

**CONSENT ITEM B-5**

**June 24, 2024**

**OLDHAM COUNTY BOARD OF EDUCATION**

**CONCERN**

Consider Approval of Award of Contract to Everon for Stadium Sound System Replacement at SOHS and OCHS for the amount of \$192,245.98.

**DISCUSSION**


The Facilities Department requested a proposal for the installation of new stadium sound systems at South Oldham and Oldham County High Schools. The current sounds systems at each stadium are recommended to be replaced due to the age of equipment and being of various manufacturers, types and capabilities. Brent Bohannon, Director of Facilities Management, is recommending award of a state price contract to Everon LLC. (Formerly ADT Commercial) in the total amount of \$192,245.98. See Attached.


**RECOMMENDATION**

Approve the award of state price contract to Everon LLC. (ADT) for the Stadium Sound System Replacement at SOHS and OCHS and hereby authorize the Director of Facilities Management to execute the necessary documentation.

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On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the Board approved the Award of Contract for the Stadium Sound System Replacement at SOHS and OCHS to Everon LLC. in the amount of \$192,245.98.00 and hereby authorizes the Director of Facilities Management to execute the necessary documentation. ( , )

  
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Suzanne Hundley, Board Chair

  
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Dr. Jason Radford, Superintendent/Secretary



Proposal prepared for:

# OLDHAM CO BOARD OF EDUCATION

Presented by:

**William Shipley**

**5.22.2024**

Sales Agreement ID: 891870629

*Proposal pricing is valid for 30 days*



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May 22, 2024

OLDHAM CO BOARD OF EDUCATION  
1900 BUTTON LN  
LAGRANGE, KY 40031

On behalf of Everon, also known as ADT Commercial, thank you for the opportunity to respond to your RFP/solicitation for OLDHAM CO BOARD OF EDUCATION.

Everon is a leading national integrator and premier service provider of commercial security, fire and life safety. We support more than 300,000 customer locations, backed by our national strength, and over 5,000 employees, including 2,300 technicians, across more than 100 locations. Our company draws on an outstanding legacy of service excellence that is strengthened by our people's decades of industry expertise to emerge as an innovator and service excellence champion, protecting commercial property, people, and assets. We measure success on achieving customer goals and developing strong, long-lasting partnerships through every project and customer interaction. As a national company with local offices, our broad footprint is designed to provide you with a quality service experience to meet your specific needs and exceed your expectations.

We look forward to next-step discussions in order to provide OLDHAM CO BOARD OF EDUCATION with best-in-class solutions and service as your One Ideal Partner, and to help you achieve your security, fire and life safety objectives now and into the future. Thank you for your consideration.

Respectfully,

William Shipley  
Systems Integration Rep.RH  
Everon





## 1. Executive summary

### 1.1. Powered by Experience. Driven by Excellence.

Everon is a leading national integrator and premier service provider of commercial security, fire and life safety. We support more than 300,000 customer locations backed by our national strength and local knowledge of over 5,000 employees – including 2,300 technicians – across 100 offices, and two dedicated monitoring and operations centers. Our corporate offices are based in Boca Raton, Florida with our Innovation & Operations HQ in Dallas, Texas.

Everon draws on an outstanding legacy of service excellence that is strengthened by over a decade of industry expertise – with many leaders having spent the majority of their careers in the industry. Our organization was built over the last decade by some of the most trusted names in commercial security that include ADT Commercial, Protection 1, and Red Hawk Fire & Security. In that time, we focused on providing comprehensive, scalable solutions to address unique needs of mid-market, national and large-scale organizations, and established a new industry standard for customer-driven service excellence and delivery. With GTCR's acquisition of ADT Commercial in 2023, we've now emerged as an innovator and service excellence champion protecting commercial people, property, and assets across industries. Through our predecessor companies, we built a reputation as one of the nation's best commercial security providers, with decades of experience and a proven record of excellence in customer service.

Today, we are Everon. We are ever focused on being game-changers and innovators, breaking new ground to propel the industry forward with a customer-focused approach to optimizing your security and life safety ecosystem. We are ever committed to being the dedicated partner and security advisor you can trust.

