

# Fayette County Public Schools

## Executive Summary Fayette County Public Schools Board Meeting Agenda Item

**MEETING:** Regular

**DATE:** 4/17/2025

**TOPIC:** Award of Bids/Proposals

**PREPARED BY:** Rodney Jackson, Exec. Dir. Financial Accounting & Benefits Services  
Myron Thompson, Chief Operating Officer

**Recommended Action on:** 4/28/2025  
Action Item for Vote (REGULAR MEETING)

**Superintendent Prior Approval:** Yes

**Recommendation/Motion:** Approve the award recommendations for the listed bids, proposals and extensions

**Background/Rationale:** A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

**Strategic Priority:**

- ☐ Student Achievement    ☐ Unity, Belonging & Student Efficacy
- ☐ Highly Effective, Culturally Responsive Workforce
- ☐ Outreach & Engagement    ☒ Organizational Health & Effectiveness

**Data Considerations:** NA

**Policy:** KRS 45A.365, KRS 45A.370

**Fiscal Impact:** Included in attachment

**Attachments(s):** Award of Bids/Proposals

### **AWARD OF BIDS/PROPOSALS**

The following is a summary of bids/proposals and extensions submitted from the Purchasing Department for approval.

#### **BIDS/PROPOSALS**

<b>BID</b>	<b>MAILING ROSTER</b>	<b>DEPARTMENT</b>	<b>RESPONSE – NUMBER RECEIVED</b>
1. Bid 03-25 Engine Oil	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Transportation	3
2. RFP 12-25 Audit Services	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Financial Accounting and Benefits Services	4
3. RFP 13-25 Primary Depository & Investment Banking Services	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Financial Accounting and Benefits Services	5
4. RFP 14-25 School Activity Fund Banking Services	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Financial Accounting and Benefits Services	2
5. RFP 20-25 Concrete Finishing	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Grounds and Custodial Support	4
6. RFP 21-25 Asphalt Striping and Sealing	1. TSMSSDC 2. Commerce Lexington 3. SBA	Grounds and Custodial Support	5

	4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry		
7. RFP 29-25 Automotive and Diesel Tools and Equipment for The HILL	1. TSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Eastside Technical Center, The HILL	2
8. RFP 31-25 Virtual Reality Use of Force/De-escalation Trainer for the Law enforcement Program at The HILL	1. TSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Eastside Technical Center, The HILL	6
9. RFP 04-25 School Health Services	1. TSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Risk Management, Health and Safety	15

BID/RFP CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. Bid 07-22 Sprinkler Inspection and Repair	Landmark Sprinkler Inc	Maintenance	3
2. Bid 23-24 Elevator Services	DC Elevator Company	Maintenance	1
3. RFP 26-24 Electronic Document Management Digital Archives and Distribution Printed Copy Services	Lynn Imaging	Facility Design and Construction	1
4. RFP 27-22 Environmental/Industrial Hygiene Contractor	Air Source Technology Inc Terracon Consultants Inc	Risk Management, Safety and Insurance	3
5. RFP 25-22 Paper Towels – Toilet Paper and Dispensers	Kenway Distributors	Grounds and Custodial Support	3



## **AWARD OF BIDS/PROPOSALS**

### **1. Bid 03-25 Engine Oil**

#### **BACKGROUND AND RATIONALE:**

Engine Oil is a product necessary to maintain FCPS's fleet of buses and maintenance, operations, transportation and warehouse vehicles. This is awarded to the lowest price per gallon.

**Key to Markings**  
**### Recommended Award**

<b>Vendor</b>	<b>Price per gallon</b>
Cadence Petroleum (Shell 15W40 T2) ###	\$8.99
Keystops (Mobil Delvac)	\$12.33
Jacob Oil Service (Martin Lubricants)	\$15.96

**Contract Term: May 1, 2025 and ending April 30, 2026**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Engine Oil	FY 2025 amount spent is approximately \$30,000.00	901 1 096 0661	Recurring	Will permit FCPS to continue to operate its transportation fleet with the service required to support the educational process

901 – Transportation; 1 – General Fund; 096 – Bus Maintenance; 0661 - Transportation

#### **STAFF CONTACT:**

Daryn Morris, Director of Transportation

#### **POLICY REFERENCE:**

KRS 45A.365.

