



DEPARTMENT OF TECHNOLOGY

**KEVIN FUGATE, DIRECTOR & CIO**  
PEGGY ERNSPIKER, ADMINISTRATIVE ASSISTANT  
SARAH CARNES, FIXED ASSETS COORDINATOR  
ANDREW HOBBS, NETWORK ADMINISTRATOR

MEMO

May 24th, 2024

TO: Jesse Bacon, Superintendent *JB*

FR: Kevin Fugate, Director of Technology *KF* *UW* *JS*

RE: Adding Admin Building Fax Modules & Translation Assistant

While working with Prosource, our current copier leaseholder, we found that they could help us get further away from POTS (plain old telephone service) lines for our fax machines since we've been long gone from them with our phones. The FCC has pushed phone carriers to have copper line alternatives since August 2022. We moved our phones to VOIP in 2019-2020.

We ask for your permission to add VOIP modules to our administrative building fax lines which allows us to have the same numbering convention as our phone numbers, and reduces the number of separate telecom bills. Windstream bills recently went up and were detailed in the fax module additions at the school-level memo in April which is another reason for us to switch. The fax lines through ENA will only cost us \$25 for each line. The cost for adding these to our current copier lease is on the attached quote.

In addition to the transition to copier fax lines, we'd also like to ask permission to add two Lexmark Translation Assistant copiers to our lease. Brooks Elementary recently had a trial period for one and loved the help it gave them in translating communication documents for their families. In addition to getting one for BES, we'd also like one for DPP for our yearly Kindergarten Kick-Off and district communication. Many, if not all, languages we currently have in our district can be translated using this device and the cloud translation application that comes with it. Through this purchase, we want to continue testing the devices before deciding if other schools could also benefit from the device and application. The cost of the Lexmark Translation Assistant copiers is detailed in the attached quote.

Thank you!

*(Signature)*  
5.28.24

**OUR MISSION IS TO INSPIRE AND EQUIP OUR STUDENTS TO SUCCEED IN LIFE**

**BULLITT COUNTY PUBLIC SCHOOLS IS AN EQUAL EDUCATION AND EMPLOYMENT INSTITUTION**

Supplier:



Lease Supplement

APPLICATION NO.

MASTER AGREEMENT NO. 200-100508-000

SUPPLEMENT NO.

CUSTOMER INFORMATION

FULL LEGAL NAME: Bullitt County Board of Education
STREET ADDRESS: 1040 Highway 44 East
CITY: Shepherdsville STATE: KY ZIP: 40165 PHONE: 502-869-8000 FAX: 502-543-3608

EQUIPMENT DESCRIPTION

MAKE/MODEL/ACCESSORIES: 6 x Toshiba eStudio Fax Units SERIAL NO.

See attached Schedule A

EQUIPMENT REMOVED FROM ABOVE-REFERENCED MASTER AGREEMENT AND/OR PREVIOUS SUPPLEMENT(S), AS APPLICABLE

MAKE/MODEL/ACCESSORIES SERIAL NO.

TERM (Complete One Term Option)

Mos. Term applies to this Agreement (as defined below) only.
39 Mos. The end of term of this Agreement shall coincide with the end of term date set forth in the above-referenced Master Agreement and/or previous supplement(s), as applicable.

PAYMENT (Note: The payment period is monthly unless otherwise indicated.)

Payment Amount\* \$ 90.00 (amounts due under this Agreement only). If you are exempt from sales tax, attach your certificate. \*plus applicable taxes

END OF TERM OPTION

You will have the following option, which you may exercise at the end of the term, provided that no event of default under this Agreement has occurred and is continuing. Fair Market Value means the value of the Equipment in continued use. Purchase all of the Equipment for its Fair Market Value, renew this Agreement, or return the Equipment.

LESSOR ACCEPTANCE

ProSource Leasing, Inc. LESSOR SIGNATURE TITLE DATED

CUSTOMER ACCEPTANCE

The "Master Agreement" refers to the Lease Agreement between Customer and Lessor identified in Lessor's records by the Master Agreement no. referenced above. This Lease Supplement incorporates by reference the terms and conditions of the Master Agreement and constitutes an agreement between you and us with respect to the Equipment referenced herein, separate and distinct from the Master Agreement. We agree to lease to you the Equipment described above on the terms set forth in this Lease Supplement, together with the terms and conditions set forth in the Master Agreement (collectively, the "Agreement"). If any provision in this Lease Supplement conflicts with a provision in the Master Agreement, the provision in this Lease Supplement shall control. BY SIGNING BELOW OR AUTHENTICATING AN ELECTRONIC RECORD HEREOF, YOU CERTIFY THAT YOU HAVE REVIEWED AND DO AGREE TO ALL TERMS AND CONDITIONS OF THE MASTER AGREEMENT AND THIS LEASE SUPPLEMENT.

