



Kenton County School District | *It's about ALL kids.*

Issue Paper

DATE:

09/26/2025

AGENDA ITEM (ACTION ITEM):

Consider/Approve awarding the Trades, Labor, and Materials Bid Supplement A as indicated on the attached tabulation for the period of October 7, 2025, through December 31, 2027.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.I

HISTORY/BACKGROUND:

An advertisement was posted on the District website on September 9, 2025, to accept sealed bids for catalog, store, website, and labor discounts offered to the District. Sealed bids were publicly opened and read in the Purchasing Department on September 16, 2025, at 2:00 PM.

FISCAL/BUDGETARY IMPACT:

Will vary based upon quantities ordered/services performed during the contract period.

RECOMMENDATION:

Approval to award the Trades, Labor, and Materials Bid Supplement A as indicated on the attached tabulation for the period of October 7, 2025, through December 31, 2027.

CONTACT PERSON:

Cinda Roberts, Purchasing Agent

A handwritten signature in blue ink that reads 'Cinda Roberts'.

Principal/Administrator

A handwritten signature in blue ink, appearing to be 'A. P. Van'.

District Administrator

A handwritten signature in blue ink, appearing to be 'Superintendent'.

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

**TRADES, LABOR, AND MATERIALS BID
SUPPLEMENT A**

[illegible]



INVITATION TO BID

| | |
|-------------------------------------|--|
| BID/RFP No.: | 27-TLM-24/A |
| DATE ISSUED: | 09/09/2025 |
| BID CLOSING DATE: | 09/16/2025 |
| TITLE: | TRADES, LABOR, AND MATERIALS BID, SUPPLEMENT A |
| CONTRACT ADMINISTRATOR NAME: | Cinda Roberts, Purchasing Agent |
| EMAIL CONTACT: | cinda.roberts@kenton.kyschools.us |

The Kenton County Board of Education's Purchasing Department will receive sealed bids for items and/or services listed herein. You are invited to submit a sealed bid, subject to the Terms and Conditions of this Invitation to Bid. **Please read all instructions and specifications carefully.** Failure to comply with these instructions shall disqualify your bid.

BIDS MUST BE RECEIVED NO LATER THAN: September 16, 2025, by 2:00 PM EST.

Delivery of Bid:

- Bids can be mailed or delivered in a sealed envelope marked: "BID No. 27-TLM-24/A RESPONSE" or;
- Emailed with "BID No. 27-TLM-24/A RESPONSE" in the subject line.

Bid Delivery Address:

Kenton County Board of Education
Attn: Purchasing Department
1055 Eaton Dr.
Ft. Wright, KY 41017

Bid E-mail Address:

kenton.purchasing@kenton.kyschools.us

Bid Opening:

- Bids will be opened on **Tuesday, September 16, 2025, at 2:00 PM EST.**
- All bids must be received by the time and date designated in this invitation. None will be considered thereafter.
- Bids will be opened and read in the Purchasing Department at the Kenton County Board of Education. You are invited to be present at the bid opening.

Bid Award:

- Bid will be awarded at the Board meeting held on **Monday, October 6, 2025.**

Period of Contract:

- The period of the contract will be from **October 7, 2025, through December 31, 2027.**

VENDOR INFORMATION:

| | |
|--|---|
| Name of Company: Flannery Painting | Phone: 859-261-6100 |
| Address: 1215 Chesapeake St. | City: Covington State: KY Zip: 41011 |
| Contact Name: James McCubbin | E-mail Address: cole@flannerypainting.com |
| Signature: | Date: 9/16/25 |

BIDDER IS TO COMPLETE THIS COVER SHEET AND SUBMIT WITH THE BID IN ITS ENTIRETY

45A.455 - PROHIBITION AGAINST CONFLICTS OF INTEREST, GRATUITIES, AND KICKBACKS

1. It shall be a breach of ethical standards for an employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract or subcontract and any solicitation or proposal therefor, in which to his knowledge:
 - i. He, or any member of his immediate family has a financial interest therein; or
 - ii. A business or organization in which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner or employee, is a party; or
 - iii. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a part. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing or in any other advisory capacity.
2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
3. It is a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award of a subcontract or order.
4. The prohibition against conflicts of interest and gratuities and kickbacks shall be conspicuously set forth in every local public agency written contract and solicitation therefor.
5. It shall be a breach of ethical standards for any public employee or former employee knowingly to use confidential information for his actual or anticipated personal gain, or the actual or anticipated personal gain of any other person.

