



FLOYD COUNTY BOARD OF EDUCATION  
Larry Hammond, Interim Superintendent  
442 KY RT 550  
Eastern, KY 41622  
Telephone (606) 886-2354 Fax (606) 886-4550  
www.floyd.kyschools.us

William Newsome, Jr., Board Chair - District 3  
Linda C. Gearheart, Vice-Chair - District 1  
Dr. Chandra Varia, Member- District 2  
Keith Smallwood, Member - District 4  
Steve Slone, Member - District 5

**Consent Agenda Item (Action Item):** To purchase Smart Sense cooler and freezer monitoring hardware with on-line monitoring ability.

**Applicable State or Regulations:** KRS 162.90 Powers and duties of the local board.

**Fiscal/Budgetary Impact:** The cost for the hardware and installation is \$ 19,894.92. The annual monitoring service is \$ 3,900. The initial cost to the Floyd Co. Food Service Department will be \$23,794.92

**History/Background:** Floyd Co Schools Food Service Department does not have a dedicated system that continually monitors the temps of our walk-in cooler and freezers. When Floyd Co Schools are on long breaks or not in session due to inclement weather we have had instances where units have malfunctioned and we were not notified in a timely manner. We lost thousands of dollars of product. Since July of 2024 Floyd Co Food Service Department has lost over \$8,000 in food due not having a dedicated monitoring system. With the new system we will be able to log in and monitor temps when school is not in session for an extended period. If temps exceed recommended levels the system will notify the Food Service Department so we can act immediately. After the initial installation Floyd Co Food Service Dept. will only pay \$3,900 for the monitoring software.

**Recommended Action:** Pass as presented

**Contact Person(s):** Brian K. Handshoe Sr. Director of Child Nutrition

  
Director

  
Superintendent

**Date:** 1/15/25

# SMART SENSE

BY DIGI™

Digi SmartSense, LLC  
 9350 Excelsior Blvd. Suite 700  
 Hopkins MN 55343  
 United States

QUOTE #128592

## Floyd Co. Schools

Expiration Date 3/10/2025  
 Currency USD

**BILL TO:**

Brian Handshoe  
 Floyd Co. Schools  
 442 KY Rt. 550  
 Eastern KY 41622  
 United States

**SHIP TO:**

Floyd Co. Schools  
 1205 Shepard Way  
 ATT: Chuck Robison  
 Shelbyville KY 40065  
 United States

ONE TIME ITEMS			
ITEM	QTY	PRICE	TOTAL
TM-WIFI440-Z-DEFAULT Ethernet Gateway	13	\$350.00	\$4,550.00
TM-ZP300-DS Wireless Sensor + Display Screen	36	\$175.00	\$6,300.00
AC-TMP5PINDIN6 Sealed 6" Temperature Sensor	11	\$35.00	\$385.00
Miscellaneous Parts (Outdoor Box)	10	\$75.00	\$750.00
SVC-ONB-SMART-START Premium on-boarding including; assigned Project Manager focused on timelines, milestones, training, and delivery.	13	\$100.00	\$1,300.00
SVC-INS-BASIC Basic Installation Package (Up to 4 Devices)	13	\$500.00	\$6,500.00
3PL FedEx Ground®	1	\$109.92	\$109.92
		<b>SUBTOTAL</b>	<b>\$19,894.92</b>

RECURRING ITEMS			
ITEM	QTY	PRICE	TOTAL
SMRTS-EDU-ASSET-1YR Annual Monitoring (Education) 1 Year/Annual	13	\$300.00	\$3,900.00
		<b>SUBTOTAL</b>	<b>\$3,900.00</b>

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United States

QUOTE #128592

	FIRST YEAR TOTAL	\$23,794.92
	GRAND TOTAL	\$23,794.92

**Special Instructions**  
Net- 30

Unless otherwise stated in this Quote, this Quote will expire 60 days after the date of submission by SmartSense.

This Quote is an offer by Digi SmartSense, LLC ("SmartSense") to provide the equipment and services described above to the above-identified customer ("Customer") under the terms of this Quote (including any referenced addenda), the then-current SmartSense Terms of Service (available at <https://www.smartsense.co/terms-of-service>), and any additional terms specifically agreed in writing by SmartSense and Customer. Any different, additional or inconsistent terms or conditions of Customer's documents are rejected. When signed by Customer in the space below and received by SmartSense, this Quote will become a binding order between SmartSense and the Customer (the "Order").

Expected shipment date will be as stated in the Quote (or if not specified, within three weeks after receipt by SmartSense of signed Customer acceptance).

Some installations may require additional Equipment not specified in this Quote. The cost of the additional Equipment as well as any associated implementation / installation charges will be the responsibility of the Customer as part of the overall system cost. Every effort will be made to make the Customer aware of the amount of Equipment and related cost at the time of the order. Additional taxes and fees may apply.

Customer acknowledges and agrees that prices do not include costs of shipping, forwarding, insurance or similar fees, storage after delivery, or any import or export duties, or sales, use, excise or similar taxes levied by any governmental authority, all of which expenses, shall be borne by Customer. FOB point (origin) will be in the United States.

Actual shipping charges will be calculated and charged to the Customer upon order fulfillment.

OPTIONAL: PO Number: \_\_\_\_\_. If a number is inserted in this blank, SmartSense will reference it on invoices issued under this Quote. PO terms conflicting with or in addition to those specified in this Quote will not apply.

Billing Contact Name: \_\_\_\_\_

Billing Contact Phone Number: \_\_\_\_\_

Billing Contact Email Address: \_\_\_\_\_

Tax Exempt? \_\_\_\_ Yes \_\_\_\_ No. If yes, please email your tax exempt certificate to [DigiOrders@Digi.com](mailto:DigiOrders@Digi.com) and reference this quote number.

**Customer Signature**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_



**Digi SmartSense, LLC**  
9350 Excelsior Blvd. Suite 700  
Hopkins MN 55343  
United States

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**Quote submitted for your review by: LeeJay Moreno.**

**Contact me at [LeeJay.Moreno@digicom.com](mailto:LeeJay.Moreno@digicom.com) if you have any questions regarding this quote.**