

Customer Quote(s) Acceptance

PowerSchool Group, LLC, a Delaware limited liability company with its principal place of business located at 150 Parkshore Dr., Folsom, CA 95830, ("**PowerSchool**") and Hardin County School District ("**Customer**") hereby enter into this Customer Quote Acceptance document together with all exhibits attached hereto and any addenda, the "**Agreement**") as of the date of the last signature below (the "**Effective Date**").

PowerSchool and Customer are referred to individually as a "**Party**" and collectively as the "**Parties**." All capitalized terms used but not defined herein shall have the meaning set forth in the PowerSchool MSA (defined below). For mutual consideration, the Parties hereby agree as follows:

1. The Quotes set forth in Exhibit A attached hereto and incorporated herein by reference.
2. By signing in the signature block below, the signatory below acknowledges and agrees that: (a) such signatory is authorized to sign on behalf of and bind Customer, and (b) the Customer hereby accepts and agrees to the terms and conditions of the this Agreement, including the PowerSchool Main Services Agreement found at https://www.powerschool.com/MSA_Mar2024/ (the "**PowerSchool MSA**").

Quote Number	Product(s)
Quote #: Q-1078356-1	Talent Recruitment and Retention Cloud
Quote #: Q-1077970-1	Decommission – Applicant Tracking
Quote #: Q-1077967-1	Decommission – Perform District Plus Danielson
Quote #: Q-1077969-1	Decommission – Records

3. This Agreement contains the entire understanding of the Parties with respect to the subject matter hereof and supersedes all prior oral or written communications, agreements or understandings between the Parties with respect to the subject matter hereof.

4. This Agreement may be executed in two or more counterparts, each of which will be deemed an original, but all of which, together, will constitute one and the same original document.

Upon execution of this Agreement by their duly authorized representatives, the Parties enter into this Agreement as of the Effective Date.

POWERSCHOOL GROUP LLC

By: _____

Printed Name: _____

Title: _____

Date: _____

HARDIN COUNTY SCHOOL DISTRICT

By: _____

Printed Name: _____

Title: _____

Date: _____

EXHIBIT A

QUOTE(S) (to follow)



PowerSchool Group LLC
150 Parkshore Dr., Folsom, CA 95630
Quote #: Q-1078356 - 1
Quote Expiration Date: 31-DEC-2024

Sales Quote - This Is Not An Invoice

Prepared By:	Alex Andrews	Customer Contact:	Latoya Alston
Customer Name:	Hardin County School District	Title:	Director of Employment
Enrollment:	14,100	Address:	65 W A Jenkins Road
Contract Term:	66 Months	City:	Elizabethtown
Start Date:	31-DEC-2024	State/Province:	Kentucky
End Date:	30-JUN-2030	Zip Code:	42701
		Country:	United States
		Phone #:	(270) 769-8800

Product Description	Quantity	Unit	Extended Price
Initial Term 31-DEC-2024 - 30-JUN-2030			
License and Subscription Fees			
Talent Recruitment and Retention Cloud	1.00	Each	USD 790,779.19

License and Subscription Totals: **USD 790,779.19**

Talent Recruitment and Retention Cloud Contains: Smart Find Express (14100.00 Students), TimeClock Plus for SmartFind Express (2400.00 User), Professional Learning (14100.00 Students), PL Ed Impact Compliance (14100.00 Students), Professional Learning One Time Discount (1.00 Each), Smart Find Express One Time Discount (1.00 Each), TimeClock Plus for SmartFind Express One Time Discount (1.00 Each), ATS with Enhanced Candidate Portal (14100.00 Students), Records (14100.00 Students), Perform District Plus Danielson (14100.00 Students), Applicant Tracking One Time Discount (1.00 Each), Perform One Time Discount (1.00 Each), Records One Time Discount (1.00 Each), Records Data Export Custom (1.00 Each), Records Data Import Custom (1.00 Each)

Professional Services and Setup Fees			
Talent Recruitment/Retention Cloud Implementation Services	1.00	Each	USD 14,976.25

Professional Services and Setup **USD 14,976.25**
Fee Totals:

Talent Recruitment/Retention Cloud Implementation Services Contains: SmartFind Express Implementation - Comprehensive (1.00 Each), SFE TCP Payroll Integration Service (1.00 Each), PL Ed Impact Services Setup (1 Each), Professional Learning Implementation - Guided (1.00 Each), Professional Learning Custom Services Fixed Fee (1 Each), UT PL Ed Impact Custom Course Development (4.00 Hours)