45A.990 - PENALTIES

1. Any employee or any official of The Kenton County Board of Education, Kentucky, elective, or appointive, who shall take, receive, or offer to take or receive, either directly or indirectly, any rebate, percentage of contract, money, or other things of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, for, or to, or from, any person, partnership, firm, or corporation, offering, bidding for, or in open market seeking to make sales to The Board of Education of Kenton County, Kentucky shall be deemed guilty of a Class C felony.
2. Every person, firm, or corporation offering to make, or pay, or give, any rebate, percentage of contract, money or any other thing of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, to any employee or to any official of The Kenton County Board of Education, Kentucky, elective or appointive, in his efforts to bid for, or offer for sale, or to seek in the open market, shall be deemed guilty of a Class C felony.

By signing this form, offeror has read, understands, and acknowledges the Conflict of Interest and Penalties statement.

Authorized Signature



Date

9/16/25

Print Name

James McCubbin

Title

Manager

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

5. EXCEPTIONS

In compliance with this Invitation to Bid, the undersigned hereby certifies that all items and/or services included in this bid shall be in compliance with all Terms and Conditions, General Bid Instructions, and Bid Specifications. Failure to accept the Terms and Conditions, General Bid Instructions, and Bid Specifications, unless requesting an exception, may result in a proposal being deemed nonresponsive.

Requested exceptions to the Terms and Conditions, General Bid Instructions, and Bid Specifications must be clearly identified on the table below. If no exceptions are requested, it will be assumed that the bid meets all specifications and bidder agrees to all Terms and Conditions and General Bid Instructions as stated in this complete bid package.

The Board's Purchasing Department shall determine acceptance or non-acceptance of requested exceptions. **Exceptions not accepted will disqualify the bid.** Exceptions noted elsewhere in the solicitation and not specified on this form will not be considered.

IDENTIFY ALL EXCEPTIONS (check one):

☒ No Exceptions Requested. All Terms and Conditions, General Bid Instructions, and Bid Specifications are met.

☐ Offeror requests the exceptions identified below and noted on the attached sheet(s).

Correlating with the number listed on the table below, offeror shall include additional page(s) identifying the solicitation language to which the exception is taken, the proposed language and any price impact this may have. For any fees and/or additional charges not included in the bid price, offeror shall specify the exact amount that will be incurred. If no additional details are included, the exception will not be considered.

| NO. | SOLICITATION SECTION | REFERENCE | PAGE NO. |
|---------|----------------------|----------------|----------|
| Example | Terms and Conditions | 1.9 – Warranty | 3 |
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |
| 5. | | | |
| 6. | | | |
| 7. | | | |

By signing this form, offeror has read and acknowledges the Terms and Conditions, General Bid Instructions, and Bid Specifications; has listed all requested exceptions; and understands if an exception is not accepted the bid will be disqualified.

Authorized Signature JCMC

Date 9/10/25

Print Name James Mc Cubbin

Title Manager

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

6. BID FORM**CHOOSE A CATEGORY:**

☐ HVAC
 ☐ Plumbing
 ☐ Electrical
 ☐ Carpentry
 ☐ General Repair
 ☐ Parts Retail
 ☒ Other

MATERIALS DISCOUNT:

Minimum percentage discount offered to the Kenton County School District on materials off list prices.
Vendor shall respond with a percentage between 0%-100%.

Leave blank if not applicable

| PARTS/PRODUCTS ELIGIBLE FOR DISCOUNT | DISCOUNT | EXCEPTIONS |
|--------------------------------------|----------|------------|
| | % | |
| | % | |
| | % | |
| | % | |

LABOR RATE DISCOUNT:

Minimum discount offered to the Kenton County School District off labor.
Vendor shall respond with a percentage between 0%-100% or with a \$0.00 or more dollar off discount.

Leave blank if not applicable

| TYPE OF SERVICE/LABOR | CURRENT LABOR RATE | DISCOUNT OFF LABOR RATE (FIXED) | EXCEPTIONS |
|------------------------------------|--------------------|---------------------------------|------------|
| Painting | \$ \$75 Per Hour | 0% | — |
| Epoxy Flooring / Polished Concrete | \$ \$75 Per Hour | 0% | — |
| Overtime | \$ 112.50 Per Hour | 0% | — |
| | \$ Per Hour | | |

Does your company accept Procurement Cards as payment?

