



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 11/24/2025

TOPIC: Award of Bids/Proposals

PREPARED BY: Rodney Jackson, Exec. Dir. Financial Accounting Budget & Benefits
Services Myron Thompson, Chief Operating Officer

Recommended Action on: 11/24/25
Consent Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

Strategic Priority:

- ☐ Student Achievement ☐ Unity, Belonging & Student Efficacy
- ☐ Highly Effective, Culturally Responsive Workforce
- ☐ Outreach & Engagement ☒ Organizational Health & Effectiveness

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals and extensions submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. RFP 63-25 Cafeteria Kitchen Equipment Parts Catalog Discount	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Child Nutrition	2
2. RFP 65-25 School Kitchen Refrigeration Repairs	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Child Nutrition	2
3. RFP 66-25 Radio Enhancer for Mary E. Britton Middle School	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Police	2
4. Bid 68-25 Copy Paper	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Logistical Services	7
5. RFP 69-25 Integrated Pest Management Program	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Grounds and Custodial Support	1

AWARD OF BIDS/PROPOSALS

1. RFP 63-25 Cafeteria Kitchen Equipment Parts Catalog Discount

BACKGROUND AND RATIONALE:

This RFP is used to establish an approved vendor for the Child Nutrition department to use to order parts for equipment in the school kitchens. The RFP is evaluated on Sample pricing, discount, vendor reputation, references and experience. Child Nutrition is recommending to award the contract to Parts Town LLC who was the only responsive proposal and the best pricing. The proposal submitted by Commercial Parts & Service only submitted the sample price sheet that is used for scoring the cost proposal but did not fill out the RFP document or submit any other information requested for the technical proposal. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

Key to Markings

- RFP Award

A- Non-responsive, did not fill out RFP document or submit a technical proposal

	Technical	Cost	Total
Parts Town LLC ###	500	310	810
Commercial Parts & Service - A	0	282	282

Contract Period: December 1, 2025 to November 30, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refrigeration repair parts for school kitchens	Last fiscal year's expenditure was approximately \$45,700.00	Child Nutrition	Recurring	Will provide repair parts for the equipment in school cafeterias.

STAFF CONTACT:

Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Award the contract for one year with Parts Town LLC"

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

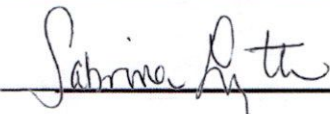
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Parts Town, LLC

Name Sabrina Lytle Title Senior Director of Customer Partnerships

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

2. RFP 63-25 School Kitchen Refrigeration Repairs

BACKGROUND AND RATIONALE:

This RFP is used to establish a contractor for the Child Nutrition department to use for repairs on refrigeration equipment in the school kitchens. The RFP is evaluated on hourly rates, references and experience. Proposals were evaluated by Child Nutrition staff familiar with the type of equipment serviced under this contract. After evaluation it is recommended to award the contract to Glenn's Commercial Service who was the highest score. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

Key to Markings ### - RFP Award

	Technical	Cost	Total
Glenns Commercial Service LLC ###	450	475	925
Mechanical Refrigeration Company LLC	350	452	802

Contract Period: December 1, 2025 to November 30, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refrigeration repair services for school kitchens	Last fiscal year's expenditure was approximately \$81,000.00	Child Nutrition	Recurring	Will provide a contractor to repair school kitchen refrigeration equipment when Child Nutrition maintenance is not able to do the repairs.

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract for one year with Glenns Commercial Service LLC"

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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To be signed by offeror:

Company Name GLENN'S COMMERCIAL SERVICE

Name TC CARTER Title PRESIDENT

Signature TC Carter

Digitally signed by TC Carter
DN: cn=TC, ou=President, o=Glenn's Commercial Service, cn=TC Carter,
e=tc@glenncommercial.com
Reason: I am the author of this document
Location: your signing location here
Date: 2025.10.09 10:03:34-04'07'
Post & PhantomPDF Version: 10.1.9

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. RFP 66-25 Radio Enhancer for Mary E. Britton Middle School

BACKGROUND AND RATIONALE:

Radio signals at Mary E Britton Middle School are poor based on the location of the building. FCPS Police sent out an RFP for a radio enhancer to increase the signal for the school. Proposals were evaluated and scored based on past experience, the solution proposed, references and cost with the recommendation to award to AMK Services who was the lowest price and highest score.

Key to Markings ### - RFP Award

	Cost	Cost Score	Technical Score	Total Score
AMK Services LLC ###	\$52,242.50	500	437.5	937.5
CMS Wireless LLC	\$72,384.26	361	420	781

Contract Term: December 1, 2025 to November 30, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Radio Enhancer	\$52,242.50	Construction	Recurring	Will provide and install a radio enhancer to increase radio coverage at the school.

FUNDING KEY: 0003610-21176-0450

STAFF CONTACT: Lieutenant Joseph E. Eckhardt, FCPS Police Department

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract to AMK Services."

