

# Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420  
(270) 831-5000 Fax: (270) 831-5009  
www.henderson.kyschools.us



TO: Bob Lawson, Superintendent and School Board Members

From: Cindy Cloutier *Cloutier*

Date: Monday November 18, 2024

RE: Bid Recommendations

## **Bid Recommendations:**

### **Gasoline & Diesel Fuel Bid # 10-24-5-11**

Invitations were sent to Home Oil & Gas Company and Petroleum Traders. James River Petroleum did not follow the proper procedures which resulted in the bid being rejected. Based on the criteria set forth in the bid, we recommend the bid be awarded to Home Oil and Gas Company.

### **Science Supplies Bid # 11-24-5-11**

Bids were received from 9 of 10 vendors solicited. The discount rates vary in amount with vendors offering many different materials. We are recommending that multiple vendors be awarded the bid so schools can utilize products that best serve their needs. The vendors are highlighted on the attached tabulation sheet.

### **Teaching Supplies Bid # 12-24-5-11**

Bids were received from 15 of 19 vendors solicited. The discount rates vary in amount with vendors offering many different materials. We are recommending that multiple vendors be awarded the bid so schools can utilize products that best serve their needs. The vendors are highlighted on the attached tabulation sheet.

### **T-shirts, Sweatshirts/pants, and Polo Bid # 13-24-5-11**

Bids were received from 13 of 19 vendors solicited. The discount rates vary in amount with vendors providing many different brands, sizes, and products. We are recommending

that all vendors highlighted on the attached tabulation sheet be awarded the contract so that individual schools and interest groups can make the best selection based on their particular needs and prices available. The tabulation sheet is attached to this memo.

**On-Demand Schoolwide HVAC Repair and Maintenance RFP # 15-24-5-11**

As part of our ongoing efforts to optimize facilities management, we solicited bids from qualified contractors for the outsourcing of HVAC services. We recommend that the bid be awarded to Perfection Heating, Air, & Refrigeration, LLC for our on-demand HVAC repair and maintenance needs. Their bid offers a balanced combination of competitive pricing, comprehensive scope of work, and timely response. Outsourcing HVAC services will help us move toward our goal of reducing maintenance costs, improving system efficiency, and enhancing emergency response capabilities.

Henderson County Board of Education  
1805 Second Street  
Henderson, KY 42420

**GASOLINE AND DIESEL FUEL  
ANNUAL BID TABULATION 2015-2016  
10-24-5-11**

COMPANY	Home Oil & Gas Co.	Petroleum Traders
<b>Diesel Fuel "Low Sulfur"</b>		
Rack Price	\$2.39140	\$2.38300
+Diff. Cost	\$0.02750	\$0.05930
Federal Oil Spill Tax	\$0.06214	Total Taxes- \$.2552
Federal Super Fuel Tax	\$0.11405	
Ky Tax	\$0.24800	
Federal Lust Tax	\$0.00100	
<b>Total Cost Per Gallon</b>	<b>\$2.67409</b>	<b>\$2.69750</b>
Confirm Delivery Time of 6 hours or less	Yes	Typically 24 hours
<b>Gasoline - Unleaded 87 Octane</b>		
Rack Price	\$2.63690	\$2.49970
+Diff. Cost	\$0.20000	\$0.25400
Federal Oil Spill Tax	\$0.00214	Total Taxes - \$.2852
Federal Super Fuel Tax	\$0.00405	
Ky Tax	\$0.27800	
Federal Lust Tax	\$0.00100	
Confirm Delivery Time of 6 hours or less	Yes	Typically 24 hours
Projected last date of availability		Unknown
<b>Total Cost Per Gallon</b>	<b>\$3.122.09</b>	<b>\$3.03890</b>
<b>Gasoline - E10 with 87 Octane</b>		
Rack Price	\$1.98850	\$1.94840
+Diff. Cost	\$0.14750	\$0.25400
Federal Oil Spill Tax	\$0.00193	Total Taxes -\$.2846
Federal Super Fuel Tax	\$0.00364	
Ky Tax	\$0.27800	
Federal Lust Tax	\$0.00100	
Projected beginning date of availability		
<b>Total Cost Per Gallon</b>	<b>\$2.42057</b>	<b>\$2.48700</b>
Confirm Delivery Time of 6 hours or less	Yes	Typically 24 hours
Emergency Locations	300 Atkinson St., Henderson, KY	See attached emergency fuel plan.
Alternate Emergency Location	Contact Office 270-826-3925 Will be provided to fill vehicles at Bulk Plant	
Notification and usage of alternative fueling systems		
Contact	Bob Crafton	Linda Stephens
Address	300 Atkinson Street Henderson, KY 42420	7120 Point Inverness Way Fort Wayne, IN 46804
Phone	270-826-3925	888-637-7661
Fax	270-826-2566	260-203-3820
Email	<a href="mailto:rcrafton@homeoilinc.com">rcrafton@homeoilinc.com</a>	<a href="mailto:gnewton@petroleumtraders.com">gnewton@petroleumtraders.com</a>
	<a href="mailto:rcrafton@hotmeoilinc.com">rcrafton@hotmeoilinc.com</a>	

