



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 10/27/2025

TOPIC: Award of Bids/Proposals

PREPARED BY: Rodney Jackson, Exec. Dir. Financial Accounting Budget & Benefits
Services Myron Thompson, Chief Operating Officer

Recommended Action on: 10/27/25
Consent Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

Strategic Priority:

- ☐ Student Achievement ☐ Unity, Belonging & Student Efficacy
- ☐ Highly Effective, Culturally Responsive Workforce
- ☐ Outreach & Engagement ☒ Organizational Health & Effectiveness

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals and extensions submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. RFP 57-25 Radio Enhancer for Paul Laurence Dunbar High School	1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Police	1
2. RFP 58-25 School Bus Service and Repair	1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Transportation	3
3. RFP 60-25 Cafeteria Kitchen Equipment Catalog Discount	1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Bidnet	Child Nutrition	6

BID/RFP CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. Bid 25-21 Chain Link Fencing	S and T Fencing	Grounds and Custodial Support	4
2. RFP 64-22 Chemicals and Chemical Dispenser System	Baumann Paper Co	Grounds and Custodial Support	3
3. RFP 41-23 Janitorial Supplies Catalog Contract	Kelsan Valley Janitor Supply Baumann Paper Company	Grounds and Custodial Support	2

	Hillyard – KY Kenway Distributors Inc.		
4. RFP 53-24 Reconditioning of Middle School and High School Football Equipment	Riddell	Athletics	1
5. RFP 55-23 Plumbing Services	Ivey Mechanical Company Intertech Mechanical Services DeBra Kuempel	Maintenance	2
6. Bid 31-23 Fire Extinguisher and Hood Suppression System Services	Koorsen Fire & Security	Risk Management and Safety	2

AWARD OF BIDS/PROPOSALS

1. RFP 57-25 Radio Enhancer for Paul Laurence Dunbar High School

BACKGROUND AND RATIONALE:

Radio signals at Paul Laurence Dunbar have been poor due to the age of the system and building. FCPS Police sent out an RFP for a radio enhancer to increase the signal for the school. Proposals were evaluated and scored based on Past experience, the solution proposed, references and cost with the recommendation to award to AMK Services since they were the only response.

Key to Markings ### - RFP Award

AMK Services ###	TECHNICAL	COST (\$66,752.35)	TOTAL
Evaluator 1	500	500	1000
Evaluator 2	460	500	960
Evaluator 3	500	500	1000
Evaluator 4	430	500	930
Evaluator 5	500	500	1000
Average	478	500	978

Contract Term: November 1, 2025 to October 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Radio Enhancer	\$66,752.35	0011089-0735-SAFE	Recurring	Will provide and install a radio enhancer to increase radio coverage at the school.

FUNDING KEY: 0011089-0735-SAFE

STAFF CONTACT: Lieutenant Joseph E. Eckhardt, FCPS Police Department

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract to AMK Services."

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

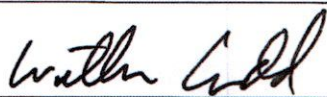
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name AMK Services LLC

Name William Cudd Title Kentucky Assistant Secretary

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

2. RFP 58-25 School Bus Service and Repair

BACKGROUND AND RATIONALE:

FCPS has a need for services of professional and specialized automotive repair vendor(s) to support the district buses. This RFP is to establish a contract for these services. Proposals were evaluated and scored based on experience, references and cost with the recommendation award to all three responses. Past history has shown that the amount of work needed requires that several vendors be available to do the work. The contract gives the option to renew for an additional year for up to 5 years upon Board approval.

**Key to Markings
- RFP Award
(Multiple Award)**

	Technical	References	Cost	Total
Collision Masters ###	320	180	360	860
Paul Miller Collision Center ###	280	200	363	843
Cliffs Truck Service ###	320	160	254	734

Contract Period: December 1, 2025 to November 30, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
School Bus Service and Repair	Last fiscal year's expenditure was approximately \$180,225.00	901–Transportation, 1–General Fund, 091–Director's Office, 0663–Parts	Recurring	Will enable the Division of Transportation to make automotive repairs for buses and support vehicles so the District may continue to operate its fleet over the next year.

Funding key: 901–Transportation, 1–General Fund, 091–Director's Office, 0663–Parts

STAFF CONTACT: Daryn Morris, Director of Transportation

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract for one year to Collision Masters, Paul Miller Collision and Cliffs Truck Service."