Training Services			
Talent Recruitment and Retention Cloud Training Services	1.00	Each	USD 66,802.50

Training Services Total: **USD 66,802.50**

Talent Recruitment and Retention Cloud Training Services Contains: TimeClock Plus for SmartFind Express Training (363.00 Hours), Professional Learning Training Remote (1.00 Day)

Subscription Period Total		
Subscription Period	31-DEC-2024 - 30-JUN-2030	
Amount To Be Invoiced	USD 872,557.94	

PowerSchool hereby agrees to allow the Customer to make the following non-standard payments for the current annual term:

Due Date	Payment Amount
31-JAN-2025	USD 272,557.94
1-JUL-2026	USD 150,000.00
1-JUL-2027	USD 150,000.00
1-JUL-2028	USD 150,000.00
1-JUL-2029	USD 150,000.00

Annual Ongoing Fees as of 1-JUL-2030 - Fees subject to an annual uplift, which will be reflected on renewal quote

Talent Recruitment and Retention Cloud

1.00

Each

USD 167,637.79

Annual Ongoing Fees Total: **USD 167,637.79**

Fees charged in subsequent periods after the duration of this quote will be subject to an annual uplift. Customer understands the above Annual Ongoing Fees for the next subscription period do not include the annual uplift, which will be applied at the time of renewal. On-Going PowerSchool Subscription/Maintenance and Support fees are invoiced at the then current rates and enrollment per terms of the main agreement executed between PowerSchool and Customer ("Main Services Agreement"). Any applicable state sales tax has not been added to this quote. Subscription Start and End Dates shall be as set forth above, which may be delayed based upon the date that PowerSchool receives your purchase order. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or Main Services Agreement (e.g., services billed on time and material basis will be invoiced when such services are incurred). Notwithstanding anything to the contrary in the Main Services Agreement, if Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used by Customer toward professional services rendered within such twelve (12) month period will be forfeited. Payment shall be due to PowerSchool before or on the due date set forth on the applicable invoice. All purchase orders must contain the exact quote number stated within. Customer agrees that purchase orders are for confirming this order and its own internal purposes, and no other. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will be expired after 12 months. Treatment of purchase orders are governed as provided in the Main Services Agreement. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at:

https://www.powerschool.com/MSA_Mar2024/

Any proposed credit reflected on this quote is conditioned on PowerSchool's receipt of payment, in full, for the discontinued product(s). If the subscription term for the discontinued product(s) has been paid in full, a prorated credit will be applied to the new contract based on the execution date of the new order. If the subscription term for the discontinued product(s) has not been paid in full, a prorated credit will be applied to the applicable open invoice. The remaining balance of the open receivable, if any, will still be due.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC

Signature:



Printed Name: Jon Scrimshaw

Title: Chief Accounting Officer

Hardin County School District

Signature:

Printed Name:

Title:

Date: 10-DEC-2024

Date:

*****Sales Quote - This Is Not an Invoice*****

Statement of Work

Purpose of Document

The purpose of this Statement of Work (“SOW”) between PowerSchool Group LLC (“PowerSchool”) and Customer (“You”, “Your”) is to outline the process, approach, and completion criteria for each step of the process to implement PowerSchool. This document covers the roles and responsibilities of the PowerSchool Project Manager, Implementation Specialist(s), and Customer in each step of the PowerSchool implementation process, serving as an outline of services PowerSchool is expected to deliver. This SOW calls out specific functional areas of PowerSchool that are covered for implementation services and level of coverage.

Successful implementation of new software requires proven project management and methodology. The timeline will be mutually adapted within a project management tool between PowerSchool and the Customer. PowerSchool provides a comprehensive package of services designed to ensure Your PowerSchool deployment project meets Your unique needs and expectations. Additional training, consulting and customization services can be purchased to help augment additional needs You may have with Your PowerSchool deployment. The delivery of Professional Services contained in this document will be provided remotely. If travel is required, all travel related expenses will be invoiced as incurred.

We will partner with You and be Your liaison to PowerSchool during the implementation. You will have a project team to help you, as a Customer, connect to other PowerSchool services and support, while also providing project planning, communication, project execution, and product specialist consulting. For a successful PowerSchool implementation, it is important that You understand the responsibilities, carve out the time required and keep on pace with the timeline. This will involve gathering information, helping Your team come to agreement on configuration and data standardization, your own product training and monitoring other staff assigned training for completion, adjusting desk level procedures, and planning for go live among several other tasks. The overall steps included in a project are outlined below.

