A Window of Opportunity: Your Chamber and Community in 2011





The Chamber's Mission and Vision



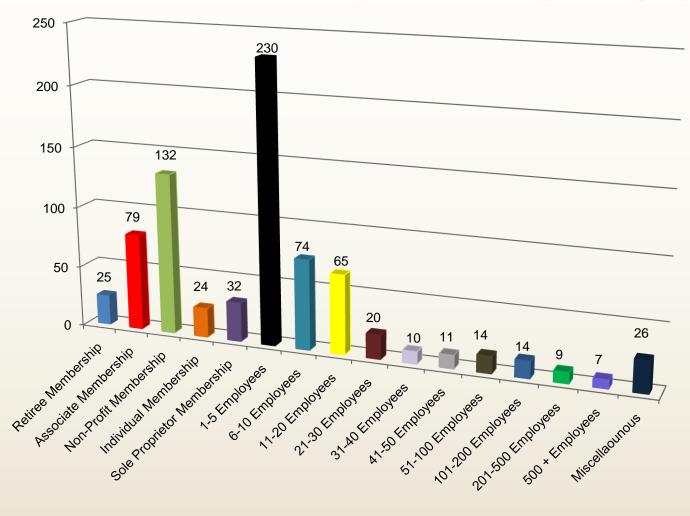
Mission: The Hopkinsville-Christian County Chamber of Commerce is a not-for-profit membership organization of diverse economic interests unified to provide service to its members and vigorous leadership which causes the community to work together to create an atmosphere where all people will benefit from a prosperous economy.



Vision: To grow our Chamber's membership while strengthening our Chamber's ability to influence positive change and economic development in the community, region, and state.

Who is the Chamber?

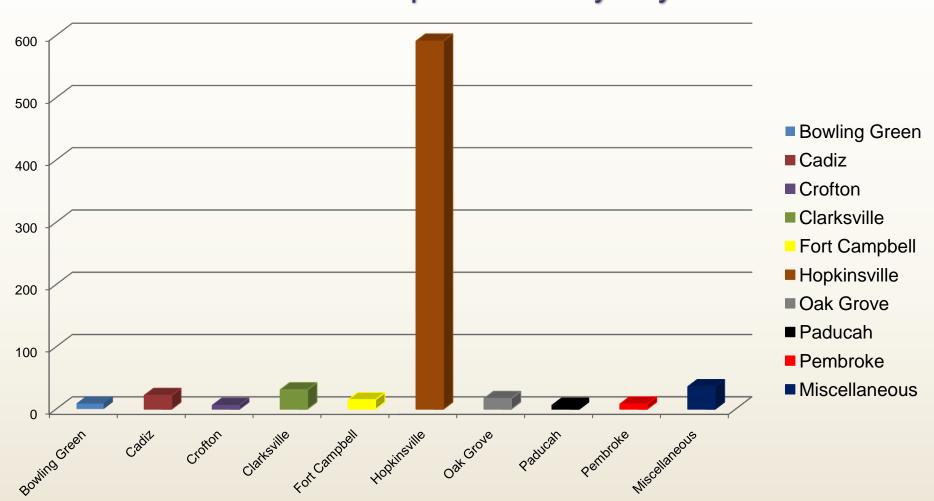
Membership Structure by Category



- Retiree Membership
- Associate Membership
- Non-Profit Membership
- Individual Membership
- Sole Proprietor Membership
- ■1-5 Employees
- ■6-10 Employees
- 11-20 Employees
- ■21-30 Employees
- ■31-40 Employees
- ■41-50 Employees
- ■51-100 Employees
- ■101-200 Employees
- ■201-500 Employees
- ■500 + Employees
- Miscellaounous

