

**DATE:**

09/19/2024

**AGENDA ITEM (ACTION ITEM):**

Consider/Approve awarding of the Snow Removal Services bid (59-SNR-24.2) to A&A Lawncare, Malco Services, MP Services, and Precise Lawn Care as indicated on the Snow Removal Services bid tabulation, for the period of October 1, 2024 through April 30, 2025, with two mutually agreed upon annual renewals available.

**APPLICABLE BOARD POLICY:**

Fiscal Management 04.32 AP.1

**HISTORY/BACKGROUND:**

A Snow Removal Services bid was issued in August of 2023 with three optional annual renewals. The renewal option was not offered to Brightview Landscapes for the 2024-2025 school year. The locations previously awarded to Brightview Landscapes, were reissued on a new bid. An advertisement to accept sealed bids for these locations was posted on the district website on September 5, 2024. Bids were publicly opened on September 17, 2024 at 1:00 PM EST. This bid has two optional renewals available. No bids were received for the Scott High School/Woodland Campus. The District will proceed with entering into noncompetitive negotiations in accordance with KRS 45A.380

**FISCAL/BUDGETARY IMPACT:**

Service will be provided based on weather conditions. For this reason, budget estimates are unable to be determined.

**RECOMMENDATION:**


Approval to awarding of the Snow Removal Services bid (59-SNR-24.2) to A&A Lawncare, Malco Services, MP Services, and Precise Lawn Care as indicated on the Snow Removal Services bid tabulation, for the period of October 1, 2024 through April 30, 2025, with two mutually agreed upon annual renewals available.

**CONTACT PERSON:**

Jennifer Weis-Smith

  
Principal/Administrator

  
District Administrator

  
Superintendent

*Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.*

*Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.*

**Kenton County School District  
Snow Removal Services Bid Tabulation  
59-SNR-24.2**

	A&A Lawncare	HD Clemons	Malco	MP Services	Precise Lawn Care	Quest Construction*
<b>River Ridge Elementary</b>						
Cost Score (80 Points Possible)			80.00			25.37
Quality of Service Score (10 Points Possible)			5.50			6.37
Reference Score (10 Points Possible)						
<b>Total Score (100 Points Possible)</b>			<b>85.50</b>			<b>31.73</b>
<b>Dixie Heights High School</b>						
Cost Score (80 Points Possible)			80.00			31.15
Quality of Service Score (10 Points Possible)			5.50			6.37
Reference Score (10 Points Possible)						
<b>Total Score (100 Points Possible)</b>			<b>85.50</b>			<b>37.51</b>
<b>Simon Kenton High School/Kenton Elementary/Transportation Campus</b>						
Cost Score (80 Points Possible)	80.00			71.21		
Quality of Service Score (10 Points Possible)	6.03			7.73		
Reference Score (10 Points Possible)	10.00			8.00		
<b>Total Score (100 Points Possible)</b>	<b>96.03</b>			<b>86.95</b>		
<b>Twenhofel Middle School</b>						
Cost Score (80 Points Possible)	80.00			0.00		
Quality of Service Score (10 Points Possible)	6.03			7.73		
Reference Score (10 Points Possible)	10.00			8.00		
<b>Total Score (100 Points Possible)</b>	<b>96.03</b>			<b>15.73</b>		
<b>Summit View Academy/Bus Lot</b>						
Cost Score (80 Points Possible)				80.00		
Quality of Service Score (10 Points Possible)				7.73		
Reference Score (10 Points Possible)				8.00		
<b>Total Score (100 Points Possible)</b>				<b>95.73</b>		
<b>Scott High School/Woodland Middle School Campus</b>						
Cost Score (80 Points Possible)				NO BIDS		
Quality of Service Score (10 Points Possible)				NO BIDS		
Reference Score (10 Points Possible)				NO BIDS		
<b>Total Score (100 Points Possible)</b>						
<b>Taylor Mill Elementary</b>						
Cost Score (80 Points Possible)		70.52			80.00	
Quality of Service Score (10 Points Possible)		8.37			6.43	
Reference Score (10 Points Possible)		10.00			10.00	
<b>Total Score (100 Points Possible)</b>		<b>88.89</b>			<b>96.43</b>	

Best Evaluated Bidder

\* References for Quest Construction were not contacted due to the lead bidder being greater than 10 points away



**Kenton County School District  
Snow Removal Services - Cost  
59-SNR-24.2**

<b>River Ridge Elementary</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	\$ 1,400.00	\$ 1,400.00	\$ 2,100.00	\$ 2,500.00	\$ 800.00	\$ 8,200.00	80.00
MP Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	\$ 1,600.00	\$ 2,600.00	\$ 3,800.00	\$ 4,800.00	\$ 1,000.00	\$ 13,800.00	25.37

<b>Dixie Heights High School</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	\$ 1,890.00	\$ 1,890.00	\$ 2,500.00	\$ 3,000.00	\$ 840.00	\$ 10,120.00	80.00
MP Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	\$ 2,200.00	\$ 3,200.00	\$ 4,200.00	\$ 5,500.00	\$ 1,200.00	\$ 16,300.00	31.15

<b>Simon Kenton High School/Kenton Elementary/Transportation Campus</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	\$ 6,000.00	\$ 6,000.00	\$ 7,000.00	\$ 8,000.00	\$ 3,500.00	\$ 30,500.00	80.00
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MP Services	\$ 5,905.00	\$ 7,370.00	\$ 8,595.00	\$ 9,820.00	\$ 2,750.00	\$ 34,440.00	69.67
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	