This Statement of Work is subject to the terms and conditions of the current master agreement between the parties and any associated policies, pursuant to which PowerSchool has licensed the PowerSchool application to the Customer.



General Assumptions

1. Implementation services will be delivered remotely unless onsite services are purchased separately.
2. Client is to provide a data extract to PowerSchool in accordance with Tiered Service package selected (if needed).
3. Implementation timeline is stated within the Planning Phase, extending the timeline may require the customer to purchase additional services.
4. Implementation services are completed when delivered and the deliverable acceptance procedure is complete.
5. Additional services are available and can be purchased for items out of the scope of implementation (see Project Change Control and Escalation Change Procedure section of this document).
6. Customer will adhere to the active PowerSchool Cancellation Policy. “Services Cancellation: Licensee shall pay a cancellation charge equal to fifty percent (50%) of the services fee and any non-refundable expenses incurred by PowerSchool if Licensee cancels any scheduled professional services less than fourteen (14) days before the occurrence of any service dates that PowerSchool has scheduled at Licensee’s request.”
7. Customer must identify a designated Customer project lead before the project kick-off meeting. The Customer project lead will be responsible for delivering all sections of the “Customer Responsibilities” included in the SOW in a complete manner within the project timeline.
8. The designated Customer project lead should be an employee of the organization implementing PowerSchool. Customers that hire third-party organizations to act on the behalf of the Customer for implementation may be required to sign a waiver form provided by PowerSchool, indicating that the third-party organization is authorized to act on the Customer’s behalf when interacting with PowerSchool. The Customer will be responsible for maintaining proper communication channels with third party organizations hired by the Customer.
9. All sign offs must be done by an employee and designated signatory of the Customer. Third party entities engaged by the Customer are not acceptable signatories for any project sign offs.
10. The PowerSchool Project Manager and/or Application Specialist will guide Customer to available procedures, guidelines, standards, reference materials and system/application documentation.
11. Implementation Services is assuming the product will be deployed as-is, items outside of Scope of Work must go through the change control procedures (see Project Change Control and Escalation Procedure in this document).

Deliverables Acceptance Procedure

Deliverables Acceptance

This Statement of Work outlines PowerSchool deliverables for each phase of the implementation project in the PowerSchool Objections and Completion Criteria sections. Each deliverable will be reviewed and accepted in accordance with the following procedure:

- Deliverable will be submitted or delivered to the Customer project lead or designated Customer team member. It is the Customer project lead's responsibility to review and accept deliverable as complete.
- Within six (6) business days of completion of the project the Customer project lead will either accept the final deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response from the Customer project lead is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- The PowerSchool implementation specialist will consider the Customer's objections within the context of PowerSchool's obligations as stated within this Statement of Work. Revisions agreed to by PowerSchool will be applied at which time the deliverables will be reviewed within six (6) business days and the Customer project lead either will accept the deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- Customer objections that are not agreed to by PowerSchool will be managed in accordance with the Project Change Control Procedure described below. If resolution is required to a conflict arising from Customer's objection to a deliverable, the Customer and PowerSchool will follow the Escalation Procedure described below.
- All deliverables required to be delivered hereunder are considered to be owned by PowerSchool with unlimited internal use by the Customer, unless otherwise noted.

Project Change Control and Escalation Procedure

Project Change Control

The following process will be followed if additional services to this Statement of Work are required or desired.

- A Project Change Request (PCR) will be the vehicle for communicating change. The PCR must describe the change, rationale for the change and the effect the change will have on the project.
- The designated Customer project lead will review the proposed change and recommend it for further investigation or reject it. A PCR must be signed by the authorized Customer project lead to authorize quote for additional services. If the Customer accepts additional services and charges, a change to the original purchase order or new purchase order is required. Change to this Statement of Work through additional addendum will authorize additional scope and work.
- A written Change Authorization and/or PCR must be signed by authorized representatives from both parties to authorize implementation of the investigated changes. Until a change is agreed upon in writing, both parties will continue to act in accordance with the latest agreed version of the SOW.