#### **RECOMMENDATION:**

A motion is in order to:  
"Award the contract for one year to Cadence Petroleum"



THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

**CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM**

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by bidder:**

Company Name Cadence Petroleum Corp  
Name Chery Peake Title Director of CS / Inside sales  
Signature Chery Peake

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date

## 2. RFP 12-25 Audit Services

### **BACKGROUND AND RATIONALE:**

The State Committee for School District Audits requires all local school districts to provide an annual independent audit of financial records and accounts under the board's control. The accountant selected must be a Certified Public Accountant or Public Accountant registered with the State Board of Accountancy and the State Committee for School District Audits. State and federal regulations and Board Policy 04.9 requires that the District's financial records be audited annually. Our current agreement runs through June 30, 2025 for services.

The RFP resulted in 4 accounting firms submitting proposals. Proposals were evaluated by a 7 member committee based on criteria listed in the RFP. Criteria included qualifications of the audit team and the firm, clarity of statements showing the firms understanding of the services required, availability of the audit team to perform the work, previous experience in auditing Kentucky school districts and experience with performing audits under Office of Management and Budget Circular 2CFR Part 200 Single Audits of States, Local Governments and Non-Profit Organizations, hourly rate for services and the estimated cost fee for the annual audit.

Per KRS 61.810 (n) the total average scores of the committee are listed below.

### **Key to Markings** **### Recommended RFP Award**

	<b>Barnes Dennig &amp; Co</b>	<b>Carr Riggs &amp; Ingranm</b>	<b>LBMC ###</b>	<b>Crowe</b>
Committee member 1	77	55	97	78
Committee member 2	76	54	96	86
Committee member 3	35	54	95	71
Committee member 4	95	61	96	81
Committee member 5	58.5	41	82	70.5
Committee member 6	80	29	93	58
Committee member 7	77	44	97	90
Total	498.5	338	656	534.5
Average	71.21	48.29	93.71	76.36

The engagement is for (5) five years including the initial audit of the 2024-2025 fiscal year (through the audit of FY 2028-2029), as may be mutually approved annually by Kentucky Department of Education.

<b><u>Item</u></b>	<b><u>Estimated Amount</u></b>	<b><u>Funding Source</u></b>	<b><u>Recurring/ Nonrecurring</u></b>	<b><u>Measurable Expected Impact and Timeline</u></b>
1.	\$130,000.00	General Fund	Recurring	Will meet Legal Requirements for the fiscal year audit for 2024-2025

**STAFF CONTACT:**  
Benefits Services

Rodney Jackson, Executive Director of Financial Accounting and



**POLICY REFERENCE:**

KRS 156.265, 156.275, 156.285, 156.295 and Board policy 04.9

**RECOMMENDATION:**

A motion is in order to:  
"Award the contract to LBMC."



THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

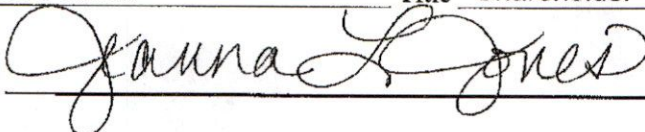
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name L BMC

Name Jeanna Jones Title Shareholder

Signature 

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

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Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date

### 3. RFP 13-25 Primary Depository & Investment Banking Services

#### **BACKGROUND AND RATIONALE:**

State law requires the Board to appoint up to three depositories for District Funds and Board policy requires these services to be competitively bid. Our current agreement for these services expires on June 30, 2025. A Request for Proposals was sent out for these services and five proposals were received. These proposals were reviewed by a committee based on financial cost considerations, electronic banking options, additional banking services, locations and general company information such as references, history, and community involvement. After review the committee is recommending Fifth Third Bank to be awarded the contract.

