



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 2/24/2025

TOPIC: Award of Bids/Proposals

PREPARED BY: Rodney Jackson, Exec. Dir. Financial Accounting & Benefits Services
Myron Thompson, Chief Operating Officer

Recommended Action on: 3/24/2025
Action Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted through a competitive solicitation to the Purchasing Department for approval

Strategic Priority:

- Student Achievement Unity, Belonging & Student Efficacy
- Highly Effective, Culturally Responsive Workforce
- Outreach & Engagement Organizational Health & Effectiveness

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals and extensions submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. 05-25 Playground Mulch	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Grounds and Custodial Support	5
2. Bid 10-25 Lincoln Electric Welders	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Southside Technical Center	3
3. Bid 18-25 Haas Equipment	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Southside Technical Center	1
4. Bid 19-25 Miller Welders	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Southside Technical Center	2
5. RFP 09-25 Electrical Services	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance	7

6. RFP 16-25 Wireless Access Points	<ol style="list-style-type: none"> 1. Dell 2. Cisco 3. Extreme Networks 4. Hewlett Packard 5. Juniper 6. PCS 7. KEDC 8. Volta 9. Trace 10. Step 	Technology	4
7. RFP 11-25 Fiber for Paul Laurence Dunbar High School	<ol style="list-style-type: none"> 1. TMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry 	Technology	1

BID/RFP CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. 01-24 IT Audit	Weaver and Tidwell LLP	Internal Audit	1

AWARD OF BIDS/PROPOSALS

1. Bid 06-20 Playground Mulch

BACKGROUND AND RATIONALE:

Mulch is used as a safety surface for the playgrounds, giving students a soft surface to land on in case of a fall from playground equipment, which reduces the chance of injury, a bid was sent out with Smith Creek being the low bidder and recommended to be awarded the contract. The contract has an option to renew the contract for an additional year up to five years pending approval by the Board.

Key to Markings

- Awarded Bid

A- Non-responsive, sample not included

Bidder	Price per cubic yard
Smith Creek Inc ###	\$ 18.10
Old Glory Resources per 100 yard order	\$ 19.95
Estill Wood Products	\$ 20.00A
Old Glory Resources per 90 yard order	\$ 20.40
Anderson Mulch & Soil	\$ 23.75
Site-one Landscape	\$ 35.95

Contract Period: May 1, 2025 to April 30, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Playground Mulch	This fiscal year's expenditure to date is approximately \$62,000.00	920 1 088 0698	Recurring	Providing a safe fall zone area around playground equipment and reducing student injuries.

Funding Key: 920—Maintenance, 1—General Fund, 088—Ground Maintenance, 0698—Lawn and Landscape

STAFF CONTACT:

Larry Hellard, Grounds & Custodial Support

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract for one year to Smith Creek Inc."

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by bidder:

Company Name SMITH CREEK Inc.

Name JEFFREY ROLL Title MANAGER

Signature Jeff A. Roll

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date



2. Bid 10-25 Lincoln Welders

BACKGROUND AND RATIONALE:

Southside Technical Center is needing to purchase a Lincoln Welders for The HILL. Due to the amount of the purchase a sealed bid was advertised to be awarded to the lowest bid. The bid is recommended to be awarded to the lowest total price.

**Key to Markings
Recommended Award**

	Lincoln Classmate CRX-10IA		Lincoln Power Wave 300C		Overall Total Price
	Unit	Total (1)	Unit	Total (6)	
America Welding & Gas	\$73,726.73	\$73,726.73	\$14,009.29	\$84,055.74	\$157,782.47
Welding Mart	\$78,397.23	\$78,397.23	\$13,111.23	\$78,667.38	\$157,064.61
Holston Gases ###	\$73,850.00	\$73,850.00	\$12,367.00	\$74,202.00	\$148,052.00 ###

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Lincoln Welders	\$148,052.00	0739	Nonrecurring	Immediate impact to provide welding equipment /supplies for The HILL.

