



# Fayette County Public Schools

## Executive Summary Fayette County Public Schools Board Meeting Agenda Item

**MEETING:** Regular

**DATE:** 8/18/2025

**TOPIC:** Award of Bids/Proposals

**PREPARED BY:** Rodney Jackson, Exec. Dir. Financial Accounting & Benefits Services  
Myron Thompson, Chief Operating Officer

**Recommended Action on:** 8/18/25  
Consent Item for Vote (REGULAR MEETING)

**Superintendent Prior Approval:** Yes

**Recommendation/Motion:** Approve the award recommendations for the listed bids, proposals and extensions

**Background/Rationale:** A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

**Strategic Priority:**

- ☐ Student Achievement    ☐ Unity, Belonging & Student Efficacy
- ☐ Highly Effective, Culturally Responsive Workforce
- ☐ Outreach & Engagement    ☒ Organizational Health & Effectiveness

**Data Considerations:** NA

**Policy:** KRS 45A.365, KRS 45A.370

**Fiscal Impact:** Included in attachment

**Attachments(s):** Award of Bids/Proposals

### **AWARD OF BIDS/PROPOSALS**

The following is a summary of bids/proposals and extensions submitted from the Purchasing Department for approval.

#### **BIDS/PROPOSALS**

<b>BID</b>	<b>MAILING ROSTER</b>	<b>DEPARTMENT</b>	<b>RESPONSE – NUMBER RECEIVED</b>
1. Bid 53-25 Books, Non-Library	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Purchasing	16

## **AWARD OF BIDS/PROPOSALS**

### **1. RFP 53-25 – Books, Non-Library Catalog Discount**

#### **BACKGROUND AND RATIONALE:**

This contract is for all schools and departments to utilize for the purchase of books that are not library books which require security and processing. The RFP is evaluated on the catalog discount, number and types of books available to order, availability of sales representatives and local store presence and cost of books based on orders from previous years. Proposals receiving a score of 450 or higher are recommended for award. By awarding to multiple vendors, schools and departments have a choice on where to buy books and can check pricing to get the best value on books being purchased.

#### Key to Markings

### - Recommended Award (Multiple Award)

**WBE Women Business Enterprise**

**MBE Minority Business Enterprise**

<b>Vendor</b>	<b>Technical Score</b>	<b>Cost Score</b>	<b>Total Score</b>
Textbook Warehouse ###	375	357	732
A to Z Books ###	400	317	717
LehrBook ###	400	245	645
Barnes & Noble ###	500	130	630
Complete Book & Media Supply <b>MBE</b> ###	400	189	589
Mackin Educational Resources <b>WBE</b> ###	450	107	557
Bound to Stay Bound Books Inc ###	375	100	475
Follett Content Solutions ###	400	67	467
The Reading Warehouse ###	400	56	456
Gumdrop Books ###	400	50	450
Lakshore Learning	375	50	425
Childrens Plus dba Libraria	325	52	377
Attainment Company	325	50	375
Kaplan Early Learning	325	50	375
Junior Library Guild	325	2	327
Bedford Freeman & Worth Publishing	325	0	325

**Contract Period: September 1, 2025 to August 31, 2026 with optional annual renewal**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Books Non-Library	Last year's expenditure was over \$100,000.00	Individual FCPS Schools and Departments	Recurring	Schools will have source(s) to obtain the above listed materials at discounted prices and allow the District to continue to operate with the services required to support the educational process.

**Funding Key:** General Fund

**STAFF CONTACT:** Matt Moore, Purchasing

**POLICY REFERENCE:** KRS 45A.370

**RECOMMENDATION:** A motion is in order to:  
"Award contracts to Textbook Warehouse, A to Z Books, Lehr Book, Barnes & Noble Booksellers Inc., Complete Book and Media Supply, Mackin Educational Resources, Bound to Stay Bound Books, Follett Content Solutions, The Reading Warehouse and Gumdrop Books".



THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

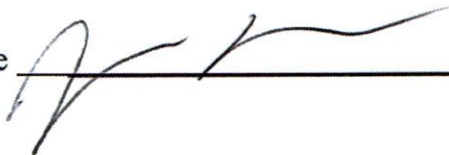
Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name Textbook Warehouse LLC

Name James Adams Title Sales Director

Signature



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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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**To be signed by offeror:**

Company Name A to Z Books, LLC

Name Leah Hambridge Title Director of Operations

Signature 

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date



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**To be signed by offeror:**

Company Name LehrBook LLC

Name **Dennis Saner** Title **Bid and Opportunity Analyst**

Signature Dennis Sauer

**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

Dr. Demetrus Liggins, Superintendent

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Date \_\_\_\_\_

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**To be signed by offeror:**

Company Name Barnes & Noble Booksellers Inc

Name Tracy Vidakovich Title VP Business Development

Signature Tracy Vidakovich

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**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

Dr. Demetrus Liggins, Superintendent

Date





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**To be signed by offeror:**

Company Name Mackin Educational Resources

Name Kay M. Heise Title President & CEO

Signature Km Heise

**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

Dr. Demetrus Liggins, Superintendent

Date \_\_\_\_\_



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**To be signed by offeror:**

Company Name Bound to Stay Bound Books, Inc.

Name Lori Smith Title Vice President & General Manager

Signature



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**To be signed by offeror:**

Company Name Follett Content Solutions, LLC

Name Jill Bab Title SVP Content Sales

Signature 

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Acceptance (to be signed if awarded contract)

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Dr. Demetrus Liggins, Superintendent

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**To be signed by offeror:**

Company Name The Reading Warehouse Inc

Name Jessica Maggay Title Bid Coordinator

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date



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**To be signed by offeror:**

Company Name Central Programs Inc. d/b/a Gumdrop Books

Name Marcia Meek Title Bid Coordinator

Signature Marcia Meek

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