



Prepared for:

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Evaluated on:

Friday, October 24, 2025

Evaluated By:

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**B-Dry Systems of Louisville - Ram Jack Louisville
6228 Strawberry Lane
Louisville, KY 40214
Main (502) 968-4444
www.bdrylouisville.com**

Scope of Work

We have prepared this quote based on the information you have provided to us, and our inspection and observations made during the site visit. Areas not accessible during our inspection may require work not presented in this quote. After reviewing this quote, if you believe we have not addressed all your concerns or failed to include work you requested, please let us know so we can update the quote accordingly. **IMPORTANT!** If optional work has been included with this quote, you will see a subtotal cost for each section of the quote and a total cost that includes all options. If you would like one or more options removed, please let me know and I will update the quote and resubmit it to match the work you would like done.

Our quotes include detailed language that may include limitations of the work to be performed, possible concerns we have with the work, your responsibilities to be completed before commencement of the work, the terms and conditions of this Agreement, and any waivers or release of liability. Please review all sections of this quote and ask for clarification of any statements you may not understand. Our goal is to provide a clear and honest quote so you can make an informed decision about the work being proposed.

B-Dry Quote

Job Information

CONSULTANT NOTES: You must indicate an area code and a marketing code for every quote.

Product	Quantity
Area 1 <i>Code 0-994</i>	1
Job Install Crews Required	1
Marketing FC source code	3

Notes

Hydrostatic pressure leak and possible wall leak in rooms 111 and 114 during heavy rains. Both rooms have sections with previous B-Dry system installed draining to sumps we installed.

Site information

Customer Responsibilities

IMPORTANT SITE PREPARATION by Customer. If work area(s) are not properly prepared on the day work is commenced, our team members may assist with the preparation of the work area(s) and additional fees may apply. We will be conducting construction work in and/or around the structure. You, the customer, are responsible for the removal and replacement of all personal items in the work area(s). You, the customer, should completely remove all personal items from the work area(s). If not possible, move all personal items at

least 8 feet away from the work area(s). If the work includes crawlspace encapsulation, all items must be removed from the crawlspace. B-Dry and Ram Jack are not responsible for damage to personal property left in the work area. All electronics, musical instruments, mattresses, clothing, art work, and other items sensitive to dust should be completely removed from the work area(s) or completely wrapped in plastic sheeting. The furnace/AC blower should be shut down while work is being performed and intake vents should be covered. IN ADDITION, YOU, THE CUSTOMER, ARE RESPONSIBLE TO MOVE/REMOVE THE FOLLOWING ITEMS IN THE WORK AREA(S):

Customer is responsible for:

Baseplate, Cabinets, Drywall, Shelves, Other

Notes

Remove lower cabinets at the front of room 111, drywall, studs, and base plate. Remove the table in the closet of room 114, drywall, studs, and base plate. The exterior wall needs to be exposed approximately 2 feet high in the areas of repair. B-Dry will demo and discard existing floor tile in area of repair. Customer to replace.

Site Conditions

Structure Type

Commercial, Two Story

Foundation Type

PC Basement

Exterior Finish

N/A

Notes

N/A

Interior Finishes

Room 1

Concrete Floor, Concrete Wall, Drywall, Tile Floor

Room 2

Concrete Floor, Concrete Wall, Drywall, Tile Floor

Room 3

N/A

Room 4

N/A

Room 5

N/A

Room 6

N/A

Room 7

N/A

Room 8

N/A

Room 9

N/A

Room 10

N/A

Notes

N/A

B-Dry System

Why Choose the B-Dry System® to Waterproof Your Basement?

- The B-Dry System was patented in 1958 and has been successfully installed in over 500,000 basements nationwide!
- B-Dry Systems of Louisville has been serving the greater Louisville area since 1980 and is still going strong.
- B-Dry Systems of Louisville is locally owned and operated by a veteran.
- With every B-Dry System installation, you receive a Lifetime Warranty. B-Dry Systems of Louisville has stood behind that warranty for over 40 years!
- The B-Dry System® has been thoroughly reviewed and accepted by important U.S. government agencies including FHA (Federal Housing Administration), HUD (Housing & Urban Development), ICC-ES (formerly B.O.C.A - Building Officials & Code Administrators) and the U.S. Patent Office.
- Highly reputable magazines and television programs, including Better Homes & Gardens, Builder Magazine, Entrepreneur, This Old House, and Extreme Home Makeover have all presented favorably about the B-Dry System®.

