

Pathful, Inc.

5540 Centerview Dr, Ste 204, PMB 63880

Raleigh, NC 27606-8012

E: sales@pathful.com

P: 888-908-4924

F: 828-348-1770

Date:

5/10/2024

Order Form:

#Q-10150

Pricing Good Until:

6/9/2024

Subscription Period:

8/4/2024 - 8/3/2025

Bill To:

Fayette County Schools

450 Park Pl

Lexington, Kentucky 40511

Additional Info:

Pathful Explore Site license renewal quote for 6 High Schools, 12 Middle Schools, and 14 Specialty Sites in Fayette Public Schools.

14 Specialty sites included at no additional cost (\$42,000 Value)

Sales Contact	Contact Email
Justin Pando	jpando@pathful.com

High Schools

LINE	ITEM	TIER	QTY	LIST PRICE	TOTAL
1	Pathful - Explore	Tier 4	4	\$5,000.00	\$20,000.00
Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements.					
Subscription Period: 8/4/2024 - 8/3/2025					
Fayette County Schools: Tates Creek High School Fayette County Schools: Bryan Station High School Fayette County Schools: Paul Laurence Dunbar High School Fayette County Schools: Frederick Douglass High School					
2	Pathful - Explore	Tier 5	2	\$6,000.00	\$12,000.00
Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements.					
Subscription Period: 8/4/2024 - 8/3/2025					
Fayette County Schools: Henry Clay High School Fayette County Schools: Lafayette High School					
High Schools TOTAL:					\$32,000.00

Middle Schools

LINE	ITEM	TIER	QTY	LIST PRICE	TOTAL
3	Pathful - Explore	Tier 2	2	\$3,500.00	\$7,000.00
<p>Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements.</p> <p>Subscription Period: 8/4/2024 - 8/3/2025</p> <p>Fayette County Schools: Lexington Traditional Magnet School Fayette County Schools: Scapa at Bluegrass</p>					
4	Pathful - Explore	Tier 3	7	\$4,000.00	\$28,000.00
<p>Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements.</p> <p>Subscription Period: 8/4/2024 - 8/3/2025</p> <p>Fayette County Schools: Leestown Middle School Fayette County Schools: Morton Middle School Fayette County Schools: Tates Creek Middle School Fayette County Schools: Winburn Middle School Fayette County Schools: Southern Middle School Fayette County Schools: Beaumont Middle School Fayette County Schools: Crawford Middle School</p>					
5	Pathful - Explore	Tier 4	3	\$5,000.00	\$15,000.00
<p>Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements.</p> <p>Subscription Period: 8/4/2024 - 8/3/2025</p> <p>Fayette County Schools: Jessie M Clark Middle School Fayette County Schools: Edythe Jones Hayes Middle School Fayette County Schools: Bryan Station Middle School</p>					
Middle Schools TOTAL:					\$50,000.00

Specialty Sites

LINE	ITEM	TIER	QTY	LIST PRICE	TOTAL
6	Other Services	Tier 1	14	\$0.00	\$0.00
<p>Description</p> <p>Fayette County Schools: Southside Technical Center Fayette County Schools: Eastside Technical Center Fayette County Schools: Martin L King Academy For Excellence Alternative Fayette County Schools: Opportunity Middle College Fayette County Schools: The Learning Center Fayette County Schools: Success Academy</p>					

LINE	ITEM	TIER	QTY	LIST PRICE	TOTAL
	Fayette County Schools: Locust Trace Agriscience Center Fayette County Schools: STEAM Academy Fayette County Schools: Family Care Center Fayette County Schools: Carter G Woodson Academy Fayette County Schools: The Stables Fayette County Schools: Ridge Hospital Alternative High School Fayette County Schools: Audrey Grevious Center Fayette Local School District: Fayette Virtual Academy				
Specialty Sites TOTAL:					\$0.00
Total Price:					\$82,000.00

INVOICING INFORMATION

Invoice Primary Contact	
Contact Name:	
Email Address:	
Invoice Mailing Address	
Street:	
City:	
State:	
Zip:	

By signing this Order Form, I represent and warrant that the information provided by me on this Order Form is true and accurate and that I am authorized to sign on behalf of Customer and bind Customer to the terms, conditions, and obligations of this Order Form, including any terms, conditions, and obligations of any documents attached to this Order Form or otherwise incorporated by reference. I acknowledge and agree that, by signing below, this Order Form establishes and represents a binding agreement between Customer and Pathful for Customer to receive delivery of the goods and services listed above and to pay the total fees listed above.

The terms of this Order Form shall prevail over the terms of any Purchase Order issued by Customer. Pathful reserves the right to reject or rescind any signed Order Form that is not received within 30 days from the above date of this Order Form.

