

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3146

APPROVAL DATE: April 8, 2025

ITEM(S) QUOTED: Time Keeping Software Solution

DATE PROPOSAL  
RECEIVED: January 31, 2025

CONTRACT PERIOD: April 8, 2025 through June 30, 2028,  
with annual renewals at the option of both parties.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.  
Purchase Orders will be issued.

RECOMMENDATION: Awarded to Red Rover Technologies as the best evaluated offeror  
based on the evaluation criteria set forth in the Request for  
Proposal.

**3146 C/N for Time Keeping Software Solution**  
(JCPS commodity code: 2120605-1026575)

**The following prices were taken directly from the submission for: Red Rover Technologies**

- Total Cost for Set-up, Training and installation Year 1: \$ 36,900.00 \*
- Ongoing Costs (including service, upgrades, maintenance) Years 2-3: \$ 52,800.00 \*
- Total 3 Year Cost: \$ 89,700.00 \*

**The following prices were taken directly from the submission for: Andrews Technology HMS, Inc.**

- Total Cost for Set-up, Training and installation Year 1: \$ 49,720.00
- Ongoing Costs (including service, upgrades, maintenance) Years 2-3: \$ 27,720.00
- Total 3 Year Cost: \$ 105,160.00

**The following prices were taken directly from the submission for: Frontline Technologies Group**

- Total Cost for Set-up, Training and installation Year 1: \$ 16,700.00
- Ongoing Costs (including service, upgrades, maintenance) Years 2-3: \$ NA
- Total 3 Year Cost: \$ 69,995.38

**The following prices were taken directly from the submission for: Softworks Workforce USA**

- Total Cost for Set-up, Training and installation Year 1: \$ 71,582.50
- Ongoing Costs (including service, upgrades, maintenance) Years 2-3: \$ 36,582.50 (x2)
- Total 3 Year Cost: \$ 144,747.50

**The following prices were taken directly from the submission for: Tyler Technologies Inc.**

- Total Cost for Set-up, Training and installation Year 1: \$ 168,869.00
- Ongoing Costs (including service, upgrades, maintenance) Years 2-3: \$ 112,169.00 (x2)
- Total 3 Year Cost: \$ 393,207.00

**The following prices were taken directly from the submission for: Visual Computer Solutions**

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|-----------------------------------------------------------------------|---------------|
| • Total Cost for Set-up, Training and installation Year 1:            | \$ 194,448.00 |
| • Ongoing Costs (including service, upgrades, maintenance) Years 2-3: | \$ 164,208.00 |
| • Total 3 Year Cost:                                                  | \$ 164,208.00 |

All information is included with proposals. The proposals are on file in the Purchasing/Bid Department.