Customer Escalation Procedure

The following procedure will be followed if resolution is required for a conflict arising during the project

- **Level 1:** Customer project lead will notify PowerSchool Project Manager via email with details of escalation.
- **Level 2:** If the PowerSchool Project Manager cannot provide resolution or path to resolution five (5) business days from receipt of level 1 escalation email, the Customer project lead will notify PowerSchool manager via email to – pmleadership@powerschool.com
- **Level 3:** If the concern remains unresolved after Level 2 intervention, resolution will be addressed in accordance with Project Change Control Procedure or termination of this SOW under the terms of the Contract.

During any resolution, PowerSchool agrees to provide services related to items not in dispute, to the extent practicable, pending resolution of the concern. The Customer agrees to pay invoices per the Contract, as rendered.

PowerSchool Professional Learning Guided SOW

Initiating (Pre-requisites before Planning)

PowerSchool Responsibilities

- Send Welcome Email with Statement of Work
- Identify PowerSchool Project Team
- Project Manager
- Application Specialist(s)
- Strategic Solution Consultant
- Customer Education
- Schedule Pre-Planning Meeting
- Send Customer access to the following:
- Project Plan
- Project Dashboard
- Deployment Checklist
- Risk and Issues Log
- Stakeholders
- Communication Plan

Completion Criteria

This activity will be considered complete when:

- Customer has access to project plan and dashboard.
- Session schedule is completed

Planning

PowerSchool Responsibilities

- Conduct a Discovery Call to determine immediate configuration decisions
- Conduct a kick-off meeting
- Provide introduction to site and test login credentials
- Explain the implementation process
- Schedule the PowerSchool implementation and training resources based on project timeline
- Update the Project Plan to include implementation timing and resources
- Schedule regular Status Calls as needed

Customer Responsibilities

- Attend kick-off meeting and all subsequent meetings and training required
- Utilize the online Project Plan and Agendas provided for the project to stay up to date

PowerSchool Professional Learning Guided SOW

- Extract and convert required data from Customer legacy system to PowerSchool provided templates and format (Data conversion services are available for additional purchase)
- Plan for working sessions and ensure users attend required training sessions
- Update the Project Plan to indicate client tasks completed
- Manage customer business process change throughout the project

Completion Criteria

This activity will be considered complete when:

- Discovery call is completed
- The kick-off meeting is completed
- The Project Plan is updated based on discussed timelines
- Client successfully logs in to site
- Data call is complete
- Data templates are received and a timeframe to receive initial data files is set

Executing

PowerSchool Responsibilities

- Production site set-up
- Schedule and install the Software, provide URL for login
- Provide Security Settings information:
- Super user test account login information
- Test user credentials and login information
- Schedule and conduct working sessions
- Configuration set up for the purchased Professional Learning package areas
- Provide PowerSchool deliverables in the agreed-upon timeline to avoid impact on the project timeline
- Validate data format and coordinate data import as needed
- Review System Configuration and Data imports in Customer working sessions
- Configuration, Workshops, Consulting on the following System Settings:
- The following System Settings for Professional Learning are included:

Core Configurations Included:

- | | | |
|------------------------|------------------------------|-------------------------|
| ○ PD Admin System | ○ SCORM Supported Self-Paced | ○ Discussion Boards |
| ○ Instructor Led/Self- | Courses | ○ Ad Hoc and Super User |
| paced Courses-types | ○ Course Approval Workflows | Reporting |

PowerSchool Professional Learning Guided SOW

- Professional Learning Community (PLCs) Course-types
- PD Playlists
- Course and Section Completion Surveys
- User Course Transcript/Historical Records
- Rubric Alignment (2 Approval Requests included plus unlimited self-service)
- Course Search
- Mobile App for Attendance
- External Credit Request (2 Approval Requests included plus unlimited self-service)
- Registration and Course Notifications
- Calendar and calendar link
- District Branding Logo Site Layout
- Standard Course Certificate
- Perform Integration
- SmartFind Express (SFE) Integration

Data Sync and Sign-On options:

- Imports and Data Migration
 - *Customer is responsible for extracting and providing data files from any legacy system(s) in the provided formats*
- HRIS Nightly File Import (Demographics, Site, Person)
- Dedicated SFTP set-up
- Automated Import Set-up (customer is responsible for setting up data export to PowerSchool's SFTP) Authentication (select option):
- SAML or LDAP authentication

Additional Add-Ons available but not included in this SOW:

- Mentoring Module
- Schoology Integration or 3rd party LMS integrations
- External User / Guest Account Login
- Badging / Micro-Credentialing Certification and Licensure Tracking

Customer Responsibilities

- System Configuration
- Complete configuration tasks (including but not limited to the list above)
- Review and verify configuration, complete signoff