HENDERSON COUNTY BOARD OF EDUCATION  
 1805 SECOND STREET  
 HENDERSON, KY 42420

Tabulation Sheet  
 Science Supplies  
 Bid # 11-24-5-11

Company	Anatomical Worldwide LLC. dba Anatomy Warehouse	Bio Corporation	Carolina Biological Supply Company	Fisher Scientific Company LLC	Flinn Scientific Inc.
Percent of Discount	No Bid	0%	5%	28%	10%
Bid # Required		11-24-5-11	P104737	11-24-5-11	310783
Exceptions to Discount		No Pail Packing, no Live Materials	See Bid Invitation form for exceptions.	See Bid Invitation form for exceptions.	See Bid Invitation form for exceptions.
Freight		19.8% under \$250, over \$250 Free Shipping	See Bid Invitation for Freight information.	See Bid Invitation for Freight information.	See Bid Invitation for Freight information.
Contact	Curt Schlesinger	Griselda Garcia	Angela Walker	Leesha Dawson	Sally Lovell
Address	1630 Darrow Ave. Evanston, IL 60201	3910 Minnesota St. Alexandria, MN 56308	2700 York Road Burlington, NC 27215	300 Industry Drive Pittsburgh, PA 15275	770 Raddant Rd Batavia, IL 60510
Phone	800-422-1134	800-222-9094	800-334-5551	800-955-1177	800-452-1261
Fax	312-789-4210	800-332-9094	800-888-7112	800-955-4763	866-452-1436
E-mail	quotes@anatomicworldwide.com	info@biologypproducts.com	griselg@carolina.c am	fre.bids@thermofisher.com	businessdesk@flinnsci.com

Company	Lakeshore Learning Materials, LLC	Nasco	Quill	School Specialty	Ward's Science
Percent of Discount	5%	15% off current list price in Science Education Catalog	15%	29%	18%
Bid # Required	Yes	53367	24-36744	Q-521100	N/A
Exceptions to Discount	Discount not applicable to sale items.	See Bid Invitation form for exceptions.	See attached cover letter	Furniture & Equipment see cover page for additional Exceptions	See Attached exceptions
Freight	Free shipping within the contiguous United States	See Bid Invitation for Freight information.	See attached cover letter	Free Shipping	See attached freight details
Contact	Rafael Muro	Michelle Au	Christina Bennett	Sarah Peterson	Customer Service/Order Entry
Address	2695 E. Dominguez St Carson, CA 90895	901 Janesville Ave Four Atkinson, WI 53538	300 Tri State International Dr Suite 300 Lincolnshire, IL 60069	W6316 Design Dr Greenville, WI 54942	5100 West Henrietta Rd. Rochester, NY 14692
Phone	800-421-5354	800-558-9595	800-634-4809	888-388-3224	800-962-2660
Fax	310-537-7990	800-372-1236	800-789-2016	800-675-1775	800-635-8439

