

HENDERSON COUNTY SCHOOLS

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 | Fax: (270) 831-5009
www.henderson.kyschools.us
Dr. Bob Lawson, Superintendent



To: Bob Lawson, Superintendent
And School Board Members

From: David C. Stokes
Chief Finance Officer

Date: Monday, December 15, 2025

Re: Bid Recommendations

Bid Recommendations:

Workmen's Compensation Insurance BID # 12-25-5-12

Information regarding the bid was placed in the newspaper and on our website. Bid notifications were sent to three vendors. We received bids from EM Ford & Company of Henderson – Kentucky Employers Mutual Insurance, EM Ford & Company of Henderson – First Benefits Insurance and Trucordia Insurance – Amtrust North America. Based on the comprehensive evaluation using the established Bid Evaluation Criteria in the Invitation to Bid, we recommend the bid be awarded to EM Ford & Company of Henderson – Kentucky Employers Mutual Insurance. KEMI achieved the highest overall score (40/50), being well-aligned with the needs of Henderson County Schools, as indicated on the attached tabulation sheet.

Refuse Pick-Up BID # 13-25-5-12

Information regarding the bid was placed in the newspaper and on our website. Bid notifications were sent to two vendors. We received bids from Republic Services, Waste Management Services, and American Resource Co. The bid from Waste Management Services met all bid specifications and had the best pricing. We recommend the bid be awarded to Waste Management Services as indicated on the attached tabulation sheet.

School-Based Mental Health Counseling Services BID # 14-25-5-12

Information regarding the bid was placed in the newspaper and on our website. Bid notifications were sent to seven vendors. We received bids from Mountain Comprehensive Care Center, RiverValley Behavioral Health, Stability Counseling and Associates LLC, Wellness Counseling Center, Care Solace, Inc. and PsychPlus. The bid from Mountain Comprehensive Care Center met all bid specifications and will best serve the needs of Henderson County Schools. We recommend the bid be awarded to Mountain Comprehensive Care Center as indicated on the attached tabulation sheet.

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Bid Renewal Recommendations:

Snow & Ice Removal Services BID # 17-24-5-12

Unlimited Lawn Care & Landscaping was awarded the bid for Snow and Ice Removal Services December 17, 2024. The current contract is due to expire December 31, 2025. Our recommendation is not to renew the contract with Unlimited Lawn Care & Landscaping services. It has been determined that snow and ice removal will be managed by the HCS Maintenance Department.

