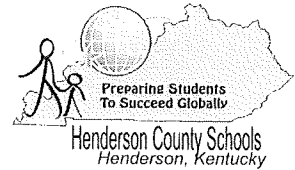


Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
<http://www.hendersonschools.net>



TO: Dr. Thomas L. Richey
And School Board Members

FROM: Walt Spencer, CPA
Assistant Superintendent of Finance

DATE: January 13, 2011

SUBJ: Bid Recommendations

BID #1-11-5-1 – ATHLETIC SUPPLIES

This bid is for athletic equipment used by the middle school and high school athletic teams. There are several different vendors that submitted bids covering a wide range of athletic programs. We recommend making multiple bid awards as allowed under model procurement. Many of these vendors focus on different athletic programs and offer different selections for the various sports. By making multiple awards, this will allow the athletic director and the team coaches to make the best purchase decision based on their specific needs at the start of their season. The game balls for each individual sport are specific item bids based on KHSAA approved items. The individual bid discounts or prices are shown on the attached bid tabulation sheets.

BID #2-11-5-1 – COMMERCIAL PRINTING

We received bids from three of the five vendors that received invitations. We recommend awarding this bid to the lowest bidder for each line item based on the lowest price bid. The lowest price is highlighted on the bid tabulation sheets.

HENDERSON CO. SCHOOLS

ATHLETIC SUPPLIES BID #1-11-5-1

CATALOG TABULATION - Part A

Use Vendor Reference No. or Bid # when ordering	Alum. Athletic Equip.	BSN	Dance Tchr Pgrm	E. I. Sports	East bay	Elite Screen printing	Euro-sport	Family Sports	First to Finish	Get Wet	Gilles Fitness	GM-JC Ath. Wear	Gopher	H & W Sport Shop	High Performance Training	Indy Racquet Clubs (IRC)	Just For Kix	Kesslers Team Sports	Kratz Sporting Goods
	101321	NR	NR	NR	NR	See part C	NR			NR			<i>Must list discount on p.o.</i>		NR		NR		NR
GEN. SUPPLIES								0-40%	5%				10-22%	20%				GSA Pricing	
BASEBALL	10%								5%				10-22%	20%				10%+	
BASKETBALL									5%				10-22%					10%+	
CHEERLEADING									5%				n/a					varies	
CROSS COUNTRY	10%								5%				10-22%					10-25%	
DANCE													10-22%					10-30%	
FOOTBALL	10%												10-22%					10-30%	
GOLF													10-22%					10-30%	
SOCCER	10%								5%				10-22%					5-15%	
SOFTBALL									5%				10-22%					10-30%	
SWIMMING									5%				10-22%					10-30%	
TENNIS													10-22%					10-30%	
TRACK	10%								5%				10-22%			30%		10-30%	
VOLLEYBALL									5%				10-22%					10-30%	
OTHER	10%		10%								Fitness 0-50%		Fitness & PE 10%			warm-ups 30%		10-15% concession	
Shipping	Free Installation /Assembly not incl.							Free on most items	10%		5-15%		Free on supplies /chgs. On truck ship	usually 8%		Free on qualified purchases		5-12%	
Have published catalog	yes							yes	yes		no		yes	no		yes		yes	
ADDRESS	1000 Enterprise Dr. Royersford, PA 19468	NB	1026 3rd St. Henderson, KY 42420	No Bid	NB	No Bid	No Bid	514 Tenth St. Henderson, KY 42420	1325 N. Broad St. Carlisle, IL 62626	No Bid	1412 S. Green River Rd. Evansville, IN 47715	No Bid	P. O. Box 998 Owatonna, MN 55060-0998	115 S. Central Ave Campbellsville, KY 42718	No Bid	8249 Dean Rd. Indianapolis, IN 46240	No Bid	815 John St. Suite 130 Evansville, IN 47713	
PHONE	800.523.5471		827.8061					826.4300	800.747.9013		812.471.5548		800.533.0446	270.465.7771		866.486.1762		812.422.4823	

