



Kentucky County School District | It's about ALL kids.

Issue Paper

DATE:

05/14/2025

AGENDA ITEM (ACTION ITEM):

Consider/Approve an agreement with Lightspeed for Lightspeed Internet Filter and Lightspeed Classroom Management for the 2025-2026 School Year and request a waiver from KDE from implementing the state's new internet filter software, Go Guardian, for the 2025-26 school year.

APPLICABLE BOARD POLICY:

01.11 General Powers and Duties of the Board

HISTORY/BACKGROUND:

KDE has provided Lightspeed Internet Content Management (ICM) to all Kentucky school districts for the last 10 years, but will replace Lightspeed ICM with Go Guardian ICM for the next 10 years. KDE provided rollout procedures for the new ICM just prior to the state testing window. For this reason, it was not possible to remove Lightspeed ICM and install Go Guardian ICM on every student device due to the possibility of interrupting state testing on student devices. Additionally, with staff engaging in professional learning opportunities in June, it is not possible to collect and install Go Guardian on all staff devices by June 30, 2025 when the Lightspeed contract expires. Separately, all three high schools, all middle schools, and four elementary schools purchase Lightspeed Classroom Management, which allows teachers to further manage the content student devices can access during instructional time. To afford the Technology team the needed time to remove lightspeed from every district device and install Go Guardian, Lightspeed has offered their ICM at no charge if KCS D schools continue their subscription to Lightspeed Classroom Management during the 2025-26 school year. The Technology team commits to fully transitioning to Go Guardian by the 2026-27 school year, but will request a waiver from KDE to delay the complete implementation of Go Guardian for one year and utilize the 2025-2026 to phase the transition process. This phased approach will allow for limited instructional impacts as well as proper testing of devices in live classroom settings. Once the transition to Go Guardian is fully implemented beginning with the 2026-27 school year, any school choosing to continue purchasing classroom management software may do so through Go Guardian's product, Go Guardian Teacher, to replace Lightspeed Classroom Management. There will be no option to continue with Lightspeed in any capacity after the 2025-26 school year.

FISCAL/BUDGETARY IMPACT:

\$19,400 in total to be split and paid for by each schools' funds who elect to continue the purchase of Lightspeed Classroom Management for the 2025-26 school year (all schools who will continue to purchase have already completed necessary paperwork with the District).

RECOMMENDATION:


Approval to enter into an agreement with Lightspeed for Lightspeed Internet Filter and Lightspeed Classroom Management for the 2025-2026 School Year and request a waiver from KDE from implementing the state's new internet filter software, Go Guardian, for the 2025-26 school year.

CONTACT PERSON:

Matthew Winkler, Director of Technology


Principal/Administrator


District Administrator


Superintendent



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QUOTE CONFIRMATION

MATTHEW WINKLER,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

This quote is subject to CDW's Third Party Cloud Services Order Form Terms and Conditions set forth at

<https://www.cdwg.com/content/cdwg/en/terms-conditions/third-party-cloud-services-order-form-terms-and-conditions-.html>

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PKTT238	5/5/2025	PKTT238	1647073	\$19,400.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Lightspeed Classroom Management - subscription license (1 year) - 1 license Mfg. Part#: CLRM-1 Electronic distribution - NO MEDIA Contract: Kentucky Association of Educational Cooperatives (022-G)	9700	6380377	\$2.00	\$19,400.00
Lightspeed Filter - subscription license (1 year) - 1 license Mfg. Part#: FLTR-1 Electronic distribution - NO MEDIA Contract: Kentucky Association of Educational Cooperatives (022-G)	14000	6377907	\$0.00	\$0.00

These services are considered Third Party Services, and this purchase is subject to CDW's [Third Party Cloud Services Terms and Conditions](#), unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

SUBTOTAL \$19,400.00

SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$19,400.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: KENTON COUNTY BOARD OF EDUCATION ACCTS PAYABLE 1055 EATON DR FT WRIGHT, KY 41017-9655 Phone: (859) 344-8888 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: KENTON COUNTY BOARD OF EDUCATION GARY CRAWFORD 1055 EATON DR FT WRIGHT, KY 41017-9655 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Rich McLean | (866) 668-9495 | richmcl@cdw.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$19,400.00	\$562.79/Month	\$19,400.00	\$641.75/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

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- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

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KETS Standard Waiver and District Initiated Pilot Request Form