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FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

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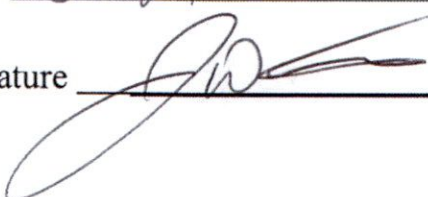
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Collision Masters of Lexington

Name Josh Wilson Title Owner

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name Paul Miller Collision

Name Larry Poynter Title manager

Signature Larry Poynter

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name CLIFFS TRUCK SERVICE LLC

Name  Title MEMBER

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. RFP 60-25 Cafeteria Kitchen Equipment Catalog Discount

BACKGROUND AND RATIONALE:

This RFP is used to establish an approved vendors list for the Child Nutrition department to use for equipment in the school kitchens. The RFP is evaluated on Sample pricing, discount, vendor reputation, reference and experience. Proposals were evaluated by Child Nutrition staff familiar with the type of equipment ordered under this contract. After evaluation it is recommended to award the contract to the top three scores which are C&T design and Equipment, Culinary Depot and Douglas Equipment to allow Child Nutrition to have options when ordering equipment throughout the year. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years.

**Key to Markings
- RFP Award
(Multiple Award)**

Vendor	Cost Sample Pricing	Technical	Overall Total
C&T Design and Equipment ###	860	500	1360
Culinary Depot ###	730	500	1230
Douglas Equipment ###	730	500	1230
Sam Tell & Son Inc	700	500	1200
Commonwealth Foodservice Equipment	630	500	1130
Global Industrial	50	500	550

Contract Period: November 1, 2025 to October 31, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Cafeteria Equipment for school kitchens	Last fiscal year's expenditure was approximately \$255,000.00	Child Nutrition	Recurring	Will provide equipment for the district for the 2025/26 school year.

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract for one year with C & T Design and Equipment, Culinary Depot and Douglas Equipment

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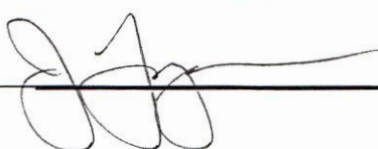
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To be signed by offeror:

Company Name **C&T Design and Equipment**

Name **Joe Fussenegger** Title **Managing Partner**

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Name Israel Goodfriend Title Government Sales

Signature _____

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date _____

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To be signed by offeror:

Company Name Douglas Equipment

Name Savannah Shrader Title Project Manager

Signature *Savannah Shrader*

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

APPROVAL FOR CONTRACT EXTENSIONS

1. Bid 25-21 Chain Link Fencing Installation

BACKGROUND AND RATIONALE:

The Grounds and Custodial Support Department is responsible for installing chain link fencing throughout the district when fencing is needed. This bid establishes fixed pricing for the materials and for the labor to install 4,5 and 6-foot chain link fence when a fence is needed. There were two responses to the bid with the award going for S & T Fencing who had the lowest prices. The bid includes the option to renew on an annual basis upon Board approval. This would be the fourth renewal.

Vendor

S & T Fencing

Contract Term: November 1, 2025 to October 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Chain link fencing	Last year's Expenditure was approximately \$44,678.00	0498	Recurring	Will allow FCPS to adhere to federal laws regarding Early Start playgrounds, prevent FCPS property from unwanted vehicles and provide safety.

Funding Key: 0498 – Fencing Repair

STAFF CONTACT: Larry Hellard, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with S & T Fencing."

2. RFP 64-22 Chemicals and Chemical Dispenser System

BACKGROUND AND RATIONALE:

This RFP is used to establish a contract for Grounds and Custodial Support to use for ordering chemicals for all district custodial staff. This RFP was sent out in 2022. Proposals were evaluated and scored based on price and the type of dispenser proposed. After scoring all proposals the staff decided to award the contract to Baumann paper who was the top score and best price. The RFP includes the option to renew on an annual basis upon Board approval, this would be the third renewal.