Bullitt County Board of Education CUSTOMER (as referenced above) SIGNATURE TITLE DATED

DELIVERY & ACCEPTANCE CERTIFICATE

You certify and acknowledge that all of the Equipment listed above: 1) has been received, installed and inspected; and 2) is fully operational and unconditionally accepted. Upon you signing below, your promises in this Agreement will be irrevocable and unconditional in all respects. You understand and agree that we have paid for the purchase of the Equipment from Supplier and you may contact Supplier for any warranty rights, which we transfer to you for the term of this Agreement (or until you default).

CUSTOMER (as referenced above) SIGNATURE TITLE ACCEPTANCE DATE



**SALES ORDER**

SHIP TO				BILL TO			
Name		Bullitt County Board of Education		Name		Bullitt County Board of Education	
Address		1040 Highway 44 East.		Address		1040 Highway 44 East.	
Address				Address			
City	Shepherdsville	State	KY	Zip	40165	City	Shepherdsville
						State	KY
						Zip	40165
Phone	5028698000	Fax		Phone	(502) 869-8000	Fax	
PRIMARY CONTACTS							
Primary				Title			
Brittney Ashby				Purchasing			
Email				Phone			
brittney.ashby@bullitt.kyschools.us				(502) 869-8000			
IT				Title			
Kevin Fugate				IT			
Email				Phone			
kevin.fugate@bullitt.kyschools.us				(502) 869-8000			
Accounting				Title			
Lisa Lewis				Finance			
Email				Phone			
lisa.lewis@bullitt.kyschools.us				(502) 869-8000			
EQUIPMENT / SOLUTIONS							
6 x Toshiba Analog 2nd Line Fax Unit							
<input type="checkbox"/> See Schedule A							
ADDITIONAL INFORMATION							
39 Month Co-term of \$90.00 a month to PSL Lease # 200-100508-000							
Includes: 6 x Toshiba Fax Units							
PURCHASE SUMMARY							
<b>SALES PRICE (PLUS APPLICABLE TAXES) \$</b>							
SERVICE AGREEMENT							
MFP / PRINTER							
Agreement is valid for one year and covers all parts, labor and supplies except paper and staples.							
BLACK: Bills at \$ _____ per quarter. Includes _____ copies per quarter. Excess at \$ _____ per copy.							
COLOR: Bills at \$ _____ per quarter. Includes _____ copies per quarter. Excess at \$ _____ per copy.							
Excess charges bill: <input type="radio"/> Monthly <input checked="" type="radio"/> Quarterly							
ORDER ACCEPTANCE							
Prosource Representative						Date	
Customer Authorized Signer						Date	
Print Name of Authorized Signer						Purchase Order	



THE ADDITIONAL TERMS AND CONDITIONS ON THE REVERSE SIDE HEREOF ARE INCORPORATED IN AND MADE PART OF THIS AGREEMENT AND SUPERSEDES ALL OTHER DOCUMENTATION PERTAINING TO THE SALE AND/OR MAINTENANCE OF THE ABOVE ITEMS.

**Prosource: Lexmark Translation Assistant Pricing**

**Prosource: Lexmark Translation Assistant Pricebook**

Device Option	1-4 Units		5-9 Units		10+ Units	
	60 Month \$1 Out	Purchase Price	60 Month \$1 Out	Purchase Price	60 Month \$1 Out	Purchase Price
<u><b>Color Option:</b></u>  <b>Lexmark XC4342:</b> w/500 GB HDD Lexmark Translation Assistant & 10,000 Translations	\$86.54 per month	\$3,598.50	\$79.63 per month	\$3,311.00	\$73.62 per month	\$3,061.00
<u><b>B/W Option (Small to mid volume):</b></u>  <b>Lexmark XM3350:</b> w/500 GB HDD Lexmark Translation Assistant & 10,000 Translations	\$81.71 per month	\$3,397.50	\$74.80 per month	\$3,110.00	\$68.78 per month	\$2,860.00
<u><b>B/W Option (Mid-High Volume):</b></u>  <b>Lexmark XM5365:</b> w/500 GB HDD Lexmark Translation Assistant & 10,000 Translations	\$88.47 per month	\$3,678.50	\$81.55 per month	\$3,391.00	\$75.54 per month	\$3,141.00

**Items to Consider:**

- The following pricing includes all shipping, delivery, installation and training.
- Quantiles of devices can be mixed and matched based upon need and preference.
- Each device comes with the Lexmark Translation device application and the web/cloud portal.
- Each device comes with a batch of 10,000 translations. Additional batches of translations can be purchased upon request.
- All recommended device options will be added to Prosource service & support
- Prosource will include all device consumables which include toner at no additional cost to the district.