<b>Twenhofel Middle School</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	\$ 2,300.00	\$ 2,300.00	\$ 3,000.00	\$ 3,500.00	\$ 1,400.00	\$ 12,500.00	80.00
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MP Services	\$ 4,460.00	\$ 5,552.00	\$ 6,630.00	\$ 7,710.00	\$ 2,160.00	\$ 26,512.00	-9.68
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	

**Kenton County School District  
Snow Removal Services - Cost  
59-SNR-24.2**

<b>Summit View Academy/Bus Lot</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MP Services	\$ 5,105.00	\$ 6,340.00	\$ 7,565.00	\$ 8,790.00	\$ 2,350.00	\$ 30,150.00	80.00
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	

<b>Scott High School/Woodland Middle School Campus</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
HD Clemons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Malco Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MP Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Precise Lawn Care	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Quest Construction	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	

<b>Taylor Mill Elementary</b>							
	<b>1.0"-1.9"</b>	<b>2.0"-4.0"</b>	<b>4.1"-7.0"</b>	<b>7.1"-10.0"</b>	<b>Salt Only</b>	<b>Total</b>	<b>Points</b>
A&A Lawncare	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
HD Clemons	\$ 1,200.00	\$ 1,400.00	\$ 1,600.00	\$ 1,800.00	\$ 700.00	\$ 6,700.00	70.52
Malco Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
MP Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Precise Lawn Care	\$ 790.00	\$ 1,090.00	\$ 1,510.00	\$ 2,000.00	\$ 600.00	\$ 5,990.00	80.00
Quest Construction	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	

**Kenton County School District  
Snow Removal Services - Quality of Service  
59-SNR-24.2**

**Quality of Service**

	A&A Lawncare	HD Clemons	Malco	MP Services	Precise Lawn	Quest Construction
<b>1 Experience</b>						
Evaluator 1	0.00	10.00	3.00	8.00	6.00	5.00
Evaluator 2	6.00	7.00	4.00	6.00	5.00	7.00
Evaluator 3	10.00	10.00	10.00	10.00	9.00	8.00
<b>Average Score</b>	<b>5.33</b>	<b>9.00</b>	<b>5.67</b>	<b>8.00</b>	<b>6.67</b>	<b>6.67</b>
<b>Points Awarded (3 Points Possible)</b>	<b>1.60</b>	<b>2.70</b>	<b>1.70</b>	<b>2.40</b>	<b>2.00</b>	<b>2.00</b>
<b>2 Fleet</b>						
Evaluator 1	9.00	7.00	7.00	7.00	6.00	6.00
Evaluator 2	8.00	7.00	4.00	6.00	5.00	7.00
Evaluator 3	10.00	8.00	9.00	9.00	8.00	8.00
<b>Average Score</b>	<b>9.00</b>	<b>7.33</b>	<b>6.67</b>	<b>7.33</b>	<b>6.33</b>	<b>7.00</b>
<b>Points Awarded (3 Points Possible)</b>	<b>2.70</b>	<b>2.20</b>	<b>2.00</b>	<b>2.20</b>	<b>1.90</b>	<b>2.10</b>
<b>3 Staff Experience</b>						
Evaluator 1	0.00	10.00	1.00	8.00	6.00	3.00
Evaluator 2	8.00	5.00	4.00	5.00	5.00	5.00
Evaluator 3	8.00	10.00	8.00	9.00	9.00	7.00
<b>Average Score</b>	<b>5.33</b>	<b>8.33</b>	<b>4.33</b>	<b>7.33</b>	<b>6.67</b>	<b>5.00</b>
<b>Points Awarded (2 Points Possible)</b>	<b>1.07</b>	<b>1.67</b>	<b>0.87</b>	<b>1.47</b>	<b>1.33</b>	<b>1.00</b>
<b>4 Implementation Strategy</b>						
Evaluator 1	0.00	10.00	1.00	8.00	4.00	3.00
Evaluator 2	0.00	7.00	4.00	8.00	5.00	7.00
Evaluator 3	10.00	10.00	9.00	9.00	9.00	9.00
<b>Average Score</b>	<b>3.33</b>	<b>9.00</b>	<b>4.67</b>	<b>8.33</b>	<b>6.00</b>	<b>6.33</b>
<b>Points Awarded (2 Points Possible)</b>	<b>0.67</b>	<b>1.80</b>	<b>0.93</b>	<b>1.67</b>	<b>1.20</b>	<b>1.27</b>
<b>Total Points Awarded</b>	<b>6.03</b>	<b>8.37</b>	<b>5.50</b>	<b>7.73</b>	<b>6.43</b>	<b>6.37</b>



**Kenton County School District  
Snow Removal Services - References  
59-SNR-24.2**

**References**

	A&A Lawncare*	HD Clemons*	Malco*	MP Services*	Precise Lawn*	Quest Construction+
<b>REFERENCES</b>						
KCSD	10	10	8	8	9	Not Contacted
<b>Points Awarded</b>	<b>10.00</b>	<b>10.00</b>	<b>8.00</b>	<b>8.00</b>	<b>9.00</b>	

\* KCSD reserves the right to be the sole reference since these companies have been a vendor for the District within the past five years  
 + Lead bidder is greater than 10 points away, references were not contacted