Use Vendor Reference No. or Bid # when ordering		Legends Golf & Soccer	Lowe's Sporting Goods	M-F Athletic	M & M Creations	Mercury Sports	Mid South Baseball	MOJO Sports	Power Systems	Riddell / All American	Spectrum Athletics	Sports Decal	Sports Warehouse	Sporttime div. of School Specialty	Spottsville Monsters Track Club	Star School Items	Swimville USA
			NR			NR	NR		NR	111935				2010238121 SS	NR	NR	
GEN. SUPPLIES		30%						10%		10%		0%	20-30%	10% off EP			
BASEBALL		20%						10%		10%		0%	30%	10% off EP			
BASKETBALL		20%						10%		10%	12%	0%	30%	10% off EP			
CHEERLEADING								10%		10%		0%	20%				
CROSS COUNTRY			10%					10%		10%		0%	20-30%				
DANCE								10%		10%		0%	20-30%	10% off EP			
FOOTBALL								10%		10%		0%	30%	10% off EP			
GOLF								10%		10%		0%	20%	10% off EP			
SOCCER		30%						10%		10%	12%	0%	30%	10% off EP			
SOFTBALL		20%						10%		10%		0%	30%	10% off EP			
SWIMMING								10%		10%		0%	20%	10% off EP			0%
TENNIS				10%				10%		10%		0%	20%	10% off EP			
TRACK								10%		10%	12%	0%	20-30%	10% off EP			
VOLLEYBALL		20%						10%		10%	12%	0%	25%	10% off EP			
OTHER								10%		10%		0% wrestling	20%	10% off EP archery			
Shipping		Free		Free	Free			Free on in stock or 8%		Free with exclusions	based on weight	Free	Free	Free on supply orders			Free on group orders \$10/individual
Have published catalog		no		yes				yes		yes	yes	yes	no	yes			no
ADDRESS		325 Park Plaza Owensboro, KY 42301	No Bid	P. O. Box 8090 Cranston, RI 02920	6275 E Doubletree Dr	No Bid	No Bid	P O Box 1172 Henderson, KY 42419	No Bid	669 Sugar Ln Elyria, OH 44035-6309	P O Box 238 Gilberts-ville, KY 42044	PO Box 860 Spring Grove, IL 60081-0860	4617 Sutherland Rd Owensboro, KY 42303	1156 Four Star Dr. Mount Joy, PA 17552	No Bid Received	No Bid	11800 Shelbyville Rd Louisville, KY 40243
PHONE		684-9600	800.556.7484	270.577.0479				631-0520		440.366.8225	866.231.0368	800.435.6110	270.926.6080	888.388.3224			800.595.1153

	Team Express	Team Spirit	10-S Supply	Varsity Spirit Fashions
Use Vendor Reference No. or Bid # when ordering		NR		
GEN. SUPPLIES	5-15%			5%
BASEBALL	5-15%			
BASKETBALL	5-15%			
CHEERLEADING	5-15%			5%
CROSS COUNTRY				
DANCE				5%
FOOTBALL	5-15%			
GOLF				
SOCCER	5-15%			
SOFTBALL	5-15%			
SWIMMING				
TENNIS			5%	
TRACK	5-15%			
VOLLEYBALL	5-15%			
OTHER				5% w/ exclusions
Shipping	5%		Free on single items <\$150.	Free
Have published catalog	yes		yes	yes
ADDRESS	1051 E Nakoma, San Antonio, TX 78216	No Bid	1400 NW 113th Ave, Pompano Beach, FL 33069	6745 Lenox Ctr Ct., Ste 300, Memphis, TN 38115
PHONE	210.483.7314		800.247.3907	800.533.8022

HENDERSON COUNTY SCHOOLS
ATHLETIC SUPPLIES BID TABULATION - Bid #1-11-5-1

Part B

VENDOR		Family Sports	First to Finish	Gopher	H & W Sport	IRC	Kesslers	Legends	M & M Creations	MOJO	Sports Warehouse	Team Express		
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BASEBALLS

1	Game Baseballs, Rawlings R100 KHSAA Approved	59.00	49.99		61.95		59.99	58.5		59.95	58.95	59.99		
2	Baseballs, Worth Brand	No Bid	No Bid		No Bid		No Bid	43.25		No Bid	No Bid	59.99		

BASKETBALLS

3	Basketball, Boys Game Ball, Wide Seams, Rawlings KHSAA Approved	45.00			43.95		37.99	40.00		42.95	38.95	N/A		
4	Basketball, Girls Leather Game Ball, Wide Seams, Rawlings KHSAA Approved	45.00			43.95		37.99	40.00		42.95	38.95	N/A		

FOOTBALLS

5	Footballs, Leather, Rawlings ST Pro	69.00			61.95		50.99			47.49	55.00	N/A		
6	Footballs, Leathers, Rawlings ST 5	66.00			59.95		48.99			63.49	55.00	49		
7	Footballs, Leather, Wilson TDY-Middle School	No Bid		40.46	44.95		33.99			34.95	49.95	34.99		

SOCCER BALL

8	Balls, Game, KHSAA Approved	45.00			42.95		39.99	28.00		42.95	38.95	N/A		
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SOFTBALLS

