



Sales Quote - This Is Not An Invoice

**PowerSchool Group LLC**  
150 Parkshore Dr.  
Folsom CA 95630

**Quote #:** Q-90319-2  
**Quote Expiration Date** 3-MAR-2025

Prepared By:

Customer Name:

Enrollment:

Contract Term:

Start Date:

End Date:

Payment Terms:

Lucas Rodrigues

Anchorage Independent

400

40 Months

March 3, 2025

June 30, 2028

Net 30

Customer Contact:

Title:

Address:

City:

State/Province:

Zip Code:

Phone #

Pricing Vehicle Contract #:

Prindle Hinton

Chief Financial Officer

11400 Ridge Road

Anchorage

Kentucky

40223

(502)245-2121

**Contract Term : March 3, 2025 to June 30, 2028**

Quote Summary			
License and Subscription Period(s)	Software	Implementation/Training	Total
Subscription Period 1: March 3, 2025 to June 30, 2026	USD 9,585.85	USD 8,816	USD 18,401.85
Subscription Period 2: July 1, 2026 to June 30, 2027	USD 9,652.65	USD 0	USD 9,652.65
Subscription Period 3: July 1, 2027 to June 30, 2028	USD 10,135.29	USD 0	USD 10,135.29
Total Contract : March 3, 2025 to June 30, 2028	USD 29,373.79	USD 8,816	USD 38,189.79
Total Discount			USD 4,833.51

**PowerSchool hereby agrees to invoice the Customer following the non-standard invoicing schedule for the first term of the Subscription:**

Due Date	Payment Amount
3-MAR-2025	USD 5,075.01
1-JUL-2025	USD 13,326.84

License and Subscription Fees

Subscription Period 1 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
ATS with Enhanced Candidate Portal	400.00	Students		USD 2,511.37
Perform District Plus Danielson	400.00	Students	27.0972154%	USD 7,074.48
Subscription Period 1 License and Subscription Fees TOTAL:				USD 9,585.85

Subscription Period 2 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
ATS with Enhanced Candidate Portal	400.00	Students		USD 1,984.50
Perform District Plus Danielson	400.00	Students		USD 7,668.15
Subscription Period 2 License and Subscription Fees TOTAL:				USD 9,652.65

Subscription Period 3 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
ATS with Enhanced Candidate Portal	400.00	Students		USD 2,083.73
Perform District Plus Danielson	400.00	Students		USD 8,051.56
Subscription Period 3 License and Subscription Fees TOTAL:				USD 10,135.29
Total License and Subscription Fees :				USD 29,373.79

Professional Services and Setup

Product Description	Quantity	Unit	Discount	Price
Applicant Tracking Implementation - Guided	1.00	Each	20%	USD 2,992.00
Perform Implementation - Guided	1.00	Each	20%	USD 4,280.00
Total Professional Services and Setup :				USD 7,272.00

Training Services				
Product Description	Quantity	Unit	Discount	Price
Perform Training Remote	1.00	Day	20%	USD 1,544.00
			Total Training Services : <b>USD 1,544.00</b>	

Subscription Start and End Dates shall be as set forth above. The Start Date may be delayed based upon the date that PowerSchool receives this executed quote or Customer's purchase order if one is needed. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or executed agreement between the parties (e.g., services billed on time and material basis will be invoiced when such services are incurred).

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

If Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used within such twelve (12) month period will be forfeited.

This quote incorporates any statement of work attached hereto. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at: [https://www.powerschool.com/wp-content/uploads/PowerSchool-Service-Agreements/2024\\_PowerSchool\\_MSA.pdf](https://www.powerschool.com/wp-content/uploads/PowerSchool-Service-Agreements/2024_PowerSchool_MSA.pdf).

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term end date, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift and excluding any promotional pricing, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC  
Signature:

Anchorage Independent  
Signature:



Printed Name: Jon Scrimshaw

Title: Chief Accounting Officer

Date: 19-FEB-2025

Printed Name:  
Prindle Hinton  
Title:

Date:

**\*\*\*Sales Quote - This Is Not an Invoice\*\*\***



# PowerSchool Applicant Tracking Guided Statement of Work

## Initiating (Pre-requisites before Planning)

### PowerSchool Responsibilities

- Deploy the Applicant Tracking site and the SchoolSpring Job Board (if purchased)
- Provide login credentials
- Send welcome email with the project Statement of Work
- Identify the PowerSchool Project Team
  - Project Manager
  - Technical Specialist
  - Implementation Specialist(s)
  - Strategic Solutions Consultant
- Send customer access to the following:
  - Project Plan