AGREED AND ACCEPTED FOR AND ON BEHALF OF CUSTOMER BY:

SIGNATURE:	
NAME:	
TITLE:	
DATE:	
My Organization requires a PO(Yes/No)?	
The PO number for this Order is	



SUBSCRIPTION TERMS, CONDITIONS, AND POLICIES:

The [Pathful Connect Terms of Use](#) and the [Pathful Connect Privacy Policy](#) are fully incorporated by reference into this Order Form. Customer's subscription to and use of the Pathful Connect platform is subject to all such terms, conditions, and policies as in effect from time to time.

The [Pathful Explore Terms of Use](#) and the [Pathful Explore Privacy Policy](#) are fully incorporated by reference into this Order Form. Customer's subscription to and use of the Pathful Explore platform is subject to all such terms, conditions, and policies as in effect from time to time.

For new customer purchases, the Subscription Start Date will be the later of: (i) the date listed above on this Order Form, (ii) the date this Order Form is signed, or (iii) the date listed on your Purchase Order (if applicable). The Subscription End Date will be updated accordingly.

TECHNOLOGY REQUIREMENTS:

Customer is responsible for making available to users the necessary technology required for optimal experience and participation. To participate, users will need to have the following:

System Requirements:

- An internet connection – broadband wired or wireless (4G/LTE)
- Speakers and a microphone – built-in, USB plug-in and wireless
- A webcam or HD webcam - built-in or USB plug-in
- If using in a classroom setting, projector and screen to display to the class

Supported Operating Systems:

- Mac OS X
- Windows 10 or 11
- Chromebook
- iOS and Android mobile devices

Supported Browsers:

- Google Chrome
- Safari
- Firefox
- Microsoft Edge

PAYMENT AND SALES TERMS:

- All fees are in US Dollars and exclude any applicable sales taxes, which are Customer's sole responsibility.
- Payment terms are NET 30 from receipt of invoice.
- For the avoidance of doubt, invoicing or payment frequency will not modify or diminish the full amount of fees payable under this Order Form, and Customer remains responsible for payment of the full amount set forth as total fees payable above regardless of the invoicing or payment frequency.
- Unpaid amounts are subject to a finance charge of 1.5% per month on any outstanding balance, or the maximum permitted by law, whichever is lower, plus all expenses of collection and may result in immediate termination of Services.
- All fees paid are nonrefundable, and Services cannot be decreased during an applicable subscription service term.
- Customer shall not transfer or assign any or all Services or licenses on this Order Form.
- Customer is responsible for providing complete and accurate contact and billing information, and failure to provide, update, or advise us of such information will not waive or diminish Customer's obligations under this Order Form.
- Pathful [W-9 Form](#)



Purchase Order

Fiscal Year 2025

Page 1 of 2

**THIS NUMBER MUST APPEAR ON ALL INVOICES,
PACKAGES, AND SHIPPING PAPERS**

Purchase Order Number **45001287**

Purchase Order Date **08/23/2024**

Department **ASSIT SUPERINT-ACADEMICS**

Kentucky Sales Tax Exemption No B-236

Bill To 001
FAYETTE COUNTY PUBLIC SCHOOLS
PO BOX 55490
LEXINGTON, KY 40555
859-422-4100
fcps.accountspayable@fayette.kyschools.us

Ship To C188
FAYETTE COUNTY PUBLIC
SCHOOLS
DEPTY SUPER-ACADEMICS
450 PARK PLACE
LEXINGTON, KY 40511

Vendor 39478
PATHFUL
750 N ST PAUL STE 250
PMB 63880
DALLAS, TX 75201-3206

VENDOR PHONE NUMBER	VENDOR FAX NUMBER	VENDOR NUMBER	REQUISITION NUMBER	REQUISITIONER NAME	DELIVERY REFERENCE
		39478	3680	Morgan Jones	M.JONES OAS

NOTES

PATHFUL
D68-25

ITEM #	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
1	Pathful - Explore TIER 4 Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements. Subscription Period: 8/4/2024 - 8/3/2025 Fayette County Schools: Tates Creek High School Fayette County Schools: Bryan Station High School Fayette County Schools: Paul Laurence Dunbar High School Fayette County Schools: Frederick Douglass High School GL #: 0001188 - 0653 - CUR	4.0000	EACH	\$5,000.0000	\$20,000.00
2	Pathful - Explore TIER 5 Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements. Subscription Period: 8/4/2024 - 8/3/2025 Fayette County Schools: Henry Clay High School Fayette County Schools: Lafayette High School GL #: 0001188 - 0653 - CUR	2.0000	EACH	\$6,000.0000	\$12,000.00
3	Pathful - Explore TIER 2 Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements. Subscription Period: 8/4/2024 - 8/3/2025 Fayette County Schools: Lexington Traditional Magnet School	2.0000	EACH	\$3,500.0000	\$7,000.00

NOTICE TO VENDOR

1.Orders must be shipped complete; back ordered items are not allowed. Partial shipments shall be considered complete, and the order shall be closed. This DOES NOT apply to textbook orders. 2.Purchase Order Number must appear on all invoices, packages, packing lists and correspondence. 3.ORDER CANCELLED 60 days from date of purchase order. 4.Price increases exceeding TOTAL by 5% must be approved in writing prior to shipping. 5.Vendor shall provide two copies of Material Safety Data Sheet (MSDS) on material covered by OSHA Standard 1910.1200 as a condition of purchase. 6.KRS 45A.455 prohibits conflicts of interest, gratuities, and kickbacks to employees of the Board of Education, violations of which result in severe penalties.