#### **Key to Markings ### - Recommended Award**

	<b>Pinna cle Bank</b>	<b>Fifth Third Bank ###</b>	<b>J.P. Morgan Chase Bank</b>	<b>Traditional Bank</b>	<b>Whitaker Bank</b>
Committee member 1	75	99	92	72	42
Committee member 2	90	96	93	76	63
Committee member 3	91	91	90	85	65
Committee member 4	66	92	82	73	68
Committee member 5	76	88	82	70	75
Committee member 6	59	90	84	64	63
Committee member 7	63	94	64	73	47
Total	520	650	587	513	423
Average	74.29	92.86	83.86	73.29	60.43

**Contract Term: July 1, 2025 to June 30, 2029**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Primary Depository	NA	All District Fund Accounts	Recurring	Provide exemplary service for all District Fund accounts and meets the requirements set forth by State law.

#### **STAFF CONTACT:**

Rodney Jackson, Executive Director of Financial Accounting and  
Benefits Services

#### **POLICY REFERENCE:**

KRS 160.570

#### **RECOMMENDATION:**

A motion is in order to:  
"Award the contract to Fifth Third Bank"



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**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**


In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

**Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.**

**To be signed by offeror:**

Company Name Fifth Third Bank

Name Scott Herrmann Title Vice President

Signature 

**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date



#### 4. RFP 14-25 School Activity Fund Banking Services

##### **BACKGROUND AND RATIONALE:**

State law requires the Board to appoint up to three depositories for District Funds and Board policy requires these services to be competitively bid. Our current agreement for these services expires on June 30, 2025. A Request for Proposals was sent out for these services and two proposals were received from Central Bank and J.P. Morgan Chase. These proposals were reviewed by a committee based on financial cost considerations, electronic banking options, additional banking services, locations and general company information such as references, history, and community involvement. After review the committee is recommending Central Bank & Trust Co. to be awarded the contract.

##### **Key to Markings ### - Recommended Award**

	<b>JP Morgan Chase Bank</b>	<b>Central Bank &amp; Trust Co. ###</b>
Committee member 1	91	100
Committee member 2	86	93
Committee member 3	47	53
Committee member 4	75	87
Committee member 5	61	98
Committee member 6	85	86
Committee member 7	35	65
Total	480	582
Average	68.57	83.14

**Contract Term: July 1, 2025 to June 30, 2027 with an option to renew for 2 additional years**

##### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
School Activity Fund Depository	NA	Individual School Activity Fund Accounts	Recurring	Provide exemplary service on all School Activity Fund accounts and meet the requirements set forth by State law.

##### **STAFF CONTACT:**

Rodney Jackson, Director of Financial Accounting and Benefits Services

##### **POLICY REFERENCE:**

KRS 160.570

##### **RECOMMENDATION:**

A motion is in order to:  
"Award the contract to Central Bank & Trust Co."





## 5. RFP 07-20 Concrete Finishing

### **BACKGROUND AND RATIONALE:**

The District has over thirty-two (32) miles of concrete sidewalks and only two (2) concrete personnel. The city of Lexington enforces certain codes. Therefore, it is necessary to contract out some of the sidewalk replacement and concrete work. An RFP was sent out with four responses that were evaluated on price, references, experience and history with the district. Due to the amount of anticipated work staff recommend awarding to the top two scores. The RFP has an option to renew the contract for an additional year up to five years pending approval by the Board.