Completion Criteria

- This activity will be considered complete when:
- The system configuration is complete
- Personnel imports have been processed, validated and the system is set up to import automated uploads when ready
- Historical Transcript imports are configured, and a sample file has been imported and reviewed
- Customer provides system configuration completion acknowledgment
- Customer provides data import completion acknowledgment

Customer Responsibilities

PowerSchool Professional Learning Guided SOW

- System Configuration
- Attend working sessions and status meetings as scheduled.
- Review and verify Configuration throughout the duration of the project and obtain concurrence from key stakeholders
- Manage business process change throughout the project
- Provide Customer deliverables in the agreed upon timeline to avoid impact on the project timeline
- If deliverables are not provided in the agreed upon timeline, a revised timeline will be provided with new agreed upon deliverable dates and go live dates
- Data imports
- Attend data review call(s)
 - Evaluate the hierarchy and functional roles for staff
 - Align staff to the correct group and role utilizing best practice recommendations
 - Personnel Data:
 - Extract Personnel data from existing systems and provide in the requested format
 - Load files to SFTP for processing
 - Extract Transcript data from the legacy system and provide it in the requested format.
 - *If historical data cannot be provided during the implementation timeline, the configuration will be considered complete after a successful test file. The Import Tool will be set to process the file once loaded to your dedicated SFTP server.*
 - Review and confirm the accuracy of the imported data and obtain concurrence from key stakeholders
 - Verify and provide signoff data import is accurate and complete

Completion Criteria

This activity will be considered complete when:

- The system configuration is complete based on Project Scope and master blueprint established during Planning Phase.
- Personnel imports have been processed, validated and the system is set up to import automated uploads when ready.
- Customer provides system configuration completion acknowledgment.
- Customer provides data import completion acknowledgment by setting up automated file import for personnel and transcript data. Alternatively, Customer can indicate in an email that either (or both) of these options have been waived and will not be set up.

Monitoring

PowerSchool Responsibilities

- Conduct UAT session(s)

PowerSchool Professional Learning Guided SOW

- Set up training sessions
- Set up Technical Consultants
- Validate all deliverables
- Provide launch documentation

Customer Responsibilities

- Participate in UAT
- Identify any areas that need to be addressed prior to Closing
- Complete action items and necessary district requirements
- Participate in training and ensure the appropriate personnel attend

Completion Criteria

This activity will be considered complete when:

- Configuration points are complete and validated
- Training is scheduled
- UAT is completed

Closing

PowerSchool Responsibilities

- Review and finalize any remaining project deliverables
- Introduce customer to support contact methods and accessing Community
- Schedule and conduct a Project Close meeting
- Submit Services to Support Survey
- Provide final project sign off to customer

Customer Responsibilities

- Review completed project deliverables
- Understand that Support will become primary contact for customer
- Complete final project signoff
- Complete Customer Satisfaction Survey

Completion Criteria

- This activity will be considered complete when:
- Customer completes final project signoff
- Review of completed project deliverables is conducted
- Complete final project signoff
- Complete Customer Satisfaction Survey



PowerSchool SmartFind Express Comprehensive Statement of Work

Initiating (Pre-requisites before Planning)

PowerSchool Responsibilities

- Deploy SmartFind Express site
- Provide Login Credentials
- Send Welcome Email with Statement of Work
- Identify PowerSchool Project Team
 - Project Manager
 - Implementation Specialist(s)
 - Technical Specialist
- Provide customer access to the Project Plan

Customer Responsibilities

- Identify Customer Project Team
 - Project Manager
 - Subject Matter Expert(s)
- Review Statement of Work
- Determine the Go-Live date

Completion Criteria

This activity will be considered complete when:

- Customer signs off Statement of Work

PowerSchool SmartFind Express Comprehensive Statement of Work

Planning

PowerSchool Responsibilities

- Schedule and conduct a kick-off meeting
- Provide an introduction to SmartFind Express
- Review the deliverables in the SOW and discuss the implementation process
- Based on project timeline, schedule the PowerSchool implementation stages: Discovery, Delivery, Training, and Go-Live
- Discuss the role and responsibilities of a technical resource during the project
- Update the Project Plan to include implementation timing and client resources
- Schedule implementation calls for the duration of the project

Customer Responsibilities

- Attend kick-off meeting and all subsequent meetings and training required
- Stay up to date by referring to the online Project Plan throughout the project
- Plan for training and ensure users attend required training sessions
- Update the Project Manager of completed tasks

