



PowerSchool Group LLC
150 Parkshore Dr.
Folsom CA 95630

Quote #: Q-172182-1
Quote Expiration Date 1-AUG-2025

Sales Quote - This Is Not An Invoice

Prepared By:	Lucas Rodrigues	Customer Contact:	Kristy Clark
Customer Name:	Anchorage Independent	Title:	HR Director
Enrollment:	400	Address:	11400 Ridge Road
Contract Term:	35 Months	City:	Anchorage
Start Date:	August 4, 2025	State/Province:	Kentucky
End Date:	June 29, 2028	Zip Code:	40223
Payment Terms:	Net 30	Phone #	5022452121
		Pricing Vehicle Contract #:	

Contract Term : August 4, 2025 to June 29, 2028

Quote Summary			
License and Subscription Period(s)	Software	Implementation/Training	Total
Subscription Period 1: August 4, 2025 to June 29, 2026	USD 4,407.53	USD 4,179	USD 8,586.53
Subscription Period 2: June 30, 2026 to June 29, 2027	USD 6,890	USD 0	USD 6,890
Subscription Period 3: June 30, 2027 to June 29, 2028	USD 7,303.4	USD 0	USD 7,303.4
Total Contract : August 4, 2025 to June 29, 2028	USD 18,600.93	USD 4,179	USD 22,779.93

License and Subscription Fees

Subscription Period 1 License and Subscription Fees

Product Description	Quantity	Unit	Price
Records	400.00	Students	USD 4,407.53
Subscription Period 1 License and Subscription Fees TOTAL:			USD 4,407.53

Subscription Period 2 License and Subscription Fees

Product Description	Quantity	Unit	Price
Records	400.00	Students	USD 6,890.00
Subscription Period 2 License and Subscription Fees TOTAL:			USD 6,890.00

Subscription Period 3 License and Subscription Fees

Product Description	Quantity	Unit	Price
Records	400.00	Students	USD 7,303.40
Subscription Period 3 License and Subscription Fees TOTAL:			USD 7,303.40

Total License and Subscription Fees : **USD 18,600.93**

Professional Services and Setup

Product Description	Quantity	Unit	Price
Records Implementation - Guided	1.00	Each	USD 4,179.00
Total Professional Services and Setup :			USD 4,179.00

Training Services

Total Training Services : USD 0.00

Subscription Start and End Dates shall be as set forth above. The Start Date may be delayed based upon the date that PowerSchool receives this executed quote or Customer's purchase order if one is needed. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or executed agreement between the parties (e.g., services billed on time and material basis will be invoiced when such services are incurred).

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

If Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used within such twelve (12) month period will be forfeited.

This quote incorporates any statement of work attached hereto. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at: https://www.powerschool.com/wp-content/uploads/PowerSchool-Service-Agreements/2024_PowerSchool_MSA.pdf.

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term end date, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift and excluding any promotional pricing, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

Statement of Work

Purpose of Document

The purpose of this Statement of Work (“SOW”) between PowerSchool Group LLC (“PowerSchool”) and Customer (“You”, “Your”) is to outline the process, approach, and completion criteria for each step of the process to implement PowerSchool. This document covers the roles and responsibilities of the PowerSchool Project Manager, Implementation Specialist(s), and Customer in each step of the PowerSchool implementation process, serving as an outline of services PowerSchool is expected to deliver. This SOW calls out specific functional areas of PowerSchool that are covered for implementation services and level of coverage.

Successful implementation of new software requires proven project management and methodology. The timeline will be mutually adapted within a project management tool between PowerSchool and the Customer. PowerSchool provides a comprehensive package of services designed to ensure Your PowerSchool deployment project meets Your unique needs and expectations. Additional training, consulting and customization services can be purchased to help augment additional needs You may have with Your PowerSchool deployment. The delivery of Professional Services contained in this document will be provided remotely. If travel is required, all travel related expenses will be invoiced as incurred.

We will partner with You and be Your liaison to PowerSchool during the implementation. You will have a project team to help you, as a Customer, connect to other PowerSchool services and support, while also providing project planning, communication, project execution, and product specialist consulting. For a successful PowerSchool implementation, it is important that You understand the responsibilities, carve out the time required and keep on pace with the timeline. This will involve gathering information, helping Your team come to agreement on configuration and data standardization, your own product training and monitoring other staff assigned training for completion, adjusting desk level procedures, and planning for go live among several other tasks. The overall steps included in a project are outlined below.

This Statement of Work is subject to the terms and conditions of the current master agreement between the parties and any associated policies, pursuant to which PowerSchool has licensed the PowerSchool application to the Customer.