**Key to Markings**  
**### - Recommended Award**  
**Multiple Award**  
**MBE – Minority Owned Business**

	<b>Elaine Allen MBE</b>	<b>Nolan Construction</b>	<b>Asphalt Paving &amp; Maintenance Inc ###</b>	<b>Tom Chesnut ###</b>
Technical Proposal	475	450	485	500
Cost	408	500	469	479
Final Total Score	883	950	954	979

**Contract Period: May 1, 2025 and ending April 30, 2026**

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Concrete Finishing	This fiscal year's expenditure to date is approximately \$100,000.00	088	Recurring	Provide a safer walking area, reduce falls and lawsuits and prevent fines from the city of Lexington for having unsafe sidewalks and not following set codes

**Funding key:** 920 – Maintenance, 1 – General Fund, 088 – Plant Operations,  
0696 – Concrete

**STAFF CONTACT:** Larry Hellard, Grounds & Custodial Support

**POLICY REFERENCE:** KRS 45A.370

**RECOMMENDATION:** A motion is in order to:  
Award the contract to Tom Chestnut Excavation and Construction  
and Asphalt Paving and Maintenance Inc."



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**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name Tom Chesnut Excavation + Construction, LLC

Name Malinda Chesnut Title VP

Signature Malinda Chesnut

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_ Date



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**To be signed by offeror:**

Company Name Asphalt, Paving, + Maintenance

Name Matt Pendergest Title Director of Operations

Signature 

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date

## 6. RFP 10-23 Asphalt Striping and Sealing

### **BACKGROUND AND RATIONALE:**

Due to traffic wear and sunlight exposure, parking lots need to be re-striped every five years. Sealing parking lots helps eliminate moisture forming under asphalt. During freezing temperatures, the moisture freezes. An RFP was sent out with five responses that were evaluated on price, references, experience and history with the district. Due to the amount of anticipated work staff recommend awarding to the top two scores. The RFP has an option to renew the contract for an additional year up to five years pending approval by the Board.

**Key to Markings**  
**### - Recommended Award**  
**Multiple Award**  
**MBE – Minority Owned Business**

	<b>Beargrass Group LLC</b>	<b>Elaine Allen LLC MBE</b>	<b>C &amp; R Asphalt ###</b>	<b>Asphalt Paving &amp; Maintenance Inc ###</b>	<b>Road Goals Inc MBE</b>
Technical Proposal	350	450	500	490	0
Cost, Lead Time	456	214	386	500	485
Final Total Score	806	664	886	990	485

**Contract Period: May 1, 2025 and ending April 30, 2026**

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Asphalt Striping and Sealing	This fiscal year's expenditure to date is approximately \$40,000.00	920 1 088 0491	Recurring	Provide a safer parking area for our students and staff, with a reduction in maintenance cost over the next twenty (20) years.

920—Maintenance, 1—General Fund, 088—Ground Maintenance, 0491—Asphalt Resurface/Stripping

**STAFF CONTACT:** Larry Hellard, Grounds and Custodial Support

**POLICY REFERENCE:** KRS 45A.370

**RECOMMENDATION:** A motion is in order to:  
"Award the contract to Asphalt Paving and Maintenance Inc. and C & R Asphalt"



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**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

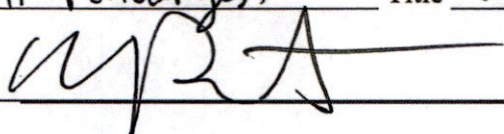
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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name Asphalt Paving + Maintenance

Name Matt Pendergest Title Director of Operations

Signature 

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date



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**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

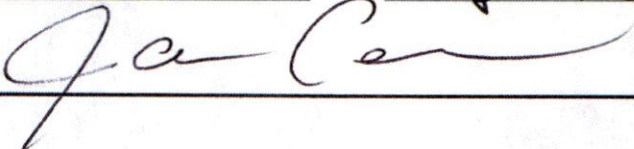
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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name C & R Asphalt LLC

Name Josh Coleman Title Project Manager

Signature 

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Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date \_\_\_\_\_



## 7. RFP 28-25 Automotive and Diesel Tools and Equipment for The HILL

### **BACKGROUND AND RATIONALE:**

Eastside Technical Center automotive and diesel departments are needing to purchase tools and equipment for The HILL. Due to the amount of the purchase an RFP was sent out and evaluated on the type of tools and equipment, cost, local presence, references and lead time. There were 2 responses but only Smith Garage had a proposal that included all items. Riley Oil submitted a response but for only one section of tools and not for any others. Smith Garage was the only complete response and recommended for award.

