

DATE:

03/27/2025

AGENDA ITEM (ACTION ITEM):

Consider/Approve entering into a Flex Lease with Trafera Financial Services for 3125 HP G9 EE Chromebooks pending KCS D Legal Counsel Approval and KDE Lease Approval following the KCS D Technology 1:1 Plan previously approved in February, 2022.

APPLICABLE BOARD POLICY:

01.11 General Powers and Duties of the Board

HISTORY/BACKGROUND:

KCS D has an established Technology 1:1 Plan previously approved in February, 2022. The plan for the 2025/2026 school year includes a 4 year lease of student devices to support Grades 6-8. KCS D has received multiple quotes and recommends entering into a Flex Lease with Trafera Financial Services for 3125 Chromebooks with Trafera 4 Year Platinum Warranty, Google Management Licenses and Trafera White Glove Services. A flex lease aligns with the Technology 1:1 plan and saves district funding and logistics at the conclusion of the lease. The additional benefits of this lease allow KCS D to align with the vision of the KCTWI (Kenton County Technology Workforce Initiative) allowing students to support the KCS D Technology.

FISCAL/BUDGETARY IMPACT:

Trafera Lease Proposal (attached) lists equipment costs at \$940,625 and 4 Annual Flex Lease Payments of \$248,996. Lease Payments are funded using School and Board contributions following the Technology 1:1 plan approved in February, 2022.

RECOMMENDATION:

Approval to entering into a Flex Lease with Trafera Financial Services for 3125 HP G9 EE Chromebooks pending KCS D Legal Counsel Approval and KDE Lease Approval following the KCS D Technology 1:1 Plan previously approved in February, 2022.

CONTACT PERSON:

Matthew Winkler, Director of Technology



Matthew Winkler
Principal/Administrator



[Signature]
District Administrator



[Signature]
Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.



Bill to
Kenton County School District
Customer No: 91351
1055 Eaton Dr
Fort Wright KY 41017
USA

Ship to
Kenton County Warehouse
3234 Innovation Way
Edgewood KY 41017
USA

Quote Details
Created: March 18, 2025
Expiration: April 1, 2025
Created by: Erica Ewanika
erica.ewanika@trafera.com

Estimate No: E000135486

Contract

Approved KPC Contract# CLS 2017.095

Products & Services

| Items and Descriptions | Overview | Notes | Qty | Unit Price | Totals |
|--|--|-------|------|------------|--------------|
| HP 11 G9 EE CAM N4500 4G 32G 11" | <ul style="list-style-type: none">HP Chromebook 11 G9 EE- 11.6" HD Anti-glare Display (1366 x 768)- Intel Celeron N4500 Dual-core (2 Core) 1.10GHz- 4GB LPDDR4x-4266 RAM- 32GB eMMC SSD- Chrome OS- Webcam- WiFi + BT- Manufacturer Warranty: 1 YEAR | | 3125 | \$268.51 | \$839,093.75 |
| Trafera CBN Warranty - Plat - 4 Yr - A | <ul style="list-style-type: none">Trafera CBN Warranty - Plat - 4 Yr- Includes Accidental Damage Protection (Per device limit of ADP: Unlimited)- \$0.00 Deductible- Hardware Fail Covered- Spare Parts On-site (restrictions apply)- We Pay to Ship Both Ways- Theft / Loss (up to 2%; please see warranty statement for details)- 3-Year Battery warranty on New Chrome devices (Limit 1 replacement)- Stylus/EMR Pen/Apple Pencil coverage (restrictions apply)- Power Adapter 1 ADP Incident (restrictions apply) | | 3125 | \$0.00 | \$0.00 |
| Google Chrome Management Perpetual EDU | Google Chrome Management Perpetual EDU License | | 3125 | \$32.49 | \$101,531.25 |
| Trafera Chrome White Glove | <ul style="list-style-type: none">Trafera White Glove- Pre-enroll Chrome device in Google Apps® domain- Apply custom themes and settings- Complete hardware functionality check- Google Console OU management* | | 3125 | \$0.00 | \$0.00 |