Everon is committed to protecting your organization at every level. Engaging with us gives you access to an industry-leading range of security, fire, and life safety offerings, backed by our state-of-the-art, national-scale 24/7/365 monitoring infrastructure. And it means you will benefit from our commitment to innovation: Ongoing investment in new technologies and new capabilities, including cutting-edge technology in unique applications, AI-powered solutions, enterprise-level systems for complex environments, and much more.

Our commitment to our customers is based on a foundational principle: We commit to the protection of your facilities and assets as though they are our own. And we respond to your dedication to your people's safety with our own tenacity. We consistently deliver a great customer experience—making us a trusted

**300,000+**

Customer Locations

**100+**

Locations with Local  
Leadership

**2,300+**

Technicians

**2**

Company-Owned UL Listed  
Monitoring and Operations  
Centers





partner across industries and solutions. Our experienced security, fire, and life safety experts, paired with our innovative approach to providing best-in-class service, allow us to deliver exceptional customer service across your enterprise, whether you have one location or 1,000.

Our specialized commercial team members have deep technical knowledge, complex design skillsets, and multiple enterprise-level technology, security, and fire certifications. Our Integrated Solutions team provides design development oversight, technical support and engineering, and cross-discipline project management for your complex commercial environments. Our National Fire & Life Safety Team provides fire alarm, sprinkler, and suppression system expertise from NICET and NFPA certified specialists; voice evacuation and mass notification solutions; and in-house system design-build services. The experts at our Network Operations Center design, deploy, and manage security networks, as well as provide hosted infrastructure (IaaS), cloud device health and environmental monitoring, and managed administrative services. And our industry experts have decades of specialized experience and in-depth understanding of the unique solutions and technologies needed to address your specific business challenges.

We know standard, off-the-shelf solutions don't work for leading-edge, complex organizations. We can help you build a flexible and customizable security, fire, and life safety program to meet your unique business challenges, and to help protect your people, property, and assets—while minimizing risk to your organization. We aim to build customer-driven partnerships by helping identify the products and services that work best for your business needs and meet your security, fire, and life safety objectives in the most effective manner. Building solutions to meet your enterprise-level objectives is our specialty—we'll help you find the best combination of products and services from our comprehensive suite of security, fire, and life safety technologies to cover your locations inside and out.

## 1.2 Our Guiding Principles

- **Customers Are Our True North:** We know that our reputation is based on how we serve our customers.
- **Our People Are the Difference:** We strive to be the best technically trained team in the business.
- **Dedicated to Commercial:** We are purposefully built to serve the integrated security, fire, and life safety needs of our customers.
- **One Ideal Partner:** We are a full-service national company with nimble local delivery teams.

## Equipment and Investment Statement for: SOHS Athletics Field Sound System

Site Information: SOUTH OLDHAM HIGH SCHOOL, 5901 VETERANS MEMORIAL PARKWAY, CRESTWOOD, KY 40014

### Scope of Work:

#### Oldham Co Shall:

- \* Provide all rough-in & conduit work including all surface raceway & surface boxes.
- \* Provide 120VAC 20 Amp circuits as required.

#### ADT Commercial Shall:

- \* Provide engineered shop drawings and submittals.
- \* Install all cable and field devices.
- \* Perform final connections at the head end.
- \* Perform testing, certification & post work documentation.
- \* Provide training to the owner.

### Equipment List:

Quantity	Description
1	Blank Xlr in rack plate
1	Proco Direct Box
1	Liberty AV dual XLR and 3.5mm stereo input plate
2	Desktop mic stand for antennas
1	Head worn mic
1	Latching Mic Switch Box
1	3U UDE Drawer
1	Sliding shelf
1	Dynamic Desktop Microphone
2	U-Bracket for the SM80 (Wall or Ceiling)
2	Low-loss flexible RF antenna cable, 50'
1	Denon Media Player
1	20A ADVANCED REMOTE SMARTSEQUENCING POWER CONDITIONER
1	Equipment Rack
1	Digital wireless handheld set
2	Directional antenna
1	12 AWG 2 Conductor Bare Copper, Non-Shielded Non-Plenum, Black, Suitable for Wet Locations
3	2-Channel Lightning Protection
1	Digital Mixer
1	Prism 4x4
2	Danley Front Center speaker
1	4 CHL AMP, 1,250 W/CHL (Contractor Series - Blank Front Panel)
1	Long Throw Speaker
1	4 CHL AMP, 5,000W/CHL (Pro Series - Front Panel Control)
2	Danley Speaker Black
3	Curbs for Press box
1000	22-02 Oas Str Cmp Blu Stp

