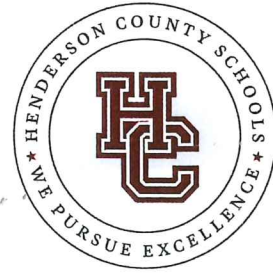


HENDERSON COUNTY SCHOOLS

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 | Fax: (270) 831-5009
www.henderson.kyschools.us
Dr. Bob Lawson, Superintendent



To: Bob Lawson, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance

Date: Monday, May 19, 2025

Re: Bid Recommendations

Bid Recommendations:

Library Books, Supplies, and Services Bid # 6-25-5-5

Bid invitations were sent to twenty vendors. We received bids from twenty vendors. Historically, we have awarded the bid to all vendors that respond so the schools have the option to purchase from the company that best serves their needs. We are recommending you award to all the vendors for this bid. We are recommending that multiple vendors be awarded the bid so schools can utilize products that best serve their needs.

Pest Control Services Bid # 7-25-5-5

Invitations were sent to five vendors. We received bids from Pass Pest Control and Terminix. Terminix had the lowest bid. We recommend you award the bid to Terminix as highlighted on the Tabulation Sheet.

Bid Renewal Recommendations:

Fleet Insurance Bid # 5-24-5-5, Liability Insurance Bid # 6-24-5-5, and Property Insurance Bid # 7-24-5-5

EM Ford Insurance Services has returned a letter of agreement to renew all three of these insurance policies for another year. The contract was originally bid in 2024. We recommend the contract be renewed this year for all three policies.

New or Retread Tires & Tubes Bid # 9-24-5-6

Best One Fleet Service has the contract for New or Retread Tires & Tubes. This contract expires on June 30, 2025. We have received a signed renewal letter. We are recommending the contract with Best One Fleet Service is renewed for another year.

Henderson County Schools
Library Books, Supplies & Services - Bid # 6-25-5-5
Effective July 1, 2025- June 30, 2026

Henderson County Schools
Library Books, Supplies, & Services - Bid # 6-25-5-5
Effective July 1, 2025- June 30, 2026

