



BULLITT COUNTY PUBLIC SCHOOLS
DEPARTMENT OF TECHNOLOGY

KEVIN FUGATE, DIRECTOR & CIO

SARAH SMITH, ADMINISTRATIVE ASSISTANT

SARAH CARNES, INVENTORY SPECIALIST

ANDREW HOBBS, NETWORK ADMINISTRATOR

M E M O

01.05.2025

TO: Jesse Bacon, Superintendent

FR: Kevin Fugate, Director of Technology & CIO

RE: PDQ Operating System and Software Management

I am requesting approval to acquire PDQ to replace Microsoft SCCM for our software deployment and software management needs. This transition will allow us to move away from Microsoft's increasingly expensive licensing model while creating a better environment for our management tools. PDQ provides a robust solution for automated software deployment, patch management, and asset monitoring across both Windows and macOS devices. The platform is designed to simplify device onboarding, allowing our team to secure devices and manage inventory with significantly improved efficiency.

We can utilize either the cloud-based PDQ Connect for remote device management or the on-premise PDQ Deploy & Inventory to ensure our fleet is covered regardless of location. Peer organizations report that implementing PDQ has drastically reduced deployment setup times, turning tasks that previously took weeks into hours. By adopting this agent-based solution, we can automate vulnerability patching to ensure all machines remain healthy and secure without extensive manual oversight. This acquisition will streamline our client management processes and cut IT busywork, leveraging a tool highly rated for its flexibility and reliability. The acquisition of this flexible, reliable tool will streamline client management and reduce IT latency. The prorated cost for this service from February 4th to June 30th is \$7650. The quote is attached.

Thank you for your consideration.

BULLITT COUNTY PUBLIC SCHOOLS IS AN EQUAL EDUCATION AND EMPLOYMENT INSTITUTION

Quote

**Bullitt County Public Schools**

1040 Highway 44 East
Shepherdsville, KY 40165
USA

2200 South Main Street, St 200
South Salt Lake, UT 84115
USA

Date	Quote No.	Terms			
1/13/2026	PDQ-Connect-2026113-CO	Net 30			
Description			Quantity	Cost	Total
PDQ Connect Plus	pro-rated term (02/04/2026 to 06/30/2026)		2,500	\$18.00	\$45,000.00
Custom discount				83% \$	(37,350.00)
				\$3.06	\$7,650.00
PDQ Connect Plus	Year 1 (07/01/2026 to 06/30/2027)		2,500	\$18.00	\$45,000.00
Custom discount				54% \$	(24,300.00)
				\$8.28	\$20,700.00
Savings over time					-\$61,650.00
<i>Applicable taxes will be added to invoice</i>					
Total Price Less Applicable Taxes Over Time					\$28,350.00
Pricing is valid until	2/12/2026			Total	\$28,350.00
Pricing due upon contract commencement					\$7,650.00

This order form is made effective as of the latest date set forth in the signature block below (the "Effective Date"), sets forth the products and/or services to be provided by PDQ.com Corporation ("PDQ") to the business entity identified in the signature block below ("Customer") and is governed by (i) the terms of a written Subscription Agreement agree by PDQ and Customer (the "Subscription Agreement") or (ii) if the parties have not entered into a written Subscription Agreement as of the Effective Date, the applicable terms and conditions specified at <https://www.pdq.com/terms-of-use/> and <https://www.pdq.com/end-user-license-agreement/> as of the Effective Date. The parties agree that the terms and conditions or Subscription Agreement, as applicable, is incorporated by reference into this Order Form, as of the Effective Date.

1. Term and Renewal:

This Agreement shall commence on [date of purchase] and continue in full force and effect for a period of pro-rated term and one (1) year (the "Initial Term"), unless terminated earlier in accordance with the provisions of this Agreement.

Pricing will escalate in the manner outline in the above quote (if devices are added above the initial value purchased, they will maintain the per device discount associated with pricing of the year they are added)

2. Termination Right:

Notwithstanding the provisions of Section 1, the Customer shall have the right to terminate this Agreement for convenience at any time after the completion of the first full year of the Initial Term but prior to the expiration of the Initial Term (the "Termination Right"). To exercise this right, the Customer must provide written notice to [PDQ] of its intent to terminate this Agreement at least [30] days prior to the intended termination date.

3. Effect of Termination:

Upon termination pursuant to this clause, the following shall apply:

The Customer shall remain liable for payment of all services rendered or goods delivered up to the effective date of termination.

Any prepaid amounts for services or goods not yet delivered or rendered shall be refunded to the Customer on a pro-rata basis for the remaining term of the Agreement.

4. Survival:

The provisions of this Agreement that by their nature are intended to survive termination, including but not limited to confidentiality, indemnity, and dispute resolution provisions, shall continue to apply following termination.

Party: PDQ

Bullitt County Public Schools

Signature: 

Name: Jaren Nichols

Title: CRO

Date: 1/13/2026