General Assumptions

1. Implementation services will be delivered remotely unless onsite services are purchased separately.
2. Client is to provide a data extract to PowerSchool in accordance with Tiered Service package selected (if needed).
3. Implementation timeline is stated within the Planning Phase, extending the timeline may require the customer to purchase additional services.
4. Implementation services are completed when delivered and the deliverable acceptance procedure is complete.
5. Additional services are available and can be purchased for items out of the scope of implementation (see Project Change Control and Escalation Change Procedure section of this document).
6. Customer will adhere to the active PowerSchool Cancellation Policy. "Services Cancellation: Licensee shall pay a cancellation charge equal to fifty percent (50%) of the services fee and any non-refundable expenses incurred by PowerSchool if Licensee cancels any scheduled professional services less than fourteen (14) days before the occurrence of any service dates that PowerSchool has scheduled at Licensee's request."
7. Customer must identify a designated Customer project lead before the project kick-off meeting. The Customer project lead will be responsible for delivering all sections of the "Customer Responsibilities" included in the SOW in a complete manner within the project timeline.
8. The designated Customer project lead should be an employee of the organization implementing PowerSchool. Customers that hire third-party organizations to act on the behalf of the Customer for implementation may be required to sign a waiver form provided by PowerSchool, indicating that the third-party organization is authorized to act on the Customer's behalf when interacting with PowerSchool. The Customer will be responsible for maintaining proper communication channels with third party organizations hired by the Customer.
9. All sign offs must be done by an employee and designated signatory of the Customer. Third party entities engaged by the Customer are not acceptable signatories for any project sign offs.
10. The PowerSchool Project Manager and/or Application Specialist will guide Customer to available procedures, guidelines, standards, reference materials and system/application documentation.
11. Implementation Services is assuming the product will be deployed as-is, items outside of Scope of Work must go through the change control procedures (see Project Change Control and Escalation Procedure in this document).

Deliverables Acceptance Procedure

Deliverables Acceptance

This Statement of Work outlines PowerSchool deliverables for each phase of the implementation project in the PowerSchool Objections and Completion Criteria sections. Each deliverable will be reviewed and accepted in accordance with the following procedure:

- Deliverable will be submitted or delivered to the Customer project lead or designated Customer team member. It is the Customer project lead's responsibility to review and accept deliverable as complete.
- Within six (6) business days of completion of the project the Customer project lead will either accept the final deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response from the Customer project lead is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- The PowerSchool implementation specialist will consider the Customer's objections within the context of PowerSchool's obligations as stated within this Statement of Work. Revisions agreed to by PowerSchool will be applied at which time the deliverables will be reviewed within six (6) business days and the Customer project lead either will accept the deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- Customer objections that are not agreed to by PowerSchool will be managed in accordance with the Project Change Control Procedure described below. If resolution is required to a conflict arising from Customer's objection to a deliverable, the Customer and PowerSchool will follow the Escalation Procedure described below.
- All deliverables required to be delivered hereunder are considered to be owned by PowerSchool with unlimited internal use by the Customer, unless otherwise noted.

Project Change Control and Escalation Procedure

Project Change Control

The following process will be followed if additional services to this Statement of Work are required or desired.

- A Project Change Request (PCR) will be the vehicle for communicating change. The PCR must describe the change, rationale for the change and the effect the change will have on the project.
- The designated Customer project lead will review the proposed change and recommend it for further investigation or reject it. A PCR must be signed by the authorized Customer project lead to authorize quote for additional services. If the Customer accepts additional services and charges, a change to the original purchase order or new purchase order is required. Change to this Statement of Work through additional addendum will authorize additional scope and work.
- A written Change Authorization and/or PCR must be signed by authorized representatives from both parties to authorize implementation of the investigated changes. Until a change is agreed upon in writing, both parties will continue to act in accordance with the latest agreed version of the SOW.

Customer Escalation Procedure

The following procedure will be followed if resolution is required for a conflict arising during the project

- **Level 1:** Customer project lead will notify PowerSchool Project Manager via email with details of escalation.
- **Level 2:** If the PowerSchool Project Manager cannot provide resolution or path to resolution five (5) business days from receipt of level 1 escalation email, the Customer project lead will notify PowerSchool manager via email to – pmleadership@powerschool.com
- **Level 3:** If the concern remains unresolved after Level 2 intervention, resolution will be addressed in accordance with Project Change Control Procedure or termination of this SOW under the terms of the Contract.

During any resolution, PowerSchool agrees to provide services related to items not in dispute, to the extent practicable, pending resolution of the concern. The Customer agrees to pay invoices per the Contract, as rendered.