### **Key to Markings**

**### Recommended Award**

**A – Non-Responsive, did not submit pricing for all items**

Criteria	Smith Garage VBE ##	Riley Oil
Meeting specified Equipment Type, Capacity, Features, and Compliance details listed	500	A
Locally Owned Business	50	A
Local Service Technician	50	A
Skills USA Partner	33	A
References	32	A
Cost, Lead Time	233	A
Final Total Score	898	A

### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Automotive and Diesel Tools	\$537,530.17	0739	Nonrecurring	Immediate impact to provide equipment /supplies for The HILL.

**Funding Key:** 0739

### **STAFF CONTACT:**

Tracy Parks, Principal Eastside Technical Center

### **POLICY REFERENCE:**

KRS 45A.365

### **RECOMMENDATION:**

A motion is in order to:  
"Award the contract to Smith Garage"

**THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.**

**FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.**

**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

**Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.**

**To be signed by offeror:**

Company Name Smith Garage Equipment, Inc.

Name Josh Rose Title Vice President

Signature 

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**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

Dr. Demetrus Liggins, Superintendent

Date



**8. RFP 31-25 Virtual Reality Use of Force/De-escalation Trainer for the Law Enforcement Department at The HILL**

**BACKGROUND AND RATIONALE:**

Eastside Technical Center law enforcement department are needing to purchase a Virtual Reality Trainer for The HILL. Due to the amount of the purchase an RFP was sent out and evaluated on the type of simulator, cost, local presence, references and lead time. There were 6 responses and is recommended for award.

**Key to Markings**  
**### Recommended Award**  
**VBE – Veteran Owned Business**

	Technical Propsoal	Local/in person support	Cost	Total Score
InVeris ###	483	67	300	850
Operator XR VBE	408	67	250	725
FAAC Inc	467	67	167	700
VirTra Inc	300	67	217	583
RAMROD XR VBE	383	67	75	525
Axon Enterprise Inc	183	67	100	350

**PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Virtual Reality Trainer	\$57,371.00	0739	Nonrecurring	Immediate impact to provide equipment /supplies for The HILL.

**Funding Key:** 0739

**STAFF CONTACT:**

Tracy Parks, Principal Eastside Technical Center

**POLICY REFERENCE:**

KRS 45A.365

**RECOMMENDATION:**

A motion is in order to:  
"Award the contract to Smith Garage"

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**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

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**To be signed by offeror:**

Company Name InVeris Training Solutions, Inc.

Name Bobby Rivers Title Director of Proposal Management

Signature Bobby Rivers

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**Acceptance (to be signed if awarded contract)**

**Board of Education of Fayette County Kentucky**

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date



## 9. RFP 04-25 School health Services

### **BACKGROUND AND RATIONALE:**

The district solicited request for proposals (RFPs) for school health services that provides school nurses to reduce absenteeism, enhance academic success, and improve overall child development. Submissions were graded by a scoring committee that consisted of the Healthy School Specialist, Workers Comp Analyst and Kentucky Health Program Administrator. Using a ten (10) point scale, for 10 technical areas, five (5) proposals were selected for interviews.

### **Technical Proposal**

1. Experience - public health
2. Experience - schools
3. Experience - pediatric populations
4. Knowledge of school law and regulations
5. Staffing model
6. Medication Administration training
7. Clinical services - lice, meds, caths, etc.
8. Reviewing and reporting
9. Value added services
10. MWVBE Participation

All five firms were provided 100 points for references. Face-to-face interviews were conducted by an interview committee consisting of an Elementary School Principal, Elementary School Assistant Principal, Middle School Counselor, High School Assistant Principal, Exceptional Child Nurse, Director of Risk Management, Budget Specialist and Retired Nurse Community Member. Interview scores ranked from 300 (1st) to 75 (4th).

