



Prepared For: **Boone County Board of Education**

May 15, 2024

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term Option	48 TELP
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	Payment
65489.0	Optiplex SFF 7020	\$708.54	66	\$46,763.64	0.26897	\$12,578.10
	Dell 22 Monitor	\$142.99	66	\$9,437.34	0.26897	\$2,538.38
	Dell Latitude 5550	\$1,107.02	32	\$35,424.64	0.26897	\$9,528.23
TOTALS						\$91,625.62
						\$24,644.71

Proposal Expiration Date:
July 15, 2024

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change

End of Term Options:
Tax Exempt Lease Purchase (TELP):
 • Exercise the option to purchase the products for \$1.00.
 • Return all products to lessor at the lessee's expense.

Sean Hatch
 Channel Account Manager
 Dell | Financial Services
 802 343 2612
 sean_hatch@dell.com

Additional Information:
LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.** If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a **personal property tax** on leased equipment, and if DFS pays that tax under your lease structure, **Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.**
PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.
INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.
APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.
DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.
PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.
INDEXING LANGUAGE: Upon expiration, lease rates may be changed in the event that market rates change.



ENCORE TECHNOLOGIES

4620 Wesley Avenue,
Cincinnati, OH 45212
Phone: 513.493.4626

Quotation

Number: **65489**

Date: **05/14/2024**

Quote prepared for: **Bert Morris**

Bill To:
Bert Morris
Boone County Board of Ed Ref: 00618
8330 US Hwy 42
Florence, KY 41042
Phone: (859)283-1003
Email: bert.morris@boone.kyschools.us

Ship To:
Bert Morris
Boone County Board of Ed
8330 US Hwy 42
Florence, KY 41042

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	210-BKWK	OptiPlex Small Form Factor 7020 Intel® Core™ i5 14600 vPro® (24MB cache, 14 cores, 20 threads, up to 5.2 GHz Turbo) Windows 11 Pro, Natl Aca STANDARD. K12 EDU only. MSFT LOE Approval req'd. Eng, Fr, Es, Brazilian Port 8 GB, 1 x 8 GB, DDR5 512GB M.2 PCIe NVMe Class 35 Solid State Drive Intel® Graphics OptiPlex SFF with 300W Platinum Power Supply 8x DVD+/-RW 9.5mm Optical Disk Drive No Wireless LAN Card Optional VGA Port Dell Multimedia Wired Keyboard - KB216 Black - US English Dell Optical Mouse - MS116 (Black) Internal Speaker Intel vPro® Essential 4Y ProSupport Next Business Day Onsite Service after remote diagnosis with HW-SW Support Consult-Infrastructure Consulting Services, Dell Instructor-Led Prof Learning Voucher-1 yr expiration Mfr: DELL TECHNOLOGIES	\$ 708.54	66	\$ 46,763.64
*2	210-BLXJ	Dell 22 Monitor - P2225H 4Y Basic Hardware Service with Advanced Exchange after remote diagnosis Mfr: DELL TECHNOLOGIES	\$ 142.99	66	\$ 9,437.34
*3	210-BLYZ	Dell Latitude 5550 XCTO Base Intel® Core™ Ultra 5 135H vPro® (18 MB cache, 14 cores, 18 threads, up to 4.6 GHz Turbo) Windows 11 Pro, Natl Aca STANDARD. K12 EDU only. MSFT LOE Approval req'd. Eng, Fr, Es, Brazilian Port Integrated Intel® Arc™ graphics or Intel® graphics for Intel® Core™ Ultra 5 135H vPro® processor Intel® vPro® Enterprise Technology Enabled 8 GB: 1 x 8 GB, DDR5, 5600 MT/s 512 GB, M.2 2230, TLC, Gen 4 PCIe NVMe, SSD 15.6", FHD 1920x1080, 60Hz, IPS, Non-Touch, AG, 250 nit, 45% NTSC, FHD Cam FHD HDR RGB Camera, TNR, Camera Shutter, Microphone English US backlit AI hotkey keyboard with numeric keypad, 99-key Intel® Wi-Fi 6E (6 where 6E unavailable) AX211, 2x2, 802.11ax, Bluetooth® 5.3 wireless card 3-cell, 54 Wh, ExpressCharge™ Capable, ExpressCharge™ Boost Capable 100W AC adapter, USB Type-C, EPEAT, TCO Gen9 compliant No Security 4Y ProSupport Plus with ProSupport and AD and KYHD and Service Account Mgr Consult-Infrastructure Consulting Services, Dell Instructor-Led Prof Learning Voucher-1 yr expiration Mfr: DELL TECHNOLOGIES	\$ 1,107.02	32	\$ 35,424.64
3 item(s)					
			Sub-Total		\$ 91,625.62
			Tax @ 0%		\$ 0.00
			Freight		\$ 0.00
			Total		\$ 91,625.62
** Tax and Freight Not Included In Total **					

Quote Valid Until: 07/15/2024

Statement of Confidentiality

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate this proposal to the extent permitted by law. If a contract is awarded to Encore as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by Encore. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction.

Prepared by: **Hans Roedig**

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