

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3153

APPROVAL DATE: July 8, 2025

ITEM(S) QUOTED: C/N for Datacenter Firewall Solution

DATE PROPOSAL  
RECEIVED: May 23, 2025

CONTRACT PERIOD: July 8, 2025 through September 30, 2026  
With 4 (four) annual renewals at the option of both parties.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.  
Purchase Orders will be issued.

RECOMMENDATION: Awarded to STEP CG, LLC.

RFP 3153 C/N Datacenter Firewall Solution  
4600649-1026602

*The following was submitted by: STEP CG, LLC*

One Time Total Cost:	\$ 268,965.78 *
Total Annual Cost (1-5):	\$ 42,552.00 *

*The following was submitted by: Encore Technologies*

One Time Total Cost:	\$ 546,107.91
Total Annual Cost (1-5):	\$ 714,407.43

*The following was submitted by: PC Solutions & Integration*

One Time Total Cost:	\$ 624,612.11
Total Annual Cost (1-5):	\$ 0

***All information is included with proposals. The proposals are on file in the Purchasing/Bid Department.***