Costs scores were derived by a formula based on the cost per nurse.

LFCHD	\$7,553 per nurse monthly - \$4,700,000 annually
Amergis	\$6,696 per nurse monthly - \$3,924,812 annually
Shiftmed	\$6,190 per nurse monthly - \$3,250,000 annually
Healthfirst**	\$5,744 per nurse monthly - \$206,797 annually (** three schools quoted)
SHC	\$8,578 per nurse monthly - \$5,571,075 annually

The scores for all four (4) scoring criteria were weighted according to RFP.

### **Scoring Criteria**

1. References – 10%
2. Technical Proposal – 30%
3. Cost Proposal – 30%
4. Interview – 30%

Final scores are listed below on a 1000 point scale.

Vendor	Technical Score	Cost Score	References	Interview	Grand Total
LFCHD	233	228.16	100	300	861.16
Amergis	183	275.39	100	225	783.39
Shiftmed	152	278.38	100	150	680.38
Healthfirst	204	300.00	100	0.00	604.00

SHC	181	198.94	100	75	554.94
Soliant	158	245.05	100	0	503.05
Synergy	134	266.49	100	0	500.49
GHR	152	236.72	100	0	488.72
Cell Staff**	162	200.91	100	0	462.91
Favorite	181	157.38	100	0	438.38
Worldwide	133	187.40	100	0	420.40
Syra	153	163.72	100	0	416.72
Crown	73	164.91	100	0	337.91
Commonwealth	46	163.07	100	0	309.07
Infojini	142		100	0	242.00

The new contract allows the district to seek Medicaid reimbursement, an estimated \$400,000 financial recovery. A recommendation is made to contract with Lexington Fayette County Health Department for \$4,700,000.



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FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

**CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM**

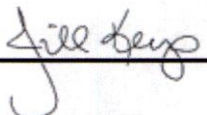
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

**To be signed by offeror:**

Company Name: Lexington-Fayette County Health Department

Name: Jill Keys, MS Ed, BSN, RN Title: Clinical Services Officer

Signature  02/06/2025

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

\_\_\_\_\_  
Dr. Demetrus Liggins, Superintendent

\_\_\_\_\_  
Date

## **APPROVAL FOR BID/RFP CONTRACT EXTENSIONS**

### **1. Bid 07-22 Sprinkler Inspections**

#### **BACKGROUND AND RATIONALE:**

The Division of Maintenance is responsible for sprinkler inspections in the district. This bid is to establish a contract for these services. This was bid out in 2022 with two responses and Landmark being awarded the contract. The bid included the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the third extension.

#### **Vendor:**

Landmark Sprinkler Inc

**Contract Term: Beginning June 1, 2025 and ending May 31, 2026**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Sprinkler Inspections	This fiscal year's expenditure to date is approximately \$16,000.00	920 1 134 0432	Recurring	Improved safety of students and staff.

920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

#### **STAFF CONTACT:**

Chris Johnson, Maintenance/ Electronics

#### **POLICY REFERENCE:**

KRS 45A.365

#### **RECOMMENDATION:**

A motion is in order to:  
"Extend the contract for a one-year period with Landmark Sprinkler Inc".



## 2. Bid 23-24 Elevator Services

### **BACKGROUND AND RATIONALE:**

This was bid last year and is for establishing a contract to service all of the elevators in the district. The bid asks for monthly pricing for each elevator and an hourly rate for repairs. Pricing is weighted to determine the best value to the district based on 70 percent for the monthly pricing and 30 percent for the hourly rates. There were two responses to the bid with DC Elevator scoring the highest. The bid includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years. This would be the first renewal.