The purpose of the B-Dry System is to relieve hydrostatic pressure leaks in the areas the system is installed and to drain foundation wall leaks to the system in areas covered by B-Dry Flexible Seal and/or Rigid Seal. The B-Dry System is not a mold or moisture mitigation nor removal solution.

Installation of the B-Dry System may reduce the effectiveness of a sub slab radon mitigation system.

It is the customer's responsibility to supply electric to all pumps - 20-amp dedicated line recommended.

The B-Dry System is covered under a limited lifetime warranty. See warranty document for details.

All pumps are covered by the pump manufacturer's warranty. B-Dry recommends a backup pump be installed in every location a sump pump is being used to prevent water damage. A sump pump is an electro-mechanical device and can fail at any time without warning. Loss of electrical power to a sump pump will also prevent it from operating. A pump failure may

result in significant water intrusion.

CONSULTANT NOTES: Note if no usable windows or not walkout. Note distance to where truck can park. Sump cannot be installed within three feet of an electrical panel. If not installing sump and pump with system indicate how system will discharge. Exterior pump discharge must be selected for all new pump installations.

Product	Quantity
B-Dry System commercial with poured concrete foundation <i>ADD SYSTEM LENGTH</i>	1
B-Dry PC commercial system length	40
Rigid seal 2' high <i>Install 2' high Rigid Seal on foundation wall with system install. INDICATE LOCATION ON DRAWING OR IN NOTES.</i>	40
Long Haul <i>Indicate total footage of system requiring hauling more than 75' from work area</i>	40
Drain System to existing B-Dry System <i>Drain new system install to previously installed B-Dry System</i>	2

Notes

In room 111, install B-Dry system across front of room in the area where the cabinets currently are and turn both corners 2 feet draining into existing B-Dry system on the right wall. Verify that system flows properly to sump.
In room 114 install B-Dry system across the front wall and turn the corner 2 feet.
In both rooms installed 2 foot high, rigid seal in areas of system install.
Verify sump pumps are functioning in both closets.

Costs

Section: B-Dry Quote

Description	Quantity	Unit
Area 1	1.00	Each
Job Install Crews Required	1.00	Crew
B-Dry System commercial with poured concrete foundation	1.00	Each
B-Dry PC commercial system length	40.00	Linear Feet
Rigid seal 2' high	40.00	Linear Feet
Long Haul	40.00	Linear Feet
Drain System to existing B-Dry System	2.00	Each
Marketing FC source code	3.00	Each
Total Cost:		\$4,394.00
		Total: \$4,394.00

Payment Terms

Deposit	<i>Due at bid acceptance</i>	\$420.00
Final Payment	<i>Due at project completion</i>	\$3,974.00

Terms & Conditions

Waivers

Waiver and Release from Liability

(Private underground Lines and In-Ground Obstructions)