YES or NO (circle one)

CERTIFICATION OF RESPONDENT

I, the undersigned, submit this bid/proposal in accordance with the specifications, which are part of this solicitation. My signature also certifies that I am authorized to submit this bid/proposal, sign as a representative for the company, and carry out the services solicited in this solicitation.

Signature of Authorized Agent JCML Date 9/16/25

Printed Name and Title James McCubbin - Manager

Name of Company Flannery Painting

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY



INVITATION TO BID

| | |
|-------------------------------------|--|
| BID/RFP No.: | 27-TLM-24/A |
| DATE ISSUED: | 09/09/2025 |
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| TITLE: | TRADES, LABOR, AND MATERIALS BID, SUPPLEMENT A |
| CONTRACT ADMINISTRATOR NAME: | Cinda Roberts, Purchasing Agent |
| EMAIL CONTACT: | cinda.roberts@kenton.kyschools.us |

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2. Emailed with "BID No. 27-TLM-24/A RESPONSE" in the subject line.

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Attn: Purchasing Department
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Bid E-mail Address:

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Bid Opening:

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3. Bids will be opened and read in the Purchasing Department at the Kenton County Board of Education. You are invited to be present at the bid opening.

Bid Award:

1. Bid will be awarded at the Board meeting held on **Monday, October 6, 2025.**

Period of Contract:

1. The period of the contract will be from **October 7, 2025, through December 31, 2027.**

VENDOR INFORMATION:

| | | | |
|------------------|-------------------------|-----------------|-----------------------|
| Name of Company: | Gerrein Green LLC | Phone: | 859 250 7475 |
| Address: | 12048 Hickory Grove Dr. | City: | Independence Ky |
| Contact Name: | Tony Gerrein | State: | Ky |
| Signature: | | Zip: | 41051 |
| | | E-mail Address: | Tony@gerreingreen.com |
| | | Date: | 9.12.25 |

BIDDER IS TO COMPLETE THIS COVER SHEET AND SUBMIT WITH THE BID IN ITS ENTIRETY


45A.455 - PROHIBITION AGAINST CONFLICTS OF INTEREST, GRATUITIES, AND KICKBACKS

1. It shall be a breach of ethical standards for an employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract or subcontract and any solicitation or proposal therefor, in which to his knowledge:
 - i. He, or any member of his immediate family has a financial interest therein; or
 - ii. A business or organization in which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner or employee, is a party; or
 - iii. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a part. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing or in any other advisory capacity.
2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
3. It is a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award of a subcontract or order.
4. The prohibition against conflicts of interest and gratuities and kickbacks shall be conspicuously set forth in every local public agency written contract and solicitation therefor.
5. It shall be a breach of ethical standards for any public employee or former employee knowingly to use confidential information for his actual or anticipated personal gain, or the actual or anticipated personal gain of any other person.

45A.990 – PENALTIES

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2. Every person, firm, or corporation offering to make, or pay, or give, any rebate, percentage of contract, money or any other thing of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, to any employee or to any official of The Kenton County Board of Education, Kentucky, elective or appointive, in his efforts to bid for, or offer for sale, or to seek in the open market, shall be deemed guilty of a Class C felony.

By signing this form, offeror has read, understands, and acknowledges the Conflict of Interest and Penalties statement.

Authorized Signature  Date 7/12/23
Print Name Tony Gerrein Title member

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

5. EXCEPTIONS

In compliance with this Invitation to Bid, the undersigned hereby certifies that all items and/or services included in this bid shall be in compliance with all Terms and Conditions, General Bid Instructions, and Bid Specifications. Failure to accept the Terms and Conditions, General Bid Instructions, and Bid Specifications, unless requesting an exception, may result in a proposal being deemed nonresponsive.

Requested exceptions to the Terms and Conditions, General Bid Instructions, and Bid Specifications must be clearly identified on the table below. If no exceptions are requested, it will be assumed that the bid meets all specifications and bidder agrees to all Terms and Conditions and General Bid Instructions as stated in this complete bid package.

The Board's Purchasing Department shall determine acceptance or non-acceptance of requested exceptions. **Exceptions not accepted will disqualify the bid.** Exceptions noted elsewhere in the solicitation and not specified on this form will not be considered.

IDENTIFY ALL EXCEPTIONS (check one):

☐ **No Exceptions Requested.** All Terms and Conditions, General Bid Instructions, and Bid Specifications are met.