**HENDERSON COUNTY BOARD OF EDUCATION**  
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**Teaching Supplies**  
**Bl# 13-24-11**

Company		Allstadt's	B&K Art Materials LLC	EAI Education	Early Childhood dba Discount School Supply		Fisher Scientific company	John R Green Co	hand2hand, INC.	Kaplan	Jr. Library Guild	Kaplan Early Learning	Lakeshore Learning Materials
Percentage Rate of Discount		25%	20%	15%	Retal		No Bid	30%	5%	12%	No Bid	15%	5%
Retal/Wholesale		Retal	Retal	Retal	Retal		Retal	Retal	Retal	Retal	No Bid	Retal	Retal
Bid Number Required on PO		No	GD00TW9	12-14-11	Yes 12-24-5-11		12-24-5-11	12-24-5-11	4959		No Bid	4059	Yes
Freight Rate		UPS	Free on orders of \$69 or more	Free over \$99, under \$99 add \$9.00 for shipping	Free for in stock items, excluding drop ship		Free Shipping	12% - Free over \$125	Free Standard on orders of \$750 per shipping location, under \$750 will be charged 15% of order value. Truck items will be charged 15% of order value.		No Bid	Free UPS on orders over \$300	Free
Contact		Azriel Kratochvil	Tammy Peterson	Bernard Guibouzer	Lynn Yeager		John R Green Co	Natalie Peppoon	Elizabeth Patterson	Kurtly Griffin	Elizabeth Patterson	Elizabeth Patterson	Rafael Mass
Company		Allstadt's	B&K Art Materials LLC	EAI Education			Susan Walker	hand2hand, Inc.	Kaplan Early Learning	Jr. Library Guild	Kaplan Early Learning	Lakeshore Learning Materials	
Address		1592 Baber Ave Evansville, IN 47710	PO Box 1267 Colesburg IL 61402	116 Bauer Dr Oakland NJ 07436	20 Ryan Ranch, Suite 200 Monterey, CA 93940		800 Reed Street - PO Box 3 Clearfield, PA 16830	500 Greenview Ct Vernon Hills, IL 60061	1316 Lewisville-Chemmons Lewisville, NC 27023	7858 Industrial Pkwy Plain City, OH 43064	1116 Lewisville-Chemmons Rd Lewisville, NC 27023	2695 E. Downing Ave Blvd Carmel, CA 94008	
Phone		800-425-3193	800-447-8192	800-770-8010	800-627-2839		800-354-8737	800-445-6986	800-314-2014	800-743-4070	800-334-2014	800-581-6254	
Fax		812-425-3410	800-621-8263	201-891-5686	800-593-3039		800-883-1921	800-382-8326	336-712-2243	800-527-3080	336-712-2243	319-537-7390	
E-mail		allstadt@allstadt.com	www.bkmaterials.com	www.eaieducation.com	www.earlychildhood.com		www.jrgreen.com	www.hand2hand.com	lsh@kaplan.com	libgts@juniorlibraryguild.com	els@kaplan.com	els@kaplan.com	
Company	Lakeshore Learning Materials, LLC	National Education System	Quill Corporation	Really Good Stuff	School Specialty	S & S Worldwide	Smith & Butterfield				S & S Worldwide		
Percentage Rate of Discount	5%	No Bid	12%	5%	20%	No Bid	25%				No Bid		
Retal/Wholesale	Retal		Wholesale	Retal	Retal		Retal						
Bid Number Required on PO	12-24-5-11		24-38736	12-24-5-11	2-291103		No						
Freight Rate	Free Shipping within the US		Free Shipping	Bulk order discounts will be considered on a case-by-case basis	Free shipping on supplies only. See attached for more details.		Free Delivery on Tuesday and Thursday						
Contact	Rafael Mass		Christina Barnett	Lynn Yeager	Sarah Pedersen		Teri Barnes				Em Hemmingsway		
Company	Lakeshore Learning Materials, LLC		Quill Corporation	Really Good Stuff	School Specialty, Inc		Smith & Butterfield				S & S Worldwide		
Address	2085 E. Dominguez St Canton, CA 93005		100 Ty Dale International Drive Suite 300 Lincolnshire, IL 60069	5 Research Drive Suite 150 Shelton, CT 06484	W6216 Design Drive Greenville, WI 54942		2800 Lynch Road Evansville, IN 47711				75 Mid Street Colchester, CT 06415		
Phone	800-421-5354		800-634-4809	877-867-1920	888-388-3224		812-422-3261				800-642-7354		
Fax	319-537-7390		800-789-2016	203-268-1736	888-675-1775		812-422-0532				800-432-2842		
E-mail	lsh@lsh.com		bel@quill.com				lsh@lsh.com				lsh@lsh.com		