Work requiring excavation presents unique challenges in that underground obstructions cannot be seen without commencing excavation. In accordance with State Law, The Company will have public utilities marked by BUD and will not begin excavating until marking is complete. The Company will maintain appropriate clearance from BUD markings and will follow all other rules pertaining to working near public utilities. The Customer will not be responsible for any damage to marked public utilities. Private underground lines, including, but not limited to underground wiring, irrigation systems, buried pet fencing, septic systems, landscape lighting, sewer lines, drainage lines, LP gas lines, etc. can be marked or exposed by The Customer. Alternately, The Company can arrange for some private underground lines to be marked at The Customer's expense. In either instance, The Company will maintain a safe work distance from those marked private underground lines. The Company will not be responsible for repair of any damage to unmarked private underground lines. If private underground lines are not marked at all or are inaccurately marked and damage does occur and that damage is recognized at the time work is underway, the damage will be flagged and, if practical and safe, left exposed so that the Customer can arrange for repairs to be made. Recognized damage will be reported to the Customer and the Customer will be responsible for making repairs and all costs associated with the repairs. The Company is not responsible for additional costs associated with hidden or non-disclosed obstacles or hazards below the surface, including but not limited to rock, cement, buried tanks, caverns, underground water, etc. If special equipment or substantial additional labor is required due to hidden or non-disclosed obstacles or hazards, the Customer will be advised as quickly as practical. The Customer will be responsible for any costs and agrees to reimburse the Company for any expenses incurred by the Company to resolve problems requiring emergency or rapid response. Through approval of any quote requiring digging or excavation, the Property Owner hereby agrees to Release and Indemnify the Company from any responsibility for damage to underground utilities, facilities, and structures and to bear the cost for marking private utilities, damage to private utilities and for hidden or non-disclosed obstacles or hazards as described above. If the Property Owner is not the Company's Customer, the Property Owner's approval is required before commencement of work.

Contract

ENTIRE AGREEMENT: This document, "The Agreement", contains all the terms and conditions agreed to by the parties, "the Customer" and "the Company". Anything not in writing on this agreement is not binding on either party. Any prior discussions, promises, internet postings, representations, agreements, or understandings, expressed or implied, shall not vary the terms of this agreement. This agreement can only be changed if the change is put in writing and signed by both the Customer and by the Company. In entering into this agreement, the Customer is not relying upon any information or service representations from any source that is not set forth in this Agreement.

CANCELLATION: If cancelled, the Company will deliver to the Customer all special-order materials purchased for the completion of this agreement and the Customer will be obligated to reimburse the Company for the cost of these materials plus delivery charge. Subject to this special-order material charge, if the Customer cancels this Agreement more than fourteen days prior to the scheduled project start date, the deposit will be refunded minus a 4% fee on credit cards or a \$10 fee on checks. If cancelled within fourteen days of the scheduled start date, the deposit will be forfeited. If the Customer does not allow the company to perform the work in this Agreement within 6 months of Customer acceptance of the Agreement, the Company will cancel this Agreement and the deposit will not be refunded.

SCOPE OF WORK: The Company will provide the labor and materials to perform the work specifically detailed in this Agreement. The contracted work does not include any work or materials not clearly indicated on this Agreement. Work will be performed in a workmanlike manner in accordance with standard practice. Any changes to the scope of the work must be documented and approved by both parties. The work recommended is based upon our observations on the date of visit as well as information provided to us by the Customer. The work proposed is not intended to eliminate or retard the growth of mold, mildew, or fungi. The Company will not be responsible for any abatement costs nor for any damages caused by these organic substances to include, but not limited to, property damage, personal injury, loss of income, emotional distress, death, loss of use, loss of value, and adverse health effects or any other effects.

EXCAVATION: If scope of work involves exterior excavation to install egress wells, window wells, piles, tie backs, drain lines, etc., the Customer understands and agrees that excavation may disrupt or destroy existing landscaping. The Company will take reasonable measures to reduce damage to landscaping, however, the Customer should remove any landscaping that the Customer does not want damaged prior to commencement of work. The Company is not responsible for any landscaping damage that occurs in the immediate work area. Upon completion of work, the Company will backfill all excavated areas to a rough grade only or per the terms of this Agreement. Excavated soil will require several months to settle fully before final grading is recommended. Costs for backfilling areas of settlement and final grading are the Customer's responsibility. Excavation beside and/or under foundations may result in future water intrusion. The Customer releases the Company from all responsibility for water intrusion as a result of work performed under this Agreement.

SUB-SLAB LINES: Partial or full removal of concrete slabs, such as basement floors, slab floors, garage floors, etc., by coring, cutting, or hammering may result in damage to sub-slab lines, such as electrical lines, sewer lines, water lines, gas lines, etc. If sub-slab lines are present, Customer is responsible to have the location(s) marked prior to commencement of work. The Company will not be responsible for damage to unmarked sub-slab lines.

