

**Visual Artist Lawn and Landscape
Design, LLC**

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ADDRESS

Heather Rivera
Anchorage Public School
11318 Ridge Rd
Louisville, KY 40223

ESTIMATE 1525
DATE 01/23/2025
EXPIRATION DATE 12/31/2025

| ACTIVITY | ACTIVITY | SERVICE DATE | QTY | RATE | AMOUNT |
|--|---|--------------|-----|----------|----------|
| Lawn Maintenance | Cutting entire school property - minus the soccer field. Season generally starts end of March and goes into the first of Nov. We cut mainly on Wednesday between 10-12pm unless there is bad weather or requested to do another date. | | 32 | 260.00 | 8,320.00 |
| Mulching Landscaping | Mulch the entire school and exterior landscaping beds in the spring. *Higher because we keep adding more landscaping areas that need mulching. *This is our labor charge only as you guys supply the mulch | | 1 | 2,800.00 | 2,800.00 |
| Edging Beds | All beds that are mulched, re edge! *Higher because we keep adding more landscaping areas that need edging! | | 1 | 400.00 | 400.00 |
| Hedge Trimming | Trimming all hedges around the school Priced Per Trimming. Usually done twice, once in the spring around the time we mulch and the other in the summer before school starts back up. | | 2 | 700.00 | 1,400.00 |
| Sprayed Weeds in Beds | We will do this as often as you would like us to. This charge covers 2 treatments per month for most of the growing season. | | 12 | 80.00 | 960.00 |
| Leaf Removal and Lawn Maintenance Disclosure | Cleaning up leaves during the fall. Blowing beds out, parking areas, playground area, along the privacy fence area, etc. Starting usually Late October-Dec. We will continue to remove leaves by mulching them with are mowers, and our leaf vacuum system to the end when most leaves have been removed. Price covers the entire removal of leaves. Plus, disposal and dumping fees. | | 1 | 3,000.00 | 3,000.00 |
| Agreement | The agreement for the 2025 Property Maintenance season. By signing we agree on the totals listed above. Thanks! | | 1 | 0.00 | 0.00 |

SUBTOTAL

16,880.00

| | |
|-----|------|
| TAX | 0.00 |
|-----|------|

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|-------|--------------------|
| TOTAL | \$16,880.00 |
|-------|--------------------|

Accepted By

Accepted Date

RECIPIENT:

Anchorage Public School

11400 Ridge Road
Anchorage, Kentucky 40223

Quote #9823

Sent on 02/19/2025

Total \$21,415.90

| Product/Service | Description | Qty. | Unit Price | Total |
|---------------------------|---|------|------------|------------|
| TURF MAINTENANCE SERVICES | | | | |
| | Your lawn is the first thing people see when they pull up in front of your home. A well-manicured property begins with a professionally maintained turf. | | | |
| Lawn Cutting | 122,000 SqFt Includes trim, edging and blowing The last 2 cuts will be with mulching blades to assist with leaf management, additional leaf maintenance will require signing up for that service | 32 | \$301.55 | \$9,649.60 |
| Lawn Cutting | 44,000 SqFt Soccer Field Includes trim, edging and blowing The last 2 cuts will be with mulching blades to assist with leaf management, additional leaf maintenance will require signing up for that service | 32 | \$93.72 | \$2,999.04 |
| Fert/Weed Control - | 122,000 SqFt Covers all grass but the Soccer field This is a per visit price. Service includes 6 visits per year (3 weed/crabgrass treatments & 3 fertilization treatments) | 6 | \$562.76 | \$3,376.56 |
| Fert/Weed Control - | 44,000 SqFt Soccer Field This is a per visit price. Service includes 6 visits per year (3 weed/crabgrass treatments & 3 fertilization treatments) | 6 | \$182.60 | \$1,095.60 |
| Core Aeration - | 122,000 SqFt Covers all grass but the soccer field. This is a FALL SERVICE Core aeration works to provide the root zone with greater access to air, water, and fertilizer. (Irrigation system/ dog fence marking could incur additional cost) | 1 | \$1,934.93 | \$1,934.93 |

