

**JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER**

**COMPETITIVE NEGOTIATION TABULATION**

PROPOSAL NO.: RFP-3157

APPROVAL DATE: February 10, 2026

ITEM(S) QUOTED: C/N for Wide Area Network (WAN) Phase 2

DATE PROPOSAL RECEIVED: December 15, 2025

CONTRACT PERIOD: February 10, 2026 through June 30, 2031  
with ten (10) annual renewal options.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.  
Purchase Orders will be issued.

RECOMMENDATION: Awarded to Vero Fiber Networks LLC for Option 1 based  
on best overall evaluation. An \* indicates an award.

RFP 3157 C/N for Wide Area Network (WAN) Phase 2  
(4600800-1026746)

**OPTION 1: Construct and Maintain a JCPS-Owned (Self-Provisioned) Network:**

*The following response was submitted by: Vero Fiber Networks LLC*

- INITIAL COST (CONSTRUCTION): \$ 18,411,346 \*
- COST ONGOING (ANNUAL MAINTENANCE): \$ 303,288 (\$ 25,274 per month) \*
- TOTAL COST: \$ 19,927,786 \*

*The following response was submitted by: Crown Castle Inc.*

- INITIAL COST (CONSTRUCTION): \$ 18,707,776
- COST ONGOING (ANNUAL MAINTENANCE): \$ 0
- TOTAL COST: \$ 18,707,776

*The following response was submitted by: LightStream Networks LLC*

- INITIAL COST (CONSTRUCTION): \$ 18,144,869.72
- COST ONGOING (ANNUAL MAINTENANCE): \$ 231,000
- TOTAL COST: \$ 20,454,869.72

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**OPTION 2: Dark Fiber**

*The following response was submitted by: Vero Fiber Networks LLC*

- Total Monthly Cost: \$ 44,660

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**OPTION 3: LIT Fiber**

*The following response was submitted by: Vero Fiber Networks LLC*

- Total Monthly Cost: \$ 52,360

*The following response was submitted by: AT&T DW Holdings Inc.*

- Total Monthly Cost: \$ 104,292

*All information is included with proposals. The proposals are on file in the Purchasing/Bid Department.*