Company	Barnes & Noble	Broad Reach	Bound to Stay Bound Books, Inc	Capstone	Complete Book	Follett Content Solutions LLC	Garrett Book Company	GL Group, INC dba Booksource	Junior Library Guild	Knowbuddy Resources	LakeviewEastWestWillowLane Education	Lehrbook LLC	Libraria	Lookout Books	Mackin Education Resources	Marzano Resources LLC	Penworthy	Perma-bound	Rainbow Book Company	Scholastic	Smart Apple Media	Solution Tree	Superior Text LLC	The Reading Warehouse Inc.	World Book, Inc.
% Discount off books with publisher's library binding	N/A	No Bid				0%	20-30%	up to 25%	0%	No Bid	No Bid	25%	0-30%	No Bid	10%	0%		0%	0-30%	30%	No Bid	0%	10%	27-36%	
% Discount off books with general trade binding	0-35%	30%				0%	No Bid	up to 25%	0%	30%	30%	25%	0-30%	30%	10%	0%		0%	0-30%	40%	30%	0%	10-35%	27-36%	
% Discount off library supplies	N/A	No Bid				0%	No Bid	n/a	No Bid	No Bid	No Bid	25%	N/A	No Bid	N/A	0%		0%	N/A	No Bid	No Bid	0%	0%	27-36%	
Services Offered	N/A Trade book discounts generally range between 20-35% off list price. Tiered discounting excludes textbooks, reference, technical books, e-books, and non-book items.	We provide quality books, fiction and non fiction. We offer minimum discount of 30% off list price on non fiction titles. We offer free shipping and downloadable marc records on any size order.	No Bid	No Bid	No Bid	Our level of commitment to schools is demonstrated through our long-standing relationships, our professional service team, and our wide selection of print, audiovisual, and digital resources. We are uniquely qualified to provide key components you need. A full range of customizable cataloging and processing options to meet your specific needs...	Fully Processed library books	Wholesale provider of tradebooks, classroom libraries, phonics/decodable collections	Library Books, classroom books, spanish language books, bilingual books, Library Book cataloging & processing.	We provide quality books, fiction and non fiction. We offer minimum discount of 30% off list price on non fiction and 0% discount on fiction titles. We offer free shipping and downloadable marc records on any size order.	We provide quality books, fiction and non fiction. We offer minimum discount of 30% off list price on non fiction and 0% discount on fiction titles. We offer free shipping and downloadable marc records on any size order.	We distribute quality textbooks, workbook, novels, and teacher materials for K-12 schools and also provide affordable higher education materials. Newly purchased paperback material can be rebound to extend the life of the book.	Fully cataloged and processed books for libraries and classrooms	We provide quality books, fiction and non fiction. We offer minimum discount of 30% off list price on non fiction and 0% discount on fiction titles. We offer free shipping and downloadable marc records on any size order.	Mackin provides print books in multiple bindings, eBooks, digital audiobooks, free MARC records available online or by email, free standard processing with custom title lists, custom collection analysis to ensure a current complete collection.	Marzano Resources combines Dr. Robert J. Marzano's 50 years of educational research with continuous action research in all major areas of schooling in order to provide effective and accessible instructional strategies, leadership strategies, and classroom assessment strategies that are always at the forefront of best practice. The Marzano team provides professional development and consulting services across a range of program areas.	No Bid	We sell books and instructional materials in a variety of bindings for schools and libraries. Prices listed in our catalogs and online are pre-discounted up to 40% off of publisher list prices.	Fully cataloged and process books for libraries and classrooms. Discounts up to 30% off publishers list price reflected in web catalog.	Specific to the purchase of library books for school/district libraries, we offer the following services: FREE MARC records on all products listed in the following catalogs: Scholastic library 24-25 Fall & Spring and FREE standard Library processing on all products listed in the following catalog: Scholastic Library Fall & Spring 24-25 Catalogs.	We provide quality books, fiction and non fiction. We offer minimum discount of 30% off list price on non fiction and 0% discount on fiction titles. We offer free shipping and downloadable marc records on any size order.	Solution Tree is proud to deliver unparalleled professional development to educators around the world. For more than 25 years, we have empowered K-12 schools and districts to raise student achievement through a comprehensive range of services and products including events, district-centered solutions for long-term professional development, workshops, books, videos, and much, much more.	Free services include reps help to ensure requested books are in stock & in print. We also help w/ recycling old materials.	The Reading Warehouse Inc offers books and instructional materials in print.	No Bid
