

OLDHAM COUNTY BOARD OF EDUCATION

CONCERN

Consider Approval of bids for the Water Treatment for HVAC loops district wide.

DISCUSSION

Three bids were received and reviewed. Please see attached bid tabulation.

After thorough review by Stu Martin, Plant Operations Manager, it is recommended to award the contract to Atom Chemical Inc. for a contract total amount of \$4979.00 monthly (\$59,748.00 year)

RECOMMENDATION

Approve the award of contract for Atom Chemical Inc. 515 Maplewood, Georgetown, IN 47122 for Water Treatment for HVAC loops-District Wide.

On a motion by _____, seconded by _____, the Board approved the award of contract for Atom Chemical Inc. in the amount of \$4979.00 monthly for Water Treatment for HVAC loops-District Wide and hereby authorize the Director of Facilities Management to execute the necessary documentation. (,)

Suzanne Hundley, Board Chair

Dr. Jason Radford, Superintendent/Secretary



OLDHAM COUNTY SCHOOLS

Ignite Passion. Experience Excellence.

October 1, 2024

RE: Water Treatment in HVAC Loops-District Wide

Dr. Jason Radford
Oldham County Board of Education

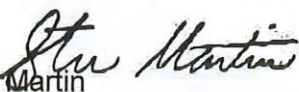
Re: Letter of Recommendation

We received three quotes for the water treatments in our HVAC loops across the district. It is our recommendation we go with Atom Chemical's bid for the following reasons: They were outstanding and timely with all of their information during the bid process. They were also the only company that scheduled a face to face meeting with us to go over all of their findings, their quotes, services, etc. You can see from the submitted bids that they are very thorough and appear to go above and beyond with their service. Their references have also been very impressive.

The lowest bid was Bluegrass Kesco, who we have had a service agreement with since 2015. During the past 9 years, however, we have found that almost all of our facilities have inadequate amounts of chemicals, haven't been serviced per the agreement, and have required numerous, expensive service calls because of the lack of adequate chemicals in the loops. We have also been dissatisfied with the customer service and timeliness of Bluegrass Kesco. Atom Chemical was the second lowest bid, and is the bid we would like to accept.

Our plan is to accept the "Chemicals Included" option (Option 2) which is \$4,979/month for the first year, in order to get our chemical percentages to an optimal level. After a year, we will look at Option 1, which does not include the chemicals and is \$2,225/month. The idea is that we won't require nearly as many chemicals after a year and can lower the costs to maintain.

Sincerely,



Stu Martin

Plant and Operations Manager

Water Treatment for HVAC Loops-District Wide

**Bid Proposals
September 2024**

Total Bids—3

- A. Atom Chemical, INC.....\$4979.00 monthly
- B. Aqua Treat of Kentucky, Inc.....\$5250.00 monthly
- C. Bluegrass KESCO.....\$3250.00 monthly

Note: Monthly pricing includes treatment chemicals and service