Total Ext. Price \$82,000.00

Purchase Order Total \$82,000.00

Purchase Order

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Purchase Order # 45001287

ITEM #	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE
	Fayette County Schools: Scapa at Bluegrass				
	GL #: 0001188 - 0653 - CUR				\$7,000.00
4	Pathful - Explore TIER 3 Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements. Subscription Period: 8/4/2024 - 8/3/2025 Fayette County Schools: Leestown Middle School Fayette County Schools: Morton Middle School Fayette County Schools: Tates Creek Middle School Fayette County Schools: Winburn Middle School Fayette County Schools: Southern Middle School Fayette County Schools: Beaumont Middle School Fayette County Schools: Crawford Middle School	7.0000	EACH	\$4,000.0000	\$28,000.00
	GL #: 0001188 - 0653 - CUR				\$28,000.00
5	Pathful - Explore TIER 4 Access to our college and career readiness system to meet your College and Career Exploration and Employability Skills requirement. Includes My Path, Career Exploration, Postsecondary, Employability, and My Tracker and consolidated reporting on CCE and Employability Skills requirements. Subscription Period: 8/4/2024 - 8/3/2025 Fayette County Schools: Jessie M Clark Middle School Fayette County Schools: Edythe Jones Hayes Middle School Fayette County Schools: Bryan Station Middle School	3.0000	EACH	\$5,000.0000	\$15,000.00
	GL #: 0001188 - 0653 - CUR				\$15,000.00
6	OTHER SERVICES Fayette County Schools: Southside Technical Center Fayette County Schools: Eastside Technical Center Fayette County Schools: Martin L King Academy For Excellence Alternative Fayette County Schools: Opportunity Middle College Fayette County Schools: The Learning Center Fayette County Schools: Success Academy Page 2 of 5 LINE ITEM TIER QTY LIST PRICE TOTAL Fayette County Schools: Locust Trace Agriscience Center Fayette County Schools: STEAM Academy Fayette County Schools: Family Care Center Fayette County Schools: Carter G Woodson Academy Fayette County Schools: The Stables Fayette County Schools: Ridge Hospital Alternative High School Fayette County Schools: Audrey Grevious Center Fayette Local School District: Fayette Virtual Academy	14.0000	EACH	\$0.0000	\$0.00
	GL #: 0001188 - 0653 - CUR				\$0.00

GL SUMMARY

0001188 - 0653 - CUR \$82,000.00

Total Ext. Price \$82,000.00

Purchase Order Total \$82,000.00

Fayette County Public Schools
Determination Form for Non-competitive Purchase

Completed form must be sent to Purchasing for review
before going through the signature process.

Date: 8/14/24

Determination # _____
Provided by Purchasing Department

School or Department: OAS

Amount of Purchase: 82,000

Vendor Name: Pathful

Sole source requests may not be used for the purpose of expediting a purchase which otherwise would not qualify as a sole source or to bypass purchasing procedures to use a preferred vendor. If there are other vendors that offer similar items or services district purchasing procedures must be followed based on the amount of purchase including getting quotes, sealed bids or request for proposals.

I have determined that, pursuant to KRS 45A.380, the following item(s)/ service(s) should be obtained by non-competitive negotiation methods, since competition is not feasible.

Please select reason for no competition:

- ☐ An emergency exists which will cause public harm as a result of the delay in competitive procedures.
☒ There is a single source within a reasonable geographical area of the product or service to be procured
☐ A Service of a Licensed Professional, educational specialist or technician.

Explanation/details of purchase and why competition is not feasible (additional pages and documentation may be attached if needed)

<u>Pathful site license for college + career</u>
<u>readiness. Districtwide secondary purchase</u>

Definitions of Noncompetitive Negotiation can be found in the FCPS Purchasing Procedures on the Purchasing website. A Determination Form must be filled out and returned to the Purchasing Office whenever a purchase of an item(s) or service(s) exceed \$4,999, quotes cannot be obtained, items cannot be obtained from an approved bid or contract and one of the above findings is met.

Requested by: Morgan Jones Date: 8/14/24 (required \$5,000 and over)
Originator

Approved by: [Signature] Date: 8/15/24 (required \$5,000 and over)
Purchasing Department

Approved by: [Signature] Date: 8/21/24 (required \$5,000 and over)
Chief of Schools or Department Director

Approved by: [Signature] Date: 8/21/24 (required \$10,000 and over)
Deputy Superintendent

Approved by: [Signature] Date: 8/21/24 (required \$40,000 and over)
Superintendent