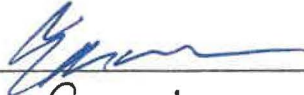
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Correlating with the number listed on the table below, offeror shall include additional page(s) identifying the solicitation language to which the exception is taken, the proposed language and any price impact this may have. For any fees and/or additional charges not included in the bid price, offeror shall specify the exact amount that will be incurred. If no additional details are included, the exception will not be considered.

| NO. | SOLICITATION SECTION | REFERENCE | PAGE NO. |
|---------|----------------------|--|----------|
| Example | Terms and Conditions | 1.9 – Warranty | 3 |
| 1. | Labor/Rate/Discount | minimum # hours billed ^{see} attached | 13 |
| 2. | | | |
| 3. | | | |
| 4. | | | |
| 5. | | | |
| 6. | | | |
| 7. | | | |

By signing this form, offeror has read and acknowledges the Terms and Conditions, General Bid Instructions, and Bid Specifications; has listed all requested exceptions; and understands if an exception is not accepted the bid will be disqualified.

Authorized Signature



Date

9/12/25

Print Name

Tony Gerrein

Title

member

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

Exceptions

Labor Rates, as categorized on page 13, are as noted, subject to a minimum number of hours billed at the rates stated.

Labor Rates for all crews consisting of multiple staff and equipment will be billed at an 8 hour minimum per job or task, port to port.

Labor Rate for a 1 person stump removal crew is a 4-hour minimum, port to port.

Port to port is defined and billed as the time crew exists company headquarters, located at 12048 Hickory Grove Drive in Independence, Kentucky to the location of the assigned property and then upon completion of task, returns to the company headquarters.

6. BID FORM**CHOOSE A CATEGORY:**

☐ HVAC ☐ Plumbing ☐ Electrical ☐ Carpentry ☐ General Repair ☐ Parts Retail ☒ Other

MATERIALS DISCOUNT:

Minimum percentage discount offered to the Kenton County School District on materials off list prices.
Vendor shall respond with a percentage between 0%-100%.

Leave blank if not applicable

| PARTS/PRODUCTS ELIGIBLE FOR DISCOUNT | DISCOUNT | EXCEPTIONS |
|--------------------------------------|----------|------------|
| | % | |
| | % | |
| | % | |
| | % | |

LABOR RATE DISCOUNT:

Minimum discount offered to the Kenton County School District off labor.
Vendor shall respond with a percentage between 0%-100% or with a \$0.00 or more dollar off discount.

Leave blank if not applicable

| TYPE OF SERVICE/LABOR | CURRENT LABOR RATE | DISCOUNT OFF LABOR RATE (FIXED) | EXCEPTIONS |
|---|--------------------|---------------------------------|--------------------------------|
| Pruning Crew 3 person - Bucket Truck w/Chipper | \$ 600 Per Hour | 20% | 8 hour minimum port-to-port |
| Tree Removal - Robotic Crane 5 person Chiptruck, Chipper, Loader | \$ 1810 Per Hour | 20% | 8 hour minimum port-to-port |
| Stump removal | \$ 400 Per Hour | 20% | 4 hour minimum port to port |
| Light Removal Crew 3 person Lift, chipper, loader | \$ 690 Per Hour | 20% | 8 hour minimum port-to-port |

Does your company accept Procurement Cards as payment?

YES or **NO** (circle one)

CERTIFICATION OF RESPONDENT

I, the undersigned, submit this bid/proposal in accordance with the specifications, which are part of this solicitation. My signature also certifies that I am authorized to submit this bid/proposal, sign as a representative for the company, and carry out the services solicited in this solicitation.

Signature of Authorized Agent

Date

Printed Name and Title

Name of Company



9/12/25

Tony Gerrein member

Gerrein Green LLC

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

**REQUIRED AFFIDAVIT FOR BIDDERS, OFFERORS, AND CONTRACTORS
CLAIMING RESIDENT BIDDER STATUS**

FOR BIDS AND CONTRACTS IN GENERAL:

The bidder or offeror hereby swears and affirms under penalty of perjury that, in accordance with KRS 45A.494(2), the entity bidding is an individual, partnership, association, corporation, or other business entity that, on the date the contract is first advertised or announced as available for bidding:

1. Is authorized to transact business in the Commonwealth;
2. Has for one year prior to and through the date of advertisement
 - a. Filed Kentucky corporate income taxes;
 - b. Made payments to the Kentucky unemployment insurance fund established in KRS 341.49; and
 - c. Maintained a Kentucky workers' compensation policy in effect.