9	Balls, Game, KHSAA Approved, 12" Optic Yellow, Leather Cover. Wilson A9011SST or KHSAA Approved	56.00		72.90	61.95		54.99	62.40	85.00	55.95	51.90	51.95		
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VOLLEYBALLS

10	Balls, Game, Leather, 18-Panel, KHSAA Approved, Rawlings	43.00			42.95		37.99	No Bid		41.95	38.95	N/A		
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TENNIS BALLS

11	Wilson or Penn	No Bid		15.30 dz	84.95 cs	57.36	79.99 cs			55.00 cs				
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Wilson
Gamma

6 dz

Awarded Bids are Circled

HENDERSON COUNTY BOARD OF EDUCATION
BID #1-11-5-1 ATHLETIC SUPPLIES & EQUIPMENT
PART C Tabulation - Percent Discount

[illegible]

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, Kentucky 42420

PRINTING BID TABULATION

February 1, 2011 through January 31, 2012

COMPANY	Colortech Printing	Fast Print	Oberst Printing	Smith & Butterfield	Sprint Print
<u>SECTION I - GENERAL 8.5 x 11</u>					
1. Digital Format, paginated, Adobe In Design CS3 60# white offset, printed one side black ink				No Response	
Per 500	\$ 27.04	\$ 19.50			\$ 17.50
Per 1000	\$ 42.04	\$ 27.00			\$ 25.50
Per 5000	\$ 163.87	\$ 120.00			\$ 100.00
2. Digital Format, 60# white offset, printed 2 sides, 1 PMS colored ink					
Per 500	\$ 58.25	\$ 45.00			\$ 27.50
Per 1000	\$ 74.81	\$ 50.00			\$ 35.50
Per 5000	\$ 165.57	\$ 150.00			\$ 165.00
<u>SECTION II - CARBONLESS FORMS (NCR)</u>					
black ink, paginated, digital					
1. 8 1/2" X 11", 2 part, print 1 side: <i>Transfer/Withdrawal Form</i> (Int.), School P.O.'s, Parent/Teacher Conf., Immunization, Records Request	No Bid				
Per 1000		\$ 79.00			\$ 80.00
Per additional 1000		\$ 62.00			\$ 62.50
2. 8 1/2" x 5 1/2", 2 part, printed 1 side					
Per 500		\$ 37.50			\$ 37.50
Per 1000		\$ 45.00			\$ 60.00
3. 8 1/2" x 11", 3 part, printed 1 side: Evaluation Forms					
Per 5000		\$ 545.00			\$ 502.00
Per 10,000		\$ 1,095.00			\$ 972.00

COMPANY	Colortech Printing	Fast Print	Oberst Printing	Smith & Butterfield	Sprint Print
4. 8 1/2" x 11", 4 part, printed one side, black: Discipline Notice, Employee Absence, Trans. Request, Prof. Dev. Request					
Per 5,000		\$ 769.00			\$ 795.00
Per 10,000		\$ 1,395.00			\$ 1,495.00
5. 8 1/2" x 11", 4 part, printed blue & red one side, crashed numbered, same copy throughout, . Board Purchase Orders					
Per 5000		\$ 900.00			\$ 869.00
Per additional 1000		\$ 140.00			\$ 140.00
<u>SECTION III - LETTERHEAD</u>					
1. 8 1/2" X 11" letterhead, black ink, 24# white Capitol bond, copy ready.					
Per 500	\$ 33.97	\$ 30.00			\$ 30.00
Per 1000	\$ 59.21	\$ 45.00			\$ 45.00
Per additional 1000	\$ 55.73	\$ 45.00			\$ 40.00
2. 8 1/2" x 11" Burgundy Screen Print on Letterhead, paper provided					
Per 5000	\$ 92.70	\$ 80.00			\$ 70.00
3. 8 1/2" x 11" 3 color, 24" white Capitol bond					
Per 5000	\$ 386.75	\$ 375.00			\$ 275.00
Per additional 1000	\$ 40.57	\$ 70.00			\$ 55.00
<u>SECTION IV - ENVELOPES</u>					
1. 9" x 12" Catalog open end, white wove, print one side, black ink					
Per 5000	\$ 365.80	\$ 365.00			\$ 388.00
Per add. 1000	\$ 81.45	\$ 65.00			\$ 70.00
2. Size #10, (9 1/2" x 4 1/2") white wove, blk. Ink					
Per 1000	\$ 64.52	\$ 34.00			\$ 35.00
Per 5000	\$ 160.59	\$ 125.00			\$ 130.00
Per add. 1000	\$ 24.02	\$ 20.00			\$ 20.00