Completion Criteria

This activity will be considered complete when:

- The kick-off meeting is completed
- The Project Plan is updated based on discussed timelines
- Implementation calls have been scheduled

PowerSchool SmartFind Express Comprehensive Statement of Work

Authentication Services

As part of these services, PowerSchool will assist the customer to configure Single Sign-On (SSO) using LDAP or OIDC authentication for SmartFind Express. This will be a one-time setup for which the PowerSchool implementation team will assist with the configuration of authentication services. Additionally, PowerSchool will assist with the enablement of the PowerSchool App Switcher for use with more than one of the following applications: Applicant Tracking, Records, and Perform.

PowerSchool Responsibilities

- Configure SSO using LDAP or OIDC (if applicable)
- Configure App Switcher with current Talent products

Customer Responsibilities

- Identify and enable the Identity Provider (IDP) for setting up of SSO
- Provide the required configuration information
- Test the setup of Authentication services and App Switcher

Completion Criteria

- Customer successfully tested authentication with SSO and App Switcher

PowerSchool SmartFind Express Comprehensive Statement of Work

Executing

PowerSchool Responsibilities

- Provide SSO configuration guide & SFTP access
- Configure the System Settings based on the Business Process Review
- Deploy the system by guiding the client to:
 - Import the required system data
 - Import Profile and roles
- Set up configuration data
- Configure Absence approval workflow (Location/Classification based)
- Provide Import/Export documentation
- Set standard and/or custom Integrations
- Set the flat file job export (Standard or SQL)
- If applicable, configure the App Switcher and SSO Authentication services

Customer Responsibilities

- Complete the Business Process Review questionnaire
- Complete configuration tasks (Including but not limited to the list above)
- Provide user data in templates
- Review and verify system data
- Set up standard import/exports via the SFTP
- Provide template of export requirements for custom integration(s)

Completion Criteria

This activity will be considered complete when:

- The system parameters are set
- The configurations are added
- Workflows are defined
- Imports are complete (Including 8 basics imports and SSO – If needed)

PowerSchool SmartFind Express Comprehensive Statement of Work

Monitoring

PowerSchool Responsibilities

- Provide Operator training
- Schedule launch review/post training meeting(s)
- Provide training resources (For district's internal training)

Customer Responsibilities

- Attend all Product Overviews and Training
- Complete end-user testing within the software
- Report critical issues to your implementation team
- Verify the job export file (Standard or SQL)
- Record the IVR phone voicing
- Complete the remaining configuration (Configuration menu and Admin rights)

Completion Criteria

This activity will be considered complete when:

- Customer has attended Product Trainings
- Customer has attended any additional training included in their package
- Customer has completed the launch review meeting
- Establish training plan for the district

PowerSchool SmartFind Express Comprehensive Statement of Work Closing

PowerSchool Responsibilities

- Review and finalize any remaining project deliverables
- Introduce customer to support contact methods
- Submit Services to Support Survey
- Request final project sign off from customer
- Facilitate the transition to the Integration team
- Hand-off the custom job export requirements to the Integration team

Customer Responsibilities

- Review completed project deliverables
- Understand that Support will become primary contact for customer
- Complete final project sign-off
- Complete Customer Satisfaction Survey

Completion Criteria

This activity will be considered complete when:

- Customer completes final project sign-off

Educational Impact Setup Statement of Work

Initiating (Pre-requisites before Planning)

PowerSchool Responsibilities

- Send Welcome Email
- Send Prerequisite Document
- Identify PowerSchool Project Team
 - Technical Specialist(s)
 - Strategic Solution Consultant(s)

Customer Responsibilities

- Identify Customer Project Team
 - Professional Learning solution administrator
 - Customer professional development coordinator(s)

Completion Criteria

- Welcome Email has been sent
- Prerequisite Document has been shared

Planning & Executing

PowerSchool Responsibilities

- Coordinate Educational Impact content release between the content package subscription purchased, the product (Premium Library) and correct Educational Impact content
- Set up Premium Library: Select Educational Impact as content provider
- Coordinate with Educational Impact resources to send purchased courses to Customer's Professional Learning instance and communicate with Customer when content is ready and accessible
- Introduce Customer to Educational Impact resource(s) and ensure successful handoff training call
 - Joint PowerSchool – Educational Impact meeting to show Customer how to release courses
 - Provide overview training on how to release courses, necessary fields to populate, and how to use tagging

Customer Responsibilities

- Actively participate in scheduled meetings and trainings
- Coordinate and assign activities for Customer participants
- Test access to Educational Impact content as directed by PowerSchool and Educational Impact team resources

Completion Criteria

- Customer agrees that Educational Impact content is accessible from Professional Learning solution

Educational Impact Setup Statement of Work

Closing

PowerSchool Responsibilities

- Review and track project deliverables.
- Introduce customer to support contact methods.
- Provide final project sign off to customer.