Vendor

Baumann Paper Co. **WBE**

Contract Term: December 1, 2025 to November 30, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Chemicals and Chemical Dispensers	Last year's expenditure was approximately \$100,402.00 per year	Schools and Departments	Recurring	Will provide chemicals for the district for the 2025-2026 year as well as fiscal compliance with bid laws

Funding Key:

Schools and Departments

STAFF CONTACT:

Brannon Hager, Grounds and Custodial Support

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the current contract for an additional year with with Baumann Paper Company"

3. RFP 41-23 Janitorial Supplies Catalog Contract

BACKGROUND AND RATIONALE:

This RFP is used to establish a multiple award janitorial supplies contract for Grounds and Custodial Support to use for ordering supplies for all district custodial staff. Proposals were evaluated and scored based on pricing on 79 different items ordered by the district, discount on other items available from the vendors, as well as other things such as references, delivery time and dedicated local sales representatives. After scoring all proposals the Grounds and Custodial Support staff decided to award the RFP to the top 5 scores to provide the best value to the district. The RFP includes the option to renew on an annual basis upon Board approval. This would be the second renewal.

Vendors

Kelsan
Valley Janitor Supply
Baumann Paper Company **WBE**
Hillyard – KY
Kenway Distributors Inc

Contract Term: November 1, 2025 to October 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Janitorial Supplies	Last year's expenditure was approximately \$1,021,369.00	Schools and Departments	Recurring	Will provide Janitorial supplies for the district for the 2025-2026 year as well as fiscal compliance with bid laws

Funding Key: Schools and Departments

STAFF CONTACT: Brannon Hager, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with Kelsan, Valley Janitor Supply, Baumann Paper Company, Hillyard – KY and Kenway Distributors Inc."

4. RFP 53-24 Reconditioning of Middle School and High School Football Helmets

BACKGROUND AND RATIONALE:

Football Helmets used by Middle Schools and High Schools must be reconditioned and recertified to make sure they meet the strict safety guidelines issued for football equipment. This helps with student safety and liabilities for student injuries that may be caused by faulty equipment. This RFP was issued in 2024 to determine an approved vendor that has the procedures, insurance and prices to provide the best value to the district to perform these services. There were four responses with Riddell/ All American awarded the contract. The RFP includes the option to renew on an annual basis upon Board approval. This would be the first renewal.

Vendors

Riddell All American

Contract Term: November 1, 2025 to October 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Reconditioning Football Helmets	Last year's Expenditure was approximately \$77,352.00	Individual School Accounts	Recurring	Will provide safe helmets for the 2025/2026 School Year

Funding Key: Individual School Accounts

STAFF CONTACT: Nick Runyon, Athletics Director for Middle Schools

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with Riddell All American"

5. RFP 55-23 Plumbing Services

BACKGROUND AND RATIONALE:

This RFP is used to establish a Plumbing Services contract for the Maintenance Department to use for plumbing repairs. The RFP is evaluated on hourly rate, experience with the district and having the appropriate licensed technicians to perform the work. Proposals were evaluated by a committee of district staff familiar with the type of work performed under this contract and was awarded to all vendors. The RFP included the option to renew the contract for additional one-year periods upon Board approval up to a total of five years. This would be the second renewal.

Vendor:

Ivey Mechanical
Intertech Mechanical
DeBra Kuempel

Contract Period: January 1, 2026, and ending December 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Plumbing Services	Last fiscal year 's expenditure was approximately \$400,486.00	920 1 134 0432	Recurring	Maintenance and repair of plumbing issues throughout district buildings.

Funding Key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT:

Heidi Reihing, Director of Maintenance
Tim Dunn, Maintenance Plumbing Foreman

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Ivey Mechanical Company, Intertech Mechanical and DeBra Kuempel"

6. Bid 31-23 Fire Extinguishers and Hood Suppression System Services

BACKGROUND AND RATIONALE:

The Division of Risk Management is responsible for the state and federal mandates regarding safety regulations and insurance requirements for the protection and safety of FCPS employees, students and buildings. This bid is for servicing the fire extinguishers and hood suppression systems in the district. The bid was awarded to the lowest total price as determined by the unit pricing and estimated quantities to Koorsen Fire & Security in 2023. The bid included the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the second renewal.

Vendor:

Koorsen Fire & Security

Contract Term: August 1, 2025 to July 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Fire extinguisher and hood suppression system services	Last fiscal year 's expenditure was approximately \$115,000.00	920 134 0433	Recurring	Immediate impact as mandated by state and federal regulations and for the protection and safety of FCPS employees, students and buildings

Funding Key: 922 – Physical Support Services, 1 – General Fund, 0349 – Other Professional Services MUNIS ORG Code 0011072

STAFF CONTACTS: Jeff Harris, Risk Management and Safety

POLICY REFERENCE: KRS 45A.365.

RECOMMENDATION: A motion is in order to:
"Extend the contract for a one-year period with Koorsen Fire and Security."