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T-shirts, Sweatshirts/Pants, and Polos  
Tabulation Sheet  
13-24-5-11

Company	ABBA Promotions	Bill Heath's Family Sports	BSN Sports	Elite Screen Printing	Express Press	Empire Printing	H & W Sports	Team T&C	Totally T-shirts
Percentage of Discount Off Established Price	10%	0 to 40%	No Bid	No Bid	No Bid	25%	No Bid	No Bid	No Bid
Price Structure to Discount Price	Retail	Retail				Retail			
Is Bid Number required on PO		No				No			
Exceptions to Discount									
Extra Charges									
Freight	Most Free					N/A			
Contact	Ty Rdeout	Bill Heath	Martin Vizcaya	Holly Hartman	Austin Owen	Joshua Marler	Phil Lawhorn	Traci Goodman	Tony Miraglia
Address	322 2nd St. Henderson, KY 42420	514 Tenth Street Henderson, KY 42420	PO Box 7726 Dallas, TX 75209-0726	213 2nd Street Henderson, KY 42420	1860 E. St. Louis St. Springfield, MO 65802	1860 E St Louis Street Springfield, MO 65802	120 E. Main St. Campbellsville, KY 42718	24 Lawndale Court Apt. B Henderson, KY 42420	201 West Hampton St Pemberton, NJ 8068
Phone	270-827-5577	270-826-4300	800-527-7510	270-827-8061/270-860-8909	417-869-3849	417-865-2475	270-465-7771	270-454-2656 / 270-500-0675	609-894-0011
Fax		270-826-4300	800-921-2515	270-827-8069	N/A		270-465-6985		
E-mail	ty@abbapromotions.com	bhfamilysports@hotmail.com	bsnbid@bsnsports.com	accounting@heatherselite.com	hbs@expresspress.com	bid@empireprinting.com	phil@handusam.com	goodmantraci@gmail.com	tony.m@totallytshirt.com

Company	LAG Sports & Leather Wear	M & M Creations	MoJo Sports	Moonlight Printing Company	Pamco Custom Screen Printing & Embroidery	Positive Promotions, Inc.	Premium Imports Inc.	Riddell	Twin Cedars Custom Embroidery & Screen Printing, Inc.	Uniform Warehouse, Inc.
Percentage of Discount Off Established Price	0%	10%	30%	No Bid	20%	0%	10%	30%	10%	5%
Price Structure to Discount Price	Wholesale	Wholesale	Retail		Wholesale	Retail	Wholesale	Retail	Retail	Retail
Is Bid Number required on PO	No	No	No		No	TLAE	No	141684	No	13-24-5-11%
Exceptions to Discount										
Extra Charges										
Freight	FOB shipping included in quoted price		Free Shipping		Free Delivery within Henderson County	Attached Shipping Chart	8%	5%	Free Shipping Orders Over \$300	\$18 Flat Rate
Contact	Shakeel Gill	Dave Garrett	Michael Vick	Marla Ward	Pam Collins	Luke Marchese	Edward Fulap	Jim Brady	Mona Powell	Ameer Nouh
Address	3190 Waverly Lane Augusta GA 30909	6275 E. Doubletree Dr. Henderson, KY 42420	PO Box 1172 Henderson, KY 42420	4425 Bowling Green Rd. Morgantown, KY 42261	6149 Trigg Hooper Road Henderson, KY 42420	15 Gilpin Ave Hauppauge, NY 11788	90 Dayton Ave Bldg 12 Passaic, NJ 07055	7501 Performance Ln North Ridgeville, OH 44039	75 Maggie Lane Irvine, KY 40336	20701 Nordhoff Street Chatsworth, CA 91311
Phone	202-695-9581	270-577-0479	270-631-0520	270-860-3210	270-860-0614	877-258-1225	718-486-7125	440-353-8600	606-723-7344	877-643-1100
Fax			270-631-0521		888-394-0141	877-258-1226	718-486-7126	440-353-8601		818-341-9900
E-mail	shakeel.gill@gmail.com	m_mcreations@bellsouth.net	Michael@mjoisportsllc.com	marladward@gmail.com	pamcoscreenprinting@hotmail.com	bid@positivepromotions.com	edward@premiumimportsv.com	jbrady@riddellsales.com	twincedars75@gmail.com	bid@uniform.com