PowerSchool Employee Records Guided Statement of Work

Initiating (Pre-requisites before Planning)

PowerSchool Responsibilities

- Deploy Records site
- Provide Login Credentials
- Send Welcome Email with Statement of Work
- Identify PowerSchool Project Team
 - Project Manager
 - Implementation Specialist(s)
 - Technical Specialist
 - Strategic Solutions Consultant
- Send Customer access to the following:
 - Project Plan

Customer Responsibilities

- Identify Customer Project Team
 - Project Manager
 - Subject Matter Expert(s)
 - IT Department (If SSO, integrations, exports, or imports are required)
- Review Statement of Work

Completion Criteria

This activity will be considered complete when:

- Customer signs the Statement of Work

Planning

PowerSchool Responsibilities

- Schedule and conduct a kick-off meeting
- Review the deliverables in the SOW and explain the implementation process
- Schedule the PowerSchool implementation and training resources based on project timeline
- Discuss the role and responsibilities of a technical resource during the project (when applicable)
- Discuss the role and responsibilities of the Strategic Solutions Consultant
- Update the Project Plan to include implementation timing and resources
- Schedule implementation calls for the duration of the project
- Email Business Operations team list of Technical Contacts

Customer Responsibilities

- Attend kick-off meeting and all subsequent meetings and training required
- Utilize the online Project Plan and trainings throughout the project to stay up to date
- Plan for training and ensure users attend required training sessions

PowerSchool Employee Records Guided Statement of Work

- Update the Project Plan to indicate client tasks completed

Completion Criteria

This activity will be considered complete when:

- The kick-off meeting is completed
- The Project Plan is updated based on discussed timelines
- Implementation calls have been scheduled

Authentication Services, Importing, & Exporting

As part of these services, PowerSchool will assist the customer to configure Single Sign-On (SSO) using OIDC authentication for the PowerSchool Talent product(s) undergoing implementation. This will be a one-time setup for which the PowerSchool implementation team will assist with the configuration of authentication services for the live Talent product(s) along with the recently implemented Talent product(s). Additionally, PowerSchool will assist with the enablement of the PowerSchool AppSwitcher for use with more than one of the following applications: Applicant Tracking, Records, and Perform.

PowerSchool Responsibilities

- Update user accounts to enable access to the new Talent application
- Configure SSO using OIDC
- Configure AppSwitcher with HR Talent products
- Review Import/Export options for Records including:
 - eFinance Plus and Business Plus (if applicable)
 - Data Exports
 - PDF Exports
 - Data Import Tool

Customer Responsibilities

- Identify and enable the Identity Provider (IDP) for the setup of SSO
- Test the setup of Authentication services and AppSwitcher

Completion Criteria

- Customer signs the final checklist that Authentication Services are complete

Executing

PowerSchool Responsibilities

- Provide system administrator training and best practices on the following System Settings:
 - Data Import Templates
 - Staff
 - Location
 - Job Types
 - Supervisor

PowerSchool Employee Records Guided Statement of Work

- Configure the Records System
- Building E-Forms (Ex: Employee Change Form)
- Uploading Library Resources (Ex: Uploading an Employee Handbook for review)
- Building Checklists

Example:

- New Hire Documents (Ex: Direct Deposit, Employee Information Sheet)
 - Benefits Documents (Ex: Benefit information or Benefit enrolment forms)
 - Employee Separation (Ex: FMLA or Retirement)
- Developing and Assigning Security Permissions and Groups
 - Creating/Facilitating Workflows
 - Using System Reports
 - Managing/Editing System Notifications
 - Managing Available Forms
 - Scanning content into Records
 - Using Contracts
 - Staff Updates

Customer Responsibilities

- System Configuration
 - Attend training sessions
 - Complete configuration tasks (including but not limited to the list above)
 - Review and verify configuration, complete sign-off
 - Complete testing outside of meetings: Testing Onboarding Checklists, Test Available Forms and Contracts, Test Filing and Reporting

Completion Criteria

This activity will be considered complete when:

- The system has been configured
- Customer completes System Configuration Signoff

PowerSchool Employee Records Guided Statement of Work

Monitoring

PowerSchool Responsibilities

- Schedule and conduct a launch review meeting
- Provide launch documentation

Customer Responsibilities

- Attend all implementation calls and training
- Complete end-user testing within the software
- Report critical issues to your implementation team
- Update the Project Plan to indicate client tasks completed

Completion Criteria

This activity will be considered complete when:

- Customer has attended all implementation calls
- Customer has attended any additional training included in their package
- Customer has completed the launch review meeting

Closing

PowerSchool Responsibilities

- Review and finalize any remaining project deliverables
- Introduce customer to support contact methods and accessing PowerSchool Community
- Submit Services to Support Survey
- Provide final project sign-off to customer

Customer Responsibilities

- Review completed project deliverables
- Understand that PowerSchool Technical Support will become primary contact
- Complete final project sign-off
- Complete Customer Satisfaction Survey

Completion Criteria

This activity will be considered complete when:

- Customer completes final project sign-off