LIFTING AND STABILIZING RELEASE: If the work to be performed involves stabilizing or lifting of the structure, the Customer acknowledges that any attempt to stabilize or lift the structure can and may cause or create new damage. While great care will be used while lifting or stabilizing the structure, damage to the structure including, but not limited to, brick, mortar, block, roofing, tile, flooring, plumbing, waterproofing, HVAC, sheetrock, windows, doors, cabinets, electrical wiring, built in shelving, fixtures, decks, spas and/or personal property may occur. Customer acknowledges the risk of damage and agrees that the cost of repairs or replacement is not the responsibility of the company unless damage occurs due to outright negligence of the Company. The Company reserves the right to limit the amount of lift to what we consider reasonable and prudent given the risk of additional damage.

RECOVERY EXCLUSION: The Company specifically excludes any representation of leveling doors, floors, windows; closing cracks; lifting foundation; straightening walls; or "fixing" a foundation. The job supervisor will not attempt to lift beyond a practical limit unless a waiver for damages is signed by the Customer.

FOUNDATION HEAVE AND LATERAL MOVEMENT: Foundations constructed on areas with expansive clay soils are subject to heave. No work being performed will prevent foundation heave or damage caused by heave. Heave may cause the foundation to lift off installed foundation supports. This lift does not constitute downward failure of the supports. No work being performed will prevent lateral movement of a foundation.

PLUMBING: Separations in plumbing may exist prior to and/or may occur as a result of foundation repair work. The Customer agrees to release and indemnify the Company from all damages (direct, consequential, etc.) due to plumbing leaks as a result of work performed under this Agreement. The Company strongly recommends a hydrostatic plumbing test of all plumbing supply and waste systems upon completion of work.

RADON SYSTEMS: Customer acknowledges that if removal of interior concrete floor is required as part of the work, it may reduce the effectiveness of any existing radon system. The Customer releases the Company from all liability relating to changes in radon system effectiveness as a result of work performed under this Agreement. The Company recommends Radon be tested if any change is noted.

CONCRETE, ASPHALT, MASONRY REPLACEMENT. If work involves removing and replacing existing concrete, aggregate, asphalt, brick, block, mortar, etc. or tuckpointing existing masonry, the Customer acknowledges that replacement material may not match existing material.

PRE-EXISTING DEFECTS: If the Customer is aware of any structural defects, the Customer agrees to notify us of them in writing before commencement of work. The Customer releases the Company from all liability for damages resulting from pre-existing defects and/or non-standard construction. Such defects may include, but are not limited to, insufficient steel or cable reinforcement, insufficient or non-existing footer, weak or deteriorated concrete, etc.

HAZARDOUS MATERIALS: The customer is responsible to notify the company of any hazardous materials or substances that may be present at the work site. Hazardous materials include: asbestos, lead, polychlorinated biphenyls (PCBs), chlorofluorocarbons (CFCs), heavy metals, etc. If the Company suspects hazardous materials are present at any time during performance of the work, the company will suspend all work and require the Customer to have suspect materials tested. If hazardous materials are found, abatement of the hazardous materials will be required at the customer's expense. The Company may unilaterally rescind this agreement if all hazardous materials are not removed from the work site.

DIFFERING SITE CONDITIONS: The price quoted assumes normal construction and concrete thickness, conforming to standard municipal codes and building practices. If after commencing work, the Company discovers unanticipated site

conditions such as but not limited to, excessive roots, large rocks or bedrock, excessive concrete on footers, concrete floors greater than 6" thick, previous installation of concrete underpinning or piers, an additional charge may be required to prepare the affected area for proper installation, or the Company may have to cancel the work. If after commencing work, the Company determines that the area being worked on is structurally unstable, or is likely to become structurally unstable, the Company may unilaterally rescind this agreement.