### Customer Responsibilities

- Identify Customer Project Team
  - Project Manager
  - Subject Matter Expert(s)
- Review the Statement of Work

### Completion Criteria

This activity will be considered complete when:

- Customer signs the Statement of Work

## Planning

### PowerSchool Responsibilities

- Schedule and conduct a kick-off meeting
- Review the deliverables in the SOW and explain the implementation process
- Schedule the PowerSchool implementation and training resources based on project timeline
- Discuss the role and responsibilities of a technical resource during the project
- Schedule implementation calls for the duration of the project
- Discuss the role and responsibilities of the Strategic Solutions Consultant
- Update the Project Plan to include implementation timing and resources

### Customer Responsibilities

- Attend kick-off meeting and all subsequent meetings and training required
- Utilize the online Project Plan and trainings throughout the project to stay up to date
- Plan for training and ensure users attend required training sessions
- Update the Project Plan to indicate client tasks completed



# PowerSchool Applicant Tracking Guided Statement of Work

## Completion Criteria

This activity will be considered complete when:

- The kick-off meeting is completed
- The Project Plan is updated based on discussed timelines
- Implementation calls have been scheduled

## Authentication Services

As part of these services, PowerSchool will assist the customer to configure Single Sign-On (SSO) using OIDC authentication for the PowerSchool Talent product(s) undergoing implementation. This will be a one-time setup for which the PowerSchool implementation team will assist with the configuration of authentication services for the live Talent product(s) along with the recently implemented Talent product(s). Additionally, PowerSchool will assist with the enablement of the PowerSchool AppSwitcher for use with more than one of the following applications: Applicant Tracking, Records, and Perform.

## PowerSchool Responsibilities

- Update user accounts to enable access to the new Talent application
- Configure SSO using OIDC (if applicable)
- Configure AppSwitcher with HR Talent products

## Customer Responsibilities

- Identify and enable the Identity Provider (IDP) for the setup of SSO
- Test the setup of Authentication services and AppSwitcher

## Completion Criteria

- Customer signs the final checklist that Authentication Services are complete

## Executing

## PowerSchool Responsibilities

- Train project stakeholders to configure the following **System Settings**:
  - Candidate Portal
  - Locations
  - Users and Security Groups
  - Filters
  - Application Types
  - Drop-down lists
  - Custom Forms
  - Creating job templates
  - Workflows
  - Job Posting (including SchoolSpring integration if purchased)
  - Setting up searches and views
  - Email notifications
  - Calendar integration
  - Archiving and Purging Applications
  - Requisitions
  - Job Offer Templates



# PowerSchool Applicant Tracking Guided Statement of Work

- Train project stakeholders to evaluate candidates using the following features:
  - Setting Up Searches and Views
  - Scheduling interviews
  - Background Checks
  - Screenings
  - Job Fairs and Career Days
  - Sending reference checks
  - Interview Calendar integration
  - “Recommend to Hire” Form
  - Begin Hire Page
  - Job Offer Letters
  - Reports and Analytics
- The Strategic Solutions Consultant provides expertise and guidance for the effective enablement of the product being implemented

## Customer Responsibilities

- System Configuration
  - Complete configuration tasks (including, but not limited to, the list above)
  - Customer completes the System Configuration Sign-off

## Completion Criteria

This activity will be considered complete when:

- The system has been configured
- Customer completes the System Configuration Sign-off

## Monitoring

### PowerSchool Responsibilities

- Schedule and conduct a launch review meeting
- Provide launch documentation (Deliverables checklist)

### Customer Responsibilities

- Attend all implementation calls and training
- Complete end-user testing within the software
- Report critical issues to your implementation team
- Update the Project Plan to indicate client tasks completed

## Completion Criteria

This activity will be considered complete when:

- Customer has attended all implementation calls
- Customer has attended any additional training included in their package
- Customer has completed the launch review meeting



# PowerSchool Applicant Tracking Guided Statement of Work

## **Closing**

### **PowerSchool Responsibilities**

- Review and finalize any remaining project deliverables
- Introduce customer to support contact methods and PowerSchool Community
- Submit Services to Support Survey
- Provide final project sign-off to customer

### **Customer Responsibilities**

- Review completed project deliverables
- Understand that that PowerSchool Technical Support will become the primary contact
- Complete final project sign-off
- Complete the Customer Satisfaction Survey

### **Completion Criteria**

This activity will be considered complete when:

- Customer completes final project sign-off





# PowerSchool Perform Guided Statement of Work

## Initiating (Pre-requisites before Planning)

### PowerSchool Responsibilities

- Deploy Perform site
- Provide Login Credentials
- Send Welcome Email with Statement of Work
- Identify PowerSchool Project Team
  - Project Manager
  - Technical Specialist
- Send Customer access to the following:
  - Project Plan
  - Implementation Specialist(s)
  - Education Impact Consultant

### Customer Responsibilities

- Identify Customer Project Team
  - Project Manager
  - Subject Matter Expert(s)
- Review Statement of Work

### Completion Criteria

This activity will be considered complete when:

- Customer signs the Statement of Work

## Planning

### PowerSchool Responsibilities

- Schedule and conduct a kick-off meeting
- Guided Model is one hundred and five (105) calendar days from the date of the kick-off meeting
- Provide introduction to the Support site
- Review the deliverables in the SOW and explain the implementation process
- Schedule the PowerSchool implementation and training resources based on project timeline
- Discuss the role and responsibilities of a technical resource during the project (when applicable)
- Discuss the role and responsibilities of the Education Impact Consultant
- Update the Project Plan to include implementation timing and resources
- Schedule regular Status Calls as needed



# **PowerSchool Perform Guided Statement of Work**

## **Customer Responsibilities**

- Attend kick-off meeting and all subsequent meetings and training required
- Utilize the online Project Plan and trainings throughout the project to stay up to date
- Plan for training and ensure users attend required training sessions
- Provide Example Evaluation Forms

## **Completion Criteria**

This activity will be considered complete when:

- The kick-off meeting is completed
- The Project Plan is updated based on discussed timelines
- Example Evaluation Forms have been provided

## **Authentication Services**

As part of these services, PowerSchool will assist the customer to configure Single Sign On (SSO) using LDAP or OIDC authentication for the PowerSchool product(s) undergoing implementation. This will be a one-time setup for which the PowerSchool implementation team will assist with the setup and configuration of the authentication services for live product(s), and the currently implemented product(s). Additionally, PowerSchool will assist with the enablement of the PowerSchool AppSwitcher for any other live PowerSchool product(s) (i.e. already implemented) where AppSwitcher is supported.

## **PowerSchool Responsibilities**

- Update user accounts to ensure matching between systems
- Configure SSO using LDAP or OIDC (if applicable)
- Configure AppSwitcher with current and new PowerSchool products

## **Customer Responsibilities**

- Identify and enable the Identity Provider (IDP) for setting up of SSO
- Test the setup of Authentication services and AppSwitcher

## **Completion Criteria**

- Customer signs the final checklist that Authentication Services are complete



# PowerSchool Perform Guided Statement of Work

## Executing

### PowerSchool Responsibilities

- Provide Security Settings information.
- Provide system administrator training and best practices on the following System Settings:
  - Data Import Templates
    - Locations
    - Users
    - Job Types
    - Supervisors
  - Creating Custom Forms – including but not limited to
    - Goal Setting
    - Observation
    - Walkthrough
    - Summative
  - Building Processes
  - Using Rubrics
  - Facilitating Workflows
  - Assigning and Managing Evaluators
  - Scripting Tool
  - Using System Reports
  - Perform Analytics
  - System Notifications
- Provide Evaluator Training (2 hours online unless on-site purchased)
- If applicable, configure the App Switcher and SSO Authentication services
- The Education Impact Consultant provides expertise and guidance for the effective enablement of the product being implemented

### Customer Responsibilities

- System Configuration
  - Complete configuration tasks (including but not limited to the list above)
  - Review and verify configuration, complete signoff

### Completion Criteria

This activity will be considered complete when:

- The system has been installed
- Customer completes System Configuration Signoff



# **PowerSchool Perform Guided Statement of Work**

## **Monitoring**

### **PowerSchool Responsibilities**

- Schedule and conduct a launch review meeting
- Provide launch documentation

### **Customer Responsibilities**

- Attend all Product Overviews and Training
- Complete end-user testing within the software
- Log and Follow Up on Support Cases as needed
- Report critical issues to your implementation team

### **Completion Criteria**

This activity will be considered complete when:

- Customer has attended Product Overviews
- Customer has attended any additional training included in their package
- Customer has completed the launch review meeting

## **Closing**

### **PowerSchool Responsibilities**

- Review and finalize any remaining project deliverables
- Introduce customer to support contact methods
- Submit Services to Support Survey
- Provide final project sign off to customer

### **Customer Responsibilities**

- Review completed project deliverables
- Understand that support will become primary contact for customer
- Complete final project signoff
- Complete Customer Satisfaction Survey

### **Completion Criteria**

This activity will be considered complete when:

- Customer completes final project signoff