### **Vendor:**

DC Elevator

**Contract Period: July 1, 2025 through June 30, 2026**

### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Elevator Services	This fiscal year's expenditure to date is approximately \$45,000.00	920 1 0432	Nonrecurring	Will provide elevator maintenance and services for the district

920—Maintenance, 1—General Fund, 0432 – Building Repair/Maintenance

### **STAFF CONTACT:**

Chris Johnson, Maintenance/ Electronics

### **POLICY REFERENCE:**

KRS 45A.365

### **RECOMMENDATION:**

A motion is in order to:

"Extend the contract for a one-year period with DC Elevator".

### **3. RFP 26-24 Electronic Document Management and Distribution, Digital Archival Services & Printed Copy Services**

#### **BACKGROUND AND RATIONALE:**

Facility Design and Construction needed a service for construction/renovation projects that allowed the ability to manage, route and edit documents during the design, then allow for distribution to contractors during the bidding phase and to centrally manage all documents throughout the life of the project. An RFP was last year to find potential vendors that offered the service with Lynn Imaging the only response. The RFP included the option to renew the contract for additional one year periods upon Board approval up to a total of five years. This would be the first renewal.

#### **Vendor:**

Lynn Imaging

**Contract Period: July 1, 2025 – June 30, 2026**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Electronic Document Management Services	Based on Construction Project	0559	Recurring	Will provide electronic document management and distribution services for bids issued by Facility Design and Construction

**Funding key:** 0559

**STAFF CONTACT:** Melinda Joseph-Dezarn, Facility Design & Construction

**POLICY REFERENCE:** KRS 45A.370

**RECOMMENDATION:** A motion is in order to:  
"Extend the contract for a one-year period with Lynn Imaging".



#### 4. RFP 27-22 Environmental/Industrial Hygiene Contractor

##### **BACKGROUND AND RATIONALE:**

This RFP is for establishing contracts for the provision of industrial hygiene and environmental services to the district. Risk Management, Safety and Security is in need of industrial hygiene professionals that we can call on with very little notice to be able to address mold and other indoor air quality problems in a timely manner. We believe given this need, that we can best serve the district with multiple contractors available. When time allows we will request bids for work from the two firms. That will be the case for most of the work we contract. It will still save the time to turn around individual contracts. The RFP has the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the third renewal.

##### **Vendor**

Terracon Consultants Inc  
Air Source Technology Inc

**Contract Period: July 1, 2025 to June 30, 2026**

##### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Environmental/Industrial Hygiene Contractor	This fiscal year's expenditure to date is approximately \$17,000.00	0450	Recurring	Will enable the Risk Management to utilize the contractors when need arise.

**Funding key:** 0450

**STAFF CONTACT:** Jeff Harris, Supervisor of Risk Management and Safety

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
"Extend the contract for one year with Terracon Consultants Inc and Air Source Technology Inc."

## 5. RFP 25-22 Paper Towels – Toilet Paper and Dispensers

### **BACKGROUND AND RATIONALE:**

This RFP is used to establish a contract for the Grounds & Custodial Support Department to use for ordering paper towels and toilet paper for all district custodial staff. This RFP was sent out in 2022 and after scoring all proposals Kenway Distributors was the top score. The RFP includes the option to renew on an annual basis upon Board approval. This would be the third renewal.

### **Vendor:**

Kenway Distributors Inc.

**Contract Period: July 1, 2025 and ending June 30, 2026**

### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measure Expected Impact and Timeline
Paper Towel and Toilet Paper	Historical purchases is approximately \$218,000.00 per year	Schools and Departments	Recurring	Will provide paper towels and toilet paper for the district for the 2024-2025 year as well as fiscal compliance with bid laws

### **Funding Key:**

Schools and Departments

### **STAFF CONTACT:**

Brannon Hager, Grounds and Custodial Support

### **POLICY REFERENCE:**

KRS 45A.370

### **RECOMMENDATION:**

A motion is in order to:  
“Extend the contract for a one-year period with Kenway Distributors Inc.”