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CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name AMK Services LLC

Name William Cudd Title Kentucky Assistant Secretary

Signature William C. Cull

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date _____

4. Bid 68-25 – Copy Paper

BACKGROUND AND RATIONALE:

This bid provides copy paper for FCPS schools and administrative departments to purchase for copiers and printers at a discounted price and to incur no shipping or transportation charges. Paper is purchased in bulk and stored at the warehouse. This allows for greater savings by buying in larger quantities. Pricing was asked for regular copy paper and for recyclable copy paper to compare pricing. Regular copy paper was a substantial savings over recyclable paper. It is recommended to award to the lowest price submitted by Veritiv Operating Company. Veritiv submitted two responses with the same price. One was a domestic paper and the other an import. The domestic paper failed testing in our printers and appeared to be a lower quality of paper so it is recommended to award the bid for the Report 98 Bright paper.

Key to Markings

Recommended Bid Award
MBE – Minority Owned Business

Vendor/ Brand	Truckload Qty	Unit Price	Case Qty	Total Price
Veritiv Operating Company ###	1 Truckload	\$ 28.05	840 cases	\$ 23,562.00
Report 98 bright ###	9 Truckloads	\$ 28.05	7,560 cases	\$ 212,058.00
Veritiv Operating Company	1 Truckload	\$ 28.05	840 cases	\$ 23,562.00
Home and Office 362159	9 Truckloads	\$ 28.05	7,560 cases	\$ 212,058.00
Liberty Paper - MBE	1 Truckload	\$ 28.11	840 cases	\$ 23,612.40
Whitebox - WB811W	9 Truckloads	\$ 28.11	7,560 cases	\$ 212,511.60
Contract Paper Group	1 Truckload	\$ 28.43	840 cases	\$ 23,881.20
Multipurpose WB1120	9 Truckloads	\$ 28.43	7,560 cases	\$ 214,930.80
Business Essentials	1 Truckload	\$ 28.98	840 cases	\$ 24,343.20
Boise Xerographic	9 Truckloads	\$ 28.73	7,560 cases	\$ 217,198.80
Staples Business Advantage	1 Truckload	\$ 29.50	840 cases	\$ 24,780.00
Domtar 324791	9 Truckloads	\$ 29.50	7,560 cases	\$ 223,020.00

Kelly Spicers Inc	1 Truckload	\$ 32.22	840 cases	\$ 27,064.80
Whitebox Xerographic	9 Truckloads	\$ 32.22	7,560 cases	\$ 243,583.20
Kelly Spicers Inc	1 Truckload	\$ 36.11	840 cases	\$ 30,332.40
Envirocopy 1501150	9 Truckloads	\$ 36.11	7,560 cases	\$ 272,991.60
Business Essentials	1 Truckload	\$ 39.10	840 cases	\$ 32,844.00
Boise Aspen 50%	9 Truckloads	\$ 38.97	7,560 cases	\$ 294,613.20
Veritiv Operating Company	1 Truckload	\$ 40.78	840 cases	\$ 34,255.20
Envirocopy 100	9 Truckloads	\$ 40.78	7,560 cases	\$ 308,296.80
Staples Business Advantage	1 Truckload	\$ 51.99	840 cases	\$ 43,671.60
Sylvamo 756860	9 Truckloads	\$ 51.99	7,560 cases	\$ 393,044.40

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Copy Paper	\$212,058.00	Individual FCPS and Administrative Departments	Recurring	FCPS schools and Departments will have source to obtain copier and printer paper at a low cost.

Funding Key: Individual FCPS and Administrative Departments

STAFF CONTACT: Dan Sawyers, Director of Logistical Services

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to Veritiv Operating Company"

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CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

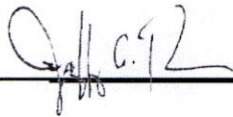
In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

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To be signed by bidder:

Company Name Veritiv Operating Company

Name Jeff Pfister Title VP Commercial Print

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

5. RFP 69-25 Integrated Pest Management Program

BACKGROUND AND RATIONALE:

FCPS Board Policy states the District must maintain an Integrated Pest Management Program in an effort to effectively control the pest population in FCPS administrative buildings and schools. The RFP is evaluated on cost, references and experience. Proposals are evaluated by Grounds and Custodial staff familiar with the type of service provided by this contract. Terminix International is the only response and the current vendor and is recommended for award. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

Key to Markings ### - RFP Award

	References	Cost Score	Technical Score	Total Score
Terminix International ###	160	400	260	820

Contract Term: December 1, 2025 to November 30, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Integrated Pest Management Program	Last year's expenditure was approximately \$42,600.00	920 01 087 0425	Recurring	Allows for no disruption of the educational process due to unsanitary conditions.

Funding Key: 920 – Maintenance; 1 – General Fund; 087 Grounds & Custodial; 0425 – Pest Control Service

STAFF CONTACT: Brannon Hager, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to Terminix International."

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To be signed by offeror:

Company Name RestoK.L-Terminix

Name Mike Stallings Title Branch manager

Signature Mike Stallings

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date