The BIDDING AGENCY reserves the right to request documentation supporting a bidder's claim of resident bidder status. Failure to provide such documentation upon request shall result in disqualification of the bidder or contract termination.

Signature [Handwritten Signature] Printed Name Tony Gerrein
Title member Date 9/12/25

Company Name Gerrein Green LLC
Address 12048 Hickory Grove Dr.
Independence Ky 41051

Subscribed and sworn to before me by Tony Gerrein member
(Affiant) (Title)

of Gerrein Green LLC the 12 day of September, 2025.
(Company Name)

Julie Collins #93577
Notary Public
[seal of notary]

My commission expires: 10/18/28

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY



INVITATION TO BID

| | |
|-------------------------------------|---|
| BID/RFP No.: | 27-TLM-24/A |
| DATE ISSUED: | 09/09/2025 |
| BID CLOSING DATE: | 09/16/2025 |
| TITLE: | TRADES, LABOR, AND MATERIALS BID, SUPPLEMENT A |
| CONTRACT ADMINISTRATOR NAME: | Cinda Roberts, Purchasing Agent |
| EMAIL CONTACT: | cinda.roberts@kenton.kyschools.us |

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2. Emailed with "BID No. 27-TLM-24/A RESPONSE" in the subject line.

Bid Delivery Address:

Kenton County Board of Education
Attn: Purchasing Department
1055 Eaton Dr.
Ft. Wright, KY 41017

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Bid Award:

1. Bid will be awarded at the Board meeting held on Monday, October 6, 2025.

Period of Contract:

1. The period of the contract will be from October 7, 2025, through December 31, 2027.

VENDOR INFORMATION:

| | |
|--|---|
| Name of Company: SKY Cleaning Drones | Phone: 859-759-2700 |
| Address: 1215 Chesapeake St. | City: Covington State: KY Zip: 41011 |
| Contact Name: James McCubbin | E-mail Address: cole@skycleaningdrones.com |
| Signature: JCMC | Date: 9/16/25 |

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 - i. He, or any member of his immediate family has a financial interest therein; or
 - ii. A business or organization in which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner or employee, is a party; or
 - iii. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a part. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing or in any other advisory capacity.
2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
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2. Every person, firm, or corporation offering to make, or pay, or give, any rebate, percentage of contract, money or any other thing of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, to any employee or to any official of The Kenton County Board of Education, Kentucky, elective or appointive, in his efforts to bid for, or offer for sale, or to seek in the open market, shall be deemed guilty of a Class C felony.

By signing this form, offeror has read, understands, and acknowledges the Conflict of Interest and Penalties statement.

Authorized Signature



Date

9/16/25

Print Name

James McCubbin

Title

Manager

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5. EXCEPTIONS

In compliance with this Invitation to Bid, the undersigned hereby certifies that all items and/or services included in this bid shall be in compliance with all Terms and Conditions, General Bid Instructions, and Bid Specifications. Failure to accept the Terms and Conditions, General Bid Instructions, and Bid Specifications, unless requesting an exception, may result in a proposal being deemed nonresponsive.

Requested exceptions to the Terms and Conditions, General Bid Instructions, and Bid Specifications must be clearly identified on the table below. If no exceptions are requested, it will be assumed that the bid meets all specifications and bidder agrees to all Terms and Conditions and General Bid Instructions as stated in this complete bid package.

The Board's Purchasing Department shall determine acceptance or non-acceptance of requested exceptions. **Exceptions not accepted will disqualify the bid.** Exceptions noted elsewhere in the solicitation and not specified on this form will not be considered.

IDENTIFY ALL EXCEPTIONS (check one):

☒ No Exceptions Requested. All Terms and Conditions, General Bid Instructions, and Bid Specifications are met.

☐ Offeror requests the exceptions identified below and noted on the attached sheet(s).

Correlating with the number listed on the table below, offeror shall include additional page(s) identifying the solicitation language to which the exception is taken, the proposed language and any price impact this may have. For any fees and/or additional charges not included in the bid price, offeror shall specify the exact amount that will be incurred. If no additional details are included, the exception will not be considered.

| NO. | SOLICITATION SECTION | REFERENCE | PAGE NO. |
|---------|----------------------|----------------|----------|
| Example | Terms and Conditions | 1.9 – Warranty | 3 |
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |
| 5. | | | |
| 6. | | | |
| 7. | | | |

By signing this form, offeror has read and acknowledges the Terms and Conditions, General Bid Instructions, and Bid Specifications; has listed all requested exceptions; and understands if an exception is not accepted the bid will be disqualified.

