



CONNECT  
GROW  
SERVE

**TO:** NKCES Board of Directors

**From:** Mike Wilson  
Procurement Director

**Date:** January 7, 2025

**Subject:** KEDC MOA Agreement – Recommendation for Approval

The current working agreement between NKCES and KEDC was signed into agreement in July 2007. Since then, the environment has changed at many levels. One major change is that NKCES has been making efforts to improve the procurement options for our members and to increase the revenue sharing that is received from purchases made with the KEDC program. This revised MOA will allow and encourage that relationship to happen.

One of the main benefits the new MOA provides is an increase in the administrative fees received by NKCES. KEDC will agree to pay 70% of administrative fees collected from purchases made by NKCES members to vendors, the current agreement states 60%. KEDC will now agree to pay NKCES 15% of any administrative fees collected from purchases on construction projects utilizing KPC contracts.

Verbiage has been revised to allow NKCES to run a regional parallel purchasing program to service the NKCES member districts. This was strictly prohibited in the current agreement.

Allowances have been updated to have NKCES receive any administrative fee payments from any Non-Profit or government member that NKCES recruits into the Purchase Pros program.

If you have questions, please do not hesitate to contact me for additional information.

Thank you.

Mike Wilson  
Procurement Director

