

2010-2011 Corporate Sales

Feb. 2011 KHSAA Internal

Cash Income

Client	2010-2011		Notes
Rawlings	\$	95,000	Includes Official Ball, FB&BA Radio and Coaches Clinic Sponsorship
Musco Lighting	\$	5,000	Official Lighting Sponsor; initial contracted amount settles in June with additional
Kentucky National Guard	\$	35,000	One Year
Forcht Group of Kentucky	\$	25,000	Sportsmanship Program Title Sponsor; Student Leadership Sponsor - Signed through 2012
Ted Cook Tire	\$	26,000	Renewed through 2014
Forcht Bank	\$	20,000	Renewed through 2013
Leachman	\$	15,000	contracted through 2020 event
H&W Sports	\$	10,500	renewed through 2012
Houchens	\$	50,000	through 2011
AT&T Mobility	\$	16,387	(Two year agreement approval for renewal) - 2010-11
Total	\$	297,887	

In-Kind/Trade

Client	201	0-2011	Notes
Hyatt Place	\$	1,000	(10 Rooms - In Kind remainder of year plus corproate room rate through December 2011)
Dutch's Chevy	\$	4,800	(One Courtesy Car)
Dutch's Ford	\$		(One Courtesy Car)
Ramada Plaza - SM	\$	690	(10 Rooms - State Swim Staff/Officials)
Park Inn - VB	\$		(10 Rooms - State VB Staff/Officials)
Hilton Garden Inn - BG	\$	5,100	(Total of 51 individual comp room nights for GF HQ Hotel)
Rawlings	\$	12,000	(In-Kind Balls)
Rawlings	\$	1,000	(In-Kind Product)
Windstream	\$	5,000	(In-Kind DSL / Phone Lines at State Events)
Booth Exhibitor Trade	\$	1,500	(First String Media)
Total	\$	36,580	

Advertising/Exhibitors

Client	20	10-2011	Notes
Annual Meeting Exhibitors	\$	1,500	
Hall of Fame Golf Outing	\$	500	
KABC	\$	2,000	
KHSCA	\$	3,000	Includes HOF Golf/Banquet Sponsorship / Print Advertising
Exhibitors/Ads	\$	3,300	
Total	\$	10,300	
Internal Totals All Projects	\$	344,767	Includes Trade-In Kind Value Figures
Internal Cash Total All Projects	\$	308,187	