Authorized Signature JC MC

Date 9/16/25

Print Name James McCobb

Title Manager

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

6. BID FORM**CHOOSE A CATEGORY:**

☐ HVAC
 ☐ Plumbing
 ☐ Electrical
 ☐ Carpentry
 ☐ General Repair
 ☐ Parts Retail
 ☒ Other

MATERIALS DISCOUNT:

Minimum percentage discount offered to the Kenton County School District on materials off list prices.
Vendor shall respond with a percentage between 0%-100%.

Leave blank if not applicable

| PARTS/PRODUCTS ELIGIBLE FOR DISCOUNT | DISCOUNT | EXCEPTIONS |
|--------------------------------------|----------|------------|
| | % | |
| | % | |
| | % | |
| | % | |

LABOR RATE DISCOUNT:

Minimum discount offered to the Kenton County School District off labor.
Vendor shall respond with a percentage between 0%-100% or with a \$0.00 or more dollar off discount.

Leave blank if not applicable

| TYPE OF SERVICE/LABOR | CURRENT LABOR RATE | DISCOUNT OFF LABOR RATE (FIXED) | EXCEPTIONS |
|------------------------------------|--------------------|---------------------------------|------------|
| Soft Wash/Pressure Washing | \$ 75 Per Hour | — | — |
| HVAC Cleaning, Warehouse Scrubbing | \$ 75 Per Hour | — | — |
| Lawn Care/Landscaping/Other | \$ 75 Per Hour | — | — |
| Overtime | \$ 112.50 Per Hour | — | — |

Does your company accept Procurement Cards as payment?

YES or NO (circle one)

CERTIFICATION OF RESPONDENT

I, the undersigned, submit this bid/proposal in accordance with the specifications, which are part of this solicitation. My signature also certifies that I am authorized to submit this bid/proposal, sign as a representative for the company, and carry out the services solicited in this solicitation.

Signature of Authorized Agent

James McCubbin

Date 9/16/25

Printed Name and Title

James McCubbin - Manager

Name of Company

SKY Cleaning Drones

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY

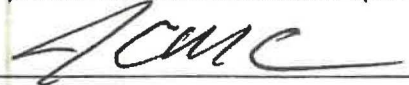
**REQUIRED AFFIDAVIT FOR BIDDERS, OFFERORS, AND CONTRACTORS
CLAIMING RESIDENT BIDDER STATUS**

FOR BIDS AND CONTRACTS IN GENERAL:

The bidder or offeror hereby swears and affirms under penalty of perjury that, in accordance with KRS 45A.494(2), the entity bidding is an individual, partnership, association, corporation, or other business entity that, on the date the contract is first advertised or announced as available for bidding:

1. Is authorized to transact business in the Commonwealth;
2. Has for one year prior to and through the date of advertisement
 - a. Filed Kentucky corporate income taxes;
 - b. Made payments to the Kentucky unemployment insurance fund established in KRS 341.49; and
 - c. Maintained a Kentucky workers' compensation policy in effect.

The BIDDING AGENCY reserves the right to request documentation supporting a bidder's claim of resident bidder status. Failure to provide such documentation upon request shall result in disqualification of the bidder or contract termination.

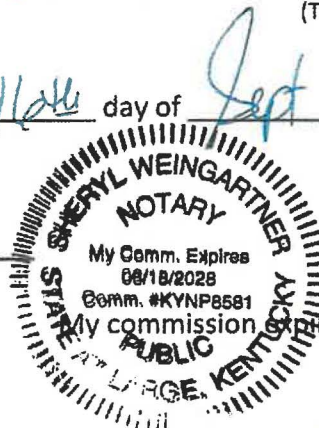
| | |
|---|---------------------------------------|
| <u></u> Signature | <u>James McCubbin</u> Printed Name |
| <u>Manager</u> Title | <u>9/16/25</u> Date |

Company Name Sky Cleaning Drones
Address 1215 Chesapeake St.
Covington, KY 41011

Subscribed and sworn to before me by James McCubbin (Affiant) _____ (Title)

of _____ the 16th day of Sept, 2025.
(Company Name)

Notary Public
[seal of notary]



6/18/2028

BIDDER IS TO SIGN AND ATTACH THIS FORM AND SUBMIT WITH THE BID IN ITS ENTIRETY