| | | | | | |
|--|--|------------------|-----------|--------------|--------|
| Update Chrome OS | *Update Chrome OS - Check for and download Chrome OS updates prior to order shipment* | 3125 | \$0.00 | \$0.00 | |
| Trafera MAC Addresses | MAC Addresses - Capture MAC address of device - Spreadsheet of MAC address(es) provided at time of order shipment | 3125 | \$0.00 | \$0.00 | |
| Asset Tagging | Asset Tagging - 1 asset tag applied per product - Asset tag provided by Customer or printed by Trafera - Trafera printed asset tag: customizable, black and white, with or without barcode | 3125 | \$0.00 | \$0.00 | |
| HP 11 G9 EE CAM N4500 4G 32G 11" | HP Chromebook 11 G9 EE - 11.6" HD Anti-glare Display (1366 x 768) - Intel Celeron N4500 Dual-core (2 Core) 1.10GHz - 4GB LPDDR4x-4266 RAM - 32GB eMMC SSD - Chrome OS - Webcam - WiFi + BT - Manufacturer Warranty: 1 YEAR | 2% Spare Devices | 62 | \$0.00 | \$0.00 |
| Google Chrome Management Perpetual EDU | Google Chrome Management Perpetual EDU License | 62 | \$0.00 | \$0.00 | |
| Lift Gate on Truck | *Lift Gate on Truck - Liftgate service provided at time of delivery - Required for heavy or bulky items if loading dock is not present at delivery location* | 1 | \$0.00 | \$0.00 | |
| | | | Subtotal | \$940,625.00 | |
| | | | Tax | \$0.00 | |
| | | | Total | \$940,625.00 | |
| | | | Net Terms | N30 | |

Comments

****LIMITED STOCK AVAILABLE. PRICING GOOD WHILE SUPPLIES LAST****

Delivery Included
Terms and Conditions

This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and availability may change without notice prior to the quote expiration date due to market conditions, including potential tariff adjustments and available inventory.

Please Remit Checks to:
Trafera LLC

PO Box 208960
Dallas, TX 75320-8960

Questions? Contact me

Jake Meyers
jake.meyers@trafera.com



Trafera
2550 University Ave W, Suite 416 - S
St. Paul MN 55114
United States



@ Trafera.com

2550 University Ave W #315-S
St Paul, MN 55114

(651) 888-7922

Lease Proposal

March 18, 2025

Lessee

Kenton County School District
1055 Eaton Drive
Fort Wright KY 41017

Lessor

Trafera Financial Services
2550 University Avenue W, Suite 315-S
St. Paul, MN 55114

| Options | Equipment Cost | Term | Annual Flex Lease Payment |
|--|----------------|---------|---------------------------|
| (3125) HP Chromebook 11 G9 EE, Trafera CBN Warranty - Plat - 4 Yr, Google Chrome Management Perpetual EDU License, and Additional Services per Trafera Estimate No. E000135486 | \$940,625 | 4 Years | \$248,996 |
| Order Equipment at any time, and the first annual lease payment will not be due until July 1, 2025 | | | |

Fees

Lessor will not charge any documentation, administrative or legal fees.

Flex Lease:

Lessee may add, substitute, or delete equipment at any time during the lease term.

Anticipated Delivery

During the installation period, rent will be charged only on the Equipment accepted by Lessee. Once all the Equipment is installed and accepted, the lease will commence at the beginning of the next month.

End of Lease Options

At the end of the flex lease term, Lessee may at its option extend the lease, purchase the equipment, or return the equipment based on Lessee's needs at that time.

Contingencies

This proposal and the Lease Agreement are subject to final credit and pricing approval by Lessor. Lessee shall pay the equivalent of one month's lease charge as a refundable security deposit.

Proposal Expiration:

April 1, 2025

We appreciate your consideration of Trafera Financial Services and look forward to partnering with you on this project. Please do not hesitate to call me should you have any questions regarding this proposal.

Sincerely,
Brian Bagley
M: 612-718-6136