**HENDERSON COUNTY BOARD OF EDUCATION
WORKMAN'S COMPENSATION INSURANCE
BID #12-25-5-12
TABULATION SHEET**

	E.M. Ford	E.M. Ford	Field & Main Insurance	Owensboro Health	Trucordia
Insurance Provider	Kentucky Employers Mutual Ins.	First Benefits Ins.	No Bid	No Bid	Amtrust North America
AM Best Rating	A-	Blank			A-
AM Best Class	IX	A+			A-
E & O Liability Limit	N/A	N/A	No Bid	No Bid	\$ 10,000,000.00
References Included	Yes	Yes			No
Drivers, Helpers	\$ 59,582.00	\$ 50,080.00			\$ 56,397.00
Professional, Clerical	\$ 86,523.00	\$ 77,044.00			\$ 81,993.00
All Other	\$ 71,799.00	\$ 62,061.00			\$ 67,977.00
Subtotal base premium	\$ 217,904.00	\$ 189,185.00	No Bid	No Bid	\$ 206,367.00
Credits, Adjustments:					
Employers Liability \$1,000,000/\$1,000,000/\$1,000,000	\$ 2,397.00	\$ 2,081.00			
Experience Modification	\$ 72,699.00	\$ 63,118.00			
Scheduled Modifier					\$ (16,274.00)
Premium Discount	\$ (34,673.00)	\$ (33,019.00)			\$ (29,830.00)
Expense Constant	\$ 260.00	\$ 350.00			\$ 200.00
KY Schedule Rating Credit		\$ 25,438.00			
Terrorism	\$ 5,515.00	\$ 2,573.00			\$ 4,635.00
Catastrophe	\$ 5,150.00	\$ 5,145.00			\$ 10,300.00
KY Special Fund Assessment	\$ 14,869.45	\$ 14,094.00			
All Employers Special Fund Assessment 5.53%					\$ 13,286.00
Premium for Increased Limits Part 2					\$ 2,270.00
TOTAL ANNUAL PREMIUM	\$ 283,756.45	\$ 268,965.00			\$ 253,545.00
Career Tech Edu. (CTE) Co-op Endorsement	Included	Included			N/A
Evaluation Criteria (Max 50 points)	Score: 40	Score: 27.5			Score: 10
Contact	Mike Hazelwood	Mike Hazelwood	Megan McCaman Whittedge	Gary Lee	Doug Hyden
Address	2111 US 41 North Henderson, KY 42420	2111 US 41 North Henderson, KY 42420	140 North Main Street Henderson, KY 42420	PO Box 20007 Owensboro, KY 42304	9200 Shelbyville Rd., STE 425 Louisville, KY 90222
Phone	270-830-8877	270-830-8877	270-827-3543	270-3296-5586	606-548-0634
Fax	270-683-4365	270-683-4365	270-831-2432		
Email	mhazelwood@emford.com	mhazelwood@emford.com	whittedge@fieldandmaininsurance.co	gary.lee@owensborohealth.org kelly.conner@owensborohealth.org	doug.hyden@trucordia.com

Henderson County Schools
1805 Second Street Henderson, KY 42420
Refuse Pick-up Tabulation Sheet Bid # 13-25-5-12

SITE OF PICKUP	Container	Size of Container	Reg. Session Pickup	Pick Up Day	Republic Services	WM - Waste Management	American Resource Co.
					Cost Per Week	Cost Per Week	Cost Per Week
Bend Gate Elementary							
920 Bend Gate Road	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
Cairo Elementary							
10694 Hwy. 41-A	Trash	2-6 YD slant	5/week	M-F	\$202.80	\$198.00	\$450.00
Central Academy							
851 Center Street	Trash	1-6 YD	5/week	M-F	\$101.40	\$99.00	\$250.00
A.B. Chandler Elementary							
11215 U. S. 60 West	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
East Heights Elementary							
1176 Adams Lane	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
Jefferson Elementary							
1000 South Alves St.	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
Niagara Elementary							
13043 Hwy. 136 East	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
South Heights Elementary							
1199 Madison Street	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
South Middle School							
800 South Alves Street	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
Spottsville Elementary							
9190 U.S. 60 East	Trash	Enclosure fits 12 YD total	5/week	M-F	\$202.80	\$198.00	\$450.00
North Middle School							
1707 Second Street	Trash	2-6 YD	5/week	M-F	\$202.80	\$198.00	\$450.00
Henderson Co. High School - Cafeteria							
2424 Zion Road	Trash	3-8 YD	5/week	M-F	\$405.60	\$396.00	\$700.00
Henderson Co. High School - FB Stadium							
	Trash	1-8 YD	5/week	M-F	\$135.20	\$132.00	\$275.00
Henderson Co. High School - East Side							
	Trash	1-8 YD	5/week	M-F	\$135.20	\$132.00	\$275.00
Henderson Co. High School - West Side							
	Trash	1-8 YD	5/week	M-F	\$135.20	\$132.00	\$275.00
Board of Education, Support Services & Technology							
1805 Second Street	Trash	2-6 YD	1/week	W	\$40.56	\$39.60	\$150.00
Maintenance Department							
5704 Airline Road	Trash	1-6 YD	1/week	W	\$20.28	\$19.80	\$75.00
Transportation Department							
386 Sam Ball Way	Trash	1-8 YD	1/week	W	\$27.04	\$26.40	\$80.00
Thelma B Johnson Early Learning Center							
631 North Green Street	Trash	1-8 YD	5-week	M-F	\$135.20	\$132.00	\$275.00
Weekly Total					\$3,163.68	\$3,088.80	\$6,405.00
Fuel Surcharge							\$225.00
Henderson Co. Fee					\$94.91	\$0.00	\$40.00
Weekly Total + Surcharge + Fee					\$3,258.59	\$3,088.80	\$6,670.00
Annual Cost					\$169,446.68	\$160,494.72	\$346,840.00
Monthly Cost					\$14,120.56	\$13,374.56	\$28,903.33