Shipping Policy	Free Shipping over \$500 excludes special handling orders which includes but not limited to specialty labeling/packaging, multiple locations, custom sorting, etc.	We ship all orders via FedEx free of charge on any size order.				Free shipping & handling on all orders other than textbooks. Textbooks orders will be charged 10% of total for shipping and handling unless order is over \$15,000.	Free Shipping	Free shipping on orders over \$150.	Free Shipping - Even on Returns	We ship all orders via FedEx free of charge on any size order.	We ship all orders via FedEx free of charge on any size order.	Free Shipping on orders over \$100.00	2% shipping charge	We ship all orders via FedEx free of charge on any size order.	Mackin provides free ground shipping for all domestic orders.	Standard Shipping: For orders withing the US, add \$5 handling fee plus shipping charges of \$2.25 per unit ordered. Add \$1.25 for each additional unit over 100. Please notes that kits may count as multiple pieces when calculating shipping costs. Rush orders: Additional charges applied		Free shipping for all orders of \$50.00 or more. Orders less than \$50.00 will incur a \$5.00 handling fee.	Free shipping and handling on orders greater than \$100. For orders \$100 or less, there is a 9% shipping and handling charge.	We ship all orders via FedEx free of charge on any size order.	Standard Shipping: For orders withing the US, add \$5 handling fee plus shipping charges of \$2.25 per unit ordered. Add \$1.25 for each additional unit over 100. Please notes that kits may count as multiple pieces when calculating shipping costs. Rush orders: Additional charges applied	Free S/H on orders 10K+, less than 10K+ 7% S/H fee & shown in bids.	Shippings Charges: Orders up to \$100- \$4.95 via USPS; Orders up to \$499- \$9.95 via UPS/FedEx Ground; Orders over \$500- Free Shipping		
# Books in Inventory	160,000+	N/A				326,000	2,500	Several Thousand	710,478	N/A	N/A	50,000 +	444,000+	N/A	Over 18,000 publisher/ inventor is our inventory.	Varies		80,000 titles; 3 million volumes.	444,000+	Varies by title & based on client demand	N/A	Varies	500K +	Over 6 million titles available	
Procedures for reporting back orders	Barnes & Noble has a local representative John Delich for support and troubleshooting. Customer Service is a top priority for Barnes & Noble and we will do what it takes to make it right for the customer.	If we have a product out of stock or back ordered customer are notified of estimated time of delivery. They can decide if they would like to wait for the product or cancel the item from the order.	No Bid	No Bid	No Bid	Backorders will be shipped within 60 days of receipt of an order. Customer can decide if entire shipment should be delivered at once, waiting for backordered books, or if order should be split.	One Shipment, no backorders	Titles that are unavailable after a certain period will be canceled or substituted per your preference.	Our firm does not sell any item that is Out of Stock or back-ordered. Our Website does not allow these types of sales.	If we have a product out of stock or back ordered customer are notified of estimated time of delivery. They can decide if they would like to wait for the product or cancel the item from the order.	If we have a product out of stock or back ordered customer are notified of estimated time of delivery. They can decide if they would like to wait for the product or cancel the item from the order.	If an item is on Backorder, out of stock, or out of print- we notify the customer by an email, and a followup call as soon as warehouse notification.	Please report to Customer Service at cs@libraria.com or 800-230-1279	If we have a product out of stock or back ordered customer are notified of estimated time of delivery. They can decide if they would like to wait for the product or cancel the item from the order.	Mackin does not backorder titles. We promptly report any items that are Out of Print, Out of Stock indefinitely, or unavailable due to publisher distribution restrictions.	Marzano Resources's website will note whether a book is out of print. We publish our own books, so we do not have backorders or out of stock items.	No Bid	Customer service will notify all customers on status of book orders: backorders, out-of-stock items, and out-of-print items.	Please report to Customer Service at cs@rainbowbookcompany.com or (800) 255-0965	Upon receipt of PO, we look at inventory and reach out to client, as may be needed, to address books that are currently on backorder or out of stock. If the book cannot be obtained, we recommend a similar substitute. We always recommend that the client work closing with the local Account Executive prior to placing an order to consider best options for any given site. Also note that our website will often indicate if a book is out of stock.	If we have a product out of stock or back ordered customer are notified of estimated time of delivery. They can decide if they would like to wait for the product or cancel the item from the order.	Solution Tree's website will note whether a book is out of print. We publish our own books, so we do not have backorders or out of stock items.	Backorders are listed on quotes & shipping lists. Out of stock, or out of print are also shown on quotes & shipping lists.	Backorders, books out of stock, and out of print are noted on the order accessible from the customer account page. If you do not have access to the account but need to check on the status of an order please email of call Customer Service.	No Bid