| Product/Service | Description | Qty. | Unit Price | Total |
|---------------------------|--|------|------------|----------------------------|
| Overseeding - | 122,000 SqFt Covers all grass but the soccer field. This is a FALL SERVICE, no guarantee after October 15th. The benefits of lawn overseeding are enhanced appearance and color, increased disease and insect resistance and improved weed resistance. | 1 | \$2,852.81 | Not included \$2,852.81 |
| Mark Irrigation Heads | Zeppa's will flag irrigation heads, do a visual inspection, set panel to water for proper seed germination, remove flags (if panel setting are altered after our tech sets it, our warranty will be void) | 1 | \$150.00 | Not included \$150.00 |
| Leaf management | 122,000 SqFt Covers all grass but the soccer field. Leaves are blown from landscape beds and patios, mulching blades are used to eliminate heavier fallen leaves - leaf bits settle into the soil and decompose, they provide a food source to earthworms and other microorganisms that inhabit the soil. | 1 | \$1,207.75 | \$1,207.75 |
| LANDSCAPE BED MAINTENANCE | From the edge of the entry drive to the front porch, your landscape beds should be neat, precise and beautiful. They are there to accent your home, not detract from it. | | | |
| Initial Clean-Up | Visit happens between March and July includes; edging beds, removing weeds, putting down weed-preventer, pruning ornamental trees, trimming bushes and installing customers Cedar Bag Mulch | 1 | \$5,987.75 | \$5,987.75 |
| Summer Clean-up | Trim and shape bushes, heavy weed clean up, weed preventer, prune ornamental trees, fluff and rake mulch | 1 | \$1,498.88 | Not included \$1,498.88 |
| Fall Clean-up | Trim and shape bushes, heavy weed clean up, weed preventer, prune ornamental trees, fall cut backs, fluff and rake mulch, add mulch as needed (additional cost) | 1 | \$2,095.63 | \$2,095.63 |
| Bi-Weekly weeding | The perfect combination service- ONLY AVAILABLE FOR CUSTOMERS WITH LANDSCAPE INITIAL CLEAN-UP | 12 | \$130.00 | \$1,560.00 |

| Product/Service | Description | Qty. | Unit Price | Total |
|---------------------------------------|--|------|------------|----------------------------|
| Annual Color | Plant in front of sign on street corner and at the front entrance of the school on both sides of the entrance. Includes 8 flats of vibrant flowering plants (\$65/flat for additional) 1st visit- Spring/Summer Color 2nd visit- Fall Color | 2 | \$637.36 | Not included \$1,274.72 |
| Planters | 24" Planters in front of school total 8 planters. This is for 2 seasons spring and winter | 2 | \$1,180.00 | Not included \$2,360.00 |
| Tree & Shrub Healthcare | Keeps the bushes, shrubs and ornamental trees in your landscaping beds healthy, deals with disease/fungus and assists in keeping them insect-free | 5 | \$234.00 | Not included \$1,170.00 |
| Irrigation Maintenance Services | Too much or too little, neither is good for your yard or beds. | | | |
| Irrigation start-up | Includes up to 10 zones- \$9.41 per additional zone Turning on and checking the system in the beginning weeks of the season | 31 | \$9.41 | \$291.71 |
| Summer Irrigation Tune Up | Recalibrating and realigning your irrigation system to increase its effectiveness during the long, hot days of August and September. | 1 | \$150.00 | \$150.00 |
| Backflow test - Commercial Irrigation | | 1 | \$181.75 | \$181.75 |
| Irrigation winterization | Includes up to 10 zones - \$9.41 per additional zone. Ensuring your irrigation system is ready for freezing weather | 31 | \$9.41 | \$291.71 |

| | |
|--------------------------|--------------------|
| Subtotal | \$21,415.90 |
| Tax Exempt (0.0%) | \$0.00 |
| Total | \$21,415.90 |

Maintenance Terms and Conditions:

Billing: Standard Billing: Upon completion of each service an invoice will be emailed to your account on file. MasterCard, Discover, American Express, and Visa are accepted. Payment is due upon receipt. Zeppa's can assist with financing your project if necessary. Hearth Financial Services can help you find convenient monthly payment options for your project.

Prepay Discount: Receive a prepay discount when paying for your annual contract in full, prior to March 1st. New clients signing up mid-season may prepay with a discount prior to the start of the first service. Prepayments with a check will receive a 3% discount and can be mailed to: 5801 Haunz Lane, Louisville, KY 40241. Prepayments with a credit card will receive a 1% discount and can be received via phone or online. After prepay, additional services will be billed as they occur according to standard billing.

Account Status: All services will be stopped after payment becomes 60 days past due. Service will only resume after payment and all late fees are paid in full. Full payment for every service is due upon receipt. In the event a service is not paid in full within terms on invoice, a finance charge of 2% per month shall be assessed and due on the unpaid balance from the original due date until payment is received in full by Zeppa's. Payments received will be applied first to any outstanding finance charges and the remainder to the unpaid balance on the account. In the event the client fails to make payment as required, the account may be considered by Zeppa's to be in default and the purchaser shall be responsible for all costs of collection, court fees, and any reasonable attorney fees. Accounts 90 days past due will be turned over to our collection agency.

Quantity Adjustments: Zeppa's is committed to providing all services when the contract specified. Due to weather and seasonal fluctuations, yearly totals may be more or less for some services (ex: mowing or leaves.) The numbers of occurrences and annual cost are the anticipated yearly total.

Renewal and Cancellation: For your convenience, this agreement will be executed from January 1 until December 31, and will be automatically renewed after the contract period. The renewal pricing may reflect adjustments needed due to cost increases. It is agreed that either party may terminate this agreement by giving thirty (30) days written notice to the other party.