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On-Demand Schoolwide HVAC Repair & Maintenance  
 RFP # 15-24-5-11

Company	DeBra-Kuempel	Perfection Heating, Air, & Refrigeration, LLC	J.E. Shekell, Inc.	HMC Service Company
Rates	M-F 7:00 a.m. - 3:30 p.m. Licensed Technician \$95.00 pr hr Apprentice \$95.00 pr hr	M-F 7:30a.m.to 4:30 p.m. Licensed Technician \$95.00 pr hr Apprentice \$95.00 pr hr	HVAC Regular \$112.00 pr hr HVAC Overtime \$168.00 pr hr HVAC Sunday/Holiday \$244.00 pr hr	HVAC Journeaman or Apprentice Regular \$125.00 pr hr HVAC Journeaman or Apprentice Overtime \$187.00 pr hr HVAC Journeaman or Apprentice Holiday/Sunday \$250.00 pr hr
	M-F 3:30 p.m. - 7:00a.m. HVAC \$184.00 pr hr Chiller/Boiler \$244 pr hr Apprentice \$130.00 pr hr	Night/Weekend/Holiday Licensed Technician \$142.50 pr hr Apprentice \$142.50 pr hr	Plumber/Electrician \$120.00 pr hr Plumber /Electrician Overtime \$189.00 pr hr Plumber/Electrician Holiday/Sunday \$268.00 pr hr	
	Saturday 7:00 a.m. - 3:30 p.m. HVAC \$184.00 pr hr Chiller/Boiler \$244.00 pr hr Apprentice \$130.00 pr hr			
	Saturday 3:30 p.m. - 7:00 a.m.			
	HVAC \$245.60 pr hr Chiller/Boiler \$325.60 pr hr Apprentice \$130.00 pr hr			
	Sunday All Day HVAC \$245.60 pr hr Chiller/Boiler \$325.60 pr hr Apprentice \$173.60 pr hr			
Truck/Trip Charge Flat Rate per call	\$98.00	\$25.00 per trip		
Materials Cost/ Mark-up	15%	30%	HVAC 10% Plumber/Electrician 30%	25%
Materials Discount	2% If payment received within 5 days of receipt of invoice	Discount only apply to our customers who have a maintenance contract		
	Renewal Term 3% per yer	N/A		
Contact Person	BrandonBarnard	Ryan Lewis	Steve Payne II	Jamie Miller
Address	1325 E Virginia St Evansville, IN 47711	525 Barker Ave Evansville, IN 47712	424 W Tennessee St Evansville, IN 47710	6909 Enterprise Drive Louisville, KY 40214-4398
Phone	812-217-1217	812-425-9948	O 812-425-9131: C 812-470-6612	Office-800-446-2738; Direct-270-873-7418
e-mail Address	<a href="mailto:bbarnard@dkemcor.com">bbarnard@dkemcor.com</a>	<a href="mailto:dispatch@perfectionhvac.com">dispatch@perfectionhvac.com</a>	<a href="mailto:spayne@shekell.com">spayne@shekell.com</a>	<a href="mailto:millerj@hmcservice.com">millerj@hmcservice.com</a>