Delivery Description	50 to 7 day ARO; excludes large orders and special handling requests.	All of our orders are shipped via FedEx within 30 days of receipt of order.	No Bid	No Bid	No Bid	Our goal is to provide 97% fill rate of in-stock items within 5 days.	Deliveries by UPS. Time frame o delivery 2 days from Oklahoma to Kentucky.	In stock items are typically delivered in 10-14 business days, items coming from the publishers typically can be delivered in 14-21 days depending on complexity of the order and delivery requests.	Our firm uses common carriers to deliver our products. UPS, USPS, Fedex all FOB Delivery is made 30 days or as scheduled.	All of our orders are shipped via FedEx within 30 days of receipt of order.	All of our orders are shipped via FedEx within 30 days of receipt of order.	We traditionally ship orders via UPS Ground. Timeframe depends on the quantity and items ordered. Estimate delivery time 7-14 days.	Our preferred carrier is FedEx and our average ship time is 28 days.	All of our orders are shipped via FedEx within 30 days of receipt of order.	Mackin's standard delivery timeline is as follows: first shipment- typically shipped 28 days after order receipt, second shipment- shipped within 40-45 days ARO. Digital materials- access to content through MackinVIA is generally available within 3-10 days ARO. Shipment notification is sent via email.	Most orders ship within 7 business days. However, rush orders received by 12:00 am Eastern may ship the same day.	No Bid	In-stock titles ship within 5-10 days. Titles which must be ordered from the publisher may take 30-45 days.	Our preferred carrier is FedEx and out average ship time is 28 days.	Our normal delivery terms are: 10-14 days Non-Library Processed and 21-30 days for Library Processed purchase orders. Books are shipped from our warehouses and can be shipped via UPS/FedEx, etc.	All of our orders are shipped via FedEx within 30 days of receipt of order.	Most orders ship within 7 business days. However, rush orders received by 12:00 pm Eastern time may ship the same day.	Standard freight, UPS, FedEx, or USPS Typical delivery within 7 days of PO or order confirmation.	All orders ship either USPS or FedEx. In Stock Items: Delivered within 5-10 business days* after payment or purchase order is received. *Shipping times will vary depending on weather and transportation issues during transit.	No Bid
Name	Tracy Vidakovich	Laurie Osburn				Sarah Eisenhower	Cheryl York	Jennifer Held	Angela Christianson	Laurie Osburn	Laurie Osburn	Dennis Sainer	Ansley Walsh	Laurie Osburn	Jennifer McCarty Plucker Ed.O.	Tony Toohill		Rebekah Straka	Michael Beechin	Marilyn Borges	Laurie Osburn	Tony Toohill	Greg Wright	Jessica Maggy	
Title	VP Business Development	Bid Coordinator				Director-Bids	Bid Coordinator	Business Development Specialist	Bid Coordinator	Bid Coordinator	Bid Coordinator	Bid & Opportunity Analyst	Bid Specialist	Bid Coordinator	Director of Bids & Learning	CFO		Bid Coordinator	VP	Sr RFP Manager	Bid Coordinator	CFO	Account Manager	Bid Coordinator	
Address	624 S Green River Rd	11468 Marketplace Dr Ste600-1218				1340 Ridgeway Dr.	130 E 13th Street	8950 Pershall Rd	7001 Discovery Blvd Ste 100	2136 Ford Parkway #5489	250 1st Avenue North Ste 700	25 Robert Pitt Dr. Suite 106	1387 Dutch American Way	1250 Wayzata Blvd E Ste 3-5085	3505 County Rd 42 West	555 N. Morton St.		627 E. Vandalia Rd.	P.O. Box 159	557 Broadway	14870 Granada Ave #1053	555 N. Morton St.	2921 3rd Avenue North Birmingham, AL 35203	100 Lamplight Circle	
	Evansville, IN 47715	Champlin, MN 55316				McHenry, IL 60050	Ada, OK 74820	Hazelwood, MO 63042	Dublin, OH 43017	Saint Paul, MN 55116	Minneapolis, MN 55401	Monsey, NY 10952	Beecher, IL 60401	Wayzata, MN 55390	Burnsville, MN 55306	Bloomington, IN 47404		Jacksonville, IL 62650	Crete, IL 60417	New York, NY 10012	Apple Valley, MN 55124	Bloomington, IN 47404	866-482-8762 ex 116	Summerville, SC 29483	
Phone	217-685-1728	866-535-0004				888-511-5114	580-332-6884	800-444-0435	800-491-0174	800-561-3943	877-905-5199	845-414-6046 ext 202	800-230-1279	800-561-3943	800-245-9540	800-793-6786		800-637-6581	800-255-0965	203-797-3846	800-561-3943	800-733-6786			
Email	tdelich@bn.com	losburn@broadreachbooks.com				bids@follettcontent.com	bids@garrettbooks.com	bids@booksource.com	bbids@juniorlibraryguild.com	losburn@knowbuddyresources.com	losburn@lakeviewbooks.com	dsaner@lehrbook.com	bids@libraria.com	losburn@lookoutbooks.com	bids@mackin.com	bids@marzanoreources.com		bids@perma-bound.com	sales@rainbowbookcompany.com	rfp.scholastic@scholastic.com	losburn@smartapple.com	bids@solutiontree.com	acuright@superior-text.com	bids@trawemail.com	

