

RFP Participant's Rating

RFP Criteria and pt value	BRG		AF		HIG	
	BRG	AF	BRG	AF	BRG	AF
Costs(30)	30		30		30	
Exp.w./similar clients (25)	25		25		15	
Accessibility of Rep. (20)	20		20		20	
Advisory Serv. Provided to staff (10)	10		10		10	
Completeness of Proposal (15)	15		10		10	
Totals	100		95		85	
Products						
Products	BRG		AF		HIG	
	Premium per month		Premium per month		Premium per month	
*Dental (HR)	DELTA DENTAL				Delta Dental/MetLife/HR/HIG	
	EE	\$28.90	Indicated can take over current plan as agent of record		Quote 1 \$18.18/\$24.91	Quote 2 \$29.12
	EE/Spouse	\$61.12	Indicated can take over current plan as agent of record		Quote 3 - \$27.34/\$18.18	
	EE/Children	\$69.94	Indicated can take over current plan as agent of record		Quote 1 \$43.12/\$60.42	Quote 2 - \$54.68/\$36.16
	Family	\$90.22	Indicated can take over current plan as agent of record		Quote 3 - \$72.60/\$43.63	
*Vision Plan - Avesis	AVESIS				Quote 1 \$63.64/\$90.53	Quote 2 - \$104.95
	EE	\$6.30			Quote 3 - \$106.92/\$68.17	
	EE/Spouse	\$12.60				
	EE/Children	\$13.50				
	Family	\$21.56				
*Disability Plans	Colonial / Hartford				DELTA VISION	
	Short Term					
	Long Term					
	Colonial Educator Disability or Hartford Group Disability- 3 Options					
	Hartford - 60% of EE salary					
Group Hospital Confinement	EE	\$20.29				
	EE/Spouse	\$38.05				
	EE/Children	\$33.07				
	Family	\$50.25				
Accident Plan	EE	\$16.20				
	EE/Spouse	\$29.69				
	EE/Children	\$29.52				
	Family	\$41.98				
*Cancer	Colonial - 4 Coverage Levels					
	Age 17-75					
	L1- \$18.10 L2-\$21.65 L3-\$26.65 L4-\$35.60					
	L1-\$24.60 L2-\$39.85 L3-\$44.40 L4-\$59.40					
	L1-\$18.25 L2-\$24.95 L3-\$27.10 L4-\$36.20					
Group Term Life	\$50K - \$200K available					
	20 Year term					
	\$50,000 \$100,000					
	\$14.54 \$25.08					
	\$17.54 \$25.08					
Financial Planner	Thoroughbred Asset Management - Fiduciary					
	Both 403(b) and 457(b) plans and retirement plan market					
	Full Administration 401(a) IRA, SEP IRA, 401K and other					
	defined contribution -type plans					