Funding Key: 0739

STAFF CONTACT:

Meghan Wood, Principal Southside Technical Center

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract to Holston Gases"

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CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

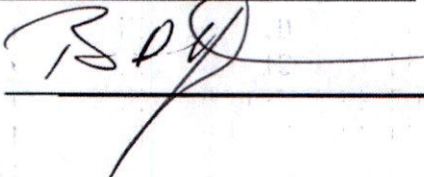
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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by bidder:

Company Name Holston Gases

Name Brian D. Yates Title Outside Sales

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. Bid 18-25 Haas Equipment

BACKGROUND AND RATIONALE:

Southside Technical Center is needing to purchase a Haas Mill, Haas Desktop Mill and a Haas Desktop Lathe for The HILL. Due to the amount of the purchase a sealed bid was advertised to be awarded to the lowest bid. Haas Factory Outlet Midwest is the exclusive Haas dealer for our area and was the only bidder.

**Key to Markings
Recommended Award**

	Haas Factory Outlet Midwest ###	
	Unit Price	Total Price
1. Haas Mill	\$ 47,295.15	\$ 47,295.15
2. Hass Desktop Mill	\$ 11,386.94	\$ 22,773.88
3. Haas Desktop Lathe	\$ 11,754.90	\$ 23,509.80
Shipping		\$ 8,115.80
Total Price		\$ 101,694.63 ###

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Haas Equipment	\$101,694.63	0739	Nonrecurring	Immediate impact to provide equipment /supplies for The HILL.

Funding Key: 0739

STAFF CONTACT:

Meghan Wood, Principal Southside Technical Center

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract to Haas Factory Outlet Midwest"

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To be signed by bidder:

Company Name Midwest Manufacturing Resources DBA Haas Factory Outlet Midwest

Name Garth Grause Title Sales Engineer

Signature *Garth E Grause*

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

4. Bid 19-25 Miller Welders

BACKGROUND AND RATIONALE:

Southside Technical Center is needing to purchase Miller Welders for The HILL. Due to the amount of the purchase a sealed bid was advertised to be awarded to the lowest bid. The bid is recommended to be awarded to the lowest total price.

Key to Markings ### Recommended Award

	Miller Welders x 10	
Bidder	Unit Price	Total Price
American Gas & Welding ##	\$ 4,692.62	\$ 46,926.20 ###
Holston Gases	\$ 4,739.00	\$ 47,390.00

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Miller Welders	\$46,926.20	0739	Nonrecurring	Immediate impact to provide welding equipment /supplies for The HILL.

Funding Key: 0739

STAFF CONTACT:

Meghan Wood, Principal Southside Technical Center

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract to American Gas & Welding"

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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To be signed by bidder:

Company Name American Welding and Gas (AWG)

Name Patrick Dove / Rod McClure Title Territory Manager / VP Sales

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

5. Bid 09-25 Electrical Services

BACKGROUND AND RATIONALE:

This RFP is used to establish an electrical services contract for the Maintenance Department to use for electrical repairs and installation. The RFP is evaluated on hourly rates, location, experience with the district, references and having the appropriate licensed staff to perform the work. Proposals were evaluated by staff familiar with the type of work performed under this contract. Maintenance is recommending to award to the top 5 responses to give maintenance more options and flexibility in performing services and repairs. The RFP includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

**Key to Markings
Recommended Award
Multiple Award**

	Technical	Cost	Total	
Fayette Electrical Service Inc	500	500	1000	###
Blue Sky Electric Company	500	432	932	###
Davis H Elliott Construction Company Inc	500	430	930	###
Broadway Electric Service Company	500	395	895	###
Henderson Services	500	326	826	###
TABS Electric	400	397	797	
Arrow Electric Company	400	302	702	

Contract Period: April 1, 2025 to March 31, 2026

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Electrical Services	This fiscal year's expenditure to date is approximately \$427,500.00	920 1 134 0432	Recurring	Improved safety of students and staff.

Funding Key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT:

Jason Smith, Maintenance Electrical Foreman

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
 "Award the contract for one year to Blue Sky Electric Company, Broadway Electric Service Company, Fayette Electric Service Inc, Davis H Elliott Construction Company and Henderson Services LLC."