HENDERSON COUNTY SCHOOLS
1805 SECOND STREET HENDERSON, KY 42420

Bid Tabulation Sheet
Pest Control Services Bid #7-25-5-5
July 1, 2025- June 30, 2026

COMPANY	Brantley's	MadCity Wildlife	Orkin	Pass Pest	Terminix
References Provided:				✓	✓
PART A Initial Treatment					
Bend Gate Elementary	No Bid	No Bid	No Bid	\$615.00	\$40.00
Cairo Elementary				\$374.00	\$40.00
Central Academy				\$298.00	\$40.00
AB Chandler Elementary				\$461.00	\$40.00
East Heights Elementary				\$584.00	\$40.00
Jefferson Elementary #1				\$515.00	\$40.00
Jefferson #2 Old School				\$371.00	\$40.00
Niagara Elementary				\$374.00	\$40.00
South Heights Elementary				\$515.00	\$40.00
South Heights Mobile Unit (1)				\$27.00	\$40.00
Spottsville Elementary				\$630.00	\$40.00
Thelma B. Johnson ELC				\$300.00	\$40.00
North Middle				\$912.00	\$40.00
North Middle Mobile Unit (2)				\$27.00	\$20.00
North Middle Athletic Complex				\$10.00	\$20.00
South Middle				\$1,104.00	\$40.00
South Middle Athletic Complex				\$22.00	\$20.00
Henderson County High				\$2,832.00	\$40.00
HCHS Athletic Complex				\$15.00	\$40.00
Archery Complex				\$178.00	\$40.00
Henderson Co Technology Center				\$89.00	\$40.00
Henderson County Board of Ed				\$727.00	\$40.00
Henderson County CSS				\$69.00	\$40.00
HCS Migrant/Curriculum Annex				\$27.00	\$40.00
Transportation Department				\$722.00	\$40.00
Buildings & Grounds				\$981.00	\$40.00
PART A: COMPLETE TREATMENT THE FIRST WEEK (1ST) OF AUGUST AND SPRING BREAK OF ALL FACILITIES TOTAL:				\$25,568.00	\$980.00
PART B Monthly Service Charge					
Bend Gate Elementary	No Bid	No Bid	No Bid	\$152.00	\$40.00
Cairo Elementary				\$94.00	\$40.00
Central Academy				\$75.00	\$40.00
AB Chandler Elementary				\$116.00	\$40.00
East Heights Elementary				\$146.00	\$40.00
Jefferson #1 Elementary				\$128.00	\$40.00
Jefferson #2 Old School				\$92.00	\$40.00
Niagara Elementary				\$92.00	\$40.00
South Heights Elementary				\$128.00	\$40.00
South Heights Mobile Unit (1)				\$27.00	\$40.00
Spottsville Elementary				\$198.00	\$40.00
Thelma B. Johnson ELC				\$65.00	\$40.00
North Middle				\$228.00	\$40.00
North Middle Mobile Unit (2)				\$27.00	\$20.00
North Middle Athletic Complex				\$10.00	\$20.00
South Middle				\$276.00	\$40.00
South Middle Athletic Complex				\$27.00	\$20.00
Henderson County High				\$708.00	\$40.00
HCHS Athletic Complex				\$15.00	\$40.00
Archery Complex				\$45.00	\$40.00
Henderson Co Technology Center				\$22.00	\$40.00
Henderson County Board of Ed				\$182.00	\$40.00
Henderson County CSS				\$18.00	\$40.00
HCS Migrant/Curriculum Annex				\$27.00	\$40.00
Transportation Department				\$180.00	\$40.00
Buildings & Grounds				\$245.00	\$40.00
PART B: MONTHLY TOTAL ALL FACILITIES				\$3,287.00	\$980.00
12 MONTHS FOR ALL 26 LOCATIONS				\$39,444.00	\$11,760.00
PART C - TERMITE CONTROL					
Henderson County Board of Ed	No Bid	No Bid	No Bid	\$1,400.00	\$547.00
Bend Gate Elementary				\$1,000.00	\$361.00
PART C: TOTAL TERMITE CONTROL				\$2,400.00	\$908.00
TOTAL ANNUAL COSTS TO SCHOOL DISTRICT (A + B+ C)	No Bid	No Bid	No Bid	\$67,412.00	\$13,648.00
Cost for unscheduled special treatment per incident (fleas, head lice, ants, etc.)	No Bid	No Bid	No Bid	\$75.00	\$100.00
Contact				Michael Stewart	Kaleb Kidd
Address				4844 S. Vann Rd	135 Main Str
				Newburgh, IN	Paducah, KY
				47630	42003
Phone				812-483-1637	270-415-0346
E-mail				michael@passpest.com	kkidd@rentokil-terminix.com