Customer Responsibilities

- Review completed project deliverables prior to implementation completion.
- Understand that support will become primary contact for customer.

Completion Criteria

This activity will be considered complete when PowerSchool:

- Delivers documented final PowerSchool project deliverables.
- Delivery of final deliverable signoff documentation

Optional Deliverables

PowerSchool can include these deliverables if discussed and agreed to in scope and price

- Perform release of Educational Impact courses (varies on number of courses)
- Prepare and assign custom tags and implement tagging (varies per Customer)
- Develop custom rollout materials and training content
- Deliver further training and assistance on reporting needs associated with Educational Impact courses and workflows



PowerSchool Group LLC
150 Parkshore Dr, Folsom, CA 95630
Quote #: Q-1077970-1
Quote Expiration Date: 31-DEC-2024

Sales Quote - This Is Not An Invoice

Prepared By:	Jeff Haun	Customer Contact:	
Customer Name:	Hardin County School District	Title:	
Enrollment:	16,205	Address:	65 W A Jenkins Road
Start Date:	31-DEC-2024	City:	Elizabethtown
End Date:	26-JUN-2025	State/Province:	Kentucky
		Zip Code:	42701
		Country:	United States
		Phone #:	

Prorated pricing is reflective of time period from Start Date through End Date as outlined above. This quote modifies your subscription for the products and services set forth below.

Product Description	Current Quantity	Amended Quantity	Unit	Extended Price
Initial Term 31-DEC-2024 - 26-JUN-2025				
License and Subscription Fees				
Applicant Tracking	0.00	-1	Students	USD -4,183.32

License and Subscription Totals: **USD -4,183.32**

Subscription Period Total

Subscription Period	31-DEC-2024 - 26-JUN-2025
Amount To Be Invoiced	USD -4,183.32

Annual Ongoing Fees as of 27-JUN-2025 - Fees subject to an annual uplift, which will be reflected on renewal quote

Estimated Annual Ongoing Fees **USD 0.00**
Total:

Fees charged in subsequent periods after the duration of this quote will be subject to an annual uplift. Customer understands the above Annual Ongoing Fees for the next subscription period do not include the annual uplift, which will be applied at the time of renewal. On-Going PowerSchool Subscription/Maintenance and Support fees are invoiced at the then current rates and enrollment per terms of the main agreement executed between PowerSchool and Customer ("Main Services Agreement"). Any applicable state sales tax has not been added to this quote. Subscription Start and End Dates shall be as set forth above, which may be delayed based upon the date that PowerSchool receives your purchase order. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or Main Services Agreement (e.g., services billed on time and material basis will be invoiced when such services are incurred). Notwithstanding anything to the contrary in the Main Services Agreement, if Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used by Customer toward professional services rendered within such twelve (12) month period will be forfeited. Payment shall be due to PowerSchool before or on the due date set forth on the applicable invoice. All purchase orders must contain the exact quote number stated within. Customer agrees that purchase orders are for confirming this order and its own internal purposes, and no other. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will be expired after 12 months. Treatment of purchase orders are governed as provided in the Main Services Agreement. By

execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at:

https://www.powerschool.com/MSA_Mar2024/

Any proposed credit reflected on this quote is conditioned on PowerSchool's receipt of payment, in full, for the discontinued product(s). If the subscription term for the discontinued product(s) has been paid in full, a prorated credit will be applied to the new contract based on the execution date of the new order. If the subscription term for the discontinued product(s) has not been paid in full, a prorated credit will be applied to the applicable open invoice. The remaining balance of the open receivable, if any, will still be due.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

*****Sales Quote - This Is Not an Invoice*****



PowerSchool Group LLC
150 Parkshore Dr, Folsom, CA 95630
Quote #: Q-1077967-1
Quote Expiration Date: 31-DEC-2024

Sales Quote - This Is Not An Invoice

Prepared By:	Jeff Haun	Customer Contact:	
Customer Name:	Hardin County School District	Title:	
Enrollment:	16,205	Address:	65 W A Jenkins Road
Start Date:	31-DEC-2024	City:	Elizabethtown
End Date:	31-MAY-2025	State/Province:	Kentucky
		Zip Code:	42701
		Country:	United States
		Phone #:	

Prorated pricing is reflective of time period from Start Date through End Date as outlined above. This quote modifies your subscription for the products and services set forth below.