WARRANTY: The Company will provide to the Customer applicable warranty certificates for all work completed under this agreement. The warranty certificates state all the Customer's rights related to the work performed and are incorporated into this agreement by reference. The Company makes no warranties, express or implied, that are not stated in the applicable warranty certificates provided to the Customer, and the Company specifically disclaims the implied warranty of fitness for a particular purpose and the implied warranty of merchantability.

WAIVER OF DAMAGES: In no event shall the Company be liable, whether based on contract or tort, under any warranty or otherwise, relating to or arising out of the work or this agreement for any direct, indirect, consequential, special, penal, or incidental loss, damage or injury, including but not limited to loss of profits, loss of revenue, loss of use of the project area, business interruption, loss of opportunity, and losses or costs based on third party contracts. The Customer and the Company agree that the Customer's sole and exclusive remedy against the Company for the work performed under this agreement is the applicable warranties, if any. Notwithstanding the foregoing, if the Company is found liable for any loss or damage under any legal theory, the Company's maximum liability, whether based on contract, tort, or otherwise, is the amount the Customer paid to the Company for the work covered under this warranty or \$500.00, whichever is greater.

MEDIATION AND ARBITRATION: If a dispute arises from or relates to this This Agreement or the breach thereof, and if the dispute cannot be settled through direct discussions, the parties agree to endeavor first to settle the dispute by mediation administered by the American Arbitration Association under its Commercial Mediation Procedures before resorting to arbitration. The parties further agree that any unresolved controversy or claim arising out of or relating to this Limited Warranty, or breach thereof, shall be settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof.

Claims shall be heard by a single arbitrator. The place of arbitration shall be Louisville, KY USA. The arbitrators will have no authority to award punitive or other damages not measured by the prevailing party's actual damages, except as may be required by statute. The arbitrator(s) shall not award consequential damages in any arbitration initiated under this section. Each party shall bear its own costs and expenses and an equal share of the arbitrators' and administrative fees of arbitration.

SEVERABILITY: The invalidity or unenforceability of any provisions of this agreement shall not affect the validity or enforceability of any other provisions of this agreement, which shall remain in full force and effect.

PAYMENT TERMS: Unless otherwise agreed upon by both parties in writing, the Customer agrees to pay the balance due on the day work is completed. A late fee of 5% of the remaining balance or \$50, whichever is greater, will be assessed if payment is not made as specified. An interest charge of 1 1/2% per month will be charged on any outstanding balance not paid upon completion of work. In the event of default in payment, all warranties are null, and void and the Customer will be liable for all collection costs, including lien filing costs and attorney's fees. If paying by check and your check is dishonored or returned for any reason, a returned check fee of \$50 will be added to the amount due. Payments made will be applied first to applicable late fees, then interest, then lien filing and legal fees, then balance due for work and materials provided. In the event the Customer cancels this agreement, the Company will deliver to the Customer all special-order materials purchased by the Company for the completion of this agreement and the Customer will be obligated to reimburse the Company for the cost of these materials.

ACCEPTANCE OF PROPOSAL: By signing, I represent that I am the property owner or am authorized by the property owner to approve this Agreement. I confirm that I have read this Agreement and the prices, specifications, terms and conditions listed in this Agreement are satisfactory and are hereby accepted. The Company is authorized to do the work as specified. This proposal may be withdrawn if not accepted within 30 days. You, the Customer, may cancel this agreement at any time prior to midnight on the third business day after this transaction.

By signing any forms or agreements provided to you by B-Dry Systems of Louisville - Ram Jack Louisville, you understand, agree and acknowledge that your electronic signature is the legally binding equivalent to your handwritten signature. You agree, by providing your electronic signature, that you will not repudiate, deny or challenge the validity of your electronic signature or of any electronic agreement that you electronically sign or their legally binding effect.