COMPANY	Colortech Printing	Fast Print	Oberst Printing	Smith & Butterfield	Sprint Print
3. Size #9 Window Envelope (3 7/8" x 8 7/8") white, blk. Ink Security for checks					
Per 5000	\$ 215.32	\$ 190.00			\$ 162.50
Per 10,000	\$ 390.15	\$ 340.00			\$ 290.00
SECTION V - CARDS					
Based on no heavy coverage or bleeds					
1. Employee Emergency Card - 3" x 5" card, 70# yellow index, printed 2 sides, black ink.					
Per 1000	45.56	\$ 40.00			\$ 37.50
Per add. 1000	24.30	\$ 20.00			\$ 13.00
2. Paneled Note Cards - 7 x 4 7/8" flat, scored, white paginated, 3 color ink on one side. Matching envelope with no printing.	No Bid				
Per 100		\$ 195.00			\$ 50.00
Per 500		\$ 240.00			\$ 85.00
Paneled Note Cards					
Printed two sides.					
Per 100					
Per 500		\$ 215.00			\$ 85.00
3. Business Cards - 80# white cover stock		\$ 265.00			\$ 120.00
1 color / BK Per 250	\$ 28.34	\$ 25.00			\$ 25.00
1 color/ BK Per 500	\$ 30.32	\$ 30.00			\$ 25.00
3 color Logo / Per 250	\$ 35.56	\$ 30.00			\$ 25.00
3 color Logo / Per 500	\$ 44.76	\$ 35.00			\$ 25.00
4. Athletic Cards/Pass for HCHS - white 65# cover, 1 pms, printed 1 side 2 1/4" x 4"					
Per 1000	\$ 55.36	\$ 34.00			\$ 27.50
Per 2500	\$ 98.46	\$ 55.00			\$ 42.50

COMPANY	Colortech Printing	Fast Print	Oberst Printing	Smith & Butterfield	Sprint Print
<u>SECTION VI - FOLDERS</u>					
1. Recruitment Folders 9" x 12", 100# Gloss Cover		No Bid			
Per 1000	\$ 996.30				\$ 1,000.00
Per add. 1000	\$ 395.90				\$ 260.00
2. Employee Recruitment Packet Inserts staggered fold; stapled, 16 pgs.; art provided					
Per 500	\$ 1,456.27				No Bid
Per 1000	\$ 1,616.38				
3. Portfolio Check List (18" x 12") ivory					
Per add. 1000	\$ 426.69				No Bid
4. Permanent Record Form (18" x 11 1/2")	\$ 285.44				
Per 1000	\$ 731.55				No Bid
Per add. 1000	\$ 390.27				
5. Writing Folder (Elementary) Red					
Per 1000	\$ 598.83				No Bid
Per add. 1000	\$ 224.64				
6. Writing Folder (Middle School) Yellow					
Per 1000	\$ 648.83				No Bid
Per add. 1000	\$ 224.64				
<u>SECTION VII - BOOKLETS/BROCHURES</u>					
1. HCS Road Map To Success & HCS Global Learning Begins Here		No Bid			
Per 500	\$ 2,106.95				\$ 1,375.00
Per 1000	\$ 2,971.19				\$ 2,390.00
2. Creating Pathways to SUCCESS - courses					

COMPANY	Colortech Printing	Fast Print	Oberst Printing	Smith & Butterfield	Sprint Print
Per 3000	\$ 6,395.99				\$ 3,750.00
Per 5000	\$ 8,297.10				\$ 6,000.00
3. Parent's Guide to MAP					
Per 5000	\$ 445.07				\$ 450.00
4. Academic Success Timeline					
Per 1000	\$ 369.31				\$ 746.58
Per 5000	\$ 516.81				\$ 1,540.89
5. Commencement Programs					
Per 7500	\$ 383.58				\$ 380.00
Cost for 3 hrs. typesetting	60.00/hr.				55.00/hr
SECTION VIII - Certificates					
1. 8.5 x 11", 60# parchment paper, 2 color, 1 color border w/ black text; Sundance felt					
Per 100	\$ 102.11	\$ 45.00			\$ 25.00
Per 500	\$ 116.39	\$ 75.00			\$ 96.00
Per 1000	\$ 138.73	\$ 90.00			\$ 125.00
SECTION IX - MISCELLANEOUS					
1. Note Pads - padded in 50, black ink, 4 1/4" x 5 1/2"					
Per 500	\$ 147.29	\$ 225.00			\$ 184.00
Per 1000	\$ 242.55	\$ 385.00			\$ 368.00
2. Bookmarks - 8 1/2 x 2 1/2"					
Per 1000	\$ 92.74	\$ 90.00			\$ 62.50
Per add. 1000	\$ 85.02	\$ 70.00			\$ 62.50

Final Proofs Must Be Approved By Publications team at Board of Education