

Newport Independent School District

School-Based Health Center

Sustainability Through a Billing System

Goal:

Implement billing to support SBHC operations without financial strain on the school district.

Benefits:

- Aligns with national SBHC standards.
- Allows for service expansion or increased APRN hours.
- Ensures continued student access to care.
- Shifts to a sustainable, equity-focused model.

Exploratory Partnership Discussions with External Providers:

The District has initiated conversations with external medical providers to evaluate potential partnerships or service agreements. These discussions aim to:

- Identify healthcare organizations that may be interested in operating or supporting the SBHC.
- Leverage external expertise in billing, compliance, and clinical management.
- Expand access to services through integrated provider partnerships.

Currently, we have two medical providers potentially willing to take on Newport Independent SBHC as a location: Cincinnati Children's Hospital Medical Center and HealthPoint Family Care

Key Features of Each Provider's School-Based Health Model

Cincinnati Children's Hospital Medical Center (CCHMC)

Model Highlights:

- **Staffing Covered:** Provider covers staffing costs for an Advanced Practice Registered Nurse (APRN), a medical assistant, and, if needed, a community health worker.
- **Supplies Provided:** All medical supplies needed to treat patients.
- **District Role:** Provide clinic space and utilities (*Current SBHC equipment would also be provided.*)
- **Focus:** Pediatric care only (students and siblings) with the intent to become the primary care provider (PCP).
- **Billing:** Medicaid/private insurance; direct billing to parents for co-pays and if uninsured
- **Current SBHC Reach:** Operates SBHCs in Ohio. Provider is expanding primary care and specialties into Northern Kentucky.
- **Care Access Options:**
 - Staff rotation between school buildings.
 - Telehealth for students without direct access.
- **MOU Status:** Not yet provided.

- **Start Date:** Estimated January 2026, depending on progress and post-site visit.

Strengths:

- Turnkey model with minimal district responsibility.
- Recognized pediatric care provider.

Limitations:

- No adult (staff) healthcare provided.
- Potential service costs for private insurance and uninsured families.

HealthPoint Family Care

Model Highlights:

- **Staffing Covered:** APRN
- **Supplies Provided:** All medical supplies needed to treat patients.
- **District Role:** Provide clinic space, utilities, internet, freezer/fridge, defibrillator, eye wash station, and scale (*All of these items are currently available in or in close proximity to the SBHC space.*)
- **Focus:** Student-only care.
- **Billing:** Medicaid/private insurance; **\$23 max** out of pocket for uninsured.
- **Current SBHC Reach:** Established SBHCs in Northern KY.
- **Care Access Options:**
 - APRN can rotate between schools if needed.
 - Telehealth with the assistance of the school nurse can be made available when students do not have direct access.
- **MOU Status:** Provided for Newport Independent School District Board of Education Approval
- **Start Date:** After the Memorandum of Understanding (MOU) is signed by the District, the provider will submit the required documentation to the Health Resources and Services Administration (HRSA) for site approval as a provider location. This approval process may take one to two months. Once the site is approved, the provider will begin services.

Strengths:

- Local, familiar provider. HealthPoint Family Care has an existing location in Newport.
- Many families already utilize HealthPoint Family Care as their primary care physician (PCP). Therefore, a better continuity of care for current HealthPoint patients.
- Affordable out-of-pocket max for uninsured families.
- For approximately 25 years, HealthPoint Family Care has been providing healthcare through SBHCs in Northern Kentucky

Limitations:

- Slightly increased infrastructure responsibilities compared to the other provider.
 - Notably, in the previous School-Based Health Center (SBHC) model implemented in the District, the school nurse fulfilled a dual role, serving both as the school nurse and the SBHC registered nurse.
- No adult (staff) healthcare provided.