Must be approved and submitted to KE by District CIO/DTC

District Name:	Kenton County	Request Date:	5/14/25
School Name: <i>(if applicable)</i>	N/A	Region #:	4
Contact Name:	Matthew Winkler	Phone #:	859.957.2612
Request for:	KETS Standard Waiver <input checked="" type="checkbox"/> KETS District Initiated Pilot <input type="checkbox"/>		
Type: <i>(Indicate applicable standard or contract for Waiver Request or Technical aspect of Pilot Request)</i>	KETS Standard for Internet Content Management		
Description			
<i>Include below details on why waiver or pilot is needed and what functionality, price, etc., necessitates need for the request.</i>			
<p>The district technology staff and district Superintendent understands that if approved, all technical support for the district's alternative ICM solution is by district staff and the approved alternative ICM solution staff. KETS Support of an alternative ICM solution will not be available.</p> <p>What ICM solution does the district want to move to? <i>Kenton County wishes to stay with Lightspeed until the Aug/Sept time frame. Around Aug/Sept, the district will begin the migration process to GoGuardian.</i></p> <p>Length of contract? <i>Kenton County currently uses Lightspeed Classroom. That contract will be for one year – which provides the filter free of charge.</i></p> <p>What is the district's experience with the ICM solution? <i>We have used it for 10 years as well as other Lightspeed products such as Lightspeed Classroom.</i></p> <p>If staying with Lightspeed, the district acknowledges that the new Lightspeed solution will not leverage the existing SmartShield servers? <i>This no longer applies to the waiver process as the decision to use the SmartShield servers, if the district wishes, has been approved. Kenton County understands that the servers need to be moved from the KEN Cabinet to a district cabinet.</i></p> <p>Why is the district electing to pay for an alternative solution instead of moving to the KDE funded GoGuardian solution? <i>Kenton County is paying for Lightspeed Classroom and receiving the filter free of charge until the Aug/Sept timeframe of the 2025 – 2026 school year. Around Aug/Sept, the district will begin the migration process to GoGuardian.</i></p> <p>Provide any other information the district feels pertinent to the waiver request.</p>			
Professional Development (if applicable and associated with request) – non-KETS			

Note: District maintains responsibility for meeting all district-level procurement requirements.

KETS Standard Waiver and District Initiated Pilot Request Form

Must be approved and submitted to KE by District CIO/DTC

products/services or pilots may not be supported by KDE/OET.			
Funding Source:	KETS <input type="checkbox"/> Local <input type="checkbox"/> Other X <i>(indicate type):</i>	No Cost	
Non-KETS Support Mechanism: <i>(explain how non-standard or pilot equipment will be supported locally)</i>	Network administrator will handle all support directly with Lightspeed contacts		
Quantity:	1	Estimated Cost:	0
Indicate expected overall cost savings <i>(if applicable):</i>	N/A		
KETS Engineer Review			
Considerations:	District can continue to support Lightspeed on their own until they migrate to GoGuardian.		
Comments:	District fully intends to migrate to GoGuardian shortly after the 2025 – 2026 school year starts.		
KE:	Mary Ann Rankin	Date:	5/14/25
OET Technical Review			
Considerations:			
Comments:			
Technical Engineer:		Date:	
District Signatures			
Superintendent:		Date:	
CIO:		Date:	
Determination of Waiver			
Approve <input type="checkbox"/> Deny <input type="checkbox"/> Recommendations <input type="checkbox"/>			
Comments:			
OET Management:		Date:	

Note: District maintains responsibility for meeting all district-level procurement requirements.

KETS Pilot Agreement Form

Must be signed by CIO and Superintendent

District Name:		Request Date:	
School Name: <i>(if applicable)</i>		Region #:	
Contact Name:		Phone #:	
Purpose of this Pilot:			
The goal of this pilot is to test, investigate and determine:			
Acknowledge the recognized requirements, concerns, and/or risks going into the pilot: <i>Include below details on technical staff feedback and frequency, as well as assurances and future reviews, etc...</i>			
<p>By signing below, the District accepts the requirements, concerns, and/or risks listed above as part of the waiver and/or pilot program. If a pilot, the District agrees to provide feedback to the Office of Education Technology (OET) through the duration of the pilot program. It is also recognized that approval by OET for this waiver/pilot request does not waive any legal procurement processes that the district must follow and adhere to.</p>			
Superintendent:		Date:	
CIO:		Date:	

Note: District maintains responsibility for meeting all district-level procurement requirements.

KETS Pilot Agreement Form*Must be signed by CIO and Superintendent***OET Determination of Pilot**

Recommendations:	Approve <input type="checkbox"/>	Deny <input type="checkbox"/>
Comments:	N/A	
OET Management:	N/A	Date: N/A

Note: District maintains responsibility for meeting all district-level procurement requirements.