

			FIXED DEVICE LEASE	+	ESTIMATED MONTHLY SERVICE FEES		=	MONTHLY COST (x 60 mos.= LEASE TOTAL)	
	Copier Qty	Copier Segment	Copier Price/mo		B&W copies	Color Copies		ESTIMATED MONTHLY TOTAL *	FIXED MONTHLY TOTAL*
<i>CURRENT Toshiba</i>	20	NA	\$ 2,025.00	+	0.0025	0.025	=		\$4,400
Waltz Bus Sol (Kyocera)	20	HIGHER	\$ 4,084.00	+	0.0035	0.035	=	\$ 6,639.00	
Miller Co (Sharp) #1	20	HIGHER	?	+	?	?	=		\$7,423
Miller Co (Sharp) #2	20	lower	?	+	?	?	=		\$5,993
Xerox (Xerox)	20	lower	\$ 2,308.00	+	0.0029	0.029	=	\$ 4,425.00	
Toshiba (Toshiba)*	15*	SAME + HIGHER	\$ 1,844.00	+	0.0029	0.029	=	\$ 3,961.00	
*BEST VALUE - Recommended contract		*keeping 5 existing copiers - will continue same support			*est 430,000/mo	*est 30,000/mo		* This amount varies monthly based on monthly copy counts. The above price is based on an estimated 430,000 mono copies per month and 30,000 color copies per month.	* This amount is based on a copy count of up to 430,000 mono copies and up to 30,000 color copies per month. Copies over that amount will result in an overage charge at the rate identified in the chart.