Design Build & Construction Terms and Conditions:

Design Management Fee - All Design/Build Projects will have a 2.5% Design Management fee reflected in the total project pricing. This fee ensures the continued involvement of the designer throughout the build process as a consultant and quality advisor on the project.

Additional Drawings - should design or concept drawings be required outside of the Landscape Design Package, those drawings will be billed at \$125 per hour or 2.5% of the total project.

Billing: Project billing will require a deposit and may require progressive incremental billing depending on project scope and duration, balance due on completion. A final walk through may be scheduled with the Project Manager to ensure the project was complete per the contract. MasterCard, Discover, American Express, and Visa are accepted.

Warranty: Our landscapes are accompanied by a 1-year limited warranty at 50% of the labor and material cost. Newly planted plants need extra care after installation and during this time watering is essential for survival. After installation, the client is responsible for reading and adhering to this watering guide - please visit www.zeppas.com/watering for details. This guarantee is a one-time replacement and no cash refunds are allowed. Plants must be inspected by a Zeppa's representative WHILE IN DECLINE in order to be eligible for warranty. If necessary, a replacement plant or similar substitute will be installed when seasonally appropriate. Zeppa's strives to choose the most deer resistant plants possible, however we cannot guarantee that the deer will not eat your plants. There is NO WARRANTY on the following plants: sod, grass seed, bulbs, ground cover, annuals, perennials, Butterfly Bush, Crape Myrtles, Nandina, Ornamental Grasses, any Broadleaf Evergreens. This warranty does not cover trees or plants damaged by an Act of God. This warranty shall be void and will not apply to any plants which were originally installed by Zeppa's, then subsequently repaired, adjusted, moved or modified by an individual or entity other than Zeppa's.

Plant Availability: Estimated plant prices and varieties are subject to change upon plant availability. If the plant is not available, Zeppa's reserves the right to make an appropriate substitute. If the client decides to wait for specific plants, the balance will still be due upon completion of the rest of the project.

Irrigation and Watering: An irrigation assessment is required both before a landscape project begins and upon completion of the project unless otherwise approved by a Zeppa's representative. Failure to comply with necessary watering guidelines in

order to ensure proper results will cause the warranty of plants to be void.

Utilities: Prior to digging and trenching, Zeppa's will contact Kentucky811 and get services marked. Ledge rock, large stone, landscape lighting, invisible dog fence or irrigation lines may exist in the area of this project. Damages to irrigation systems or invisible dog fences will be repaired by Zeppa's at the cost of time and material. All situations outside normal digging and trenching will be brought to the attention of the property owner. Per approval, additional labor and / or materials will be billed at the standard labor rate with prevailing rates for materials and rentals.

Damage Caused by Installation: Any damages to property caused by equipment and/or the normal course of improvement will be considered outside of the scope of the original project. Zeppa's will do their best to minimize such damage, but repair and clean up is inevitable. Any seed/sod/irrigation repairs will be discussed at end of project and billed on a time and material basis.

If you have recently had new plantings, seed or sod installed by Zeppas, please follow our watering guide at www.zeppas.com/watering for best results.

Aeration/Seeding: If conditions are not safe or accessible for machine aeration, Zeppa's will substitute liquid aeration. Zeppa's sets the irrigation panel to water seed for proper germination. If panel settings are changed before Zeppa's returns to reset it, the warranty will be null and void.

By providing your phone number, you agree to receive text messages from Zeppa's. Message and data rates may apply. Message frequency varies.

Quotes are valid for 10-business days. Any projects accepted past that date may be subject to pricing adjustments.

Christmas Terms:

The parties agree to the following additional terms of this contract.²

A 100% deposit must be received before work will begin. The full amount for product (lighting and accessories), installation and removal must be paid in full before work will begin. Zeppa's is not responsible for any products damaged or lost due to vandalism, extreme weather conditions, or acts of God and will make efforts to replace any damaged product for an additional charge. No warranty or complimentary repair service is expressed or implied, unless noted in writing in this agreement. Zeppa's will replace any malfunctioning product, but does not guarantee that each individual bulb will light for the entire installation period. By signing this contract customer acknowledges that Zeppa's fills their schedule well in advance, and all cancellations will be charged 50% of the job. All bids are made under the assumption that adequate power supplies and receptacles are available. Customer is responsible for maintaining and providing adequate electrical outlets adjacent to the proposed locations for lit decorations and building lights. This contract is governed by Kentucky law, and is the entire contract between the parties. If a dispute arises out of this contract, the parties shall agree to resolve this dispute through arbitration in Oldham County before a single arbitrator. Any judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. The prevailing party in arbitration shall be entitled to it's reasonable attorney's fees and costs. By signing below I agree to the terms of this contract, and accept this proposal on those terms. Furthermore, I declare that I am authorized to sign this document, either as an owner of the property, or as an agent for the owner or entity. Please note that 1.5% per month (18% per yr.) will be added to all outstanding balances.

Signature: _____ **Date:** _____