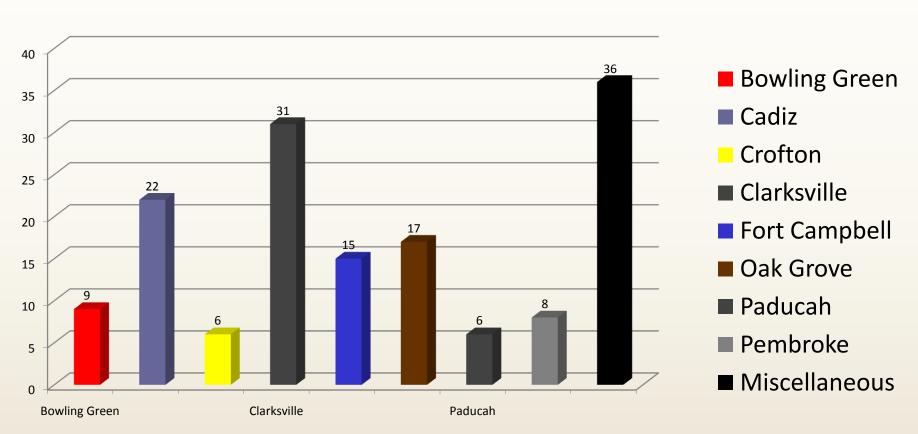
Who is the Chamber?

Membership Structure by City



Who is the Chamber?

Membership Structure by City (non-Hopkinsville)

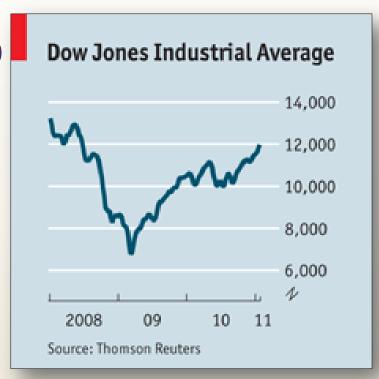


Why is 2011 an important year?

- A resurgent national economy
- A growing regional and local economy
- A return of more than 16,000 soldiers
- An improving school system
- A commitment to vision and TEAM

The Improving National Picture

- Unemployment fell to 9.4% in December, a decline of .5% for the year and the lowest rate since May 2009.
- Our country added more than 300,000 jobs in December 2010.
- Consumer confidence stabilized and began to increase.
- Stock market is at a 2-year high.
- Annual retail and food service sales increased 6.6% in 2010.



The Dow Jones Industrial Average stockmarket index pushed above 12,000 on January 26th for the first time since June 2008

Sources: BLS, The Economist, Bureau of the Census

Our Strong Regional Economy

- Expansions in Industrial Parks: Martinrea, MSSC, Continental Mills, and several others.
- Several recent business start-ups: Buffalo Wings & Rings, D's Delights, CitiTrends, and Bolin's Rental Purchase to name a few.
- Unemployment is **10.4%**, down from 13.0% last January.
- Per Capita Money Income has increased 19% from the 2000 Census.
- City of Hopkinsville payroll tax collection has been higher than budgeted.
- Christian County boasts a Retail Marketplace surplus of \$204,557,111.

Welcome Home Soldiers!

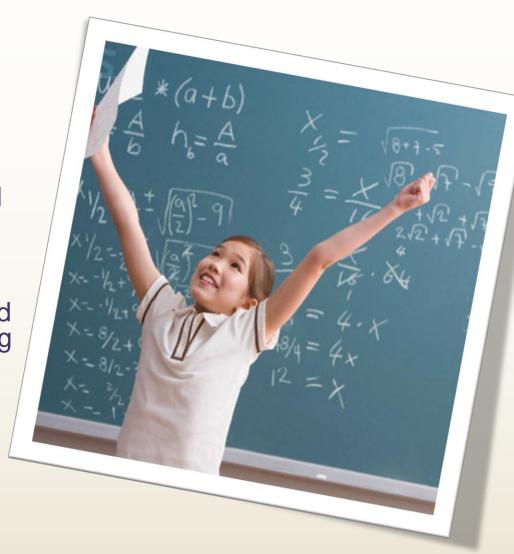
 Over 16,000 soldiers will return between January-September of 2011. Rotations begin with 3rd BCT, then 101CAB, 2nd BCT, 1st BCT, HQ, and 4th BCT.



