



Kenton County School District | It's about ALL kids.

# Issue Paper

**DATE:**

06/18/2024

**AGENDA ITEM (ACTION ITEM):**

**Consider/Approve amending the Flex Lease with Trafera Financial Services, previously approved in June 2023, to add 107 additional HP G9 EE Chromebooks due to increased enrollment projections.**

**APPLICABLE BOARD POLICY:**

01.11 General Powers and Duties of the Board

**HISTORY/BACKGROUND:**

KCSD has an established Technology 1:1 Plan previously approved in February, 2022. The plan, previously approved, for the 2023/2024 school year to include a 4 year lease of student devices to support Grades 1-5. KCSD has received multiple quotes and entered into a Flex Lease with Trafera Financial Services for 5275 Chromebooks with Trafera 4 Year Platinum Warranty, Google Management Licenses and Trafera White Glove Services. Based on projected enrollment for the 2024/2025 school year, it is necessary to increase the Chromebook count by 107 units to support the enrollment changes. This amendment is for 3 years and will directly align to the previous Master Lease Agreement. A flex lease aligns with the Technology 1:1 plan and saves district funding and logistics at the conclusion of the lease. The additional benefits of this lease allow KCSD to align with the vision of the KCTWI (Kenton County Technology Workforce Initiative) allowing students to support the KCSD Technology.

**FISCAL/BUDGETARY IMPACT:**

Trafera Lease Proposal (attached) lists equipment costs at \$34,454 and 3 Annual Flex Lease Payments of \$11,786. Lease Payments 1 will be funded using ESSR III and Lease Payments 2 & 3 are funded using School and Board contributions following the Technology 1:1 plan approved in February, 2022.

**RECOMMENDATION:**


**Approval to amending the Flex Lease with Trafera Financial Services, previously approved in June 2023, to add 107 additional HP G9 EE Chromebooks due to increased enrollment projections.**

**CONTACT PERSON:**

**Matthew Winkler, Director of Technology**

  
Principal/Administrator

  
District Administrator

  
Superintendent

*Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda. Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.*



@ Trafera.com

2550 University Ave W #315-S  
St Paul, MN 55114

(651) 888-7922

## Lease Proposal

June 18, 2024

### Lessee

Kenton County School District  
1055 Eaton Drive  
Fort Wright KY 41017

### Lessor

Trafera Financial Services  
2550 University Avenue W, Suite 315-S  
St. Paul, MN 55114

Options	Equipment Cost	Term	Annual Flex Lease Payment
(107) HP Chromebook 11 G9 EE, Trafera CBN Warranty - Plat - 3 Yr, Google Chrome Management Perpetual EDU License, and Additional Services per Trafera Estimate No. E000119324	\$34,454	3 Years	\$11,786

### Fees

Lessor will not charge any documentation, administrative or legal fees.

### Flex Lease:

Lessee may add, substitute, or delete equipment at any time during the lease term.

### Anticipated Delivery

During the installation period, rent will be charged only on the Equipment accepted by Lessee. Once all the Equipment is installed and accepted, the lease will commence at the beginning of the next month.

### End of Lease Options

At the end of the flex lease term, Lessee may at its option extend the lease, purchase the equipment, or return the equipment based on Lessee's needs at that time.

### Contingencies

This proposal and the Lease Agreement are subject to final credit and pricing approval by Lessor. Lessee shall pay the equivalent of one month's lease charge as a refundable security deposit.

### Proposal Expiration:

July 18, 2024

We appreciate your consideration of Trafera Financial Services and look forward to partnering with you on this project. Please do not hesitate to call me should you have any questions regarding this proposal.

Sincerely,  
Brian Bagley  
M: 612-718-6136



Bill to  
Kenton County School District  
Customer No: 91351  
1055 Eaton Dr  
Fort Wright KY 41017  
USA

Ship to  
Summit View Academy  
5006 MADISON PIKE  
INDEPENDENCE KY 41051-7538  
USA

Quote Details  
Created: June 18, 2024  
Expiration: July 18, 2024  
Created by: Erica Ewanika  
erica.ewanika@trafera.com

Estimate No: E000119324

**Contract**  
Approved KPC Contract# CLS 2017.095

## Products & Services

Items and Descriptions	Overview	Notes	Qty	Unit Price	Totals
HP 11 G9 EE CAM N4500 4G 32G 11"	HP Chromebook 11 G9 EE - 11.6" HD Anti-glare Display (1366 x 768) - Intel Celeron N4500 Dual-core (2 Core) 1.10GHz - 4GB LPDDR4x-4266 RAM - 32GB eMMC SSD - Chrome OS - Webcam - WiFi + BT - Manufacturer Warranty: 1 YEAR		107	\$289.51	\$30,977.57
Trafera CBN Warranty - Plat - 3 Yr - A	Trafera CBN Warranty - Plat - 3 Yr - Includes Accidental Damage Protection (Per device limit of ADP: Unlimited) - \$0.00 Deductible - Hardware Fail Covered - Spare Parts On-site (restrictions apply) - We Pay to Ship Both Ways - Theft / Loss (up to 2%; please see warranty statement for details) - 3-Year Battery warranty on New Chrome devices (Limit 1 replacement) - Stylus/EMR Pen/Apple Pencil coverage (restrictions apply) - Power Adapter 1 ADP Incident (restrictions apply)		107	\$0.00	\$0.00
Google Chrome Management Perpetual EDU	Google Chrome Management Perpetual EDU License		107	\$32.49	\$3,476.43
Trafera White Glove Under 300 Units	"Trafera White Glove Under 300 Units - Pre-enroll Chrome device in Google Apps® domain - Apply custom themes and settings - Complete hardware functionality check - Google Console OU management"		107	\$0.00	\$0.00



Trafera Asset Tags with White Glove	Trafera Asset Tags with White Glove - Apply asset tag to Chrome device - Asset tag provided by Customer or printed by Trafera. - Trafera printed asset tags: customizable, black and white, with or without barcode.	107	\$0.00	\$0.00
Update Chrome OS	"Update Chrome OS - Check for and download Chrome OS updates prior to order shipment"	107	\$0.00	\$0.00
MAC Addresses with White Glove	"MAC Addresses with White Glove - Capture MAC address of Chrome device - Spreadsheet of MAC address(es) provided at time of order shipment"	107	\$0.00	\$0.00
Lift Gate on Truck	"Lift Gate on Truck - Liftgate service provided at time of delivery - Required for heavy or bulky items if loading dock is not present at delivery location"	1	\$0.00	\$0.00
TRAILS Digital Lesson Library - 1 Yr Sub	700+ powerful online resources for educators. TRAILS includes three resources: TRAIL Guides - Thematic units aligned to NGSS Standards TRAIL Mix - Stand alone lessons perfectly suited for face-to-face or virtual instruction Children's Literature - Featuring "Tom the Traferatops", a fun and shy dinosaur who loves to learn with technology TRAILS is FREE to Trafera customers.	1	\$0.00	\$0.00

**Subtotal \$34,454.00**

**Tax \$0.00**

**Total \$34,454.00**

**Net Terms N30**

**Comments**  
**Delivery Included**

**Terms and Conditions**

This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and availability may change without notice prior to the quote expiration date.

**Please Remit Checks to:**

Trafera LLC  
 PO Box 208960  
 Dallas, TX 75320-8960

**Questions? Contact me**

**Jake Meyers**  
 jake.meyers@trafera.com



**Trafera**

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United States