Product Description	Current Quantity	Amended Quantity	Unit	Extended Price
Initial Term 31-DEC-2024 - 31-MAY-2025				
License and Subscription Fees				
Perform District Plus Danielson	0.00	-14100	Students	USD -9,024.00

License and Subscription Totals: **USD -9,024.00**

Subscription Period Total

Subscription Period	31-DEC-2024 - 31-MAY-2025
Amount To Be Invoiced	USD -9,024.00

Annual Ongoing Fees as of 1-JUN-2025 - Fees subject to an annual uplift, which will be reflected on renewal quote

Estimated Annual Ongoing Fees **USD 0.00**
Total:

Fees charged in subsequent periods after the duration of this quote will be subject to an annual uplift. Customer understands the above Annual Ongoing Fees for the next subscription period do not include the annual uplift, which will be applied at the time of renewal. On-Going PowerSchool Subscription/Maintenance and Support fees are invoiced at the then current rates and enrollment per terms of the main agreement executed between PowerSchool and Customer ("Main Services Agreement"). Any applicable state sales tax has not been added to this quote. Subscription Start and End Dates shall be as set forth above, which may be delayed based upon the date that PowerSchool receives your purchase order. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or Main Services Agreement (e.g., services billed on time and material basis will be invoiced when such services are incurred). Notwithstanding anything to the contrary in the Main Services Agreement, if Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used by Customer toward professional services rendered within such twelve (12) month period will be forfeited. Payment shall be due to PowerSchool before or on the due date set forth on the applicable invoice. All purchase orders must contain the exact quote number stated within. Customer agrees that purchase orders are for confirming this order and its own internal purposes, and no other. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will be expired after 12 months. Treatment of purchase orders are governed as provided in the Main Services Agreement. By

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*****Sales Quote - This Is Not an Invoice*****



PowerSchool Group LLC
150 Parkshore Dr, Folsom, CA 95630
Quote #: Q-1077969-1
Quote Expiration Date: 31-DEC-2024

Sales Quote - This Is Not An Invoice

Prepared By:	Jeff Haun	Customer Contact:	
Customer Name:	Hardin County School District	Title:	
Enrollment:	16,205	Address:	65 W A Jenkins Road
Start Date:	31-DEC-2024	City:	Elizabethtown
End Date:	30-JUN-2025	State/Province:	Kentucky
		Zip Code:	42701
		Country:	United States
		Phone #:	

Prorated pricing is reflective of time period from Start Date through End Date as outlined above. This quote modifies your subscription for the products and services set forth below.

Product Description	Current Quantity	Amended Quantity	Unit	Extended Price
Initial Term 31-DEC-2024 - 30-JUN-2025				
License and Subscription Fees				
Records	0.00	-14100	Students	USD -17,202.00
Records Data Export Custom	0.00	-1	Each	USD 0.00
Records Data Import Custom	0.00	-1	Each	USD 0.00

License and Subscription Totals: **USD -17,202.00**

Subscription Period Total

Subscription Period	31-DEC-2024 - 30-JUN-2025
Amount To Be Invoiced	USD -17,202.00

Annual Ongoing Fees as of 1-JUL-2025 - Fees subject to an annual uplift, which will be reflected on renewal quote

Estimated Annual Ongoing Fees **USD 0.00**
Total:

Fees charged in subsequent periods after the duration of this quote will be subject to an annual uplift. Customer understands the above Annual Ongoing Fees for the next subscription period do not include the annual uplift, which will be applied at the time of renewal. On-Going PowerSchool Subscription/Maintenance and Support fees are invoiced at the then current rates and enrollment per terms of the main agreement executed between PowerSchool and Customer ("Main Services Agreement"). Any applicable state sales tax has not been added to this quote. Subscription Start and End Dates shall be as set forth above, which may be delayed based upon the date that PowerSchool receives your purchase order. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or Main Services Agreement (e.g., services billed on time and material basis will be invoiced when such services are incurred). Notwithstanding anything to the contrary in the Main Services Agreement, if Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used by Customer toward professional services rendered within such twelve (12) month period will be

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