Describe how Surcharge was calculated:

There is no fuel surcharge being added to the account. There is a 3% Henderson County Fee that will be assessed on all of the billed charges. 3% of the weekly billed charges of \$3,163.68 is \$94.91 per week. This total \$3,258.59 per week of total charges.

This will be exempted from the agreement. Reduced delivery fees to combat republics removal fees should you change services.

The Fuel Surcharge was calculated at 3.5% of weekly cost.

Price for a requested non-scheduled pickup	\$75.00	\$100.00	\$100.00
How many vehicles are available in your company fleet?	82	80	2
How many people do you have employed?	78	71	2
Are your vehicles properly insured?	Yes	Yes	Yes
Are your employees properly insured?	Yes	Yes	Yes
Returned Certification of Compliance	Yes	Yes	Yes
Returned Bid Form	Yes	Yes	Yes
Returned Conflict of Interest, Gratuities, and Kickbacks	Yes	Yes	Yes - Unsigned

Contact
Address

Phone
E-Mail

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HENDERSON COUNTY BOARD OF EDUCATION

1805 Second Street Henderson, KY 42420

Tabulation Sheet School-Based Mental Health Counseling Services Bid # 14-25-5-12

Company	Lighthouse Counseling	Mary Kendall Community Services	Mountain Comprehensive Care Center	River Valley Behavioral Health	Stability Counseling	Wellness Counseling	The Stepping Stones Group	PsychPlus	Care Solace
Submitted Cover Letter	NO BID	NO BID	Yes	Yes	Yes	Yes	NO BID	Yes	Yes
Submitted Organization Overview			Yes	Yes	Yes	Yes		Yes	Yes
Submitted Staffing Plan			Yes - All Schools	Yes - HCHS Only	Yes - All Schools	Yes - 5 Schools		Yes - All Schools	No
Submitted Service Model			Yes	Yes	Yes	Yes		Yes	Yes
Submitted Collaboration Plan			Yes	Yes	Yes	Yes		Yes	Yes
Submitted Billing and Compliance			Yes	Yes	Yes	Yes		Yes	No
Submitted 3 references			Yes	Yes	Yes	Yes		Yes	Yes
Warranted that all employees are independent contractors and are not employees of HCS			Yes	Yes	Yes	Yes		Yes	No
Warranted that all services shall be solely funded through Medicaid, private insurance and/or other third-party reimbursement sources			Yes	Yes	Yes	Yes		Yes	No
Submitted Certification of Compliance with Proposal Specifications			Yes	Yes	Yes	Yes		Yes	No
Submitted Bid Form			Yes	Yes	Yes	Yes		Yes	No
Submitted Conflict of Interest, Gratuities, and Kickbacks			Yes	Yes	Yes	Yes		Yes	No
Contact	Janet Messer	Amanda Young	Ken Stein	Lionel Phelps	Steve Roehm	Farrah Burgess, LPCC-S	John Gumpert	Mitch McCaffery	Brian Peters
Address			240 E Ayr Parkway Madisonville, KY 42413	1100 Walnut Street Owensboro, KY	230 Second St. Ste. 406 Henderson, KY 42420	111 S. Morgan St. Morganfield, KY 42437	225 W. Washington St. Chicago, IL	7877 Willow Chase Blvd Houston, TX 77070	
Phone			270-825-0414	270-925-8071	812-550-5154	270-285-9023	800-337-5965	832-869-4814 EXT. 394	
Fax			270-825-0761	270-689-6677	855-718-2663	270-285-9037	800-887-8782		
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