Summary of Charges for: SOHS Athletics Field Sound System		
Installation Price		\$96,212.99
Total Installation Price*		\$96,212.99
Total Monthly Recurring Services Charges*		\$0.00
		*Plus applicable tax
Schedule of Values	Manual	Manual Schedule of Values/Milestone Billing
Proposal pricing is valid for 30 days		

## Equipment and Investment Statement for: OCHS Athletics Field Sound System

Site Information: OLDHAM COUNTY HIGH SCHOOL, 1150 N HWY 393 N, BUCKNER, KY 40010

### Scope of Work:

#### Oldham Co Shall:

- \* Provide all rough-in & conduit work including all surface raceway & surface boxes.
- \* Provide 120VAC 20 Amp circuits as required.

#### ADT Commercial Shall:

- \* Provide engineered shop drawings and submittals.
- \* Install all cable and field devices.
- \* Perform final connections at the head end.
- \* Perform testing, certification & post work documentation.
- \* Provide training to the owner.

### Equipment List:

Quantity	Description
1	Blank Xlr in rack plate
1	Proco Direct Box
1	Liberty AV dual XLR and 3.5mm stereo input plate
2	Desktop mic stand for antennas
1	Head worn mic
1	Latching Mic Switch Box
1	3U UDE Drawer
1	Sliding shelf
1	Dynamic Desktop Microphone
2	U-Bracket for the SM80 (Wall or Ceiling)
2	Low-loss flexible RF antenna cable, 50'
1	Denon Media Player
1	20A ADVANCED REMOTE SMARTSEQUENCING POWER CONDITIONER
1	Equipment Rack
1	Digital wireless handheld set
2	Directional antenna
1	12 AWG 2 Conductor Bare Copper, Non-Shielded Non-Plenum, Black, Suitable for Wet Locations
3	2-Channel Lightning Protection
1	Digital Mixer
1	Prism 4x4



2	Danley Front Center speaker
1	4 CHL AMP, 1,250 W/CHL (Contractor Series - Blank Front Panel)
1	Long Throw Speaker
1	4 CHL AMP, 5,000W/CHL (Pro Series - Front Panel Control)
2	Danley Speaker Black
3	Curbs for Press box
1000	22-02 Oas Str Cmp Blu Stp

Summary of Charges for: OCHS Athletics Field Sound System		
Installation Price		\$96,212.99
Total Installation Price*		\$96,212.99
Total Monthly Recurring Services Charges*		\$0.00
		*Plus applicable tax
Schedule of Values	Manual	Manual Schedule of Values/Milestone Billing
Proposal pricing is valid for 30 days		

## Investment Summary

### Summary of Charges for: SOHS Athletics Field Sound System

Installation Price	\$96,212.99
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Total Installation Price*	\$96,212.99
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

### Summary of Charges for: OCHS Athletics Field Sound System

Installation Price	\$96,212.99
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Total Installation Price*	\$96,212.99
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

### Total Proposal Option

Installation Price	\$192,425.98
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Total Installation Price*	\$192,425.98
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

If Everon and Customer are parties to a mutually signed, written agreement, then the terms of that agreement control. If Everon and Customer are not parties to a signed contract, then the scope of work and prices set forth above are based upon and subject to the Everon Terms and Conditions ("Terms") available at <https://www.everonsolutions.com/terms-and-conditions-sale>. Any modifications to the Terms may result in pricing changes. Any other terms and conditions are rejected by Everon unless in a document signed by an authorized representative of Everon.