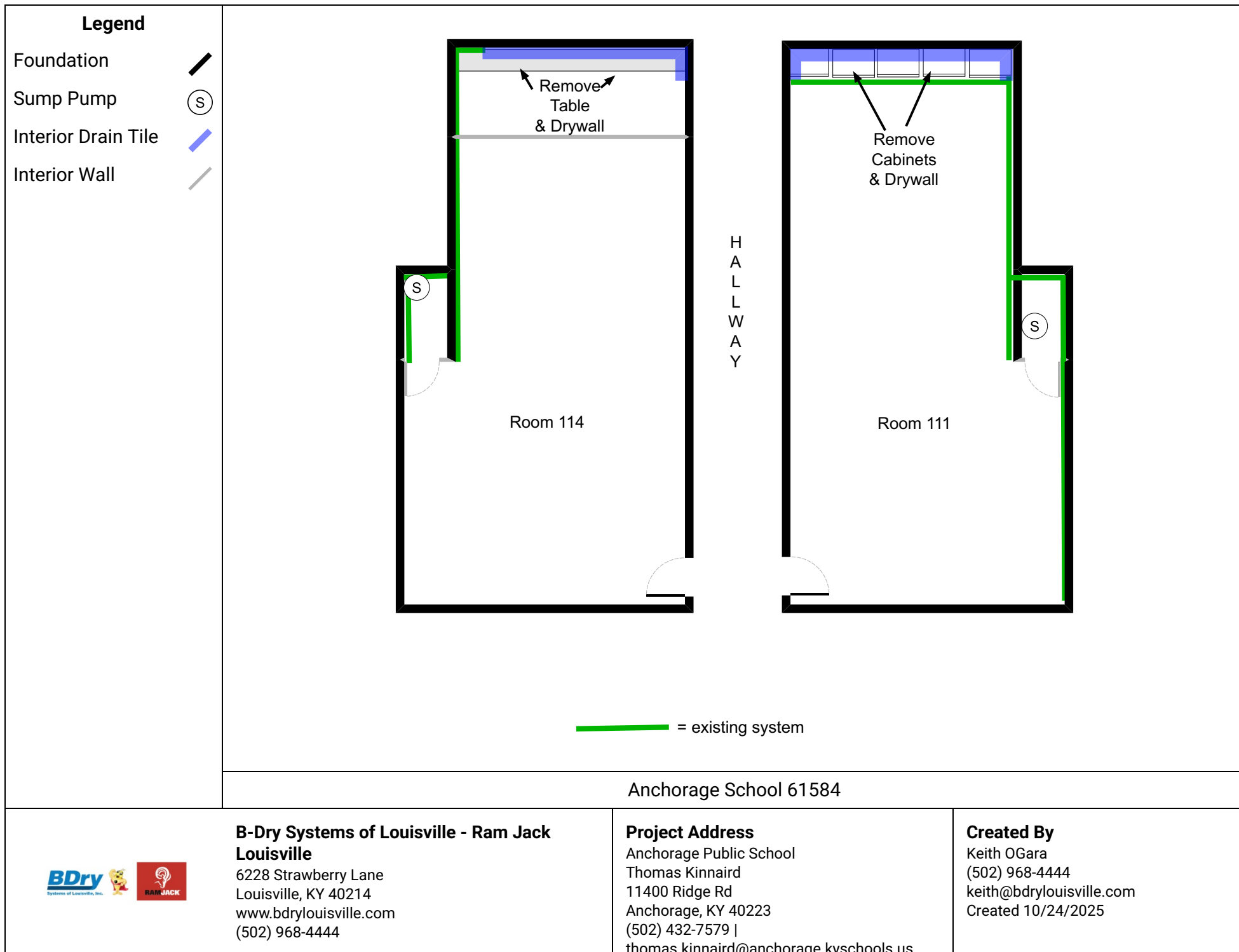
Signature: _____ Date: _____ Time: _____

Photos

B-Dry Quote

B-Dry System





SEVEN THINGS TO CONSIDER BEFORE CHOOSING A REPAIR CONTRACTOR

1. **Are they registered as a business?** Both Kentucky and Indiana have websites where you can check if a business is registered with the state. B-Dry Systems of Louisville as well as any other bona fide contractor in our area will be found on one of these two sites.