- Visit
- www.hopkinsvillechamber.com for all welcome home information including a flight schedule! (click on Military Affairs)
- Change signage/put out banners/ welcome home our soldiers!

An Improving Picture for CCPS

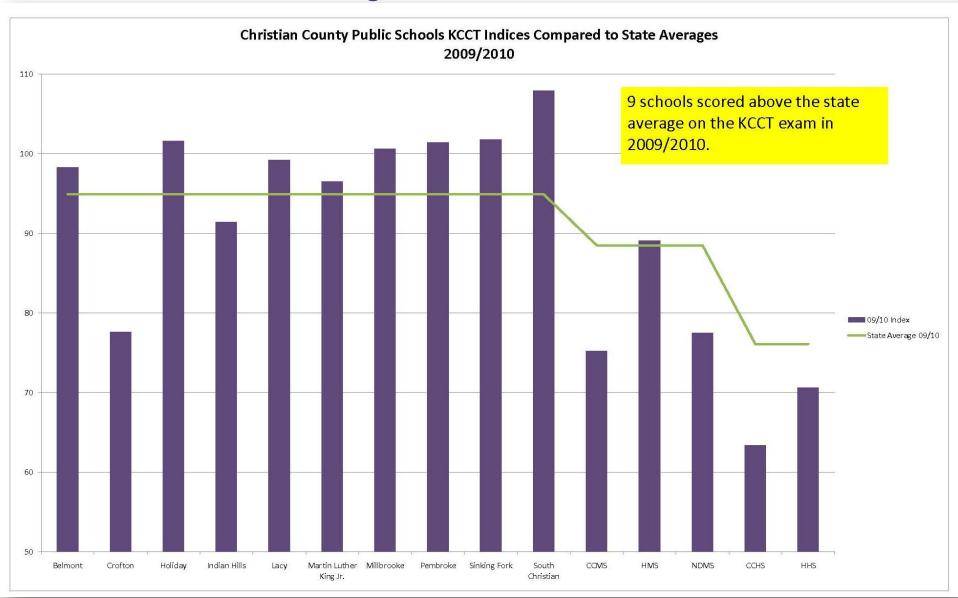
- Increased from 4 to 9 schools above state average in KCCT exam.
- 14 of 15 schools have improved significantly as compared to the state KCCT average.
- More students are taking AP and passing the test, thereby earning college credit.
- Average ACT scores have improved by more than a full point since the state required all juniors take the test.



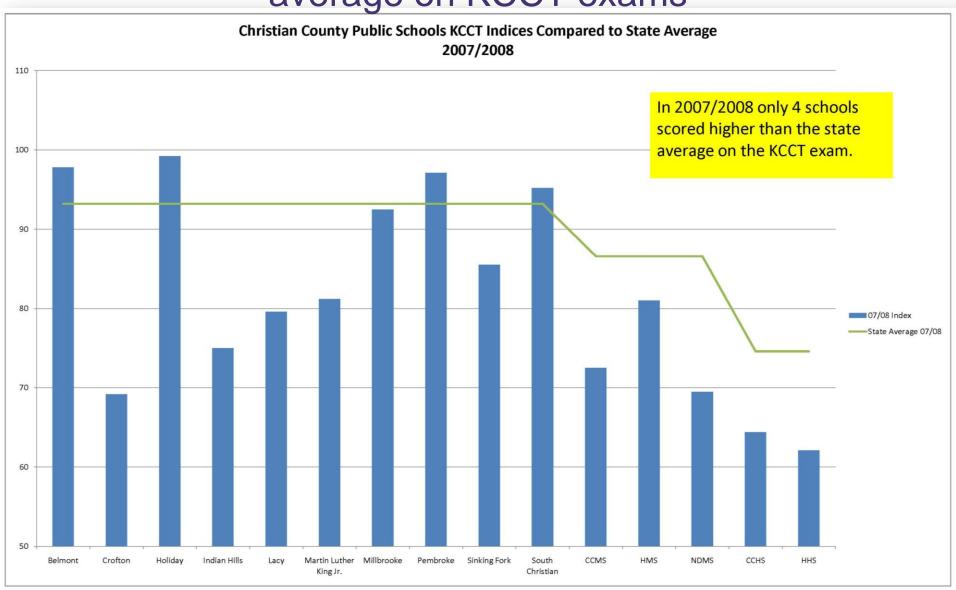
Increase from 4 to 9 schools scoring above the state average on KCCT exams