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Blue Sky Electric Company

Name Brandon Bush Title Service Manager

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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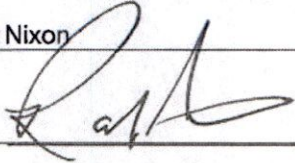
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To be signed by offeror:

Company Name Broadway Electric Service Co. LLC (BESCO)

Name Randy Nixon Title VP

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent _____ Date _____

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To be signed by offeror:

Company Name Fayette Electrical Service, Inc.

Name Brandon Kiser Title President

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name Davis H. Elliot Construction Company, Inc.

Name Reather Keith Simpson Title Senior Vice President

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name Henderson Services LLC

Name David W. Gross Title Chief Executive Officer

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

6. RFP 16-25 Wireless Access Points

BACKGROUND AND RATIONALE:

This contract is for FCPS Technology to purchase Wireless Access Points for School WIFI. The RFP is evaluated on the following criteria: price of eligible products/services, specifications satisfied/understanding of needs and requirements, local access, prior experience, and personnel qualification, other price factors – including ineligible products/services. Proposals were reviewed by the Technology Department and scored with the proposal receiving the top score recommended for award.

Key to Markings
Recommended Award
MBE - Minority Owned Business
VBE – Veteran Owned Business

Vendor	Score	
PC Solutions & Integration Inc MBE	98/100	###
StepCG VBE	85/100	
Volta Wireless	88/100	
Trace 3	70/100	

Contract Period: April 1, 2025 to March 31, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Indoor Wireless Access Points	\$2,355,770.95 e-rate \$504,121.38 FCPS Impact	Erate Matching Funds	Recurring	Immediate impact to enable schools to update aging equipment and to continue to provide WIFI access to staff and students.

Funding Key: ERate Matching Funds

STAFF CONTACT: Amy Johns, Director of Technology

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
 “Award contract to PC Solutions & Integration Inc.”

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To be signed by offeror:

Company Name **PC Solutions & Integrations**

Name **Caleb Reinhardt** Title **Account Manager**

Signature Caleb Reinhardt

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

7. RFP 11-25 Fiber for Paul Laurence Dunbar High School

BACKGROUND AND RATIONALE:

This contract is for providing fiber optic connectivity between the main building and the various athletic facilities. The RFP is evaluated on the following criteria, Price of eligible products/services, Specifications satisfied/understanding of needs and requirements, Local access, prior experience, and personnel qualification, other price factors, including ineligible products/services. Proposals are reviewed by the Technology Department and scored with the proposals receiving the top scores recommended for award. There was only one response by Fayette Electrical Service with a price lower than the low price from last year when the project was not awarded.

Key to Markings
Recommended Award

Vendor	Score	Price	
Fayette Electrical Service Inc	100	\$106,600.00	###

Contract Period: April 1, 2025 to March 31, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Fiber	\$106,600.00 e-rate \$21,320.00 FCPS Impact	Technology Department	Recurring	Immediate impact to add fiber to the fields and press boxes at Paul Laurence Dunbar High School.

Funding Key: Technology Department

STAFF CONTACT: Amy Johns, Director of Technology

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
 "Award contract to Fayette Electrical Service Inc."

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Fayette Electrical Service, Inc.

Name Brandon Kiser Title President

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

APPROVAL FOR BID/RFP CONTRACT EXTENSIONS

1. RFP 01-24 IT Auditing Services

BACKGROUND AND RATIONALE:

This contract is to assist the Internal Auditor with an audit of IT services. The primary objective of this audit is to evaluate the effectiveness, efficiency, and security of the district's information technology systems. A Request for Proposals was sent out with five firms responding. Proposals were evaluated by a committee with documented skills, knowledge and experience on the four criteria including cost, experience and qualifications of the auditing firm, experience and qualifications of the assigned personnel for the audit and the firm's most recent peer review. Scores from the committee members were averaged to find the final scores and then interviews conducted with the top two scores. Based on interviews, it was the consensus of the committee that Weaver and Tidell, L.L.P was the better choice. The RFP included the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

Vendor:

Weaver and Tidwell LLP

Contract Period: April 1, 2025 to March 31, 2026 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Internal Audit	This fiscal year's expenditure to date is approximately \$70,000.00	General Fund	Recurring	Immediate impact to enable an audit of the IT Department

STAFF CONTACT:

Nick Clark, Internal Auditor

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Weaver and Tidwell LLP."