Kentucky based businesses can be checked at <https://app.sos.ky.gov/ftsearch/>

Indiana based businesses can be checked at <https://bsd.sos.in.gov/publicbusinesssearch>

2. **How long have they been in business?** More than 50% of all small businesses fail within the first five years. Many never intend for their business to last five years. When we get heavy rains in our area, many contractors can't work so they "start" a waterproofing company to keep employees busy. Once their normal business picks back up, they close the waterproofing business. Since B-Dry Systems of Louisville opened for business in 1980, over 75 waterproofing companies have closed their doors.
3. **How much waterproofing experience do they have?** With so many companies opening and closing each year, most waterproofing companies have very little experience in the art of waterproofing and many are using untested methods and materials. One local company prominently advertises over 60 years experience, but a business check shows they have only been in business since 2007. The B-Dry System was first installed in 1958 and has been successfully installed in more than a half million basements.
4. **Where is their office located?** Recent years have seen waterproofing companies based in Cincinnati, Indianapolis, and even as far away as Nashville, send salesmen and work crews into the Louisville area in an effort to grow their business. Unfortunately, it becomes very expensive to service previous installations from two or more hours away. B-Dry Systems of Louisville has been located in Louisville since 1980 and will continue to be here to honor our commitments to our customers.
5. **Who will they be sending to your home?** Are they using employees or sub-contractors? Have they passed a background check? Have they passed a drug screen? Do they have outstanding arrest warrants? B-Dry Systems of Louisville is a drug free workplace. All candidates must pass a drug screen and complete a background check prior to being hired. We work hard to keep you and your family safe.
6. **Do they carry proper insurance?** Any contractor working in your home should be carrying both liability insurance and workman's compensation insurance. If they do not, you may be held personally liable if there is an accident or injury while the work is being done. B-Dry is fully insured.
7. **How long will it take to get the work scheduled?** While a company that promises they can be at your home next week to complete the work may sound like your best bet, you need to consider what that may be saying about their company. Good waterproofing companies, like good restaurants, are almost always busy. If you are one of the few customers a waterproofing company has during busy times, how many customers do you think they are going to have when business is slow? If they don't have many customers, they won't be in business very long. When they are out of business, your warranty will be of no value. Any successful contracting company is going to be booked several weeks out. If the company you are considering is not busy, beware!

Please don't trust your basement waterproofing project to a fly-by-night company!

A warranty only lasts as long as the company that is backing it.

SINCE B-DRY SYSTEMS OF LOUISVILLE BEGAN OPERATIONS IN 1980

OVER 50 WATERPROOFERS HAVE GONE OUT OF BUSINESS IN THE LOUISVILLE AREA

A-1 Waterproofing

Earl's Waterproofing

American Waterproofing

Waterproofing and Coating Systems

Captain Industries

Issie's Basement Water Control

H. A. Pinkston Waterproofing

John Henry Waterproofing

Advanced Systems

Budget Waterproofing

Carnes & Sons

New-Pex, Inc.

Father & Sons Waterproofing

Consolidated Services

National Waterproofing

All-Ways Dry

Custom Dry Waterproofing

Shur-Dry Waterproofing

Americare

Crackmaster

Bix Waterproofing

A-1 Pressure Seal

A D Restoration

AABCO, Inc.

Everdry Waterproofing

Allen's Basement De-Watering

Allstate Waterproofing

BWS Waterproofing

Pharis Construction

Pleasure Valley Construction

Seal & Dry Waterproofing

Clemons Waterproofing

Hertel's Waterproofing

Restoration Systems of Kentucky

Rightway Foundation Repair

Indiana Waterproofing

Concrete Concepts

Lowe's Waterproofing

Rainbow Waterproofing

A Better Waterproofing

AAA Crawlspace Solutions

Kentucky Waterproofing

American Quality, Inc.

Doc's Permanent Waterproofing

Kentuckiana Waterproofing

Airtight Waterproofing *Basement Systems*
Olshan Waterproofing Alternative Basement Waterproofing Anchoring Waterproofing and Piering

A-Seal Tech **ABC Waterproofing** Southern Waterproofing

Barrier Waterproofing Basement Water Control **Leak Shield Pro**