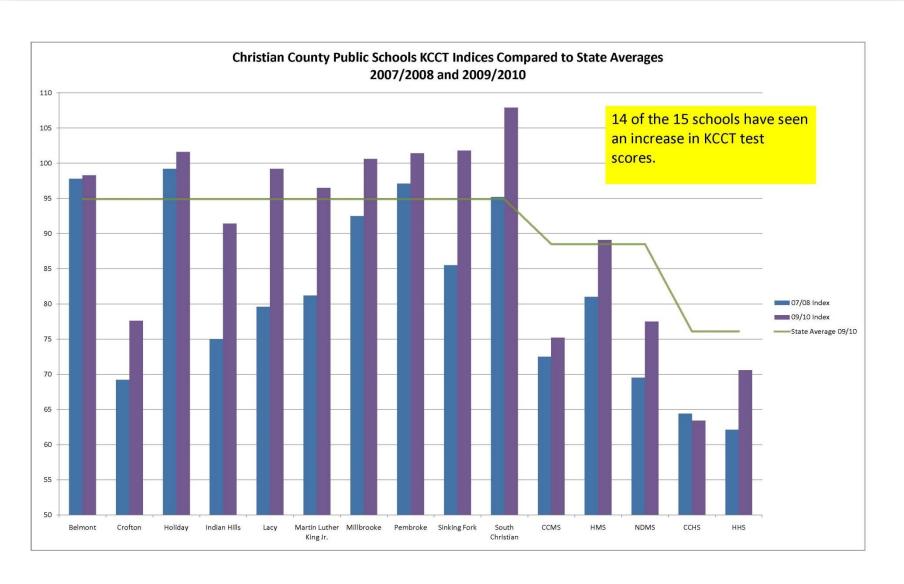
Increase from 4 to 9 schools scoring above the state average on KCCT exams



Increase from 4 to 9 schools scoring above the state average on KCCT exams



14 of 15 schools have improved significantly as compared to the state KCCT average



Christian County's Vision for Caring





An engaged community-get involved!





Contact **Jeremy Stevenson** at **885-9096** to contribute your time, talent and treasure!

How will your Chamber contribute to the team in 2011?



- Continue to improve our programs, initiatives, and opportunities for our members and the entire community.
- ✓ Support the implementation of CCC2015.
- ✓ Support continued improvement in our public schools.
- Expand Small Business/Retail/Entrepreneurial efforts.
- Aggressively advocate for vital community economic development projects and for a business-friendly environment.
- Continue to expand our regional efforts through collective advocacy and cooperative marketing.
- ✓ Continue focus on shopping locally.
- ✓ Encourage support for quality-of-life features.
- Encourage economic development incentives to promote industrial, retail, and residential development.
- ✓ Marketing to grow the population!

What Might Cause the Window to Shut?

- Failure to act strategically and wisely
- Divisiveness in our community team
- Failure to recognize "issues" to growth such as lack of new constructions in Christian County
- Low community self-esteem



Final Thoughts

Questions?



Get Involved and/or Join:

- Chamber: Contact Carter Hendricks at chendricks@hopkinsvillechamber.com
- CCC2015: Contact Jeremy
 Stevenson at

 jstevenson@hopkinsvillechamber.com
- Follow HCCchamber!





