum FX2 3)24-0-3 4)Momentum 4score Spar-tech 13-0-0 5)30-0-6 50% fall fertilizer | 5 | \$390.00 | \$1,950.00 |
| Landscape Bed Weed Control | Monthly application of pre-emergent weed control to reduce and inhibit weed growth. March-October. | 8 | \$150.00 | \$1,200.00 |



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| Product/Service | Description | Qty. | Unit Price | Total |
|----------------------------------|---|------|------------|------------|
| Pricing for Salting Parking Lots | Light: \$180 Heavy: \$290 Pre-Storm:\$180 Sidewalks: \$350 | 1 | \$0.00 | \$0.00 |
| Pricing for Plowing Snow | 1-3" - \$300 4-6" - \$420 7-9" - \$200 Per Hour Sidewalks: \$75 per man per hour | 1 | \$0.00 | \$0.00 |
| Tree work | \$100 per man hour | 1 | \$0.00 | \$0.00 |
| Irrigation work | \$125 per man hour | 1 | \$0.00 | \$0.00 |
| Landscape Lighting work | \$125 per man hour | 1 | \$0.00 | \$0.00 |
| General Landscape Work | Supervisor- \$95 per man hour Laborers- \$70 per man hour | 1 | \$0.00 | \$0.00 |
| Mulch Installation | Delivery and installation of premium mulch to landscape beds. Optional Service: Early August | 1 | \$2,721.00 | \$2,721.00 |

Not included

| | |
|-----------|-------------|
| Subtotal | \$21,938.00 |
| KY (6.0%) | \$1,316.28 |
| Total | \$23,254.28 |

True Landscaping

Summary

True Landscaping was built on a clear vision: deliver first-class service through integrity, precision, and strong relationships. Founded by two Anchorage Public School alumni, our company combines local knowledge with professional experience in property management, finance, and the landscape industry to provide dependable, well-managed grounds services.

We are eager to earn this opportunity and demonstrate the level of service, accountability, and reliability that sets True Landscaping apart. Our goal is not simply to secure a contract, but to build a strong, long-term local partnership grounded in trust, performance, and shared commitment to our community for years to come.

At True Landscaping, we don't just maintain properties — we protect assets, enhance environments, and serve our community with pride.

Insurance

Attached to this document is our COI & Certificate for workers' compensation insurance.

Please feel free to call Amy Howell (502-585-3277) with any questions regarding our insurance

Questions or Concerns

Owner: Colin Underhill
Cell: 502-386-3807
Email: Colin@plurisre.com

Owner: Matt Willinger
Cell: 502-609-1767
Email: Matt@plurisre.com

Operations: Jack Malcolm
Cell: 502-681-4839
Email: jack@true-landscaping.com



